Regular Agenda via Audio/Video Broadcast
6/24/2020

Notice is hereby given in accordance with an order of the Office of the Governor issued March 16, 2020, of a Regular Meeting of the City of San Angelo Development Corporation (COSADC) scheduled for June 24, 2020 at 8:30 AM. The Council Chambers at the McNease Convention Center – South Meeting Room, 501 Rio Concho Drive, San Angelo, Texas WILL NOT be open to the public. COSADC members and staff will attend virtually in order to advance the public health goal of limiting face-to-face meetings (also called "social distancing") to slow the spread of the Coronavirus (COVID-19). There will be no public access to the regular meeting location. A public, free-of-charge audio/video broadcast of the meeting will be available on the City's YouTube channel at:
https://www.youtube.com/user/CityofSanAngeloTx.

The Meeting Agenda and the Agenda Packet are posted online at
https://www.cosatx.us/departments-services/economic-development/city-of-san-angelo-development-corporation

Members of the public who wish to submit **Public Comment** on agenda items must send their written comments via email to nora.nevarez@cosatx.us by noon June 23, 2020.

The subject must be in the following format: "Public Comment: [item number, description] – June 24, 2020." All emails must include your name and address

Please note all Public Comment emails relevant to posted agenda items received by the deadline will be published as part of the agenda packet prior to the meeting are therefore public record. Call 325- 653-7197 for staff assistance.

A recording of the meeting will be available to the public in accordance with the Open Meetings Act upon written request.

1. **Call to Order**
2. **Prayer**
3. **Public Comment**

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

4. **Consent Agenda**

a. Consider approving the May 27, 2020 meeting minutes

b. Consider approving the necessary corporation disbursement

c. Consider approving the May 2020 Financial Statements

d. Consider adoption of a motion authorizing the Board President to negotiate and execute an annual agreement with J. R. Silva Tree Service and Landscaping, for the BRC building and Industrial Park signage area.

5. **Regular Agenda**

a. Update presentation regarding the 2018 COSADC contract Audit. (Presentation by Internal Auditor, Brandon Sanders)

b. Public Hearing regarding the use of sales and use tax funds in an amount not to exceed $400,000 to provide an Economic Development Incentive to WMC LIQUIDATION CO. D/B/A BRYAN WENDLAND CORPORATION, D/B/A WENDLAND TANK CORP., AND FORMERLY D/B/A WENDLAND MANUFACTURING CORP., for a project related to Business Enterprises that create or retain primary jobs, as authorized for a Type B Corporation under Local Government Code Chapter 505 Subchapter C. (Presentation by Shannon Scott, Business, Retention & Expansion Coordinator)

c. Public Hearing for the expenditure of up to $70,000 for a project using Sales and Use Tax funds in an amount not to exceed $70,000 to partially fund City of San Angelo cleanup, open space improvement, landscaping and related facilities necessary to enhance the Knickerbocker Rd. right of way and adjoining Bureau of Reclamation land as open space fronting the San Angelo Regional Airport—Mathis Field, a project authorized under Section 501.103 Infrastructure Improvements (street landscaping) and Section 505.152 of the Texas Local Government Code for open space improvements necessary to promote tourism and develop new or expanded business enterprises (Presentation Made by Robert Schneeman, Economic Development Project Manager)

d. Public Hearing regarding the use of Sales and Use Tax funds of up to and not to exceed $250,000, in increments as authorized from time to time by the Board, subject to City Council approval, for planning, engineering, other professional services, and construction and related services and materials, for development of industrial transportation infrastructure and improvements suitable for industrial rail transportation service, necessary to promote or develop new or expanded business enterprises that create or retain primary jobs, on a tract of land acquired by COSADC, being 180 acres more or less, located adjacent to the south right-of-way of FM 2105, 1.5 miles west of Hwy 277, and adjacent to the easterly boundary of an abandoned railroad right-of-way, a project authorized under Chapter 505 of the Texas Development Corporation Act. (Presentation made by Robert Schneeman, Economic Development Project Manager)

e. Public Hearing regarding the use of Sales and Use Tax funds for the purchase of additional water supply by the City of San Angelo under inter local agreement with the cities of Midland and Abilene, for an indefinite period subject to review on every tenth anniversary, pursuant to ballot proposition adopted November 2nd, 2010, a project authorized for a Type 4B Development Corporation under Chapters 501 and 505 of the Texas Development Corporation Act. (Presentation made by Guy Andrews, Director of Economic Development)

f. Consider approving the expenditure not to exceed $25,000 for maintenance, mowing, upkeep, liability insurance and other routine expenses associated with the 180.452 acre tract of land acquired by COSADC located adjacent to the south right-of-way of FM2105, 1.5 miles west of Hwy 277, and adjacent to the easterly boundary of an abandoned railroad right-of-way, a project authorized under Chapter 505 of the Texas Development Corporation Act. (Presentation made by Robert Schneeman, Economic Development Project Manager)

g. Consider are solution authorizing the use of Sales and Use Tax funds in an amount not to exceed $150,000 dollars to partially fund City of San Angelo, open space improvement landscaping and related facilities necessary to enhance the Highway 87 right of way, a project authorized under Section 501.103 Infrastructure Improvements (Street Landscaping) an Section 505.152 of the Texas Local Government Code for open space improvements necessary to develop new or expanded business enterprises; and, authorizing the Board President to negotiate and execute a memorandum of understanding (MOU) with the City of San Angelo providing terms for performance, and any other related documents, in a form approved by the City Attorney, subject to approval of City Council. (Presentation made by Guy Andrews, Director of Economic Development)

6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

7. Follow Up and Administrative Issues

a. Consideration and possible action of items discussed in Closed Session, if needed

b. Announcements and consideration of Future Agenda Items

8. Adjournment

9. Follow Up and Administrative Issues

a. Consider and possible actions of items discussed in Closed Session, if needed

b. Announcements and consideration of Future Agenda Items

10. Adjournment

CERTIFICATION

I hereby certify that the above notice of meeting was published on the City of San Angelo's website on the 19th day of June 2020 at 5:00 p.m.

Nora Nevarez on behalf Guy Andrews

Guy Andrews, Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code.

In compliance with the Americans with Disabilities Act, the City of San Angelo Development Corporation will provide for reasonable accommodations for persons attending board meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197.

Citizen requests to display materials on the city's monitors must submit the request 96 hours prior to the meeting by email to nora.nevarez@cosatx.us. Time limits of discussion are as stated above and materials cannot exceed 10 pages. Citizens bringing materials for distribution to City of San Angelo Development Corporation members during the meeting must bring a minimum of 12 copiers.

COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday on the Wednesday after each meeting.

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 24, 2020

Item type: Consent Item

Caption:

Consider approving the May 27, 2020 meeting minutes

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. COSADC Minutes 05-27-2020 COSADC Minutes 05-27-2020.doc

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

City of San Angelo, Texas Development
Corporation Meeting, Via Audio Broadcast
Wednesday, May 27, 2020

Present:
Todd Kolls, President
Bill Dendle, First Vice President
Dr. David Cummings, Second Vice President
Edward Carrasco, Director
Max Puello, Director
Garland Freeze, Director

1. Call to Order

With a quorum of the City of San Angelo Development Corporation Board Members present, President Kolls called the regular session of the City of San Angelo Development Corporation to order at 8:50 a.m., on Wednesday, May 27, 2020 via Zoom livestreamed to the City's YouTube channel at youtube.com/CityofSanAngeloTX.

2. Prayer

Invocation was provide by President Kolls.

3. Public Comment

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

No public comments were received by noon May 26, 2020.

4. Consent Agenda

a. Consider approving the April 22, 2020 meeting minutes

b. Consider approving the necessary corporation disbursement

c. Consider approving the April 2020 Financial Statements

d. Consider a minute Resolution authorizing the COSADC Board President to negotiate and execute an agreement with Ener-Tel Services, Inc. (ENER-TEL) for Mutual Termination of the Economic Development and Performance Agreement with ENER-TEL that includes mutual releases.

Motion: Second Vice President Dr. Cummings made a motion, seconded by First Vice President Dendle to approve the consent agenda as presented. The motion carried

unanimously six (6) ayes to zero (0) nays.

5. **Regular Agenda**

a. Consider a Resolution of the City of San Angelo Development Corporation Board of Directors authorizing the use of sales and use tax funds in an amount not to exceed $400,000, to provide an Economic Development Incentive to WMC LIQUIDATION CO. D/B/A BRYAN WENDLAND CORPORATION, D/B/A WENDLAND TANK CORP., AND FORMERLY D/B/A WENDLAND MANUFACTURING CORP., for a Business Retention and Expansion Program (BREP) project related to business enterprises that create or retain primary jobs, as authorized for a Type B Corporation under Local Government Code Chapter 505 Subchapter D. (Presentation made by Shannon Scott, Business, Retention & Expansion Coordinator)

Motion: Director Carrasco made a motion, seconded by First Vice President Dendle to approve the resolution as presented. The motion carried unanimously six (6) ayes to zero (0) nays.

b. Consider nominating & approving two (2) members of the COSADC Board of Directors to serve on the Industrial Park Review Committee in accordance with the Declaration of Covenants, Condition and Restrictions recorded as Volume 941, Pages 48 through 52, Records of Real Property, Tom Green County, Texas (Presentation made by Robert Schneeman, Economic Development Project Manager)

Motion: President Kolls nominated Director Carrasco and Puello to serve on the Industrial Park Review Committee. First Vice President Dendle made a motion, seconded by Second Vice President Dr. Cummings to approve the nomination. The motion carried unanimously six (6) ayes to zero (0) nays.

c. Consider a resolution authorizing the use of Sales and Use Tax funds of up to and not to exceed $250,000, in increments as authorized from time to time by the Board, subject to City Council approval, for planning, engineering, other professional services, and construction and related services and materials, for development of industrial transportation infrastructure and improvements suitable for industrial rail transportation service, necessary to promote or develop new or expanded business enterprises that create or retain primary jobs, on a tract of land acquired by COSADC, being 180 acres more or less, located adjacent to the south right-of-way of FM 2105, 1.5 miles west of Hwy 277, and adjacent to the easterly boundary of an abandoned railroad right-of-way, a project authorized under Chapter 505 of the Texas Development Corporation Act. (Presentation made by Robert Schneeman, Economic Development Project Manager)

Motion: Director Puello made a motion, seconded by Director Freeze to approve the resolution as presented. The motion carried unanimously six (6) ayes to zero (0) nays.

d. Consider approving a resolution authorizing the sale of approximately 5.544 acres of vacant land located at the southwest quadrant of the intersection of Gateway Drive and Venture Drive, within the San Angelo Business and Industrial Park, to Dkota Investments, Inc. at a price of $25,000.00 per acre; authorizing the Board President to negotiate and execute a real estate sales contract in a form approved by the City Attorney, and recommending ratification by City Council. (Presentation made by Robert Schneeman, Economic Development Project Manager)

Motion: First Vice President Dendle made a motion, seconded by Director Puello to approve the resolution as presented. The motion carried unanimously six (6) ayes to zero (0) nays.

e. Consider a resolution authorizing the placement of approximately 100,000 cubic yards of fill material by Reece Albert, Inc. on a tract of land acquired by COSADC, being 180 acres more or less, located adjacent to the south right-of-way of FM 2105, 1.5 miles west of Hwy 277, and adjacent to the easterly boundary of an abandoned railroad right-of-way, a project authorized under Chapter 505 of the Texas Development Corporation Act. (Presentation made by Robert Schneeman, Economic Development Project Manager)

Motion: Director Carrasco made a motion, seconded by First Vice President Dendle to approve the resolution as presented. The motion carried unanimously six (6) ayes to zero (0) nays.

f. Consider a resolution authorizing the use of Sales and Use Tax funds for the purchase of additional water supply by the City of San Angelo under inter local agreement with the cities of Midland and Abilene, for an indefinite period subject to review on every tenth anniversary, pursuant to ballot proposition adopted November 2nd, 2010, a project authorized for a Type 4B Development Corporation under Chapters 501 and 505 of the Texas Development Corporation Act. (Presentation made by Allison Strube, Director of Water Utilities)

Motion: Director Carrasco made a motion, seconded by First Vice President Dendle to approve the resolution as presented. The motion carried unanimously six (6) ayes to zero (0) nays.

6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

No action was taken

7. **Follow Up and Administrative Issues**
   a. Consider and possible actions of items discussed in Closed Session, if needed
   b. Announcements and consideration of Future Agenda Items

No announcements or future agenda items were discussed

8. **Adjournment**

Motion: Second Vice President Dr. Cummings made a motion, seconded by Director Freeze to adjourn the meeting. The motion carried unanimously six (6) ayes to zero (0) nays.

There being no further business, the meeting adjourned at 9:56 a.m.

THE CITY OF SAN ANGELO

_____
Corporation President

ATTEST:

_____
Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 24, 2020

Item type: Consent Item

Caption:

Consider approving the necessary corporation disbursement

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. Disbursement 06-24-2020 Disbursement 06-24-2020.pdf

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

City of San Angelo Development Corporation
Check Disbursements
For Board Approval June 24, 2020

Economic Development				
Reece Albert, Inc.	$	266,804.91	Indust Park - Phase II (Inv. 11435 & 11434)	
AEP		588,846.00	Build out of sewer and water lines during construction of Indust Park (Inv. 192-212509892)	*Ck. 5141*
Tom Green County		472,509.38	MOU between TGC & COSADC, DEAA Grant	*Ck. 5156*
Chamber of Commerce		62,975.00	Marketing & Recruitment Qtrly & Sponsorship (Inv. 06012020 & 90347)	
Centurion Planning & Design		19,685.00	COSA1902D Tract 25 Grading and TXDOT Driveway (Inv. 276)	*Ck. 5153*
Parkhill Smith & Cooper Inc.		4,832.66	Prof. Serv Phase II Indust Park (Inv 1940617.00-22rev)	*Ck. 5136*
SKG Engineering Inc.		3,200.00	Prop. Preliminary plat - Gateway (Inv. 5920)	*Ck. 5148*
Total for Board Consideration	**$**	**1,418,852.95**		
Russell Wallace	$	596.00	IT Serv for Business Factory (Inv. Cosa1008)	*Ck. 5150*
Hawkins Group		537.20	Reimburse deposit - rental office suite	*Ck. 5144*
Jason Hill		528.10	Reimburse deposit - rental office suite	*Ck. 5145*
Standard Times		500.69	Publish Legal notice (Inv. 3343705)	
Glenn Park Apartments		500.00	VCZ Development - housing development (Inv. 1)	*Ck. 5154*
San Angelo Chamber of Commerce		475.00	Sponsorship (Inv. 90347)	*Ck. 5146*
Standard Times		463.38	Publish Legal notice (Inv. 3298172)	
Ener-tel		300.00	Move Access Control (Inv. 215432)	*Ck. 5135*
Staples		175.60	Office supplies (Inv. 3446474500)	*Ck. 5140*
Canon Financial Services		188.45	Mo copier rental for Business factory (Inv 21422138)	*Ck. 5142*
Ener-tel		100.00	Monthly burglar/fire security (Inv. 217632)	*Ck. 5143*
All about Signs		60.00	COSADC decal for truck (Inv. 33096)	*Ck. 5151*
Atmos Energy		69.73	MO gas utilities at BRC (Serv Date 04/04 to 05/05)	
Angelo Water Serv Co		55.50	Water delivery to BRC (Serv date 06/01/to 06/30)	*Ck. 5152*
Shea Transportation		10.00	Reimburse remaining deposit to lease office space	*Ck. 5147*
Republic Service		27.86	Trash serv for BRC (Inv. 05312020)	*Ck. 5155*
Staples		9.40	Office supplies (Inv. 3448403280)	
Staples		6.00	Disinfectant for office (Inv. 3445326299)	*Ck. 5149*
	$	**4,602.91**		
Total Economic Development Disbursements	**$**	**1,423,455.86**		
Ballot				
Total for Board Consideration	**$**	**-**		
Total Routine Disbursements	**$**	**-**		
Total Ballot Disbursements	**$**	**-**		
Grand Total Disbursements this Period	**$**	**1,423,455.86**		

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 24, 2020

Item type: Consent Item

Caption:

Consider approving the May 2020 Financial Statements

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. COSADC Stmts 2005 COSADC Stmts 2005.pdf

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

City of San Angelo Development Corporation

Financial Information and Schedules
As of May 31, 2020

Contents

Executive Summary

Economic Development

- Balance Sheet
- Revenue & Expenditure Report
- Project Commitments

Ballot

- Balance Sheet
- Revenue & Expenditure Report
- Project Commitments

Transaction Detail by Account

2011 Bond Issue

Hickory Water Supply

This UNAUDITED information is designed for internal use and analysis only.

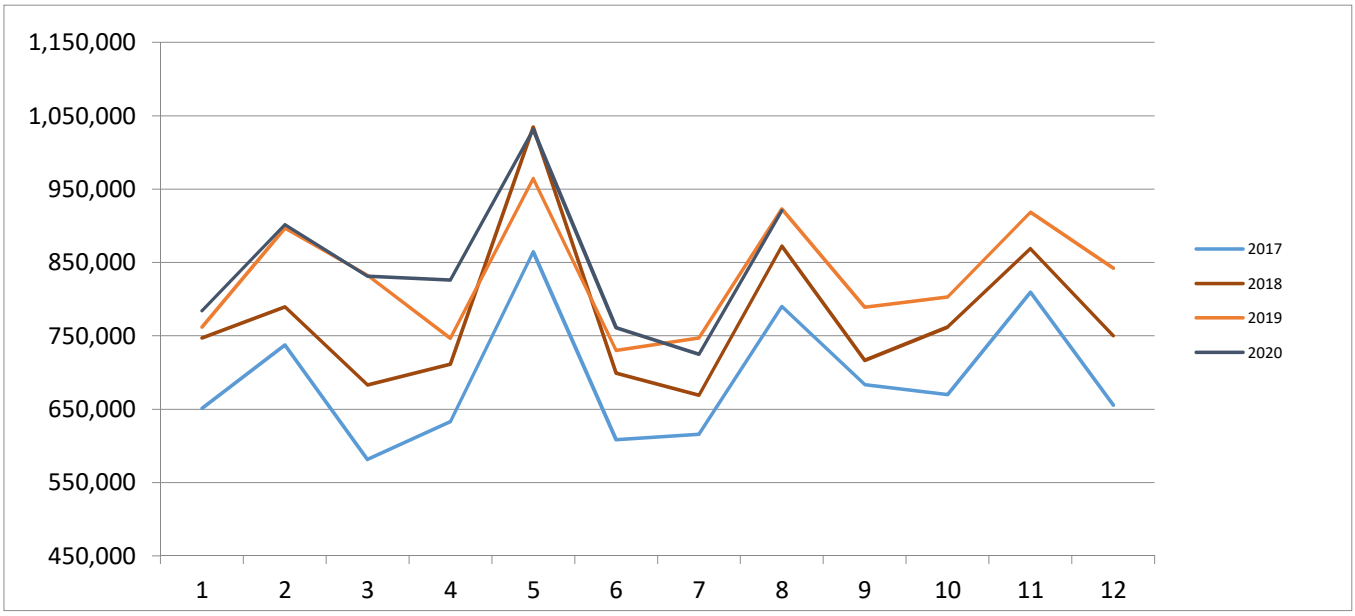
City of San Angelo Development Corporation
Executive Summary
May 2020

Available Fund Balances

Unassigned Fund Balance-Economic Development	5,844,413
Unassigned Fund Balance-Ballot	1,386,705

Sales Tax Analysis

Month	2017	2018	2019	2020	% Over/(Under)
Oct	650,926	747,063	761,865	784,232	2.94%
Nov	737,436	789,302	896,890	901,416	0.50%
Dec	581,382	683,012	832,486	831,209	-0.15%
Jan	632,603	711,415	746,604	826,116	10.65%
Feb	864,339	1,034,662	964,281	1,030,912	6.91%
Mar	608,253	699,086	730,020	761,229	4.28%
Apr	615,673	669,034	747,020	725,032	-2.94%
May	789,680	872,259	923,026	920,877	-0.23%
Jun	683,530	716,509	789,102		
Jul	669,686	761,927	802,784		
Aug	809,685	868,604	918,423		
Sep	655,327	750,212	842,023		



City of San Angelo Development Corporation
Balance Sheet - Economic Development
As of May 31, 2020

ASSETS	
Current Assets	
Checking/Savings	
Cash	27,569
Money Market	6,788,092
Total Checking/Savings	6,815,662
Accounts Receivable	
Leases	11,946
Total Accounts Receivable	11,946
Other Current Assets	
Investments	7,000,000
Total Other Current Assets	7,000,000
Total Current Assets	13,827,607
Fixed Assets	
Land -Industrial Park	69,395
Industrial Park-Phase I	567,414
Industrial Park-Phase II	38,624
Industrial Park-Phase III	20,377
Building-Business Resource Ctr	2,004,967
Accum Depr-Building	(870,465)
Total Fixed Assets	1,830,312
TOTAL ASSETS	15,657,919
LIABILITIES & FUND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	2,807
Total Current Liabilities	2,807
Total Liabilities	2,807
Fund Equity	
Committed for Eco. Dev. Projects	7,980,387
Restricted for Fixed Assets	1,830,312
Unassigned Fund Balance	5,844,413
Total Fund Equity	15,655,112
TOTAL LIABILITIES & FUND EQUITY	15,657,919

City of San Angelo Development Corporation
Revenue & Expenditure Report - Economic Development
May 2020

	Budget	Month Actual	YTD Actual	YTD Actual W/ Enc	Over/(Under) Budget	% of Budget
Revenues						
Sales & Use Tax	2,609,674	257,845	1,898,686	1,898,686	(710,988)	73%
Interest on Investments	225,000	4,430	131,516	131,516	(93,484)	58%
Lease Income	67,679	2,276	37,438	37,438	(30,241)	55%
Grant Income	1,250,000	-	-	-	(1,250,000)	0%
Miscellaneous Income	-	-	1,650	1,650	1,650	100%
Gain on Sale Assets	-	-	309,675	309,675	309,675	100%
Total Revenues	4,152,353	264,551	2,378,965	2,378,965	(1,773,388)	57%
Expenditures						
Administrative	131,237	2,933	52,255	56,216	(75,021)	43%
Partner Affiliations	115,547	10,000	111,297	111,297	(4,250)	96%
City Services	640,310	-	323,213	323,213	(317,097)	50%
Industrial Park Ops & Maint	17,222	3,306	5,700	7,326	(9,896)	43%
Marketing-Chamber of Commerce	243,750	-	181,250	243,750	-	100%
Advertising	46,500	463	4,990	7,911	(38,589)	17%
Utilities	44,500	2,916	29,043	43,261	(1,239)	97%
Capital	68,000	-	29,128	29,128	(38,872)	43%
Business Factory	104,767	895	38,043	45,398	(59,369)	43%
Total Operating Expenditures	1,411,833	20,513	774,919	867,500	(544,333)	61%
Projects						
Air Service Marketing	955	-	-	-	(955)	0%
TGC/GAFB	8,399	-	-	-	(8,399)	0%
Principle LED	11,803	3,951	3,951	3,951	(7,852)	33%
Phase II Sewer Line	96,000	-	-	-	(96,000)	0%
TXDOT Aside Program Grant	60,500	-	-	-	(60,500)	0%
CalTech	181,950	-	-	-	(181,950)	0%
Parkhill	52,108	4,833	7,881	52,108	-	100%
Grant Works	50,000	-	-	-	(50,000)	0%
Netco	5,500	-	-	-	(5,500)	0%
Elite Solutions	15,260	-	-	-	(15,260)	0%
Goodfellow AFB	1,188,705	-	333,015	333,015	(855,690)	28%
Industrial Park-Phase II	4,111,063	1,263,238	1,431,971	2,506,550	(1,604,513)	61%
Howard College Const Tr	71,885	-	71,885	71,885	-	100%
US Customs Retention	25,000	-	-	-	(25,000)	0%
US Customs Retention II	1,100,000	-	-	-	(1,100,000)	0%
Principle LED BREP	200,147	177,102	177,102	177,102	(23,045)	88%
Carter Fentress	4,000	-	-	-	(4,000)	0%
Shea Transportation	33,093	-	33,051	33,093	-	100%
Chadbourne Street	2,250,000	-	-	-	(2,250,000)	0%
Comm Dev Strategies	2,035	-	391	2,035	-	100%
Centurion	380	-	-	-	(380)	0%
Ener-Tel	-	-	-	-	-	0%
West Texas Steel	59,000	-	-	-	(59,000)	0%
SMC Global	200,000	-	-	-	(200,000)	0%
J's Deer & Wild Game	60,000	-	-	-	(60,000)	0%
Schwertner Property	590,500	-	539,414	539,414	(51,086)	91%
Bradford Area	638,861	-	638,861	638,861	-	100%
Double Barrel	70,000	-	-	-	(70,000)	0%
Air Service Marketing II	13,000	-	13,000	13,000	-	100%
Industrial Park Turn Lane	24,765	-	-	-	(24,765)	0%
Centurion BREP	36,000	-	-	-	(36,000)	0%
Airport Clearing	70,000	-	-	-	(70,000)	0%
Future Projects	697,791	-	-	-	(697,791)	0%
Total Project Expenditures	11,928,700	1,449,124	3,250,522	4,371,014	(7,557,686)	27%
Total Expenditures	13,340,533	1,469,637	4,025,441	5,238,514	(8,102,019)	30%
Revenue Over/(Under) Expenditures	(9,188,180)	(1,205,086)	(1,646,476)	(2,859,549)		

City of San Angelo Development Corporation
Economic Development Projects
As of May 31, 2020

Project	Original Allocation	Current Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Air Service Marketing	60,000	60,000	-	59,045	955
TGC/GAFB	633,000	633,000	-	624,601	8,399
Principle LED	550,001	516,123	3,951	508,271	7,852
Phase II Sewer Line	100,000	100,000	-	4,000	96,000
TXDOT Aside Program Grant	100,000	100,000	-	39,500	60,500
CalTech	603,999	223,050	-	41,100	181,950
Parkhill	308,000	323,000	7,881	278,773	44,227
Grant Works	54,000	54,000	-	4,000	50,000
Netco	60,000	60,000	-	54,500	5,500
Elite Solutions	40,260	15,260	-	-	15,260
Goodfellow AFB	1,500,000	1,500,000	333,015	644,310	855,690
Industrial Park-Phase II	2,000,000	4,111,263	1,431,971	1,432,171	2,679,092
Howard College Const Tr	168,000	166,780	71,885	166,780	-
US Customs Retention	25,000	25,000	-	-	25,000
US Customs Retention II	46,435	1,149,225	-	49,225	1,100,000
Principle LED BREP	300,147	300,147	177,102	277,102	23,045
Carter Fentress	20,000	20,000	-	16,000	4,000
Shea Transportation	49,000	43,400	33,051	43,358	42
Chadbourne Street	1,500,000	3,750,000	-	1,500,000	2,250,000
Comm Dev Strategies	65,000	65,000	391	63,356	1,644
Centurion	7,500	7,500	-	7,120	380
Ener-Tel	50,000	-	-	-	-
West Texas Steel	59,000	59,000	-	-	59,000
SMC Global	200,000	200,000	-	-	200,000
J's Deer & Wild Game	60,000	60,000	-	-	60,000
Schwertner Property	600,000	600,000	539,414	548,914	51,086
Bradford Area	638,861	638,861	638,861	638,861	-
Double Barrel	70,000	70,000	-	-	70,000
Air Service Marketing II	13,000	13,000	13,000	13,000	-
Industrial Park Turn Lane	24,765	24,765	-	-	24,765
Centurion BREP	36,000	36,000	-	-	36,000
Airport Clearing	70,000	70,000	-	-	70,000
	10,011,968	14,994,374	3,250,522	7,013,987	7,980,387

Total Committed, Not Expended	7,980,387

City of San Angelo Development Corporation
Balance Sheet - Ballot
As of May 31, 2020

ASSETS	
Current Assets	
Checking/Savings	
Cash	18,484
Money Market	1,960,162
Total Checking/Savings	1,978,647
Total Current Assets	1,978,647
TOTAL ASSETS	1,978,647
LIABILITIES & FUND EQUITY	
Fund Equity	
Committed for Ballot Projects	291,715
Assigned for Debt Service	300,227
Unassigned Fund Balance	1,386,705
Total Fund Equity	1,978,647
TOTAL LIABILITIES & FUND EQUITY	1,978,647

City of San Angelo Development Corporation
Revenue & Expenditure Report - Ballot
May 2020

	Budget	Month Actual	YTD Actual	YTD Actual w/ Enc	Over/(Under) Budget	% of Budget
Revenues						
Sales & Use Tax	6,710,590	663,031	4,882,336	4,882,336	(1,828,254)	73%
Interest on Investments	75,000	777	41,011	41,011	(33,989)	55%
Total Revenues	6,785,590	663,808	4,923,347	4,923,347	(1,862,243)	73%
Expenditures						
City Services	30,135	-	15,068	15,068	(15,067)	50%
Loan/Debt Service	5,452,250	-	5,039,438	5,039,438	(412,812)	92%
Total Operating Expenditures	5,482,385	-	5,054,506	5,054,506	(427,879)	92%
Projects						
West TX Water Partnership	200,000	5,287	55,150	55,150	(144,850)	28%
Affordable Housing	304,865	40,000	158,000	158,000	(146,865)	52%
Future Projects	798,340	-	-	-	(798,340)	0%
Total Project Expenditures	1,303,205	45,287	213,150	213,150	(1,090,055)	16%
Total Expenditures	6,785,590	45,287	5,267,656	5,267,656	(1,517,934)	78%
Revenue Over/(Under) Expenditures	-	618,521	(344,309)	(344,309)		

City of San Angelo Development Corporation
Ballot Projects
As of May 31, 2020

Project	Project Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Ballot Projects:				
Water Supply Projects				
West Texas Water Partnership	692,740	55,150	547,890	144,850
* Reclaimed Water Alternatives	1,389,965	-	1,389,965	-
* Red Arroyo Storm Water Basin	151,040	-	151,040	-
Total Expenditures	2,233,745	55,150	2,088,895	144,850
Total Water Supply Projects				144,850
Affordable Housing				
Revenues				
* Sale of Fixed Assets - Blackshear Properties	394,351	-	394,351	-
Total Revenues				
Expenditures				
Affordable Housing	3,347,965	158,000	3,201,100	146,865
* Administrative Contract	120,405	-	120,405	-
* Blackshear Neighborhood Boundary	28,300	-	28,300	-
* Blackshear Properties	404,125	-	404,125	-
* Neighborhood Blitz	550,000	-	550,000	-
* Neighbors Helping Neighbors	53,000	-	53,000	-
* Rebuilding Together - Housing One Stop	23,759	-	23,759	-
* Rebuilding Together - Housing Repair	74,920	-	74,920	-
* Rehabs	114,487	-	114,487	-
* Roofing Grant	200,000	-	200,000	-
Total Expenditures	4,916,961	158,000	4,770,097	146,865
Total Affordable Housing				146,865
Other Projects				
* Sports Facilities Maintenance	285,353	-	285,353	-
Total Expenditures	285,353	-	285,353	-
Total Ballot Projects Committed, Not Expended				291,715
Voter Approved Projects:				
* Fort Concho Improvements	900,000	-	900,000	-
* Sports & Athletics Facilities	708,744	-	708,744	-
* 29th Street Sports Complex	1,750,000	-	1,750,000	-
Total Expenditures	3,358,744	-	3,358,744	-
Total Voter Approved Projects Committed, Not Expended				-

* Completed

City of San Angelo Development Corporation
Transaction Detail by Account
May 2020

Group #	PO #	Type	Date	Number	Description	Amount
Fund 700 DEVELOPMENT CORPORATION						
700-0000-313.00-00 TAX / SALES AND USE TAX						
5403		AJ	5/31/2020	501	ECO DEV SALES TAX	257,845.48
700-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
5381		AJ	5/29/2020	489	BANK INTEREST ED	50.15
5381		AJ	5/29/2020	489	MONEY MARKET INTER	4,379.94
700-0000-363.11-00 RENT / RENT						
5029		AJ	5/15/2020	MR		2,011.89
4979		CR	5/14/2020	247792	ECO DEV RENT	264.05
700-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
5248	121961	AP	5/21/2020	5136	PARKHILL SMITH & C	4,832.66
PROJECT#: DC0139						
5448	122508	AP	5/8/2020	0	AMERICAN ELECTRIC	588,846.00
PROJECT#: DC0147						
5133	122296	AP	4/30/2020	5133	REECE ALBERT INC	617,454.81
PROJECT#: DC0147						
5189	122296	AP	4/30/2020	5138	REECE ALBERT INC	56,937.14
PROJECT#: DC0147						
5048		AP	4/14/2020	5131	PRINCIPAL LED LLC	3,950.99
PROJECT#: DC0134						
5048		AP	4/14/2020	5131	PRINCIPAL LED LLC	177,101.70
PROJECT#: DC0154						
700-0700-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
4766		AJ	5/5/2020	UT	UB CHARGE UPDATE	121.76
4727		AJ	5/4/2020	UT	UB CHARGE UPDATE	15.00
700-0700-411.04-12 PURCHASED SERVICES / NATURAL GAS						
5188	121088	AP	5/7/2020	5139	ATMOS ENERGY	69.73
700-0700-411.04-13 PURCHASED SERVICES / ELECTRICITY						
5266		AP	5/17/2020	675361	GEXA ENERGY, LP	677.15
4888		AP	5/6/2020	674954	GEXA ENERGY, LP	660.91
700-0700-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI						
5248	122444	AP	5/22/2020	5135	ENER-TEL SERVICES	300.00
5248	120875	AP	5/21/2020	0	ANGELO WATER SERVI	55.50
5188	122428	AP	5/14/2020	5135	ENER-TEL SERVICES	190.00
5188	121314	AP	5/13/2020	5134	DIRT DOC, LLC	725.00
4734	121754	AP	5/1/2020	5125	ENER-TEL SERVICES	100.00
700-0700-411.04-42 PURCHASED SERVICES / RENT OF EQUIPMENT						
5041		AP	5/18/2020	675077	CTWP	121.76
700-0700-411.05-21 PURCHASED SERVICES / INSURANCE-LIABILITY						
4926		AP	5/12/2020	5127	SAM TAMBUNGA INSUR	1,762.00
700-0700-411.05-30 PURCHASED SERVICES / COMMUNICATION						
5311		AJ	5/30/2020	459	VOIP CHARGES - MAY	263.76
5309		AJ	5/15/2020	457	VOIP CHARGES - MAY	263.76
5310		AJ	5/15/2020	458	VOIP CHARGES - APR	263.76
700-0700-411.05-31 PURCHASED SERVICES / CELLULAR PHONE						
5409		AJ	5/31/2020	506	VERIZON CHARGES MA	51.46
700-0700-411.05-40 PURCHASED SERVICES / ADVERTISING						
5021	121300	AP	4/1/2020	5130	GO SAN ANGELO	463.38
700-0700-411.05-65 PURCHASED SERVICES / SPECIAL PROJECT "A"						
5020	122388	AP	5/5/2020	5129	CLARE'S HEATING &	298.50
4774	122039	AP	5/1/2020	5128	WALLACE, RUSSELL E	596.00
700-0700-411.05-94 PURCHASED SERVICES / PARTNER AFFILIATION						
5252	122446	AP	3/3/2020	5137	PORTS-TO-PLAINS TR	10,000.00
700-0700-411.06-10 SUPPLIES / OFFICE SUPPLIES						
5248	121070	AP	5/5/2020	5140	STAPLES ADVANTAGE	175.60
700-0700-411.06-14 SUPPLIES / POSTAGE & SHIPPING						

City of San Angelo Development Corporation
Transaction Detail by Account
May 2020

Group #	PO #	Type	Date	Number	Description	Amount
5039		AP	4/22/2020	9137	POSTMASTER	2.00
5039		AP	4/22/2020	9137	POSTMASTER	1.00
5039		AP	4/22/2020	9137	POSTMASTER	3.00
5039		AP	4/22/2020	9137	POSTMASTER	0.50
5039		AP	4/22/2020	9137	POSTMASTER	1.50
700-0700-411.06-26 SUPPLIES / GASOLINE						
5402		AJ	5/30/2020	499	VM FUEL CHARGE MAY	22.97
700-0705-411.03-60 PROFESSIONAL & TECHNICAL / CONTRACT SERV						
5432	122491	AP	5/18/2020	0	SKG ENGINEERING	3,200.00
700-0705-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
4876		AJ	5/8/2020	UT	UB CHARGE UPDATE	68.13
4845		AJ	5/7/2020	UT	UB CHARGE UPDATE	37.44
Fund 711 COSADC - BALLOT						
711-0000-313.00-00 TAX / SALES AND USE TAX						
5403		AJ	5/31/2020	501	BALLOT SALES TAX	663,031.24
711-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
5381		AJ	5/29/2020	489	BANK INTEREST BALL	3.67
5381		AJ	5/29/2020	489	MONEY MARKET INTER	772.93
711-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
5353		AJ	5/29/2020	465	REIMB WTX WATER PA	5,287.34
PROJECT#: DC0123						
4919		AP	5/12/2020	2003	FIRST TITLE CO	40,000.00
PROJECT#: DC0200						

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures
Fiscal Year through May 31, 2020

2011A Tax/Revenue C.O. - Fund 514

For Airport, Ft. Concho, and Parks Improvements
Debt Payments Through 2024

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance		**855,955**		**855,955**			
REVENUES:							
C.O. Proceeds		-	-	-	-	13,780,000	13,780,000
Municipal Pool Donation		-	-	-	-	21,225	21,225
SASSRA Stock Barn		-	-	-	-	157,722	157,722
Transfer from Dev. Corp.		-	-	-	-	4,220,000	4,220,000
Interest Income		-	71	1,282	1,282	168,882	170,164
Total Revenues		-	71	1,282	1,282	18,347,829	18,349,111
EXPENDITURES:							
Airport Terminal Rehab	3925	-	-	-	-	500,000	500,000
Concho River	4119	258,084	-	2,630	(255,454)	8,341,918	8,344,548
Parks	6000	466,021	169	27,837	(438,184)	459,051	486,888
Red Arroyo Trail	6040	-	-	-	-	325,000	325,000
Recreation	6100	75,000	-	-	(75,000)	2,597,817	2,597,817
Fort Concho Improvements	6301	-	-	-	-	100,001	100,001
Auditorium	6602	-	-	-	-	3,750,001	3,750,001
Fairgrounds	6636	-	-	-	-	1,157,722	1,157,722
Transfer to Intergovernmental	1994	15,000	-	15,000	-	-	15,000
Issue Costs	9900	-	-	-	-	260,363	260,363
Total Expenditures		814,105	169	45,467	(768,638)	17,491,873	17,537,340
Revenue Over/(Under) Expenditures		**(814,105)**	**(98)**	**(44,185)**			
Ending Fund Balance		**41,850**		**811,770**			

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures
Fiscal Year through May 31, 2020

Hickory Water Supply - Fund 516

Debt Payments Through 2031

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance		**2,090,675**		**2,090,675**			
REVENUES:							
Interest		-	740	13,443	13,443	600,798	614,241
C.O. Proceeds		-	-	-	-	119,998,750	119,998,750
Total Revenues		-	740	13,443	13,443	120,599,548	120,612,991
EXPENDITURES:							
Easements/Property Damage	4150	-	-	-	-	106,865	106,865
Engineering	4157	2,076,396	86,423	2,076,396	-	17,632,306	19,708,702
Well Field Pipelines	4152	-	-	-	-	3,026,918	3,026,918
30 " Transmission Main	4153	-	-	-	-	38,681,022	38,681,022
Well Field Pumps	4154	-	-	-	-	12,831,038	12,831,038
Well Field Pump Station	4155	-	-	-	-	1,617,139	1,617,139
Well Field Expansion	4158	-	-	-	-	7,668,888	7,668,888
Treatment Plant	4156	-	-	-	-	27,132,194	27,132,194
Well Field Expansion #2	4159	-	-	-	-	9,640,252	9,640,252
Issue Costs	9900	-	-	-	-	172,251	172,251
Total Expenditures		2,076,396	86,423	2,076,396	-	118,508,873	120,585,269
Revenue Over/(Under) Expenditures		**(2,076,396)**	**(85,683)**	**(2,062,953)**			
Ending Fund Balance		**14,279**		**27,722**			

	Revenues
Previous Years Activity	120,599,548
Current Year Budget	-
Less Interest Earned	(600,798)
TOTAL	**119,998,750**

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 24, 2020

Item type: Consent Item

Caption:

Consider adoption of a motion authorizing the Board President to negotiate and execute an annual agreement with J. R. Silva Tree Service and Landscaping, for the BRC building and Industrial Park signage area.

Summary/History:

Consider adoption of a motion authorizing the Board President to negotiate and execute an annual agreement with J.R. Silva Tree Service and Landscaping for the BRC building and Industrial Park signage areas.

Financial Impact:

Other Information/Recommendation:

Attachments:

1. 20-0694 Silva K Final PDF — 20-0694 Silva K Final PDF.pdf

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

CITY OF SAN ANGELO, TEXAS
PURCHASING DIVISION
72 West College Avenue, San Angelo, Texas 76903
325.657.4219 • sapurch@cosatx.us

CONTRACT # _____

CITY OF SAN ANGELO DEVELOPMENT CORPORATION
LANDSCAPING SERVICES – J & R SILVA TREE SERVICE AND LANDSCAPE

In consideration of the mutual covenants and promises herein contained, City of San Angelo Development Corporation and the below named Contractor agree as follows:

CITY OF SAN ANGELO	**DEVELOPMENT CORPORATION**
Contract Manager/Title:	**Guy Andrews, Director of Economic Development**
Address:	**69 N. Chadbourne Street**
City/State/Zip:	**San Angelo, Texas 76903**
Telephone:	**325-653-7197**
Email Address:	**Guy.Andrews@cosatx.us**

CONTRACTOR:	**Jose Silva d/b/a J & R Silva Tree Service and Landscape**

(*If an entity other than individual, indicate whether Contractor is authorized by or registered as a foreign entity with the Texas Secretary of State to do business in Texas)* **Yes** _____ **/ No** _____

Authorizing Officer/Agent:	**Jose Silva, Owner**
Address:	**1402 Guthrie Street**
City/State/Zip:	**San Angelo, Texas 76901-2226**
Telephone:	**325-812-8294**
Email Address:	

General Description of Project & Scope of Work:
Provider is to provide labor and materials for maintenance of landscape and tree trimming services for landscaping around each of three masonry monument signs at entrances to the San Angelo Business & Industrial Park; two located at the Intersection of Loop 306 Frontage Road and Venture Drive, and one at the Intersection of FM380 and Gateway Drive. In addition to these services, maintenance of landscape and tree trimming services are required around the Business Resource Center building and campus, located at 69 N. Chadbourne. Services include:

- Weekly yard maintenance, weed control on parking lot and blowing out/cleaning off entrances to the Business Resource Center (BRC) building located at 69 N. Chadbourne ($51/week);
- Clean rain gutters and trash from roof of BRC building as needed ($51/hour);
- Twice monthly cleaning of façade of three landscaped signs, maintain sign landscaping and control weeds around signs at Industrial Park as needed ($132/month);
- Seasonally trim and remove limbs from trees and palm trees around landscaped signs at the San Angelo Business & Industrial Park and at Business Resource Center as needed ($50/hour)

Effective Date:

This contract shall be effective from and after the 1ST day (Day) of June (Month), 2020 (Year).

Date of City Council Authorization: **N/A** (MM/DD/YYYY)

Contract Time:

☒ The term of this contract shall be for a period of ONE (1) YEAR, commencing on the "Effective Date" and automatically expiring on May 31, 2021. Subject to extension as may be provided for in the contract documents.

Extension Options:

☒ Terms will renew automatically effective on June 1st of each year for up to two additional one year terms expiring on May 31, 2023, unless sooner terminated or upon thirty (30) days written notice of termination is given by either party

Davis Bacon Act:

Davis-Bacon Act required payment of prevailing wages on federally funded (or assisted) construction projects.

☐ Applies ☒ Does Not Apply to this contract.

Texas Government Code Chapter 2258 Prevailing Wage Rates:

☐ Applies ☒ Does Not Apply to this contract.

Contract Price: Notwithstanding anything to the contrary in the contract documents, compensation due and payable by the City under this Contract shall not exceed;

☐	Base Price	$	
☒	Schedule of Rates and Charges (Fee Schedule)	$	4352.00/year
☐	plus Alternate 1		
☐	plus Alternate 2	$	
☐	plus Alternate 3	$	

for a total not to exceed sum of FOUR THOUSAND THREE HUNDRED FIFTY-TWO AND NO/100 DOLLARS annually except upon Change Order authorized under this contract or written amendment executed by the authorized representatives of the parties pursuant to authority of their governing bodies.

Contract Documents Adopted by Reference: The parties to this Contract adopt in their entirety by reference thereto each of the following contract documents indicated by checkmark, as if each document were set forth herein word for word and in its entirety:

☒ Written Quote and Scope of Services submitted by Contractor stamped "Received March 16, 2020", attached hereto as **Exhibit "A"** and made a part hereof for all purposes.

☒ City of San Angelo Standard Performance Contract Terms (effective April 16, 2018) *

* The terms and conditions in these referenced contract documents apply to the Contract to the exclusion of any other terms that the Contractor seeks to impose or incorporate, or which are implied by trade, custom, practice, or course of dealing.

Acknowledgement of Receipt of Contract Documents:

The foregoing identified Contract Documents excluding Contractor's Response to this Request for Written Quotes are posted on the City's website at http://www.cosatx.us/bids. Hard copies are available to the Contractor upon request addressed to the City of San Angelo, Purchasing Division, 72 W. College, San Angelo, Texas 76903; (325) 657-4219. BY THE EXECUTION HEREOF, CONTRACTOR REPRESENTS THAT CONTRACTOR HAS REVIEWED AND IS FAMILIAR WITH EACH OF THE CONTRACT DOCUMENTS, HAS SECURED HARD COPIES OF THE CONTRACT DOCUMENTS THAT CONTRACTOR DESIRES TO ACQUIRE, AND AGREES THAT IT IS THE INTENTION OF THE PARTIES THAT THE CONTRACT DOCUMENTS BE MADE A PART OF THIS AGREEMENT AS IF EACH WERE SET FORTH, VERBATIM IN THIS AGREEMENT.

The terms, provisions, specifications and conditions of the Request for Written Quotes and any other documents, conditions, specifications, technical data, drawings, requirements and addenda comprising said RFWQ shall prevail over any conflicting term, provision, specification or condition in Contractor's Response.

Separately Executed Contract Documents: The following contract documents indicated by checkmark below are separately required to be executed by the Contractor as conditions precedent to City's performance obligations under the contract:

- ☒ ~~Authorized Signature/Contact Form~~ (with IRS Form W-9)
- ☒ "Conflict of Interest Questionnaire" – Chapter 176 of the Texas Local Government Code
- ☐ Debarment and Suspension Certification
- ☐ Local Preference Consideration Application & Economic Impact Details
- ☐ Vendor Compliance with Reciprocity on Non-Resident Vendors
- ☐ Verification Relating to Prohibited Contracts – Israel
- ☒ Certificate of Insurance
- ☒ Special Insurance Rider
- ☐ Certification for Contracts, Grants, Loans, and Cooperative Agreements (*Applicable to contracts utilizing federal funds)*
- ☐ Original of the Texas Ethics Commission Interested Parties Disclosure (Form 1295) completed online at https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm, with original submitted to City of San Angelo Purchasing Division (72 W. College Avenue, San Angelo, Texas 76903).

Contractor Representations and Warranty: Contractor represents and warrants to City that it has not employed or retained any person or company employed by City to solicit or secure this Agreement and that it has not offered to pay, paid, or agreed to pay any person any fee, percentage, brokerage fee, or gift of any kind contingent upon or in connection with the award of this Agreement.

Authority to Execute: Each of the below named persons executing this contract hereby warrant and represent that he or she is properly authorized to execute the contract for purposes of legally binding the party on whose behalf the contract is executed.

IN WITNESS WHEREOF, the parties hereto have caused this instrument to be executed by their respective duly authorized officials the day and year indicated below.

CONTRACTOR: Jose Silva d/b/a JR Silva Tree Service and Landscape

Authorized Signature: _____

By: Jose Silva, Owner
(*Print Name and Office Held)*

Date: _____

Email: _____

CITY OF SAN ANGELO – DEVELOPMENT CORPORATION

By: _____
Todd Kolls, Board President

ATTEST:

By: _____
Nora Nevarez, Corporate Secretary

Date: _____ SEAL:

CITY OFFICIAL APPROVALS:

APPROVED AS TO CONTENT:

_____
Nolan A. Sosa, Purchasing Manager

APPROVED AS TO CONTENT:

_____
Guy Andrews,
Director of Economic Development

APPROVED AS TO RISK:

_____
Charles Hagen, Risk Manager

APPROVED AS TO FORM:

_____
Dan T. Saluri, Deputy City Attorney

JOSE SILVA D/B/A J & R SILVA TREE SERVICE AND LANDSCAPE

Price Quote for landscape maintenance services for City of San Angelo Development Corporation

69 Chadboune. I Clean Parking Lot
And Charge. $51.00 A week
And Trim The Trees And Palm Acharge
$50.00 an Hour.
51.00 x 4 = 204.00 x 12 = $2,448.00
$50.00 x 5 hrs. = $250.00 x 2 ayr = $500

On Pullium Industrial Blv. Bussness
Cut grass every Two Weeks
And Clean Flower beds $66.00 Every
two Weeks. 66.00 x 2 = $132.00 x 12 = $1584.00

J.R. Silva
1402 Guthrie St. SA, TX 76901
Cell: 325-812-8294

$4,532.00

DATED this _____ day of June, 2020.

_____
Jose Silva, d/b/a Silva Tree Service and Landscape

RECEIVED
MAR 16 2020
BY:

CITY OF SAN ANGELO, TEXAS
PURCHASING DIVISION
72 West College Avenue, San Angelo, Texas 76903
325.657.4219 • sapurch@cosatx.us

Special Insurance Rider

The City of San Angelo Development Corporation ("City") requires contractors doing business with the City of San Angelo Development Corporation to provide and continuously maintain in effect at all times during the contract term insurance coverages as indicated on this Special Insurance Rider. Prior to commencement of Work, Contractor shall provide the City's Risk Management Office with a Certificate of Insurance on ACCORD 25 Form that confirms that Contractor has insurance coverages in compliance with the City's minimum insurance requirements set forth herein.

☒ Commercial General Liability

This policy shall be an occurrence-type policy and shall protect Provider and additional insureds against all claims arising from bodily injury, sickness, disease or death of any person (other than Provider's employees) and damage to property of City or others arising out of the act or omission of Provider or its agents and employees. This policy shall also include protection against claims for the contractual liability assumed by Provider under the paragraph of this Agreement entitled "Indemnification," including completed operations, products liability, contractual coverage, broad form property coverage, explosion, collapse, underground, premises/operations, and independent Vendors (to remain in force for two years after final payment). Coverage limits shall not be less than:

MINIMUM LIMIT(S):

$1,000,000	Each Occurrence
$1,000,000	Personal and Advertising Injury
$1,000,000	General Aggregate
$1,000,000	Products/Completed Operations Aggregate
$100,000	Fire Damage

☒ Business Auto Liability

This policy shall be written in comprehensive form and shall protect Provider and the additional insureds against all claims for injuries to members of the public and damage to property of others arising from the use of motor vehicles and shall cover operation on and off the premises of all motor vehicles licensed for highway use, whether they are owned, non-owned or hired. Coverage shall be as follows:

MINIMUM LIMIT(S):

$1,000,000	Each Accident Limit

☒ Workers' Compensation and Employer's Liability

If Provider hires any employees, Provider shall maintain Workers' Compensation and Employer's Liability insurance, which shall protect Provider against all claims under applicable state workers' compensation laws and employer's liability. The insured shall also be protected against claim for injury, disease or death of employees which for any reason, may not fall within the provisions of a workers' compensation law. Coverage shall not be less than:

MINIMUM LIMIT(S):

$500,000	Employer's Liability, Each Accident
$500,000	Employer's Liability, Disease – Each Employee
$500,000	Employer's Liability, Disease – Policy Limit

☐ Professional Liability

This insurance shall include contractual liability in its coverage, and the coverage under this policy shall survive the term of this Agreement as long as any liability could be asserted. Limit of liability per claim shall not be less than:

MINIMUM LIMIT(S):

$2,000,000	Combined Single Limits

☐ Environmental/Pollution Liability

This insurance shall include contractual liability in its coverage, and the coverage under this policy shall survive the term of this Agreement as long as any liability could be asserted. Limit of liability per claim shall not be less than:

MINIMUM LIMIT(S):

$2,000,000	Combined Single Limits

☐ Cyber Liability

This policy shall be an occurrence-type policy and shall protect provider and additional insured against all claims arising from cyber-attacks against the insured, members of the public, and the City. Coverage shall not be less than:

MINIMUM LIMIT(S):

$5,000,000	Privacy Notification and Crisis Management Expense
$5,000,000	Information Security and Privacy Liability
$5,000,000	Regulatory Defense and Penalties
$5,000,000	Payment Card Industry Fines and Assessments
$5,000,000	Website Media
$5,000,000	Business Interruption
$5,000,000	Extra Expense
$5,000,000	Data Assets Coverage
$5,000,000	Cyber-Extortion
$5,000,000	Computer Fraud
$5,000,000	Funds Transfer Fraud
$5,000,000	Social Engineering/ Fraudulent Instruction Coverage

☐ Builder's Risk (All-Risk)

This insurance shall include contractual liability in its coverage, and the coverage under this policy shall survive the term of this Agreement as long as any liability could be asserted. Limit of liability per claim shall not be less than:

MINIMUM LIMIT(S):

$2,000,000	Combined Single Limits

☐ Liquor Liability

The certificate of insurance shall indicate that the City of San Angelo is provided by endorsement a Waiver of Subrogation in favor of the City on all policies.

All insurance policies required herein shall be drawn in the name of Contractor with the City of San Angelo as an additional insured to include its employees, agents, and Council persons by endorsement on all policies except workers compensation.

Upon request of the City of San Angelo, Contractor shall produce copies of insurance policies and/or endorsements that reflect the required insurance coverages and endorsements.

Certificate Holder:

City of San Angelo – Development Corporation
69 N. Chadbourne Street
San Angelo, Texas 76903

Written contracts will contain more detailed information regarding insurance requirements.

Bonds are required for contracts that meet the following guidelines:

☐ Contract in excess of $100,000 requires a Performance Bond
☐ Contract in excess of $50,000 requires a Payment Bond

The Bond must be executed by a corporate surety in accordance with Section 1, Chapter 87, Acts of the 56th Legislature, Regular Session, 1959 (Article 7.19-1, Vernon's Texas Insurance Code) per Texas Government Code Sec. 2253.021 and must be payable to the City of San Angelo, Texas.

Please provide your agent or broker with a copy of these requirements.

If you have any questions concerning compliance with the City's minimum insurance requirements, please call the Risk Management Division at 325-657-4359.

Contractor agrees to comply with City of San Angelo Special Insurance Rider requirements.

CONTRACTOR

AUTHORIZED AGENT • PLEASE PRINT

VENDOR **JOSE SILVA D/B/A J&R SILVA TREE SERVICE AND LANDSCAPE**	
NAME **JOSE SILVA**	**TITLE** **OWNER**
SIGNATURE	**DATE**

Form **W-9**
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
JR Silva Tree Service and Landscaping

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only **one** of the following seven boxes:
☒ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any)
Exemption from FATCA reporting code (if any)
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
1402 Guthrie St

Requester's name and address (optional)

6 City, state, and ZIP code
San Angelo, TX 76901

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number
616 - 68 - 5965

or

Employer identification number
46 - 2856678

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person ▶ Date ▶ 1-25-2016

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at *www.irs.gov/fw9*.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 06/16/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
SAM TAMBUNGA INSURANCE LLC
2408 W Avenue N
San Angelo Tx 76904

CONTACT NAME: Angelina Tambunga
PHONE (A/C, No, Ext): (325) 944-3400 FAX (A/C, No): (325) 944-3411
E-MAIL ADDRESS: ange@samtambungains.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : The Burlington Insurance Company	
INSURER B :	
INSURER C :	
INSURER D :	
INSURER E :	
INSURER F :	

INSURED
Jose Silva dba JR Silva Tree Service&Landscape
1402 Guthrie St
San Angelo TX 76901-2226

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE / X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: X POLICY / PRO-JECT / LOC OTHER:			959B001598	12/19/2019	12/19/2020	EACH OCCURRENCE	$ 500,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 100,000
							MED EXP (Any one person)	$ 5,000
							PERSONAL & ADV INJURY	$ 1,000,000
							GENERAL AGGREGATE	$ 1,000,000
							PRODUCTS - COMP/OP AGG	$ Incl.In Gen.Agg
								$
	AUTOMOBILE LIABILITY ANY AUTO OWNED AUTOS ONLY / SCHEDULED AUTOS HIRED AUTOS ONLY / NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident)	$
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
	UMBRELLA LIAB / OCCUR EXCESS LIAB / CLAIMS-MADE DED / RETENTION $						EACH OCCURRENCE	$
							AGGREGATE	$
								$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N / A					PER STATUTE / OTH-ER	
							E.L. EACH ACCIDENT	$
							E.L. DISEASE - EA EMPLOYEE	$
							E.L. DISEASE - POLICY LIMIT	$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CITY OF SAN ANGELO
DEVELOPMENT CORPORATION
69 N CHADBOURNE
SAN ANGELO TX 76903

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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CITY OF SAN ANGELO, TEXAS
PURCHASING DIVISION
72 West College Avenue, San Angelo, Texas 76903
325.657.4219 • sapurch@cosatx.us

Conflict of Interest Questionnaire

CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ

For vendor doing business with local governmental entity

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. *See* Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 **Name of vendor who has a business relationship with local governmental entity.**

Not Applicable

2 ☐ **Check this box if you are filing an update to a previously filed questionnaire.** (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

3 **Name of local government officer about whom the information is being disclosed.**

_____
Name of Officer

4 **Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.**

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

☐ Yes ☐ No

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

☐ Yes ☐ No

5 **Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.**

6 ☐ Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7

_____ _____
Signature of vendor doing business with the governmental entity Date

Form provided by Texas Ethics Commission www.ethics.state.tx.us Revised 11/30/2015

PLEASE NOTE: If you do not have any Conflict of Interest(s) to report, please write "N/A" in Box 1 and complete Box 7 with signature and date.

CONFLICT OF INTEREST QUESTIONNAIRE
For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at http://www.statutes.legis.state.tx.us/Docs/LG/htm/LG.176.htm. For easy reference, below are some of the sections cited on this form.

Local Government Code § 176.001(1-a): "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

(A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
(B) a transaction conducted at a price and subject to terms available to the public; or
(C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

(a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:

***

(2) the vendor:

(A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds $2,500 during the 12-month period preceding the date that the officer becomes aware that

(i) a contract between the local governmental entity and vendor has been executed; or
(ii) the local governmental entity is considering entering into a contract with the vendor;

(B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than $100 in the 12-month period preceding the date the officer becomes aware that:

(i) a contract between the local governmental entity and vendor has been executed; or
(ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

(a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:

(1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);
(2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or
(3) has a family relationship with a local government officer of that local governmental entity.

(a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:

(1) the date that the vendor:

(A) begins discussions or negotiations to enter into a contract with the local governmental entity; or
(B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or

(2) the date the vendor becomes aware:

(A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);
(B) that the vendor has given one or more gifts described by Subsection (a); or
(C) of a family relationship with a local government officer.

Form provided by Texas Ethics Commission www.ethics.state.tx.us Revised 11/30/2015

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 24, 2020

Item type: Regular Item

Caption:

Update presentation regarding the 2018 COSADC contract Audit. (Presentation by Internal Auditor, Brandon Sanders)

Summary/History:

Present 2018 contract audit.

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Brandon Sanders

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: June 24, 2020

Item type: Regular Item

Caption:

Public Hearing regarding the use of sales and use tax funds in an amount not to exceed $400,000 to provide an Economic Development Incentive to WMC LIQUIDATION CO. D/B/A BRYAN WENDLAND CORPORATION, D/B/A WENDLAND TANK CORP., AND FORMERLY D/B/A WENDLAND MANUFACTURING CORP., for a project related to Business Enterprises that create or retain primary jobs, as authorized for a Type B Corporation under Local Government Code Chapter 505 Subchapter C. (Presentation by Shannon Scott, Business, Retention & Expansion Coordinator)

Summary/History:

WENDLAND TANK CORP. plans on investing $2,000,000 at their existing facility that is located at 601 W. 11th St. for new production machinery, equipment and capital and infrastructure improvements that are for the purposes of expanding its business.

They currently have 20 employees which they will retain, and anticipate hiring up to 5 new employees within the next 3 years.

The Resolution and Project were unanimously approved at the 5-27-20 COSADC Board meeting and subsequently ratified by City Council at their 6-16-20 meeting.

Financial Impact:

Proposed Incentives:

$400,000 one time capital investment grant once the $2,000,000 capital investment/improvements have been made.

Total Proposed Incentives: $400,000

Other Information/Recommendation:

Attachments:

1. 20-0515_COSADC_WENDLAND_BREP_RESO 20-0515_COSADC_WENDLAND_BREP_RESO.pdf

Presentation:

Approvals/Reviews:

Shannon Scott	Created/Initiated
Dan Saluri	Approved

Nolan Sosa	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Guy Andrews	Final Approval

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION BOARD OF DIRECTORS AUTHORIZING THE USE OF SALES AND USE TAX FUNDS IN AN AMOUNT NOT TO EXCEED $400,000, TO PROVIDE AN ECONOMIC DEVELOPMENT INCENTIVE TO WMC LIQUIDATION CO. D/B/A BRYAN WENDLAND CORPORATION, D/B/A WENDLAND TANK CORP., AND FORMERLY D/B/A WENDLAND MANUFACTURING CORP., FOR A PROJECT RELATED TO BUSINESS ENTERPRISES THAT CREATE OR RETAIN PRIMARY JOBS, AS AUTHORIZED FOR A TYPE B CORPORATION UNDER LOCAL GOVERNMENT CODE CHAPTER 505 SUBCHAPTER D.

WHEREAS, The voters of the City of San Angelo on November 2, 2010 approved the use of sales and use tax proceeds for the continued economic development projects authorized under Section 4B of the Act, including but not limited to, the development, promotion, creation, retention, or expansion of business enterprises that create or retain primary jobs, including suitable infrastructure, and

WHEREAS, WMC LIQUIDATION CO., d/b/a BRYAN-WENDLAND CORPORATION, d/b/a WENDLAND TANK CORP., and formerly d/b/a WENDLAND MANUFACTURING CORP., a foreign for profit corporation authorized to conduct business in Texas, (hereinafter "WENDLAND") located at 601 W. 1llth Street, San Angelo, (hereinafter "Site") having a mailing address of P.O. Box 808, San Angelo, Texas 76902, specializes in the manufacturing of tanks and pressure vessels for the water, waste water, chemical, oil and natural gas industries in San Angelo, and is in the process of planning for expansion of its business; and,

WHEREAS, WENDLAND proposes to retain at its Site in San Angelo twenty (20) existing full time primary jobs (Full Time Equivalents / FTE's) having an annual base pay including benefits of at least $43,000, but less than $150,000, and create at least five (5) additional FTE's; and,

WHEREAS, WENDLAND. proposes to invest a minimum of $2,000,000, within two years for new production machinery, equipment, facility, capital and infrastructure improvements at its Site that are necessary for expansion of its business at San Angelo; and,

WHEREAS, WENDLAND has applied with COSADC under the Business Retention and Expansion Program (BREP) for an incentive to carry out the foregoing business expansion plans, and the Board has determined that the incentivizing the business expansion plans will promote or develop expansion of a business enterprise that creates or retains primary jobs, a qualified development corporation Project authorized under Chapter 505 of the Texas Local Government Code; and,

WHEREAS, at least sixty (60) days prior to undertaking a Project, a public notice of the specific Project shall be published and at least one public hearing shall be held by the Development Corporation prior to expending funds on the Project in compliance with the requirements of the Development Corporation Act, Sections 505.159 and 505.160 of the Local Government Code and

WHEREAS, on June 24, 2020, or at such other time as approved by the Board, the City of San Angelo Development Corporation shall hold a Public Hearing on the Project prior to expending authorized grant funds;

DRAFT

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION THAT:

Section 1. The fore going recitals are found by the Board to be true and correct, and are adopted as part of this Resolution.

Section 2. The City of San Angelo Development Corporation offers this Resolution authorizing the use of sales and use tax funds for a qualified economic development Project grant pursuant to the Development Corporation Act, Chapter 505 of the Texas Local Government Code (the "Act"), to incentivize the business expansion plan of WMC LIQUIDATION CO., d/b/a BRYAN-WENDLAND CORPORATION, d/b/a WENDLAND TANK CORP., and formerly d/b/a WENDLAND MANUFACTURING CORP., a foreign for profit corporation authorized to conduct business in Texas, (hereinafter "WENDLAND"), substantially as set forth herein, in an amount up to but not to exceed $400,000; directing the Director of Economic Development to prepare an economic development performance agreement therefore with WENDLAND in a form approved by the City Attorney in compliance with the Act for submission to the Board and subject to approval of City Council; and, recommending to City Council ratification of the Project.

ADOPTED THIS _____ DAY OF_____, 2020

CITY OF SAN ANGELO DEVELOPMENT CORPORATION

ATTEST: By: _____
Todd Kolls, President

_____
Nora Nevarez, Corporate Secretary

APPROVED FOR CONTENT

_____
Shannon Scott, Business Retention & Expansion Coordinator

APPROVED AS TO FORM

_____
Dan T. Saluri, Deputy City Attorney

DRAFT

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: June 24, 2020

Item type: Regular Item

Caption:

Public Hearing for the expenditure of up to $70,000 for a project using Sales and Use Tax funds in an amount not to exceed $70,000 to partially fund City of San Angelo cleanup, open space improvement, landscaping and related facilities necessary to enhance the Knickerbocker Rd. right of way and adjoining Bureau of Reclamation land as open space fronting the San Angelo Regional Airport—Mathis Field, a project authorized under Section 501.103 Infrastructure Improvements (street landscaping) and Section 505.152 of the Texas Local Government Code for open space improvements necessary to promote tourism and develop new or expanded business enterprises (Presentation Made by Robert Schneeman, Economic Development Project Manager)

Summary/History:

In an effort to improve the visual appeal to tourist and others arriving at the San Angelo Regional Airport (Mathis Field), City crews have cleared unsightly brush from approximately 14 acres of mesquite brush across Knickerbocker Road from the airport entrance. This has resulted in the formation of approximately 58 brush piles and the removal of approximately 3,900 linear feet of fencing. This project is intended to remove brush piles, re-grade area, replace fencing and reseed area with native plant materials. The estimated cost of all repairs is estimated to be $70,000. The COSADC Board approved a resolution authorizing the project at its meeting on April 22, 2020 which was ratified by City Council on May 5, 2020.

Financial Impact:

$70,000 from Prop / Contingencies, Acct No. 700-0700-800-0750 to a new project; Budget amendment required.

Other Information/Recommendation:

Attachments:

1. Airport Gateway Clearing Exhibit-Layout1 — Airport Gateway Clearing Exhibit-Layout1.pdf

Presentation:

Robert Schneeman

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Guy Andrews	Final Approval

500 0 500 1,000 FEET

SCALE: 1"=500 Feet

City of SAN ANGELO TEXAS Development Corporation

AIRPORT GATEWAY ENHANCEMENT PROJECT

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: June 24, 2020

Item type: Regular Item

Caption:

Public Hearing regarding the use of Sales and Use Tax funds of up to and not to exceed $250,000, in increments as authorized from time to time by the Board, subject to City Council approval, for planning, engineering, other professional services, and construction and related services and materials, for development of industrial transportation infrastructure and improvements suitable for industrial rail transportation service, necessary to promote or develop new or expanded business enterprises that create or retain primary jobs, on a tract of land acquired by COSADC, being 180 acres more or less, located adjacent to the south right-of-way of FM 2105, 1.5 miles west of Hwy 277, and adjacent to the easterly boundary of an abandoned railroad right-of-way, a project authorized under Chapter 505 of the Texas Development Corporation Act. (Presentation made by Robert Schneeman, Economic Development Project Manager)

Summary/History:

The Board at its meeting on July 24th, 2019 approved the purchase of a vacant tract of land of approximately 180 acres and City Council on August 6th, 2019 ratified the Board action. The intent of the property is to develop a transportation related rail served industrial facility. It is anticipated that this project may develop in phases which may ultimately include significant extension of utilities, engineering site design, and rail facilities construction.

There has been interest expressed by local businesses to develop various types of transloading facilities at the location and interest also expressed by third partry developers to potentially operate the facility and participate in the development of the site.

According to Section 505 of the Board may not undertake a project within 60 days of publishing public notice and holding at least one public hearing on the project. The intent of this item is to first create a project and second to allow for funding of some of the initial steps in the development of the project without having to wait the sixty days for each phase, thereby allowing the project to progress more efficiently. As each phase or individual task is identified, the expenditure will still require approval by the Board and City Council. The COSADC Board approved a resolution authorizing the project at its meeting on May 27, 2020 which was ratified by City Council on June 16, 2020.

Financial Impact:

$250,000 from Acct. No. 700-0700-800.07-50 Contingencies to a new project; budget amendment required.

Other Information/Recommendation:

Attachments:

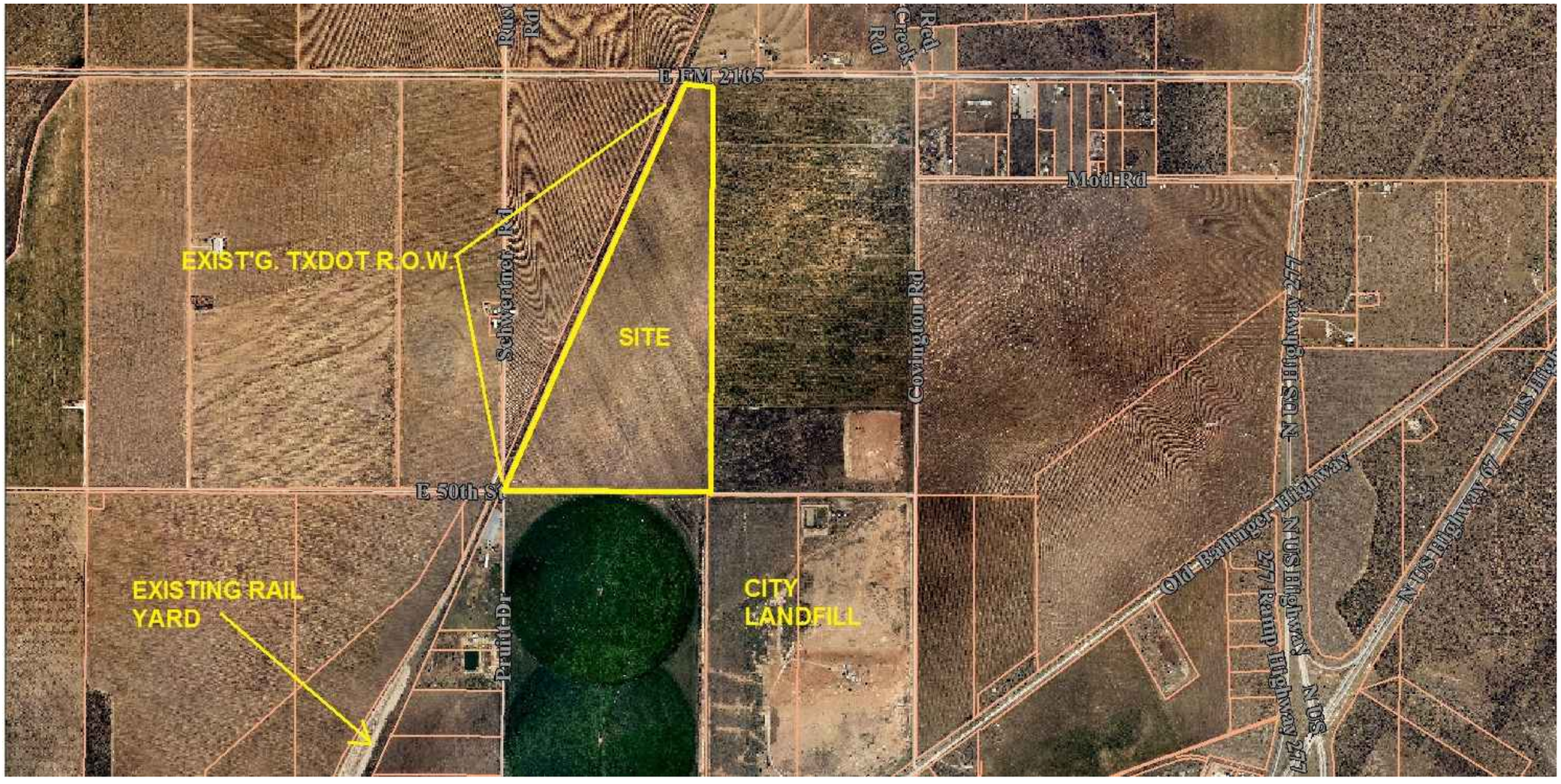
1. location map- location map-.pdf

Presentation:

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Guy Andrews	Final Approval

LOCATION MAP



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CITY OF SAN ANGELO TEXAS
Development Corporation

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: June 24, 2020

Item type: Regular Item

Caption:

Public Hearing regarding the use of Sales and Use Tax funds for the purchase of additional water supply by the City of San Angelo under interlocal agreement with the cities of Midland and Abilene, for an indefinite period subject to review on every tenth anniversary, pursuant to ballot proposition adopted November 2nd, 2010, a project authorized for a Type 4B Development Corporation under Chapters 501 and 505 of the Texas Development Corporation Act. (Presentation made by Guy Andrews, Director of Economic Development)

Summary/History:

On November 2, 2010, voters of the City of San Angelo adopted a ballot proposition approving the use of sales and use tax proceed for water supply, water purchase, water rights purchase, and/or capital improvements for the use of fresh water, projects authorized under Section 4B of the Texas Development Corporation Act

On April 9, 2011, the City of San Angelo joined into an Interlocal Agreement with the cities of Midland and Abilene (referred to as the West Texas Water Partnership or WTWP) for purposes of developing mutually beneficial strategies and sources for water supply necessary to provide for the long term needs of each community.

On May 12, 2020, the City Council for the City of San Angelo adopted a motion authorizing negotiation and execution of second interlocal agreement with the WTWP partners providing for long term water supply through assignments of water supply from Midland to Abilene and San Angelo under Midland's untreated groundwater supply contract with Fort Stockton Holdings.

According to the WTWP interlocal agreement, the City of San Angelo shall be entitled to purchase 5,000 acre feet of water annually at the following Volume Rates;

(1) Effective Date (May 12, 2020) though December 31, 2024: $0.30625 / 1,000 gallons.
(2) January 1, 2025 through December 31, 2029: $0.3425 / 1,000 gallons.
(3) January 1, 2030 through December 31, 2030: $0.55 / 1,000 gallons
(4) On January 1, 2031, the Volume Rate then in effect ($0.55) shall be adjusted upward by one-half of one percent, and thereafter, in a like manner, on the first day of January of each succeeding year the Volume Rate then in effect shall be adjusted upward by one-half of one percent

According to the Texas Development Corporation Act, Chapters 501 and 505 of the Texas Local Government Code, the Board must approve a resolution authorizing the expenditure of half cent sales tax funds for the project,

Funding for this project will be paid out of the "Ballot" funds approved by voters in the 2010 ballot initiative.

The COSADC Board approved a resolution authorizing the project at its meeting on May 27, 2020.

Financial Impact:

Funding will be from Ballot funds approved for Water Supply and conservation projects. Budget amendment required.

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Guy Andrews	Final Approval

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: June 24, 2020

Item type: Regular Item

Caption:

Consider approving the expenditure not to exceed $25,000 for maintenance, mowing, upkeep, liability insurance and other routine expenses associated with the 180.452 acre tract of land acquired by COSADC located adjacent to the south right-of-way of FM 2105, 1.5 miles west of Hwy 277, and adjacent to the easterly boundary of an abandoned railroad right-of-way, a project authorized under Chapter 505 of the Texas Development Corporation Act. (Presentation made by Robert Schneeman, Economic Development Project Manager)

Summary/History:

The Board at its meeting on July 24th, 2019 approved the purchase of a vacant tract of land of approximately 180 acres and City Council on August 6th, 2019 ratified the Board action. The intent of the property is to develop a transportation related rail served industrial facility. It is anticipated that this project may develop in phases which may ultimately include significant extension of utilities, engineering site design, and rail facilities construction.

At its meeting on June 27, 2020 The Board approved a resolution authorizing a project not to exceed $250,000 to allow preliminary steps in the development of the site. According to the Board resolution ratified by City Council on June 16,2020 as each phase or individual task is identified, the expenditure will still require approval by the Board and City Council.

On June 15, 2020 the farmer leasing the City owned property east of the site called the City Legal Department expressing concern over weed growth on the property and the negative effect it will have on his crops in the adjacent field. In addition, there has been a significant amount of trash dumped on the property during the last several months. The Tom Green County Sheriff's department was able to identify one of the parties and facilitated a cleanup of the dumped material. However, leaving access to the property open will most likely lead to further dumping. The City of San Angelo Traffic Operations Division has set posts and will install a chain and lock along with signage to help restrict unauthorized access to the property and will be entitled to reimbursement. This item will fund shredding of the 180 acres for weed control and to prevent adverse impact on adjacent property; reimburse the Traffic Operations Division, provide for liability insurance and also provide a fund for other routine maintenance issues which may arise relative to the property.

Financial Impact:

$25,000 from Acct. to be Determined. Part of Project approved at May 27th, 2020 meeting. Budget amendment for $250,000 from Acct. No. 700-0700-800-0750 Future Projects to a new project in progress.

Other Information/Recommendation:

Attachments:

1.	Photo 1	20200618_151751_Burst01.jpg
2.	Photo 2	20200618_151756.jpg
3.	Photo 3	20200618_151802.jpg

Presentation:

Robert Schneeman

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Guy Andrews	Final Approval

SAN ANGELO

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 24, 2020

Item type: Regular Item

Caption:

Consider a resolution authorizing the use of Sales and Use Tax funds in an amount not to exceed $150,000 dollars to partially fund City of San Angelo, open space improvement, landscaping and related facilities necessary to enhance the Highway 87 right of way, a project authorized under Section 501.103 Infrastructure Improvements (Street Landscaping) and Section 505.152 of the Texas Local Government Code for open space improvements necessary to develop new or expanded business enterprises; and, authorizing the Board President to negotiate and execute a memorandum of understanding (MOU) with the City of San Angelo providing terms for performance, and any other related documents, in a form approved by the City Attorney, subject to approval of City Council. (Presentation made by Guy Andrews, Director of Economic Development)

Summary/History:

This project was originally discussed at the COSADC Workshop on January 9, 2019. Coordination with the City began August 14, 2019. Agreement was reached that the City would do the design work and handle construction under an MOU with COSADC, with COSADC funding the enhancements. Following is a summary of the project details:

THE WORKING COWBOY STATUE AT SOUTH BRYANT AND WEST 3RD STREET

The statue is located on a long, narrow median owned by TxDOT, but maintained by our Parks & Recreation Department employees. Al Torres, Construction Manager has completed concept drawings and presented to TxDOT for approval. Enhancements include additional hardscape and landscape along with block, lighted letters to say WELCOME TO SAN ANGELO.

200% WOOL – (THREE EWES STATUE) AT SOUTH BRYANT AND AVENUE J

The statue is located on a long, narrow median owned by TxDOT, but maintained by our Parks & Recreation Department employees. Al Torres, Construction Manager has completed concept drawings and presented to TxDOT for approval. Enhancements include additional hardscape and landscape along with block, lighted letters to say WELCOME TO SAN ANGELO.

The contractor's estimates for the two projects totals $108,557. However, please note that these are contractor estimates but not actual quotes. There are several items on the list that need to be addressed before this can be sent out by the City for an official bid (whether to light the columns, what TxDOT will require for traffic control and/or whether we can do that ourselves, etc.). The number should be pretty close to what it would actually bid. With a few unknowns, staff is asking for an amount not to exceed $150,000, which will include contingency funds.

Financial Impact:

$150,000 from Acct. No. 700-0700-800.07-50 Future Projects to a new project. Budget Amendment required.

Other Information/Recommendation:

Attachments:

1.	COSADC_CITY_SCULPTURES_DISPLAY RESO	COSADC_CITY_SCULPTURES_DISPLAY RESO.pdf
2.	THE WORKING COWBOY STATUE AT SOUTH BRYANT AND WEST 3RD STREET	THE WORKING COWBOY STATUE AT SOUTH BRYANT AND WEST 3RD STREET.pdf
3.	200 % Wool	200 % Wool.pdf

Presentation:

Guy Andrews

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Dan Saluri	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

A RESOLUTION OF THE SAN ANGELO DEVELOPMENT CORPORATION (C0SADC) AUTHORIZING THE USE OF SALES AND USE TAX FUNDS IN AN AMOUNT NOT TO EXCEED $150,000 DOLLARS TO PARTIALLY FUND CITY OF SAN ANGELO, OPEN SPACE IMPROVEMENT, LANDSCAPING AND RELATED FACILITIES NECESSARY TO ENHANCE THE HIGHWAY 87 RIGHT OF WAY, A PROJECT AUTHORIZED UNDER SECTION 501.103 INFRASTRUCTURE IMPROVEMENTS (STREET LANDSCAPING) AND SECTION 505.152 OF THE TEXAS LOCAL GOVERNMENT CODE FOR OPEN SPACE IMPROVEMENTS NECESSARY TO DEVELOP NEW OR EXPANDED BUSINESS ENTERPRISES; AND, AUTHORIZING THE BOARD PRESIDENT TO NEGOTIATE AND EXECUTE A MEMORANDUM OF UNDERSTANDING (MOU) WITH THE CITY OF SAN ANGELO PROVIDING TERMS FOR PERFORMANCE, AND ANY OTHER RELATED DOCUMENTS, IN A FORM APPROVED BY THE CITY ATTORNEY, SUBJECT TO APPROVAL OF CITY COUNCIL.

WHEREAS, the voters of the City of San Angelo on November 2, 2010,approved the use of sales and use tax proceeds for the continued economic development projects authorized under Section 4B of the Act; and,

WHEREAS, Highway 87 (Koenigheim Street north bound and Abe Street southbound) constitutes the primary north – south thoroughfare serving as a gateway into the City of San Angelo; and,

WHEREAS, “Working Cowboy”, a ten foot seven inch tall bronze statue by local sculptor Scott Sustek, is displayed in the right-of-way of Abe Street with outstretched welcoming hand. This sculpture was attained through public donations collected with the efforts of Art in Uncommon Places, a nonprofit local group that fosters the creation of public works of art ; and,

WHEREAS, a second bronze sculpture of an Ewe with Two Lambs is displayed in the right-of-way of Koenigheim courtesy of the Texas Department of Transportation; and,

WHEREAS, the unique Working Cowboy and Ewes bronze sculptures depict the cultural character of our city; and,

WHEREAS the city plans to make certain sculptural display improvements, signage and landscaping in the right-of-way open spaces that will serve as engaging, warm welcomes to motorists driving into our city and its central business district; and,

WHEREAS, the City of San Angelo Development Corporation Board (COSADC) has determined that such improvements are needed within available right-of-way open spaces at strategic locations serving as welcoming gateways into the city to enhance economic development in the city; and,

WHEREAS, the City desires funding assistance for up to $150,000, for such purposes from COSADC through adoption of a Project authorized under Sections 501.103 and 505.152 of the Development Corporation Act; and,

WHEREAS, at least sixty (60) days prior to undertaking a project, a public notice of the specific project shall be published and at least one public hearing shall be held by the Development Corporation prior to expending funds on the Project in compliance with the requirements of the Development Corporation Act, Sections 505.159 and 505.160 of the Local Government Code and

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION THAT:

The City of San Angelo Development Corporation offers this Resolution authorizing the use of sales and use tax funds as an economic development enhancement project to make certain sculptural display improvements incorporating sculptures described as Working Cowboy and Three Ewes, signage and landscaping in the right-of-way open spaces of Highway 87, north and south of the City of San Angelo business district, that will serve as engaging, warm welcomes to motorists driving into the City of San Angelo and its central business district, in an amount not to exceed $150,000; authorizing the Board President to negotiate and execute a Memorandum of Understanding with the City of San Angelo providing for City's performance ("MOU") and any related documents, in compliance with the Development Corporation Act, in a form approved by the City Attorney; and, recommending to City Council ratification of the Project and authorization for the City Manager to execute the MOU.

PASSED THIS 24th DAY OF June, 2020.

CITY OF SAN ANGELO DEVELOPMENT CORPORATION

ATTEST: BY: _____
Todd Kolls, President

_____
Nora Nevarez, Corporate Secretary

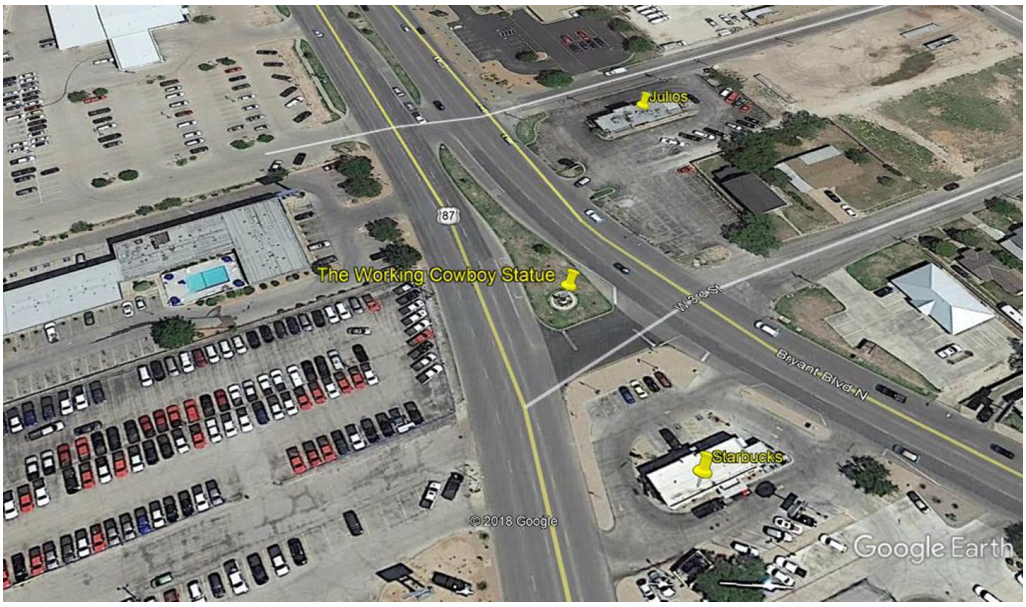
APPROVED FOR CONTENT

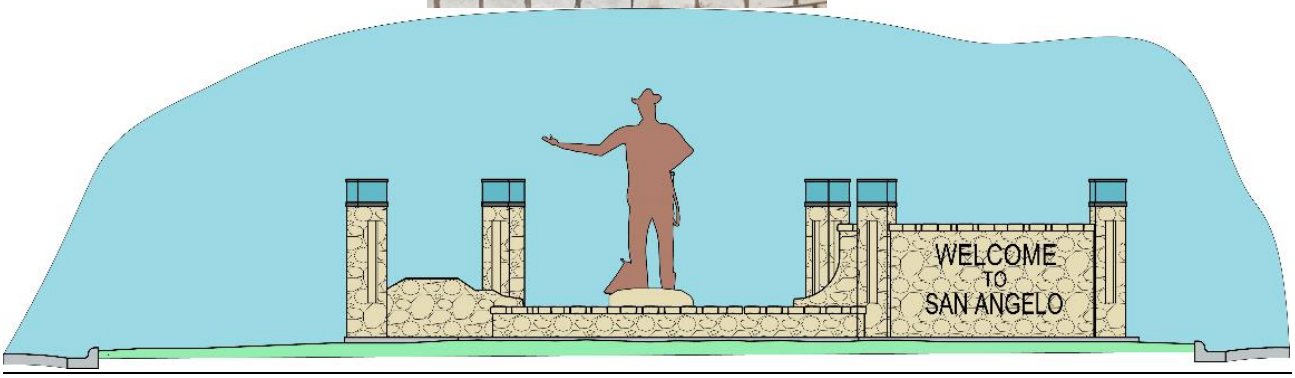
_____
Guy Andrews, Director of
Economic Development

APPROVED AS TO FORM

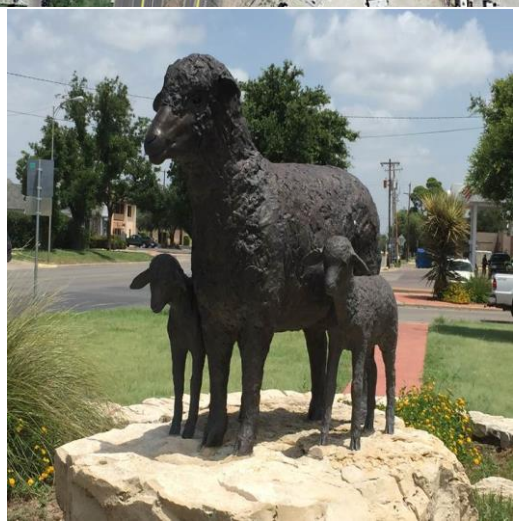
_____
Dan T. Saluri, Deputy City Attorney

THE WORKING COWBOY STATUE
AT SOUTH BRYANT AND WEST 3RD STREET





200% WOOL – (THREE EWES STATUE) AT SOUTH BRYANT AND AVENUE J



Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 24, 2020

Item type: Regular Item

Caption:

Consideration and possible action of items discussed in Closed Session, if needed

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez Created/Initiated