



City of San Angelo Development Corporation Agenda
Regular Agenda via Audio/Video Broadcast
1/27/2021

Notice is hereby given in accordance with an order of the Office of the Governor issued March 16, 2020, of a Regular Meeting of the City of San Angelo Development Corporation (COSADC) scheduled for January 27, 2021 at 8:30 a.m. The McNease Convention Center – South Meeting Room, 501 Rio Concho Drive, San Angelo, Texas WILL NOT be open to the public. COSADC members and staff will attend virtually in order to advance the public health goal of limiting face-to-face meetings (also called “social distancing”) to slow the spread of the Coronavirus (COVID-19). There will be no public access to the regular meeting location. A public, free-of-charge audio/video broadcast of the meeting will be available on the City’s YouTube channel at <https://www.youtube.com/user/CityofSanAngeloTx>.

The Meeting Agenda and the Agenda Packet are posted online at <https://www.cosatx.us/departments-services/economic-development/city-of-san-angelo-development-corporation>

Members of the public who wish to submit **Public Comment** on agenda items must send their written comments via email to nora.nevarez@cosatx.us by noon January 26, 2021.

The subject must be in the following format: “Public Comment: [item number] – January 27, 2021.” All emails must include your name and address.

Please note all Public Comment emails relevant to posted agenda items received by the deadline will be published as part of the agenda packet prior to the meeting are therefore public record.

Call 325- 653-7197 for staff assistance.

Anyone who wishes to speak remotely during **statutorily mandated Public Hearing for Regular Agenda items 4 C** must send their request to nora.nevarez@cosatx.us by noon January 26, 2021 to register as a speaker and obtain information regarding how to make a public comment remotely during the meeting.

A recording of the meeting will be available to the public in accordance with the Open Meetings Act upon written request.

1. **Call to Order**
2. **Public Comment**

At this time, Board Directors may ask staff member’s questions regarding Public Comments submitted via email.

- a. 2020 Business Plan Competition winners

3. Consent Agenda

- a. Consider approving the November 2020 Financial Statements
- b. Consider approving the December 16, 2020 meeting minutes
- c. Consider approving the necessary corporation disbursements

4. Regular Agenda

- a. Presentation of the 2020 City of San Angelo Development Corporation Annual Report (Presentation made by Guy Andrews, Director of Economic Development and Michael Looney, Vice President of Economic Development for the Chamber of Commerce.)
- b. Consider approving the December 2020 Financial Statements (Presentation made by Tina Dierschke, Director of Finance)
- c. Public Hearing regarding the use of sales and use tax funds in an amount not to exceed \$1,200,000 to provide an economic development incentive to SKYWEST AIRLINES, INC. approving an air services and revenue guarantee agreement with SKYWEST AIRLINES, Inc. and approving an amendment to the professional services performance agreement with the SAN ANGELO CHAMBER OF COMMERCE directing advertising support to SKYWEST AIRLINES INC. per the agreement (Presentation made by Economic Development Director Guy Andrews)
- d. Consider appointing a President, First Vice President and Second Vice President for the City of San Angelo Development Corporation. (Presentation by Guy Andrews, Director of Economic Development)
- e. Consider a resolution authorizing the Board President to negotiate and execute a professional services agreement with Centurion Planning and Design, LLC in a sum not to exceed \$5,800 to perform professional engineering and design services for the structural design of two monument signs at the intersection of Hwy 67 Frontage Road and Monument Drive at the entrance to Phase 2 of the San Angelo Business & Industrial Park, a project authorized under chapter 501 of the development corporation act for infrastructure improvements necessary for development of a portion of the San Angelo Business & Industrial Park, subject to approval of the City Council. (Presentation made by Robert Schneeman, Economic Development Project Manager)
- f. Consider a resolution authorizing the Board President to negotiate and execute a professional services agreement with Parkhill Smith & Cooper, Inc. (Parkhill) in a sum not to exceed \$ 25,000 to perform professional engineering and design services for the preparation of A Storm Water Pollution Prevention Plan and technical specifications for lot clearing to be performed at Phase 2 of the San Angelo Business & Industrial Park, a project authorized under Chapter 501 of the Development Corporation Act for infrastructure improvements necessary for development of a portion of the San Angelo Business and Industrial Park, subject to approval of the City Council. (Presentation made by Robert Schneeman, Economic Development Project Manager)

5. Follow Up and Administrative Issues

- a. Consideration and possible action of items discussed in Closed Session, if needed
- b. Announcements and consideration of Future Agenda Items

6. Adjournment

CERTIFICATION

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 22nd day of January, 2021 at 5:00 P.M.

Nora Nevarez on behalf of Guy Andrews

Guy Andrews, Director of Economic Development

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code.

In compliance with the Americans with Disabilities Act, the City of San Angelo Development Corporation will provide for reasonable accommodations for persons attending board meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197.

Citizen requests to display materials on the city's monitors must submit the request 96 hours prior to the meeting by email to nora.nevarez@cosatx.us. Time limits of discussion are as stated above and materials cannot exceed 10 pages. Citizens bringing materials for distribution to City of San Angelo Development Corporation members during the meeting must bring a minimum of 12 copiers.

COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday on the Wednesday after each meeting.

Report to Board



Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: January 27, 2021

Item type: Regular Item

Caption:

2020 Business Plan Competition winners

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez

Created/Initiated

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: January 27, 2021

Item type: Consent Item

Caption:

Consider approving the November 2020 Financial Statements

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | | |
|----|--------------------|------------------------|
| 1. | COSADC Stmtts 2011 | COSADC Stmtts 2011.pdf |
|----|--------------------|------------------------|

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Theresa James	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

City of San Angelo Development Corporation

Financial Information and Schedules As of November 30, 2020

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Hickory Water Supply

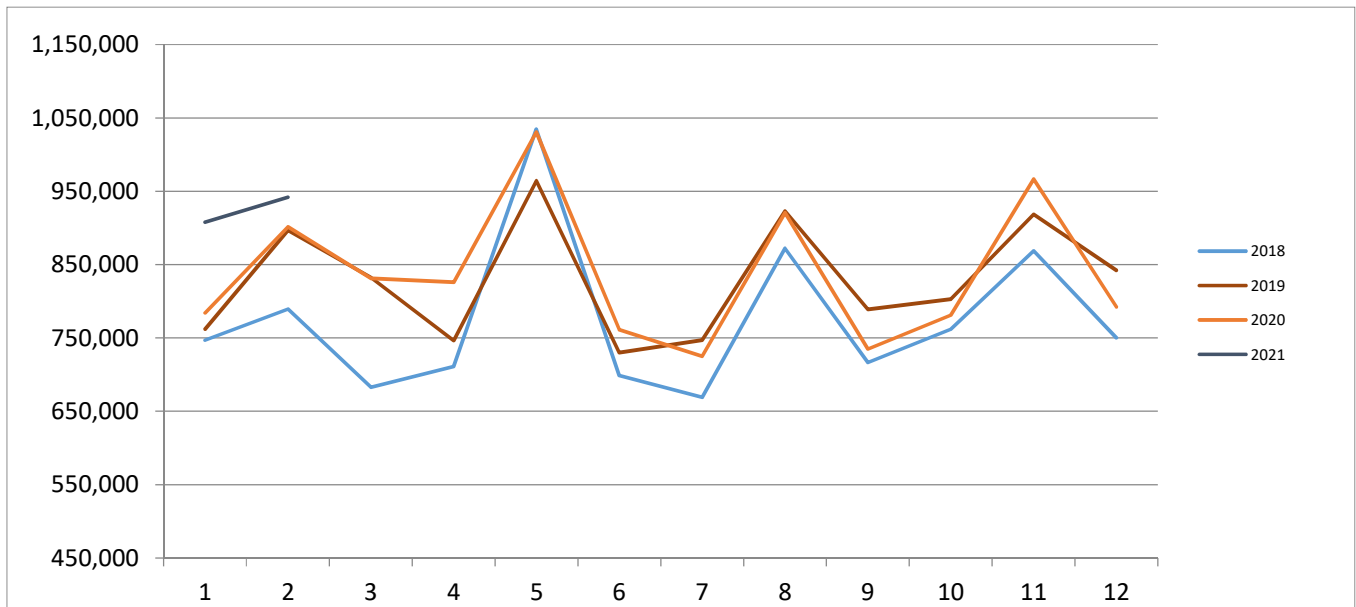
**City of San Angelo Development Corporation
Executive Summary
November 2020**

Available Fund Balances

Unassigned Fund Balance-Economic Development	4,750,301
Unassigned Fund Balance-Ballot	3,360,662

Sales Tax Analysis

Month	2018	2019	2020	2021	% Over/(Under)
Oct	747,063	761,865	784,232	907,912	15.77%
Nov	789,302	896,890	901,416	941,714	4.47%
Dec	683,012	832,486	831,209		
Jan	711,415	746,604	826,116		
Feb	1,034,662	964,281	1,030,912		
Mar	699,086	730,020	761,229		
Apr	669,034	747,020	725,032		
May	872,259	923,026	920,877		
Jun	716,509	789,102	734,988		
Jul	761,927	802,784	781,279		
Aug	868,604	918,423	966,590		
Sep	750,212	842,023	792,202		



City of San Angelo Development Corporation
Balance Sheet - Economic Development
As of November 30, 2020

ASSETS

Current Assets

Checking/Savings

Cash 53,478

Money Market 5,585,666

Total Checking/Savings 5,639,144

Accounts Receivable

Leases 1,964

Total Accounts Receivable 1,964

Other Current Assets

Investments 6,000,125

Total Other Current Assets 6,000,125

Total Current Assets 11,641,233

Fixed Assets

Land -Industrial Park 69,395

Industrial Park-Phase I 567,414

Industrial Park-Phase II 38,624

Industrial Park-Phase III 20,377

Building-Business Resource Ctr 2,004,967

Accum Depr-Building (870,465)

Total Fixed Assets 1,830,312

TOTAL ASSETS

13,471,545

LIABILITIES & FUND EQUITY

Liabilities

Current Liabilities

Accounts Payable 1,732

Total Current Liabilities 1,732

Total Liabilities 1,732

Fund Equity

Committed for Eco. Dev. Projects 6,889,200

Restricted for Fixed Assets 1,830,312

Unassigned Fund Balance 4,750,301

Total Fund Equity 13,469,813

TOTAL LIABILITIES & FUND EQUITY

13,471,545

City of San Angelo Development Corporation
Revenue & Expenditure Report - Economic Development
November 2020

		Budget	Month Actual	YTD Actual	YTD Actual W/ Enc	Over/(Under) Budget	% of Budget
Revenues							
Sales & Use Tax		2,567,559	263,680	517,895	517,895	(2,049,664)	20%
Interest on Investments		76,200	926	1,676	1,676	(74,524)	2%
Lease Income		69,420	1,875	3,856	3,856	(65,564)	6%
Miscellaneous Income		-	-	250	250	250	100%
Total Revenues		2,713,179	266,481	523,677	523,677	(2,189,502)	19%
Expenditures							
Administrative		173,417	13,464	15,702	25,052	(148,365)	14%
City Services		661,837	-	-	-	(661,837)	0%
Industrial Park Ops & Maint		18,374	99	1,374	3,524	(14,850)	19%
Marketing-Chamber of Commerce		237,500	-	62,500	62,500	(175,000)	26%
Advertising		27,000	-	8,400	11,356	(15,644)	42%
Utilities		59,700	4,219	7,621	34,823	(24,877)	58%
Capital		30,500	-	-	-	(30,500)	0%
Business Factory		131,556	2,409	3,005	7,624	(123,932)	6%
Total Operating Expenditures		1,339,884	20,191	98,602	144,879	(1,195,005)	11%
Projects							
Air Service Marketing	DC0119	955	171	171	171	(784)	18%
Principle LED	DC0134	7,852	-	-	-	(7,852)	0%
Phase II Sewer Line	DC0136	96,000	-	-	-	(96,000)	0%
TXDOT Aside Program Grant	DC0137	60,500	-	-	-	(60,500)	0%
CalTech	DC0138	181,950	-	-	-	(181,950)	0%
Parkhill	DC0139	30,628	-	-	30,629	1	100%
Grant Works	DC0140	50,000	-	-	-	(50,000)	0%
Netco	DC0142	5,500	-	-	-	(5,500)	0%
Elite Solutions	DC0145	15,260	-	-	-	(15,260)	0%
Goodfellow AFB	DC0146	383,180	-	320,554	320,554	(62,626)	84%
Industrial Park-Phase II	DC0147	1,047,097	153,194	153,909	206,615	(840,482)	20%
US Customs Retention II	DC0152	1,100,000	-	-	-	(1,100,000)	0%
Principle LED BREP	DC0154	23,045	-	-	-	(23,045)	0%
Carter Fentress	DC0155	4,000	-	-	-	(4,000)	0%
Chadbourne Street	DC0157	1,500,000	-	-	-	(1,500,000)	0%
Comm Dev Strategies	DC0158	1,644	-	-	-	(1,644)	0%
West Texas Steel	DC0162	59,000	-	-	-	(59,000)	0%
SMC Global	DC0163	200,000	-	-	-	(200,000)	0%
J's Deer & Wild Game	DC0164	15,000	-	-	-	(15,000)	0%
Schwertner Property	DC0165	51,086	-	3,739	3,739	(47,347)	7%
Double Barrel	DC0167	70,000	-	-	-	(70,000)	0%
Industrial Park Turn Lane	DC0169	5,080	-	-	-	(5,080)	0%
Centurion BREP	DC0171	36,000	-	-	-	(36,000)	0%
Airport Clearing	DC0175	70,000	-	-	-	(70,000)	0%
Wendland Manufacturing	DC0176	400,000	-	-	-	(400,000)	0%
Rail Transloading Facility	DC0177	246,294	-	-	1,400	(244,894)	1%
US 87 Monuments	DC0178	150,000	-	-	-	(150,000)	0%
Airport Exit Monument	DC0179	250,000	-	-	-	(250,000)	0%
TGC/GAFB II	DC0181	145,000	-	-	-	(145,000)	0%
SMC Global - BREP	DC0182	362,500	-	-	-	(362,500)	0%
Dorado Construction	DC0183	150,000	100,000	100,000	100,000	(50,000)	67%
Future Projects		960,795	-	-	-	(960,795)	0%
Total Project Expenditures		7,678,366	253,365	578,373	663,108	(7,015,258)	8%
Total Expenditures		9,018,250	273,556	676,975	807,987	(8,210,263)	8%
Revenue Over/(Under) Expenditures		(6,305,071)	(7,075)	(153,298)	(284,310)		

City of San Angelo Development Corporation
Economic Development Projects
As of November 30, 2020

Project	Code	Original Allocation	Current Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Air Service Marketing	DC0119	60,000	60,000	171	59,216	784
Principle LED	DC0134	550,001	516,123	-	508,271	7,852
Phase II Sewer Line	DC0136	100,000	100,000	-	4,000	96,000
TXDOT Aside Program Grant	DC0137	100,000	100,000	-	39,500	60,500
CalTech	DC0138	603,999	223,050	-	41,100	181,950
Parkhill	DC0139	308,000	323,000	-	292,372	30,628
Grant Works	DC0140	54,000	54,000	-	4,000	50,000
Netco	DC0142	60,000	60,000	-	54,500	5,500
Elite Solutions	DC0145	40,260	15,260	-	-	15,260
Goodfellow AFB	DC0146	1,500,000	1,500,000	320,554	1,437,373	62,627
Industrial Park-Phase II	DC0147	2,000,000	4,111,263	153,909	3,218,074	893,189
US Customs Retention II	DC0152	46,435	1,149,225	-	49,225	1,100,000
Principle LED BREP	DC0154	300,147	300,147	-	277,102	23,045
Carter Fentress	DC0155	20,000	20,000	-	16,000	4,000
Chadbourne Street	DC0157	1,500,000	3,750,000	-	1,500,000	2,250,000
Comm Dev Strategies	DC0158	65,000	65,000	-	63,356	1,644
West Texas Steel	DC0162	59,000	59,000	-	-	59,000
SMC Global	DC0163	200,000	200,000	-	-	200,000
J's Deer & Wild Game	DC0164	60,000	60,000	-	45,000	15,000
Schwertner Property	DC0165	600,000	600,000	3,739	552,653	47,347
Double Barrel	DC0167	70,000	70,000	-	-	70,000
Industrial Park Turn Lane	DC0169	24,765	24,765	-	19,685	5,080
Centurion BREP	DC0171	36,000	36,000	-	-	36,000
Airport Clearing	DC0175	70,000	70,000	-	-	70,000
Wendland Manufacturing	DC0176	400,000	400,000	-	-	400,000
Rail Transloading Facility	DC0177	250,000	250,000	-	3,706	246,294
US 87 Monuments	DC0178	150,000	150,000	-	-	150,000
Airport Exit Monument	DC0179	250,000	250,000	-	-	250,000
TGC/GAFB II	DC0181	145,000	145,000	-	-	145,000
SMC Global - BREP	DC0182	362,500	362,500	-	-	362,500
Dorado Construction	DC0183	150,000	150,000	100,000	100,000	50,000
		10,135,107	15,174,333	578,373	8,285,133	6,889,200

Total Committed, Not Expended

6,889,200

City of San Angelo Development Corporation
Balance Sheet - Ballot
As of November 30, 2020

ASSETS

Current Assets

Checking/Savings

Cash

29,983

Money Market

4,781,911

Total Checking/Savings

4,811,894

Total Current Assets

4,811,894

TOTAL ASSETS

4,811,894

LIABILITIES & FUND EQUITY

Fund Equity

Committed for Ballot Projects

540,216

Assigned for Debt Service

911,016

Unassigned Fund Balance

3,360,662

Total Fund Equity

4,811,894

TOTAL LIABILITIES & FUND EQUITY

4,811,894

City of San Angelo Development Corporation
Revenue & Expenditure Report - Ballot
November 2020

	Budget	Month Actual	YTD Actual	YTD Actual w/ Enc	Over/(Under) Budget	% of Budget
Revenues						
Sales & Use Tax	6,602,295	678,034	1,331,730	1,331,730	(5,270,565)	20%
Interest on Investments	6,000	757	1,301	1,301	(4,699)	22%
Total Revenues	6,608,295	678,791	1,333,031	1,333,031	(5,275,264)	20%
Expenditures						
City Services	30,135	-	-	-	(30,135)	0%
Loan/Debt Service	5,466,094	-	-	-	(5,466,094)	0%
Total Operating Expenditures	5,496,229	-	-	-	(5,496,229)	0%
Projects						
West TX Water Partnership	200,000	-	-	-	(200,000)	0%
Affordable Housing	340,216	-	-	-	(340,216)	0%
Water Rights	498,960	-	-	-	(498,960)	0%
Future Projects	108,241	-	-	-	(108,241)	0%
Total Project Expenditures	1,147,417	-	-	-	(1,147,417)	0%
Total Expenditures	6,643,646	-	-	-	(6,643,646)	0%
Revenue Over/(Under) Expenditures	(35,351)	678,791	1,333,031	1,333,031		

City of San Angelo Development Corporation
Ballot Projects
As of November 30, 2020

Project	Project Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Ballot Projects:				
Water Supply Projects				
West Texas Water Partnership	777,061	-	577,061	200,000
* Reclaimed Water Alternatives	1,389,965	-	1,389,965	-
* Red Arroyo Storm Water Basin	151,040	-	151,040	-
Total Expenditures	2,318,066	-	2,118,066	200,000
Total Water Supply Projects				200,000
Affordable Housing				
Revenues				
* Sale of Fixed Assets - Blackshear Properties	394,351	-	394,351	-
Total Revenues				
Expenditures				
Affordable Housing	3,615,342	-	3,275,126	340,216
* Administrative Contract	120,405	-	120,405	-
* Blackshear Neighborhood Boundary	28,300	-	28,300	-
* Blackshear Properties	404,125	-	404,125	-
* Neighborhood Blitz	550,000	-	550,000	-
* Neighbors Helping Neighbors	53,000	-	53,000	-
* Rebuilding Together - Housing One Stop	23,759	-	23,759	-
* Rebuilding Together - Housing Repair	74,920	-	74,920	-
* Rehabs	114,487	-	114,487	-
* Roofing Grant	200,000	-	200,000	-
Total Expenditures	5,184,338	-	4,844,123	340,216
Total Affordable Housing				340,216
Other Projects				
* Sports Facilities Maintenance	285,353	-	285,353	-
Total Expenditures	285,353	-	285,353	-
Total Ballot Projects Committed, Not Expended				540,216

Voter Approved Projects:

* Fort Concho Improvements	900,000	-	900,000	-
* Sports & Athletics Facilities	708,744	-	708,744	-
* 29th Street Sports Complex	1,750,000	-	1,750,000	-
Total Expenditures	3,358,744	-	3,358,744	-
Total Voter Approved Projects Committed, Not Expended				-
* Completed				

City of San Angelo Development Corporation
Transaction Detail by Account
November 2020

Group #	PO #	Type	Date	Number	Description	Amount
Fund 700 DEVELOPMENT CORPORATION						
700-0000-313.00-00 TAX / SALES AND USE TAX						
	1339	AJ	11/30/2020	41	Eco Dev Sales Tax-	263,679.84
700-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
	1343	AJ	11/30/2020	45	MM Interest ED	925.73
700-0000-363.11-00 RENT / RENT						
	925	AJ	11/15/2020	MR		1,875.30
700-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
	1262	AP	12/3/2020	680086	DORADO CONSTRUCTIO	(100,000.00)
PROJECT#:	DC0183					
	1262	AP	12/3/2020	680089	REECE ALBERT INC	(26,376.38)
PROJECT#:	DC0147					
	1453	AJ	11/30/2020	807	Accrue Expense to	(715.00)
PROJECT#:	DC0147					
	1073	AP	11/9/2020	680086	DORADO CONSTRUCTIO	100,000.00
PROJECT#:	DC0183					
	1125	AP	11/9/2020	5257	DORADO CONSTRUCTIO	100,000.00
PROJECT#:	DC0183					
	1305	122296 AP	10/30/2020	5263	REECE ALBERT INC	117,897.35
PROJECT#:	DC0147					
	1305	122296 AP	10/30/2020	5263	REECE ALBERT INC	8,920.12
PROJECT#:	DC0147					
	1152	AP	10/26/2020	680252	CITIBANK, N.A	80.04
PROJECT#:	DC0119					
	1152	AP	10/26/2020	680252	CITIBANK, N.A	61.36
PROJECT#:	DC0119					
	1152	AP	10/22/2020	680252	CITIBANK, N.A	30.00
PROJECT#:	DC0119					
	1078	122296 AP	9/30/2020	680089	REECE ALBERT INC	26,376.38
PROJECT#:	DC0147					
	1125	AP	9/30/2020	5260	REECE ALBERT INC	26,376.38
PROJECT#:	DC0147					
700-0700-411.03-32 PROFESSIONAL & TECHNICAL / SOFTWARE MAIN						
	1347	AJ	11/13/2020	48	Domain forwarding	15.99
700-0700-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
	725	AJ	11/4/2020	UT	UB CHARGE UPDATE	135.60
	690	AJ	11/3/2020	UT	UB CHARGE UPDATE	15.00
700-0700-411.04-12 PURCHASED SERVICES / NATURAL GAS						
	870	123190 AP	11/4/2020	5248	ATMOS ENERGY	112.35
700-0700-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI						
	1262	AP	12/3/2020	680084	CLARE'S HEATING &	(485.84)
	1262	AP	12/3/2020	680085	DIRT DOC, LLC	(725.00)
	1262	AP	12/3/2020	680087	ENER-TEL SERVICES	(560.00)
	1262	AP	12/3/2020	680087	ENER-TEL SERVICES	(436.00)
	1262	AP	12/3/2020	680087	ENER-TEL SERVICES	(436.00)
	1262	AP	12/3/2020	680087	ENER-TEL SERVICES	(680.00)
	1304	123193 AP	11/30/2020	5264	REPUBLIC SERVICES,	33.67
	1304	124153 AP	11/30/2020	5262	DIRT DOC, LLC	350.00
PROJECT#:	EM0001					
	1194	123189 AP	11/23/2020	5261	ANGELO WATER SERVI	34.95
	1075	123799 AP	11/13/2020	680084	CLARE'S HEATING &	485.84
	1075	123981 AP	11/13/2020	680085	DIRT DOC, LLC	725.00
	1125	AP	11/13/2020	5256	DIRT DOC, LLC	725.00
	1125	AP	11/13/2020	5255	CLARE'S HEATING &	485.84
	815	123192 AP	11/10/2020	679830	HOUSE OF CHEMICALS	(213.89)
	816	123192 AP	11/10/2020	5244	HOUSE OF CHEMICALS	213.89
	1075	123984 AP	11/5/2020	680087	ENER-TEL SERVICES	560.00
	1075	123984 AP	11/5/2020	680087	ENER-TEL SERVICES	680.00

City of San Angelo Development Corporation
Transaction Detail by Account
November 2020

Group #	PO #	Type	Date	Number	Description	Amount
	1125	AP	11/5/2020	5258	ENER-TEL SERVICES	680.00
	1125	AP	11/5/2020	5258	ENER-TEL SERVICES	560.00
	1075	123984 AP	11/1/2020	680087	ENER-TEL SERVICES	436.00
	1075	123984 AP	11/1/2020	680087	ENER-TEL SERVICES	436.00
	1125	AP	11/1/2020	5258	ENER-TEL SERVICES	436.00
	1125	AP	11/1/2020	5258	ENER-TEL SERVICES	436.00
	1305	123193 AP	10/31/2020	5264	REPUBLIC SERVICES,	28.67
	938	124061 AP	10/15/2020	5250	SUNSHINE PLUMBING	148.00
	988	AP	10/15/2020	5250	SUNSHINE PLUMBING	37.90
700-0700-411.05-21 PURCHASED SERVICES / INSURANCE-LIABILITY						
	753	AP	11/6/2020	5245	PK KELLEY INSURANC	12,526.00
700-0700-411.05-30 PURCHASED SERVICES / COMMUNICATION						
	1431	AJ	11/30/2020	71	VoIP - Nov 20	263.76
	1438	AJ	11/30/2020	76	Suddenlink Nov 20	1,041.68
700-0700-411.05-31 PURCHASED SERVICES / CELLULAR PHONE						
	1426	AJ	11/30/2020	68	Verizon Chrgs Oct	55.32
	1430	AJ	11/30/2020	70	AT&T Nov 20	57.17
700-0700-411.05-42 PURCHASED SERVICES / LEGAL NOTICES						
	1453	AJ	11/30/2020	807	Accrue Expense to	(852.14)
	674	123249 AP	9/12/2020	5237	GO SAN ANGELO	852.14
700-0700-411.05-65 PURCHASED SERVICES / SPECIAL PROJECT "A"						
	1262	AP	12/3/2020	680082	ANGELO AWARDS	(798.76)
	1262	AP	12/3/2020	680083	CANON FINANCIAL SE	(733.25)
	1262	AP	12/3/2020	680088	KIRBO'S OFFICE SYS	(280.80)
	1125	AP	11/24/2020	5253	ANGELO AWARDS	798.76
	1075	123953 AP	11/17/2020	680082	ANGELO AWARDS	798.76
	1125	AP	11/13/2020	5254	CANON FINANCIAL SE	733.25
	937	123265 AP	11/1/2020	5251	WALLACE, RUSSELL E	596.00
	1059	124106 AP	10/30/2020	680083	CANON FINANCIAL SE	733.25
	1059	124105 AP	10/22/2020	680088	KIRBO'S OFFICE SYS	280.80
	1125	AP	10/22/2020	5259	KIRBO'S OFFICE SYS	280.80
700-0700-411.06-10 SUPPLIES / OFFICE SUPPLIES						
	1055	AJ	10/31/2020	40	Accrue Expense to	(154.41)
	1055	AJ	10/31/2020	40	Accrue Expense to	(25.75)
	871	123195 AP	10/23/2020	5249	STAPLES ADVANTAGE	9.49
	1152	AP	10/9/2020	680252	CITIBANK, N.A	186.00
700-0700-411.06-14 SUPPLIES / POSTAGE & SHIPPING						
	639	AP	10/19/2020	9236	POSTMASTER	14.00
700-0700-411.06-30 SUPPLIES / FOOD						
	1152	AP	10/20/2020	680252	CITIBANK, N.A	20.48
	1152	AP	10/14/2020	680252	CITIBANK, N.A	20.46
700-0705-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
	812	AJ	11/9/2020	UT	UB CHARGE UPDATE	30.69
	769	AJ	11/6/2020	UT	UB CHARGE UPDATE	68.06
700-0705-411.05-21 PURCHASED SERVICES / INSURANCE-LIABILITY						
	815	124008 AP	11/10/2020	679759	SAM TAMBUNGA INSUR	(911.90)
	816	124008 AP	11/10/2020	5246	SAM TAMBUNGA INSUR	911.90
Fund 711 COSADC - BALLOT						
711-0000-313.00-00 TAX / SALES AND USE TAX						
	1339	AJ	11/30/2020	41	Ballot Sales Tax-	678,033.87
711-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
	1343	AJ	11/30/2020	45	MM Interest Ballot	757.41

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures

Fiscal Year through November 30, 2020

2011A Tax/Revenue C.O. - Fund 514

For Airport, Ft. Concho, and Parks Improvements
Debt Payments Through 2024

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance		801,904		801,904			
REVENUES:							
C.O. Proceeds		-	-	-	-	13,780,000	13,780,000
Municipal Pool Donation		-	-	-	-	21,225	21,225
SASSRA Stock Barn		-	-	-	-	157,722	157,722
Transfer from Dev. Corp.		-	-	-	-	4,220,000	4,220,000
Interest Income		-	18	35	35	170,525	170,560
Total Revenues		-	18	35	35	18,349,472	18,349,507
EXPENDITURES:							
Airport Terminal Rehab	3925	-	-	-	-	500,000	500,000
Concho River	4119	255,857	-	22	(255,835)	8,344,145	8,344,167
Parks	6000	267,151	6,671	9,002	(258,149)	497,518	506,520
Unidad Park Refurbishment	PK0001	198,859	-	-	(198,859)	-	-
Middle Concho Boat Ramp	LK0003	22,908	1,194	-	(22,908)	-	-
Red Arroyo Trail	6040	-	-	-	-	325,000	325,000
Recreation	6100	-	-	-	-	2,597,817	2,597,817
Fort Concho Improvements	6301	-	-	-	-	100,001	100,001
Auditorium	6602	-	-	-	-	3,750,001	3,750,001
Fairgrounds	6636	-	-	-	-	1,157,722	1,157,722
Transfer to Intergovernmental	1994	-	-	-	-	15,000	15,000
Issue Costs	9900	-	-	-	-	260,363	260,363
Total Expenditures		744,775	7,865	9,024	(735,751)	17,547,567	17,556,591
Revenue Over/(Under) Expenditures		(744,775)	(7,847)	(8,989)			
Ending Fund Balance		57,129		792,915			

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures Fiscal Year through November 30, 2020

Hickory Water Supply - Fund 516 Debt Payments Through 2031

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance		1,075,154		1,075,154			
REVENUES:							
Interest		-	6	12	12	618,032	618,044
C.O. Proceeds		-	-	-	-	119,998,750	119,998,750
Total Revenues		-	6	12	12	120,616,782	120,616,794
EXPENDITURES:							
Easements/Property Damage	4150	-	-	-	-	106,865	106,865
Engineering	4157	1,043,641	44,297	964,009	(79,632)	18,665,061	19,629,070
Well Field Pipelines	4152	-	-	-	-	3,026,918	3,026,918
30 " Transmission Main	4153	-	-	-	-	38,681,022	38,681,022
Well Field Pumps	4154	-	-	-	-	12,831,038	12,831,038
Well Field Pump Station	4155	-	-	-	-	1,617,139	1,617,139
Well Field Expansion	4158	-	-	-	-	7,668,888	7,668,888
Treatment Plant	4156	-	-	-	-	27,132,194	27,132,194
Well Field Expansion #2	4159	-	-	-	-	9,640,252	9,640,252
Issue Costs	9900	-	-	-	-	172,251	172,251
Total Expenditures		1,043,641	44,297	964,009	(79,632)	119,541,628	120,505,637
Revenue Over/(Under) Expenditures		(1,043,641)	(44,291)	(963,997)			
Ending Fund Balance		31,513		111,157			

	Revenues
Previous Years Activity	120,616,782
Current Year Budget	-
Less Interest Earned	(618,032)
TOTAL	119,998,750

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: January 27, 2021

Item type: Consent Item

Caption:

Consider approving the December 16, 2020 meeting minutes

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | |
|-------------------------------|---------------------------------|
| 1. COSADC Minutes, 12-16-2020 | COSADC Minutes, 12-16-2020.docx |
|-------------------------------|---------------------------------|

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Brandon Dyson	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

City of San Angelo, Texas
Development Corporation Meeting
Via Audio/Video broadcasting
Wednesday, December 16, 2020

Present:

Bill Dendle, First Vice President
Dr. David, Cummings, Second Vice President
Edward Carrasco, Director
Garland Freeze, Director
Erika Lara, Director
Max Puello, Director

1. Call to Order

With a quorum of the City of San Angelo Development Corporation Board Members present, First Vice President Dendle called the regular session of the City of San Angelo Development Corporation to order at 8:33 a.m., on Wednesday, December 16, 2020, via Zoom livestreamed to the City's YouTube channel at [youtube.com/CityofSanAngelo](https://www.youtube.com/CityofSanAngelo).

2. Prayer

An invocation was provided by Director Carrasco.

3. Public Comment

No public comments was received for this meeting.

4. Consent Agenda

- a. Consider approving the October 2020 Financial Statements
- b. Consider approving the November 18, 2020 meeting minutes
- c. Consider approving the necessary corporation disbursements
- d. Consider adoption of a motion authorizing the Board President to enter into an extension of service agreement with MC Electric, for electrical service at the Business Resource Center.
- e. Consider adoption of a motion authorizing the Board President to enter into an extension of service agreement with Clare's Heating and Air Conditioning, for heating and cooling services at the Business Resource Center.
- f. Consider authorizing the Board President to execute a service agreement with Rad's Window Cleaning for cleaning the interior and exterior windows at the Business Resource Center, for a one year term.

Motion: Director Puello made a motion, seconded by Second Vice President Dr. Cummings to approve the consent agenda as presented. The motion carried unanimously six (6) ayes to

zero (0) nays.

5. Regular Agenda

No items to discuss.

6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

- a. 551.087 Business Prospect/Economic development regarding San Angelo Regional Airport - Mathis Field

At 8:38 a.m., the Board convened Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtle A. Open Government, Chapter 551. Open Meeting, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections.

No action was taken

At 8:59 a.m., the Board reconvened

7. Follow Up and Administrative Issues

- a. Consideration and possible action of items discussed in Closed Session, if needed
- b. Announcements and consideration of Future Agenda Items

No announcements or future agenda items were discussed

8. Adjournment

There being no further business, the meeting adjourned by consensus at 9:01 a.m.

THE CITY OF SAN ANGELO

Corporation President

ATTEST:

Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: January 27, 2021

Item type: Consent Item

Caption:

Consider approving the necessary corporation disbursements

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | | |
|----|-------------------------|-----------------------------|
| 1. | Disbursement 01-27-2021 | Disbursement 01-27-2021.pdf |
|----|-------------------------|-----------------------------|

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Brandon Dyson	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

City of San Angelo Development Corporation
Check Disbursements
For Board Approval January 27, 2021

Economic Development

Reece Albert	\$	309,005.30	Work at the Industrial Park (Inv. 11641)	Ck. 5285
Dorado Const. Group		100,000.00	Capital Improvements	Ck. 5257
Ports to Plains		66,296.80	Annual memberships for COSADC & COSA (Inv. 1902, 1942, & 1961)	Ck. 5270
Grantworks		35,000.00	Grant services for EDA adm (Inv. 1 & 2)	Ck. 5268
Netco Fire & Safety		10,000.00	2020 Business Plan reimbursement (Inv. 001)	Ck. 5275
Texas-Australia Rock Co.		6,857.94	2020 Business Plan reimbursement (Inv. 001)	Ck. 5271
Texas-Australia Rock Co.		4,488.19	2020 Business Plan reimbursement (Inv. 002)	Ck. 5291
Schniers Brothers		3,600.00	Plow Industrial Park (Inv 1032)	Ck. 5289
Schindler		3,335.64	Annual warranty for elevator (Inv. 8105512073)	Ck. 5288
San Angelo To Go Retail		2,500.00	2020 Business Plan reimbursement (Inv. 001)	Ck. 5276
By the Stream		2,500.00	ED Video Production (Inv. 1644)	Ck. 5272
Parkhill		1,509.00	Prof Serv Nov. 1-30 2020 (Inv. 01940617.00-26)	Ck. 5284
San Angelo Chamber of Commerce		1,500.00	Sponsorship for Annual Banquet (Inv. 1038)	
Total for Board Consideration	\$	546,592.87		

J & R Silva	\$	840.00	Monthly landscaping and parking lot at BRC & Indust. Park (Inv. 3545 & 3546)	Ck. 5282
Dirt Doctor		725.00	MO general cleaning at BRC (Inv. 4555)	Ck. 5266
Dirt Doctor		725.00	MO general cleaning at BRC (Inv. 4463)	Ck. 5242
Go San Angelo		612.62	Legal Notice (Inv. 3592146)	Ck. 5267
San Angelo Chamber of Commerce		600.00	Jan. 2021 luncheon (Inv. 943)	Ck. 5287
Russ Wallace		596.00	Mo. IT serv for Business Factory (Inv 1015)	Ck. 5290
CTWP		291.59	Overage copier charge (Inv. 1220948)	Ck. 5273
Kirbo's Office Systems		280.80	Qtrly overage copier chrg (Inv. 354197)	Ck. 5259
Atmos Energy		258.70	Gas utilities at BRC (Inv. 1/06/21)	
Kirbo's Office Systems		240.92	Copier lease for Business Factory (Inv. 358596 & 359034)	Ck. 5274
Ener-tel		240.00	Fire sprinkler repair (Inv. 233367)	Ck. 5280
Atmos Energy		163.40	Gas utilities at BRC (Inv. 12/22/20)	Ck. 5265
3D's Plumbinb & Contracting		160.00	Unclog urinal (Inv. 20-250215)	Ck. 160.00
MC Electric		147.02	Replace bulbs and ballast (Inv. 1095)	Ck. 5283
House of Chemicals		142.30	Paper towels - cleaning supplies (Inv. 570347)	
House of Chemicals		111.53	Trash bag liners (Inv. 569910)	Ck. 5269
Angelo Water Service Co		91.00	Water deliver and cooler rental (Inv. 7005)	Ck. 5277
Angelo Water Service Co		77.69	Metered freshener and sprays (Inv. 570254)	Ck. 5281
House of Chemicals		37.21	deodorizer sprays (Inv. 570180)	Ck. 5281
Republic Services		28.67	Trash services for BRC (Inv. 0691-001007440)	Ck. 5286
	\$	6,369.45		

Total Economic Development Disbursements **\$ 552,962.32**

Ballot

First Title Co.	\$	37,500.00	Mortgage buy-down for 637 W. Ave. Y	
Total for Board Consideration	\$	37,500.00		

Total Routine Disbursements **\$ -**

Total Ballot Disbursements **\$ 37,500.00**

Grand Total Disbursements this Period **\$ 590,462.32**

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: January 27, 2021

Item type: Regular Item

Caption:

Presentation of the 2020 City of San Angelo Development Corporation Annual Report (Presentation made by Guy Andrews, Director of Economic Development and Michael Looney, Vice President of Economic Development for the Chamber of Commerce.)

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Shannon Scott
Brandon Dyson
Nolan Sosa
Tina Dierschke
Guy Andrews

Created/Initiated
Approved
Approved
Approved
Final Approval

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: January 27, 2021

Item type: Regular Item

Caption:

Consider approving the December 2020 Financial Statements (Presentation made by Tina Dierschke, Director of Finance)

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | | |
|----|--------------------|------------------------|
| 1. | COSADC Stmtns 2012 | COSADC Stmtns 2012.pdf |
|----|--------------------|------------------------|

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Theresa James	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

City of San Angelo Development Corporation

Financial Information and Schedules As of December 31, 2020

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Transaction Detail by Account

2011 Bond Issue

Hickory Water Supply

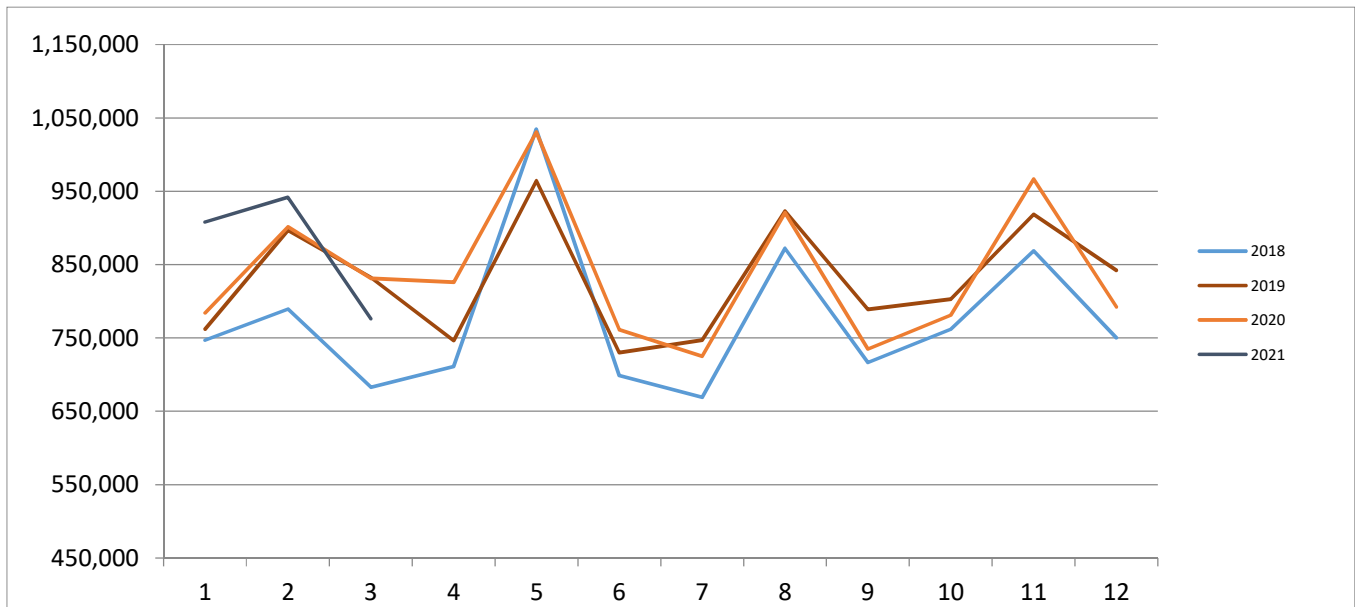
**City of San Angelo Development Corporation
Executive Summary
December 2020**

Available Fund Balances

Unassigned Fund Balance-Economic Development	5,982,831
Unassigned Fund Balance-Ballot	2,911,130

Sales Tax Analysis

Month	2018	2019	2020	2021	% Over/(Under)
Oct	747,063	761,865	784,232	907,912	15.77%
Nov	789,302	896,890	901,416	941,714	4.47%
Dec	683,012	832,486	831,209	776,336	-6.60%
Jan	711,415	746,604	826,116		
Feb	1,034,662	964,281	1,030,912		
Mar	699,086	730,020	761,229		
Apr	669,034	747,020	725,032		
May	872,259	923,026	920,877		
Jun	716,509	789,102	734,988		
Jul	761,927	802,784	781,279		
Aug	868,604	918,423	966,590		
Sep	750,212	842,023	792,202		



City of San Angelo Development Corporation
Balance Sheet - Economic Development
As of December 31, 2020

ASSETS

Current Assets

Checking/Savings

Cash 43,830

Money Market 5,593,897

Total Checking/Savings 5,637,727

Accounts Receivable

Leases 1,964

Total Accounts Receivable 1,964

Other Current Assets

Investments 6,000,125

Total Other Current Assets 6,000,125

Total Current Assets 11,639,815

Fixed Assets

Land -Industrial Park 69,395

Industrial Park-Phase I 567,414

Industrial Park-Phase II 38,624

Industrial Park-Phase III 20,377

Building-Business Resource Ctr 2,004,967

Accum Depr-Building (870,465)

Total Fixed Assets 1,830,312

TOTAL ASSETS

13,470,127

LIABILITIES & FUND EQUITY

Liabilities

Current Liabilities

Accounts Payable 1,732

Total Current Liabilities 1,732

Total Liabilities 1,732

Fund Equity

Committed for Eco. Dev. Projects 5,655,252

Restricted for Fixed Assets 1,830,312

Unassigned Fund Balance 5,982,831

Total Fund Equity 13,468,395

TOTAL LIABILITIES & FUND EQUITY

13,470,127

City of San Angelo Development Corporation
Revenue & Expenditure Report - Economic Development
December 2020

		Budget	Month Actual	YTD Actual	YTD Actual W/ Enc	Over/(Under) Budget	% of Budget
Revenues							
Sales & Use Tax		2,567,559	217,374	735,269	735,269	(1,832,290)	29%
Interest on Investments		76,200	793	2,469	2,469	(73,731)	3%
Lease Income		69,420	1,875	5,731	5,731	(63,689)	8%
Miscellaneous Income		-	-	250	250	250	100%
Total Revenues		2,713,179	264,432	788,109	788,109	(1,925,070)	29%
Expenditures							
Administrative		173,417	75,711	91,979	100,424	(72,993)	58%
City Services		661,837	-	-	-	(661,837)	0%
Industrial Park Ops & Maint		18,374	435	1,809	3,629	(14,745)	20%
Marketing-Chamber of Commerce		237,500	-	62,500	62,500	(175,000)	26%
Advertising		27,000	2,500	10,900	11,356	(15,644)	42%
Utilities		59,700	2,902	10,523	49,569	(10,131)	83%
Capital		30,500	-	-	-	(30,500)	0%
Business Factory		131,556	13,501	16,506	22,288	(109,268)	17%
Total Operating Expenditures		1,339,884	95,049	194,217	249,766	(1,090,118)	19%
Projects							
Air Service Marketing	DC0119	955	-	171	171	(784)	18%
Principle LED	DC0134	7,852	-	-	-	(7,852)	0%
Phase II Sewer Line	DC0136	96,000	-	-	-	(96,000)	0%
TXDOT Aside Program Grant	DC0137	60,500	-	-	-	(60,500)	0%
CalTech	DC0138	181,950	-	-	-	(181,950)	0%
Parkhill	DC0139	30,628	1,509	1,509	30,629	1	100%
Grant Works	DC0140	50,000	35,000	35,000	50,000	-	100%
Netco	DC0142	5,500	-	-	-	(5,500)	0%
Elite Solutions	DC0145	15,260	-	-	-	(15,260)	0%
Goodfellow AFB	DC0146	320,555	-	320,554	320,554	(1)	100%
Industrial Park-Phase II	DC0147	1,047,097	342,938	496,132	1,046,382	(715)	100%
US Customs Retention II	DC0152	1,100,000	-	-	-	(1,100,000)	0%
Principle LED BREP	DC0154	23,045	-	-	-	(23,045)	0%
Carter Fentress	DC0155	4,000	-	-	-	(4,000)	0%
Chadbourne Street	DC0157	1,500,000	-	-	-	(1,500,000)	0%
West Texas Steel	DC0162	59,000	-	-	-	(59,000)	0%
SMC Global	DC0163	200,000	-	-	-	(200,000)	0%
J's Deer & Wild Game	DC0164	15,000	-	-	-	(15,000)	0%
Schwertner Property	DC0165	3,739	-	3,739	3,739	-	100%
Double Barrel	DC0167	70,000	-	-	-	(70,000)	0%
Industrial Park Turn Lane	DC0169	5,080	-	-	-	(5,080)	0%
Centurion BREP	DC0171	36,000	-	-	-	(36,000)	0%
Airport Clearing	DC0175	70,000	-	-	-	(70,000)	0%
Wendland Manufacturing	DC0176	400,000	-	-	-	(400,000)	0%
Rail Transloading Facility	DC0177	246,294	3,600	3,600	3,600	(242,694)	1%
US 87 Monuments	DC0178	150,000	-	-	-	(150,000)	0%
Airport Exit Monument	DC0179	250,000	-	-	-	(250,000)	0%
Monitoring Well Protection	DC0180	10,000	-	-	-	(10,000)	0%
TGC/GAFB II	DC0181	145,000	-	-	-	(145,000)	0%
SMC Global - BREP	DC0182	362,500	-	-	-	(362,500)	0%
Dorado Construction	DC0183	150,000	-	100,000	100,000	(50,000)	67%
Future Projects		1,072,411	-	-	-	(1,072,411)	0%
Total Project Expenditures		7,688,366	383,047	960,705	1,555,075	(6,133,291)	12%
Total Expenditures		9,028,250	478,096	1,154,922	1,804,841	(7,223,409)	13%
Revenue Over/(Under) Expenditures		(6,315,071)	(213,664)	(366,813)	(1,016,732)		

City of San Angelo Development Corporation
Economic Development Projects
As of December 31, 2020

Project	Code	Original Allocation	Current Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Air Service Marketing	DC0119	60,000	60,000	171	59,216	784
Principle LED	DC0134	550,001	516,123	-	508,271	7,852
Phase II Sewer Line	DC0136	100,000	100,000	-	4,000	96,000
TXDOT Aside Program Grant	DC0137	100,000	100,000	-	39,500	60,500
CalTech	DC0138	603,999	223,050	-	41,100	181,950
Parkhill	DC0139	308,000	323,000	1,509	293,881	29,119
Grant Works	DC0140	54,000	54,000	35,000	39,000	15,000
Netco	DC0142	60,000	60,000	-	54,500	5,500
Elite Solutions	DC0145	40,260	15,260	-	-	15,260
Goodfellow AFB	DC0146	1,500,000	1,437,375	320,554	1,437,373	2
Industrial Park-Phase II	DC0147	2,000,000	4,111,263	496,132	3,560,297	550,966
US Customs Retention II	DC0152	46,435	1,149,225	-	49,225	1,100,000
Principle LED BREP	DC0154	300,147	300,147	-	277,102	23,045
Carter Fentress	DC0155	20,000	20,000	-	16,000	4,000
Chadbourne Street	DC0157	1,500,000	3,750,000	-	2,250,000	1,500,000
West Texas Steel	DC0162	59,000	59,000	-	-	59,000
SMC Global	DC0163	200,000	200,000	-	-	200,000
J's Deer & Wild Game	DC0164	60,000	60,000	-	45,000	15,000
Schwertner Property	DC0165	600,000	552,653	3,739	552,653	-
Double Barrel	DC0167	70,000	70,000	-	-	70,000
Industrial Park Turn Lane	DC0169	24,765	24,765	-	19,685	5,080
Centurion BREP	DC0171	36,000	36,000	-	-	36,000
Airport Clearing	DC0175	70,000	70,000	-	-	70,000
Wendland Manufacturing	DC0176	400,000	400,000	-	-	400,000
Rail Transloading Facility	DC0177	250,000	250,000	3,600	7,306	242,694
US 87 Monuments	DC0178	150,000	150,000	-	-	150,000
Airport Exit Monument	DC0179	250,000	250,000	-	-	250,000
Monitoring Well Protection	DC0180	10,000	10,000	-	-	10,000
TGC/GAFB II	DC0181	145,000	145,000	-	-	145,000
SMC Global - BREP	DC0182	362,500	362,500	-	-	362,500
Dorado Construction	DC0183	150,000	150,000	100,000	100,000	50,000
		10,080,107	15,009,361	960,705	9,354,109	5,655,252

Total Committed, Not Expended

5,655,252

City of San Angelo Development Corporation
Balance Sheet - Ballot
As of December 31, 2020

ASSETS

Current Assets

Checking/Savings

Cash

30,378

Money Market

4,781,516

Total Checking/Savings

4,811,894

Total Current Assets

4,811,894

TOTAL ASSETS

4,811,894

LIABILITIES & FUND EQUITY

Fund Equity

Committed for Ballot Projects

534,240

Assigned for Debt Service

1,366,524

Unassigned Fund Balance

2,911,130

Total Fund Equity

4,811,894

TOTAL LIABILITIES & FUND EQUITY

4,811,894

City of San Angelo Development Corporation
Revenue & Expenditure Report - Ballot
December 2020

	Budget	Month Actual	YTD Actual	YTD Actual w/ Enc	Over/(Under) Budget	% of Budget
Revenues						
Sales & Use Tax	6,602,295	558,962	1,890,692	1,890,692	(4,711,603)	29%
Interest on Investments	6,000	732	2,033	2,033	(3,967)	34%
Total Revenues	6,608,295	559,694	1,892,725	1,892,725	(4,715,570)	29%
Expenditures						
City Services	30,135	-	-	-	(30,135)	0%
Loan/Debt Service	5,466,094	-	-	-	(5,466,094)	0%
Total Operating Expenditures	5,496,229	-	-	-	(5,496,229)	0%
Projects						
West TX Water Partnership	200,000	5,976	5,976	5,976	(194,024)	3%
Affordable Housing	340,216	-	-	-	(340,216)	0%
Water Rights	498,960	-	-	-	(498,960)	0%
Future Projects	108,241	-	-	-	(108,241)	0%
Total Project Expenditures	1,147,417	5,976	5,976	5,976	(1,141,441)	1%
Total Expenditures	6,643,646	5,976	5,976	5,976	(6,637,670)	0%
Revenue Over/(Under) Expenditures	(35,351)	553,718	1,886,749	1,886,749		

City of San Angelo Development Corporation
Ballot Projects
As of December 31, 2020

Project	Project Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Ballot Projects:				
Water Supply Projects				
West Texas Water Partnership	777,061	5,976	583,037	194,024
* Reclaimed Water Alternatives	1,389,965	-	1,389,965	-
* Red Arroyo Storm Water Basin	151,040	-	151,040	-
Total Expenditures	2,318,066	5,976	2,124,042	194,024
Total Water Supply Projects				194,024
Affordable Housing				
Revenues				
* Sale of Fixed Assets - Blackshear Properties	394,351	-	394,351	-
Total Revenues				
Expenditures				
Affordable Housing	3,615,342	-	3,275,126	340,216
* Administrative Contract	120,405	-	120,405	-
* Blackshear Neighborhood Boundary	28,300	-	28,300	-
* Blackshear Properties	404,125	-	404,125	-
* Neighborhood Blitz	550,000	-	550,000	-
* Neighbors Helping Neighbors	53,000	-	53,000	-
* Rebuilding Together - Housing One Stop	23,759	-	23,759	-
* Rebuilding Together - Housing Repair	74,920	-	74,920	-
* Rehabs	114,487	-	114,487	-
* Roofing Grant	200,000	-	200,000	-
Total Expenditures	5,184,338	-	4,844,123	340,216
Total Affordable Housing				340,216
Other Projects				
* Sports Facilities Maintenance	285,353	-	285,353	-
Total Expenditures	285,353	-	285,353	-
Total Ballot Projects Committed, Not Expended				534,240

Voter Approved Projects:

* Fort Concho Improvements	900,000	-	900,000	-
* Sports & Athletics Facilities	708,744	-	708,744	-
* 29th Street Sports Complex	1,750,000	-	1,750,000	-
Total Expenditures	3,358,744	-	3,358,744	-
Total Voter Approved Projects Committed, Not Expended				-
* Completed				

City of San Angelo Development Corporation
Transaction Detail by Account
December 2020

Group #	PO #	Type	Date	Number	Description	Amount
Fund 700 DEVELOPMENT CORPORATION						
700-0000-313.00-00 TAX / SALES AND USE TAX						
	2001	AJ	12/31/20	89	ED Sales Tax - Dec	217,374.09
700-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
	2068	AJ	12/31/20	121	COSADC Bank Int	792.72
700-0000-363.11-00 RENT / RENT						
	1540	AJ	12/15/20	MR		1,875.30
700-0000-380.80-00 MISC / SALE OF PROPERTY						
	1598	CR	12/18/20	95701	ECO DEV	44,390.09
700-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
	1995	122296 AP	12/30/20	5285	REECE ALBERT INC	309,005.30
	PROJECT#:	DC0147				
	1995	122800 AP	12/28/20	5289	SCHNIERS BROTHERS	3,600.00
	PROJECT#:	DC0177				
	1995	121961 AP	12/16/20	5284	PARKHILL SMITH & C	1,509.00
	PROJECT#:	DC0139				
	1635	124270 AP	12/09/20	5268	GRANTWORKS, INC	15,000.00
	PROJECT#:	DC0140				
	1635	124270 AP	12/09/20	5268	GRANTWORKS, INC	20,000.00
	PROJECT#:	DC0140				
	1241	AP	12/02/20	680252	CITIBANK, N.A	(80.04)
	PROJECT#:	DC0119				
	1242	AP	12/02/20	9354	CITIBANK, N.A	80.04
	PROJECT#:	DC0119				
	1241	AP	12/02/20	680252	CITIBANK, N.A	(61.36)
	PROJECT#:	DC0119				
	1242	AP	12/02/20	9354	CITIBANK, N.A	61.36
	PROJECT#:	DC0119				
	1241	AP	12/02/20	680252	CITIBANK, N.A	(30.00)
	PROJECT#:	DC0119				
	1242	AP	12/02/20	9354	CITIBANK, N.A	30.00
	PROJECT#:	DC0119				
	1333	122296 AP	09/30/20	5263	REECE ALBERT INC	33,932.46
	PROJECT#:	DC0147				
700-0700-411.03-23 PROFESSIONAL & TECHNICAL / LOBBYING						
	1580	AP	12/16/20	5271	TEXAS-AUSTRALIA RO	6,857.94
	1580	AP	12/14/20	5270	PORTS-TO-PLAINS TR	66,296.80
700-0700-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
	1275	AJ	12/03/20	UT	UB CHARGE UPDATE	128.68
	1257	AJ	12/02/20	UT	UB CHARGE UPDATE	15.00
700-0700-411.04-12 PURCHASED SERVICES / NATURAL GAS						
	1635	123190 AP	12/07/20	5265	ATMOS ENERGY	163.40
700-0700-411.04-13 PURCHASED SERVICES / ELECTRICITY						
	1495	AP	11/22/20	680577	GEXA ENERGY, LP	692.05
700-0700-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI						
	1995	123193 AP	12/31/20	5286	REPUBLIC SERVICES,	28.67
	1995	124167 AP	12/30/20	5280	ENER-TEL SERVICES	240.00
	1995	123192 AP	12/28/20	5281	HOUSE OF CHEMICALS	37.21
	1995	123930 AP	12/26/20	5282	JR SILVA TREE SERV	510.00
	1906	123189 AP	12/23/20	5277	ANGELO WATER SERVI	91.00
	1906	124286 AP	12/18/20	5279	3D'S PLUMBING&CONT	160.00
	1635	123981 AP	12/13/20	5266	DIRT DOC, LLC	725.00
	1635	123192 AP	12/09/20	5269	HOUSE OF CHEMICALS	111.53

City of San Angelo Development Corporation
Transaction Detail by Account
December 2020

Group #	PO #	Type	Date	Number	Description	Amount
700-0700-411.04-42 PURCHASED SERVICES / RENT OF EQUIPMENT						
	1706	123191 AP	12/21/20	5273	CTWP	291.59
	1628	AP	12/16/20	680771	CTWP	121.76
	1627	AP	11/06/20	680771	CTWP	121.76
700-0700-411.05-30 PURCHASED SERVICES / COMMUNICATION						
	2091	AJ	12/31/20	130	Suddenlink Dec 20	600.81
	2103	AJ	12/30/20	137	VoIP - Dec 20	263.76
700-0700-411.05-31 PURCHASED SERVICES / CELLULAR PHONE						
	2069	AJ	12/31/20	122	AT&T Dec 20	57.17
	2093	AJ	11/25/20	132	Verizon Chrgs Nov	55.32
700-0700-411.05-40 PURCHASED SERVICES / ADVERTISING						
	1706	123847 AP	12/21/20	5272	BY THE STREAM MEDI	2,500.00
700-0700-411.05-42 PURCHASED SERVICES / LEGAL NOTICES						
	1871	AP	11/09/20	9425	CITIBANK, N.A	239.52
	1636	123249 AP	11/07/20	5267	GO SAN ANGELO	612.62
700-0700-411.05-65 PURCHASED SERVICES / SPECIAL PROJECT "A"						
	1691	AP	12/21/20	5275	NETCO ENERGY PRODU	10,000.00
	1691	AP	12/21/20	5276	SAN ANGELO TO GO	2,500.00
	1706	124105 AP	12/10/20	5274	KIRBO'S OFFICE SYS	149.00
	1706	124105 AP	12/08/20	5274	KIRBO'S OFFICE SYS	91.92
	1303	123265 AP	12/01/20	5278	WALLACE, RUSSELL E	596.00
	1871	AP	11/16/20	9425	CITIBANK, N.A	163.90
700-0700-411.06-10 SUPPLIES / OFFICE SUPPLIES						
	1241	AP	12/02/20	680252	CITIBANK, N.A	(186.00)
	1242	AP	12/02/20	9354	CITIBANK, N.A	186.00
700-0700-411.06-14 SUPPLIES / POSTAGE & SHIPPING						
	1863	AP	12/28/20	9421	POSTMASTER	17.00
700-0700-411.06-26 SUPPLIES / GASOLINE						
	2099	AJ	11/30/20	135	Mthly Fuel Expense	31.13
700-0700-411.06-30 SUPPLIES / FOOD						
	1241	AP	12/02/20	680252	CITIBANK, N.A	(20.48)
	1242	AP	12/02/20	9354	CITIBANK, N.A	20.48
	1241	AP	12/02/20	680252	CITIBANK, N.A	(20.46)
	1242	AP	12/02/20	9354	CITIBANK, N.A	20.46
	1871	AP	11/04/20	9425	CITIBANK, N.A	144.00
700-0705-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
	1376	AJ	12/08/20	UT	UB CHARGE UPDATE	30.69
	1317	AJ	12/07/20	UT	UB CHARGE UPDATE	74.74
700-0705-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI						
	1995	123930 AP	12/26/20	5282	JR SILVA TREE SERV	330.00
Fund 711 COSADC - BALLOT						
711-0000-313.00-00 TAX / SALES AND USE TAX						
	2001	AJ	12/31/2020	89	Ballot Sales Tax-	558,961.96
711-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
	2068	AJ	12/31/2020	121	COSADC Bank Int	731.74
711-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
	2023	AJ	12/31/2020	100	Reimbursement for	5,975.84
	PROJECT#: DC0123					

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures

Fiscal Year through December 31, 2020

2011A Tax/Revenue C.O. - Fund 514

For Airport, Ft. Concho, and Parks Improvements

Debt Payments Through 2024

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance		801,904		801,904			
REVENUES:							
C.O. Proceeds		-	-	-	-	13,780,000	13,780,000
Municipal Pool Donation		-	-	-	-	21,225	21,225
SASSRA Stock Barn		-	-	-	-	157,722	157,722
Transfer from Dev. Corp.		-	-	-	-	4,220,000	4,220,000
Interest Income		-	17	53	53	170,525	170,578
Total Revenues		-	17	53	53	18,349,472	18,349,525
EXPENDITURES:							
Airport Terminal Rehab	3925	-	-	-	-	500,000	500,000
Concho River	4119	255,857	-	22	(255,835)	8,344,145	8,344,167
Parks	6000	267,151	4,797	11,525	(255,626)	497,518	509,043
Unidad Park Refurbishment	PK0001	198,859	-	1	(198,858)	-	1
Middle Concho Boat Ramp	LK0003	22,908	-	3,208	(19,700)	-	3,208
Red Arroyo Trail	6040	-	-	-	-	325,000	325,000
Recreation	6100	-	-	-	-	2,597,817	2,597,817
Fort Concho Improvements	6301	-	-	-	-	100,001	100,001
Auditorium	6602	-	-	-	-	3,750,001	3,750,001
Fairgrounds	6636	-	-	-	-	1,157,722	1,157,722
Transfer to Intergovernmental	1994	-	-	-	-	15,000	15,000
Issue Costs	9900	-	-	-	-	260,363	260,363
Total Expenditures		744,775	4,797	14,756	(730,019)	17,547,567	17,562,323
Revenue Over/(Under) Expenditures		(744,775)	(4,780)	(14,703)			
Ending Fund Balance		57,129		787,201			

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures Fiscal Year through December 31, 2020

Hickory Water Supply - Fund 516 Debt Payments Through 2031

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance		1,075,154		1,075,154			
REVENUES:							
Interest		-	6	18	18	618,032	618,050
C.O. Proceeds		-	-	-	-	119,998,750	119,998,750
Total Revenues		-	6	18	18	120,616,782	120,616,800
EXPENDITURES:							
Easements/Property Damage	4150	-	-	-	-	106,865	106,865
Engineering	4157	1,043,641	49,160	964,009	(79,632)	18,665,061	19,629,070
Well Field Pipelines	4152	-	-	-	-	3,026,918	3,026,918
30 " Transmission Main	4153	-	-	-	-	38,681,022	38,681,022
Well Field Pumps	4154	-	-	-	-	12,831,038	12,831,038
Well Field Pump Station	4155	-	-	-	-	1,617,139	1,617,139
Well Field Expansion	4158	-	-	-	-	7,668,888	7,668,888
Treatment Plant	4156	-	-	-	-	27,132,194	27,132,194
Well Field Expansion #2	4159	-	-	-	-	9,640,252	9,640,252
Issue Costs	9900	-	-	-	-	172,251	172,251
Total Expenditures		1,043,641	49,160	964,009	(79,632)	119,541,628	120,505,637
Revenue Over/(Under) Expenditures		(1,043,641)	(49,154)	(963,991)			
Ending Fund Balance		31,513		111,163			

	Revenues
Previous Years Activity	120,616,782
Current Year Budget	-
Less Interest Earned	(618,032)
TOTAL	119,998,750

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: January 27, 2021

Item type: Regular Item

Caption:

Public Hearing regarding the use of sales and use tax funds in an amount not to exceed \$1,200,000 to provide an economic development incentive to SKYWEST AIRLINES, INC. approving an air services and revenue guarantee agreement with SKYWEST AIRLINES, INC. and approving an amendment to the professional services performance agreement with the SAN ANGELO CHAMBER OF COMMERCE directing advertising support to SKYWEST AIRLINES INC. per the agreement (Presentation made by Economic Development Director Guy Andrews)

Summary/History:

The attached resolution of the City of San Angelo Development Corporation authorizes the use of sales and use tax funds as authorized under the Local Government Code to develop a regional corporate headquarters, and will be used for the following purposes:

1. Allocates up to \$1 million to be utilized to provide a revenue guarantee to SkyWest Airlines. Dollars are only expended each quarter in the event that SkyWest revenues fall below costs. The agreement will specify how revenue and costs are determined. In no event shall COSADC expend more than \$1 million for the revenue guarantee.
2. COSADC will amend its Professional Services Agreement with the San Angelo Chamber of Commerce to provide them with \$200,000 to be utilized for direct advertising and marketing for SkyWest Airlines. They will be our agent in providing this service. The \$200,000 will be paid on a quarterly basis of an additional \$22,222 for the life of the SkyWest Agreement.

These are two of three main elements of the SkyWest Airlines agreement. The third is the City's waiver of rental and landing fees at the San Angelo Regional Airport.

This resolution only covers the two elements being funded by COSADC, and there is a separate resolution by the City covering the waiver of rental and landing fees.

The Resolution and Project were unanimously approved by the COSADC Board at the joint City Council/COSADC Board meeting held on 1-19-21 and ratified by City Council at the joint City Council/COSADC Board meeting held on 1-19-21.

Financial Impact:

Other Information/Recommendation:

Attachments:

1. SkyWest COSADC Resolution

SkyWest COSADC Resolution.docx

Presentation:

Approvals/Reviews:

Shannon Scott
Brandon Dyson
Nolan Sosa
Tina Dierschke
Guy Andrews

Created/Initiated
Approved
Approved
Approved
Final Approval

RESOLUTION # _____

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION BOARD OF DIRECTORS AUTHORIZING THE USE OF SALES AND USE TAX FUNDS IN AN AMOUNT NOT TO EXCEED \$1,200,000.00 TO PROVIDE AN ECONOMIC DEVELOPMENT INCENTIVE TO SKYWEST AIRLINES, INC., FOR A PROJECT FOR THE CREATION OR RETENTION OF PRIMARY JOBS AND FOUND TO BE REQUIRED OR SUITABLE FOR THE DEVELOPMENT, RETENTION, OR EXPANSION OF REGIONAL CORPORATE HEADQUARTERS FACILITIES, AS AUTHORIZED UNDER TEXAS LOCAL GOVERNMENT CODE CHAPTER 501, SUBCHAPTER C; APPROVING AN AIR SERVICES AND REVENUE GUARANTEE AGREEMENT WITH SKYWEST AIRLINES, INC.; AND APPROVING AN AMENDMENT TO THE PROFESSIONAL SERVICES PERFORMANCE AGREEMENT WITH THE SAN ANGELO CHAMBER OF COMMERCE DIRECTING ADVERTISING SUPPORT TO SKYWEST AIRLINES, INC. PER THE AGREEMENT

WHEREAS, the City of San Angelo (City) owns and operates San Angelo Regional Airport (SJT); and

WHEREAS, SkyWest Airlines, Inc. (SkyWest) has expressed its intent to establish regional corporate headquarters facilities from which to operate daily scheduled air service from San Angelo Regional Airport to George Bush Intercontinental Airport (Houston); and

WHEREAS, SkyWest anticipates the creation of at least 4 FTE employees with an average salary of \$20,000, and an initial operational investment of \$1,000,000 resulting from the establishment of its regional corporate headquarters facilities within the City (the "Project"); and

WHEREAS, COSADC is a Type B Development Corporation authorized to utilize half cent sales and use tax funds for projects for the creation or retention of primary jobs and found by the board of directors to be required or suitable for the development, retention, or expansion of regional corporate headquarters facilities; and

WHEREAS, COSADC and SkyWest desire to enter into an agreement providing for the new air service to Houston and certain risk mitigations offered by COSADC; and

WHEREAS, COSADC will make available up to \$1,000,000 in revenue guarantee to offset demonstrable quarterly revenue shortfalls in the operation of the air service per the agreement; and

WHEREAS, COSADC shall provide \$200,000 to the San Angelo Chamber of Commerce for direct advertising support of SkyWest air service per the agreement; and

WHEREAS, the board of directors of COSADC has determined that the Project and provision of funding for up to \$1,200,000.00 is in compliance with the requirements and purposes of the Texas Development Corporation Act (the "Act"), and the COSADC Articles of Incorporation; and, that the Project and funding serve the public purposes set forth in the Act;

NOW THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION THAT:

The City of San Angelo Development Corporation offers this Resolution; finding that the foregoing recitals are true and correct and incorporating them by reference as if set forth in their entirety herein;

finding that the contemplated Project is an authorized project under the Texas Development Corporation Act, Section 501.101 of the Texas Local Government Code; authorizing the Board President to negotiate and execute an air services agreement with SkyWest Airlines, Inc. utilizing sales and use tax funds in an amount not to exceed \$1,000,000 for the air service revenue guarantee and \$200,000 for direct advertising; and further authorizing the Board President to negotiate and execute an amendment to the Professional Services Performance Agreement with the San Angelo Chamber of Commerce to provide for such advertising; and recommending to the City Council that it approve and authorize the Project.

PASSED, APPROVED, AND ADOPTED on this the 19th day of January, 2021.

CITY OF SAN ANGELO DEVELOPMENT CORPORATION

By: _____

Todd Kolls, President

ATTEST:

By: _____

Nora Nevarez, Corporate Secretary

APPROVED FOR CONTENT

Guy Andrews, Director of
Economic Development

APPROVED AS TO FORM

Brandon Dyson, Assistant City Attorney

Requestor: Nora Nevarez, Executive Office Coordinator, Economic Development, 325-653-7197

Meeting Date: January 27, 2021

Item type: Regular Item

Caption:

Consider appointing a President, First Vice President and Second Vice President for the City of San Angelo Development Corporation. (Presentation by Guy Andrews, Director of Economic Development)

Summary/History:

The officers are appointed by Board of Directors and shall serve a term of one (1) year. The President and Vice Presidents shall continue to serve until their successors are appointed.

President. The President shall be the Executive Officer of the Corporation and shall preside at all meetings of the Directors. The President shall, subject to the authority of the Board and approval of the City Council, supervise and control all of the business and affairs of the Corporation. When the execution of any contract or instrument shall have been authorized by the Board of Directors, the President shall execute same except where such power is expressly delegated to another officer of the Corporation. The President shall perform other duties prescribed by the Board of Directors and all duties incident to the office of President.

In addition, the President shall:

1. Have the authority to appoint standing or study committees to aid and assist the Board in its business undertaking or other matters incidental to the operation and functions of the Board (this authority is in addition to the authority of the Board to establish committees pursuant to Article II, Section 3D of these Bylaws);
2. Appear or designate a board or staff member to appear before the City Council on a periodic basis to give a report on the status of activities of the Corporation; and
3. Appear or designate a board member to appear before the City Council, regarding any item being considered by the City Council concerning the Corporation.

Vice President. The First Vice President shall exercise the powers of the President during that officer's absence or inability to act. The second Vice Presidents shall exercise the powers of the President during the absence of the President and the First Vice President. The First and Second Vice President shall also perform other duties as from time to time may be assigned by the President or the Board.

Financial Impact:

N/A

Other Information/Recommendation:

Attachments:

Presentation:

Guy Andrews

Approvals/Reviews:

Nora Nevarez

Brandon Dyson

Nolan Sosa

Tina Dierschke

Guy Andrews

Created/Initiated

Approved

Approved

Approved

Final Approval

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: January 27, 2021

Item type: Regular Item

Caption:

Consider a resolution authorizing the Board President to negotiate and execute a professional services agreement with Centurion Planning and Design, LLC in a sum not to exceed \$5,800 to perform professional engineering and design services for the structural design of two monument signs at the intersection of Hwy 67 Frontage Road and Monument Drive at the entrance to Phase 2 of the San Angelo Business & Industrial Park, a project authorized under chapter 501 of the development corporation act for infrastructure improvements necessary for development of a portion of the San Angelo Business & Industrial Park, subject to approval of the City Council. (Presentation made by Robert Schneeman, Economic Development Project Manager)

Summary/History:

At their regular meeting November 18, 2020 the COSADC Board gave staff direction to proceed with a project to construct new entrance monument signs similar to those existing in Phase 1 of the Industrial Park, at the Monument Drive entrance to Phase 2 of the Industrial Park. Since structural drawings of those existing monuments no longer exist, the new monument signs will require engineered structural drawings. Staff requested from and received the attached proposal from Centurion Planning and design. Staff recommends approval of this item.

Financial Impact:

\$5,800 from Future Projects to a new project account; Budget Amendment required;

Other Information/Recommendation:

Attachments:

- | | | |
|----|---|---|
| 1. | Resolution Monument Signs-Rev | Resolution Monument Signs-Rev.pdf |
| 2. | COSA Business and Industrial Park Monument Signs | COSA Business and Industrial Park Monument Signs.pdf |
| 3. | Business Park Monument Sign Transmittal Letter 1-7-21 | Business Park Monument Sign Transmittal Letter 1-7-21.pdf |
| 4. | Business Park Monument Sign Scope of Services 1-7-21 | Business Park Monument Sign Scope of Services 1-7-21.pdf |

Presentation:

Robert Schneeman

Approvals/Reviews:

Robert Schneeman
Brandon Dyson
Nolan Sosa
Tina Dierschke
Guy Andrews

Created/Initiated
Approved
Approved
Approved
Final Approval

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION BOARD OF DIRECTORS AUTHORIZING THE BOARD PRESIDENT TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH CENTURION PLANNING AND DESIGN, LLC IN A SUM NOT TO EXCEED \$ 5,800 TO PERFORM PROFESSIONAL ENGINEERING AND DESIGN SERVICES FOR THE STRUCTURAL DESIGN OF TWO MONUMENT SIGNS AT THE INTERSECTION OF HWY 67 FRONTAGE ROAD AND MONUMENT DRIVE AT THE ENTRANCE TO PHASE 2 OF THE SAN ANGELO BUSINESS & INDUSTRIAL PARK, A PROJECT AUTHORIZED UNDER CHAPTER 501 OF THE DEVELOPMENT CORPORATION ACT FOR INFRASTRUCTURE IMPROVEMENTS NECESSARY FOR DEVELOPMENT OF A PORTION OF THE SAN ANGELO BUSINESS AND INDUSTRIAL PARK, SUBJECT TO APPROVAL OF THE CITY COUNCIL.

WHEREAS, on November 2, 2010, voters of the City of San Angelo adopted a ballot proposition approving the use of sales and use tax proceeds for the continued economic development projects authorized under Section 4B of the Texas Development Corporation Act (hereinafter the "Act"); and

WHEREAS, COSADC is the owner and operator of the San Angelo Business and Industrial Park the development of which is necessary to promote or develop new or expanded business enterprises; and

WHEREAS COSADC wishes to provide sign monumentation at the entrance to Phase 2 of the Business & Industrial Park; and

WHEREAS construction of these monument signs will require professional engineering design services; and

WHEREAS COSADC has requested and received a qualified proposal to perform said engineering design services from Centurion Planning and Design, LLC in the amount of \$5,800; and

WHEREAS, at least sixty (60) days prior to undertaking the Project, a public notice of the specific project shall be published and at least one public hearing shall be held by the Development Corporation prior to expending funds on the Project in compliance with the requirements of the Development Corporation Act, Sections 505.159 and 505.160 of the Local Government Code;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO Development Corporation Board of Directors that:

The City of San Angelo Development Corporation offers this Resolution in support of City Council approval of a Project funding engineering and professional design services in a sum not to exceed \$5,800 for the structural design of two monument signs to be located at the intersection of the Hwy 67 Frontage Road and Monument Drive. The Board further authorizes the Board President to negotiate and execute a professional services agreement with Centurion Planning and Design, LLC for such services, subject to City Council approval of the Project.

ADOPTED on this the 27th day of January 2021.

CITY OF SAN ANGELO
DEVELOPMENT CORPORATION

ATTEST:

Nora Nevarez, Corporation Secretary

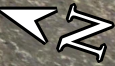
Todd Kolls, President

APPROVED AS TO FORM

Brandon Dyson, Assistant City Attorney

APPROVED AS TO CONTENT

Guy Andrews, Director of
Economic Development



January 7, 2021

Mr. Robert A. Schneeman
Economic Development Project Manager
69 N. Chadbourne Street
San Angelo, Texas 76903

Dear Mr. Schneeman,

The purpose of this letter is to present you with a Scope of Services to provide professional engineering services for the COSA Business and Industrial Park Monument Signs Project.

It is our understanding that the scope of work involves the design of two new monument signs for the COSA Business and Industrial Park entryways. The work includes showing a location for each sign, designing structural foundations for each sign, and planning a landscaping layout around each sign.

The professional services for this project include two (2) elements: 90% Design Submittal and 100% Design Submittal. The estimated fee for these elements is \$5,800.00. Our team is prepared to begin work immediately upon approval of the fee and contract by the COSA Development Corporation.

We appreciate the opportunity to work with COSADC on this project. If you have any questions, please do not hesitate to contact me at (325) 757-1001.

Thank you,

A handwritten signature in blue ink, appearing to read "David Alexander".

David Alexander, P.E.
Principal Engineer



SCOPE OF WORK AND FEE
COSA Business and Industrial Park Monument Signs
San Angelo, Texas
January 7, 2021

The following Scope of Work (SOW) describes the consultant work effort required to provide basic professional engineering services for the City of San Angelo (COSA) Business and Industrial Park Monument Sign project for the City of San Angelo Development Corporation (Owner) by Centurion Planning & Design, LLC. (Consultant).

It is the Consultant's understanding that the scope of work involves the design of two new monument signs for the COSA Business and Industrial Park entryways. The work includes showing a location for each sign, designing structural foundations for each sign, and planning a landscaping layout around each sign.

It is the Consultant's understanding the design of the signs themselves will mimic the existing signs at the Business Park. As such, Consultant will work with the existing sign supplier for the sign face design. Design of the actual sign face type is not part of this scope of work.

ELEMENT 1 – Preliminary 90% Design Submittal

Task 1.1 – Existing Data Collection

Consultant will compile existing info available from the Owner. This includes geotechnical information and existing project site plans, cad files and any relevant existing information. After receiving existing information, Consultant will coordinate with any subconsultants to get them the required information for structural foundation design.

Task 1.2 – Prepare 90% Design Documents

Preparation of 90% design drawings. The drawings will show scope, extent, and character of the work to be performed and will be submitted to the Owner for review. Consultant anticipates the plan set to consist of approximately five (5) plan sheets and an associated specification book.

Plans will include site location/layout, structural foundation design, landscaping layout, and all associated details.

Task 1.3 – Opinion of Probable Project Cost

Based upon the information derived from the 90% design plans, an opinion of probable project cost (OPPC) will be generated for construction of proposed improvements. The OPPC will be submitted to the Owner for review along with the plans and specifications.

Task 1.4 – Additional Information (as needed)

Advise the Owner if any additional information is required. Surveying will not be conducted as basic services in this proposal.

Consultant services under the 90% design submittal phase will be complete after the 90% design review plans are submitted to the Owner.

ELEMENT 2 – Final 100% Design Submittal

Task 2.1 – Preparation of Final 100% Design Submittal

Address Owner comments from the 90% design submittal. Prepare 100% final design submittal documents including plans and specifications. The documents will provide for the construction of the improvements including the scope, extent, and character of the work to be performed by a Contractor. The documents will be submitted to the Owner for final review prior to sealing.

Task 2.2 – Opinion of Probable Project Cost

Based upon the information derived from the 100% design plans, a finalized OPPC will be generated for construction of proposed improvements. The OPPC will be submitted to the Owner for review along with the plans and specifications.

Task 2.3 – Final Documents

Submit 2 copies of final plans and specifications ready for pricing or bidding to the COSADC.

Consultant's services under the 100% Design Submittal Phase will be considered complete when final copies are submitted to the Owner.

PROJECT DESIGN FEE

The table below lists the design fees associated with each of the four elements listed above, as well as the total design fee for the project.

Element	Description	Fee
1	90% Design Submittal	\$3,400
2	100% Design Submittal	\$2,400
	TOTAL	\$5,800

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: January 27, 2021

Item type: Regular Item

Caption:

Consider a resolution authorizing the Board President to negotiate and execute a professional services agreement with Parkhill Smith & Cooper, Inc. (Parkhill) in a sum not to exceed \$ 25,000 to perform professional engineering and design services for the preparation of A Storm Water Pollution Prevention Plan and technical specifications for lot clearing to be performed at Phase 2 of the San Angelo Business & Industrial Park, a project authorized under Chapter 501 of the Development Corporation Act for infrastructure improvements necessary for development of a portion of the San Angelo Business and Industrial Park, subject to approval of the City Council. (Presentation made by Robert Schneeman, Economic Development Project Manager)

Summary/History:

At their regular meeting November 18, 2020 the COSADC Board gave staff direction to proceed with a project to Phase 2 of the Industrial Park. Since structural drawings of those existing monuments no longer exist, the new monument signs clear brush from the proposed lot areas in Phase 2. The project will require preparation of a Storm Water Pollution Prevention Plan (SWPPP) and technical specifications for the work to be performed. Staff requested from and received the attached proposal from Parkhill Engineers in the amount of \$18,000 plus reimbursables. Staff recommends approval of this item not to exceed \$25,000.

Financial Impact:

\$25,000 from Future Projects to a new project. Budget Amendment required.

Other Information/Recommendation:

Attachments:

- | | |
|----------------------------------|-----------------------------------|
| 1. Resolution Brush Clearing-Rev | Resolution Brush Clearing-Rev.pdf |
| 2. Phase 2 Lot Exhibit- | Phase 2 Lot Exhibit-.pdf |

Presentation:

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Brandon Dyson	Approved
Nolan Sosa	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION BOARD OF DIRECTORS AUTHORIZING THE BOARD PRESIDENT TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH PARKHILL SMITH & COOPER, INC. (PARKHILL) IN A SUM NOT TO EXCEED \$ 25,000 TO PERFORM PROFESSIONAL ENGINEERING AND DESIGN SERVICES FOR THE PREPARATION OF A STORM WATER POLLUTION PREVENTION PLAN AND TECHNICAL SPECIFICATIONS FOR LOT CLEARING TO BE PERFORMED AT PHASE 2 OF THE SAN ANGELO BUSINESS & INDUSTRIAL PARK, A PROJECT AUTHORIZED UNDER CHAPTER 501 OF THE DEVELOPMENT CORPORATION ACT FOR INFRASTRUCTURE IMPROVEMENTS NECESSARY FOR DEVELOPMENT OF A PORTION OF THE SAN ANGELO BUSINESS AND INDUSTRIAL PARK, SUBJECT TO APPROVAL OF THE CITY COUNCIL.

WHEREAS, on November 2, 2010, voters of the City of San Angelo adopted a ballot proposition approving the use of sales and use tax proceeds for the continued economic development projects authorized under Section 4B of the Texas Development Corporation Act (hereinafter the "Act"); and

WHEREAS, COSADC is the owner and operator of the San Angelo Business and Industrial Park the development of which is necessary to promote or develop new or expanded business enterprises; and

WHEREAS COSADC wishes to provide cleared lots to enhance potential salability; and

WHEREAS bidding this project will require engineering services for the preparation of a Storm Water Pollution Prevention Plan (SWPPP) and technical specifications describing the work to be performed; and

WHEREAS COSADC has requested and received a qualified proposal to perform said engineering services from Parkhill in the amount of \$18,000 plus reimbursables, which are not expected to exceed \$7,000; and

WHEREAS, at least sixty (60) days prior to undertaking the Project, a public notice of the specific project shall be published and at least one public hearing shall be held by the Development Corporation prior to expending funds on the Project in compliance with the requirements of the Development Corporation Act, Sections 505.159 and 505.160 of the Local Government Code.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO Development Corporation Board of Directors that:

The City of San Angelo Development Corporation offers this Resolution in support of City Council approval of a Project funding engineering services in a sum not to exceed \$25,000 for preparation of a SWPPP and technical specifications for lot clearing. The Board further authorizes the Board President to negotiate and execute a professional services agreement with Parkhill for such services, subject to City Council approval of the Project.

ADOPTED on this the 27th day of January 2021.

CITY OF SAN ANGELO
DEVELOPMENT CORPORATION

ATTEST:

Nora Nevarez, Corporation Secretary

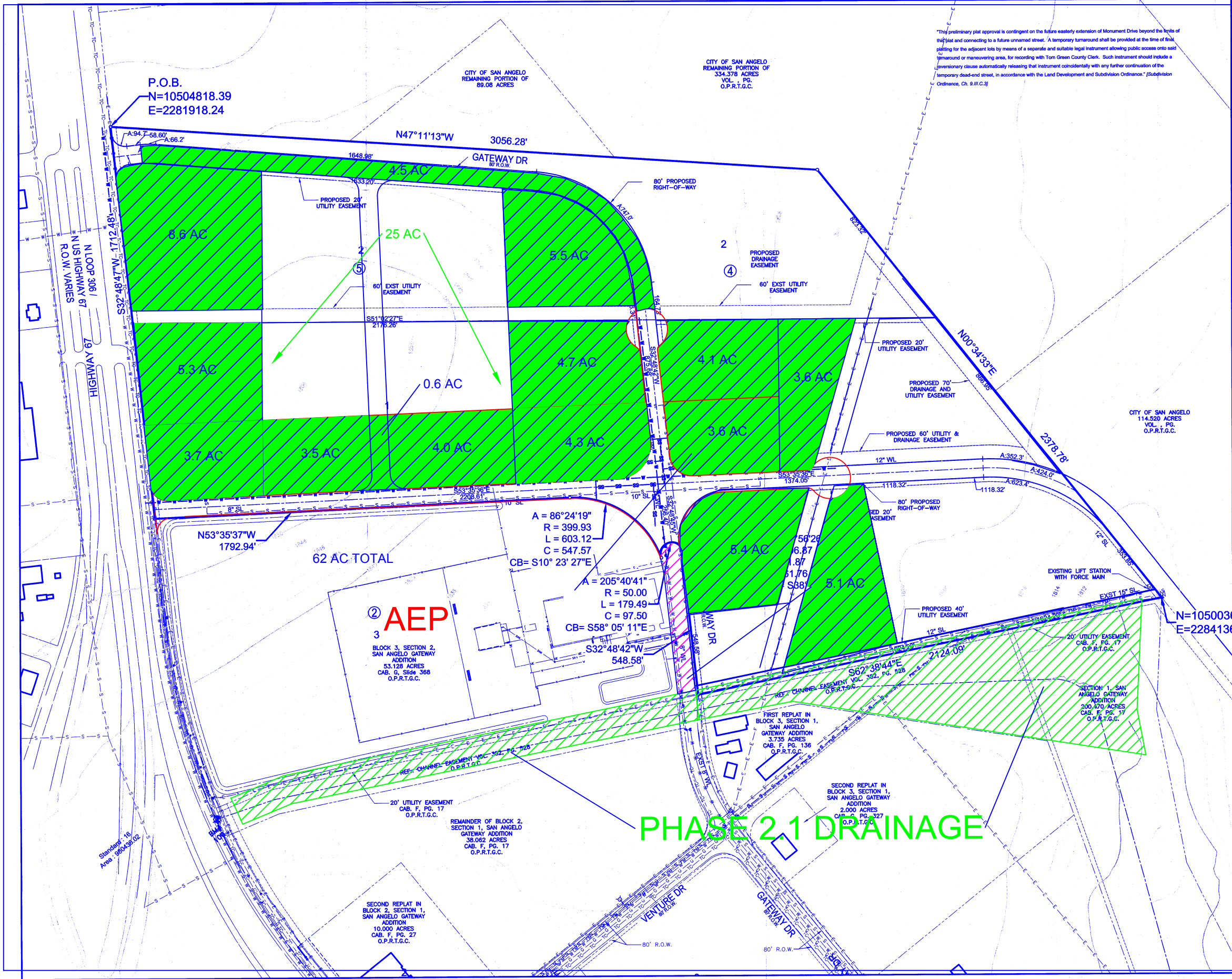
Todd Kolls, President

APPROVED AS TO FORM

Brandon Dyson, Assistant City Attorney

APPROVED AS TO CONTENT

Guy Andrews, Director of
Economic Development



Revised Preliminary Plat

SAN ANGELO GATEWAY

ADDITION SECTION 2

CITY OF SAN ANGELO, TOM GREEN COUNTY, TEXAS

Owner / Developer: The City of San Angelo Development Corporation

Being a 153.114 Remainder of 408.674 Ac.

Located in, C.C.S.D. & R.G.N.G. RR. CO., SURVEY NO. 1111,

City of San Angelo and County of Tom Green, Texas

200'

100'

0'

200'

Original Scale: 1"=200'

LEGEND

EXISTING LOT LINES & RIGHT OF WAY

PROPOSED PLAT LIMITS

PROPOSED STREET ROW

PROPOSED PLATTED LOT LINES

PROPOSED EASEMENTS

PROPOSED CENTERLINE ROAD

LOT COUNT / ACREAGE

	LOT COUNT	ACREAGE
COMMERCIAL	4	117.920
OPEN SPACE	1	20.103
STREETS	-	15.109
TOTAL	5	153.132

CERTIFICATE OF APPROVAL

APPROVED FOR PRELIMINARY PURPOSES ON THE 11TH DAY OF December, 2018. CITY

PLANNING COMMISSION, SAN ANGELO, TEXAS.

CHAIRMAN

SECRETARY

OWNER & DEVELOPER:

THE CITY OF SAN ANGELO DEVELOPMENT CORP.

500 Rio Concho Dr.

San Angelo, TEXAS 76903

ENGINEER:

Parkhill, Smith & Cooper, Inc.

1700 W Wall St., #100

Midland, Texas 79701

432-697-1447

SURVEYOR:

Aaron Burrell Land Surveyors, LLC.

415 W. Wall St., #204

Midland, Texas 79701

Revised Preliminary Plat

SAN ANGELO

GATEWAY ADDITION

SECTION 2