



## **Agenda 4/28/2021**

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on April 28, 2021 at 8:30 AM at the McNease Convention Center – South Meeting Room, 501 Rio Concho Drive, San Angelo, Texas, for the purpose of considering the following agenda items.

### **1. Call to Order**

### **2. Prayer**

### **3. Public Comment**

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

### **4. Consent Agenda**

- a. Consider approving the March 24, 2021 meeting minutes
- b. Consider approving the necessary corporation disbursements
- c. Consider a resolution allocating \$111,199.00 from the remaining balance of the Bradford Storm Recovery project for other eligible affordable housing projects under Texas Local Government Code Chapter 505.

### **5. Regular Agenda**

- a. Consider approving the March 2021 Financial Statements (Presentation made by Tina Dierschke, Director of Finance)
- b. Consider adoption of a resolution authorizing the use of sales and use tax proceeds for a Project authorized under the Texas Local Government Code, Chapter 505, for economic development promotional purposes, sponsoring the 2021 San Angelo Business Plan Competition; authorizing the Board President to negotiate and execute an advertising service agreement with McLaughlin Advertising, not to exceed \$5,000 for advertising services, therefore; and recommending ratification by City Council. (Presentation by Nora Nevarez, Economic Development Assistant)
- c. Consider approval of a request by the San Angelo Convention and Visitors Bureau for partial funding of the Air Races to be held at the San Angelo Regional Airport on October 30 and 31, 2021 via a VIP Sponsorship of \$10,000. (Presentation by Guy Andrews, Director of Economic Development.)

- d. Discussion and possible action regarding Change Order Number 6 to the Reece Albert Contract for Infrastructure Improvements to Phase 2.1 & 2.2 of the San Angelo Business & Industrial Park in the amount of \$77,591.19, for placing of topsoil and drill seeding of the main drainage channel and Detention Pond A1 (Presentation made by Robert Schneeman, Economic Development Project Manager)

## **6. Closed Session**

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

- a. Section 551.087 to deliberate regarding commercial or financial information that the Board is receiving from business prospects with whom economic development negotiations are being conducted, and discuss financial or other incentives relating to the following projects:

Project 2021-L029: Business prospect negotiations concerning airport hangar.

## **7. Follow Up and Administrative Issues**

- a. Consideration and possible action of items discussed in Closed Session, if needed
- b. Announcements and consideration of Future Agenda Items

## **8. Adjournment**

### **CERTIFICATION**

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 22nd day of April, 2021 at 5:00 p.m.

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Guy Andrews, Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code. In compliance with the Americans with Disabilities Act, the City of San Angelo Development Corporation will provide for reasonable accommodations for persons attending board meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197. COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday on the Wednesday after each meeting.

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 28, 2021

Item type: Consent Item

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**Caption:**

Consider approving the March 24, 2021 meeting minutes

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

- |                                      |                                        |
|--------------------------------------|----------------------------------------|
| 1. COSADC Meeting Minutes 03-24-2021 | COSADC Meeting Minutes 03-24-2021.docx |
|--------------------------------------|----------------------------------------|

**Presentation:**

**Approvals/Reviews:**

|                |                   |
|----------------|-------------------|
| Nora Nevarez   | Created/Initiated |
| Brandon Dyson  | Approved          |
| Tina Dierschke | Approved          |
| Brandon Dyson  | Approved          |
| Guy Andrews    | Final Approval    |

City of San Angelo, Texas  
Development Corporation Meeting  
Wednesday, March 24, 2021

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Present:

Todd Kolls, President  
Max Puello, First Vice President  
Erika Lara, Second Vice President  
Bill Dendle, Director  
Edward Carrasco, Director  
Garland Freeze, Director

**1. Call to Order**

With a quorum of the City of San Angelo Development Corporation Board Members present, President Kolls called the regular session of the City of San Angelo Development Corporation to order at 8:33 a.m., on Wednesday, March 24, 2021 in the San Angelo McNease Convention Center, 501 Rio Concho Drive, San Angelo, TX 76903.

**2. Prayer**

An invocation was provided by President Kolls.

**3. Public Comment**

Guy Andrews, Director of Economic Development introduced the newest staff member, Nolan Sosa. Mr. Sosa will be acting as the Economic Development Administrator.

Second Vice President Erika Lara arrived, 8:36 a.m.

**4. Consent Agenda**

- a. Consider approving the January and February 2021 Financial Statements
- b. Consider approving the January 27, 2021 meeting minutes
- c. Consider approving the necessary corporation disbursements

**Motion:**        **Director Dendle made a motion, seconded by Director Freeze to approve the consent agenda as presented. The motion carried unanimously six (6) ayes to zero (0) nays.**

## 5. Regular Agenda

- a. Public Hearing regarding a professional services agreement with Centurion Planning and Design, LLC in a sum not to exceed \$5,800 to perform professional engineering and design services for the structural design of two monument signs at the intersection of Hwy 67 Frontage Road and Monument Drive at the entrance to Phase 2 of the San Angelo Business & Industrial Park, a project authorized under chapter 501 of the development corporation act for infrastructure improvements necessary for development of a portion of the San Angelo Business & Industrial Park. (Presentation made by Robert Schneeman, Economic Development Project Manager)

### **No Public Comment**

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- b. Public Hearing regarding a professional services agreement with Parkhill Smith & Cooper, Inc. (Parkhill) in a sum not to exceed \$ 25,000 to perform professional engineering and design services for the preparation of A Storm Water Pollution Prevention Plan and technical specifications for lot clearing to be performed at Phase 2 of the San Angelo Business & Industrial Park, a project authorized under Chapter 501 of the Development Corporation Act for infrastructure improvements necessary for development of a portion of the San Angelo Business and Industrial Park. (Presentation made by Robert Schneeman, Economic Development Project Manager)

### **No Public Comment**

- c. Presentation and update on projects and expenditures for the Affordable Housing Assistance Program. (Presentation made by Director, Neighborhood & Family Services, Bob Salas)

Bob Salas, Director of Neighborhood & Family Services presented an update on projects and expenditures for the Affordable Housing Assistance Program.

Bradford Recovery project was allocated \$638,861. The project has a remaining balance of \$112,584.25. At the next COSADC meeting, Mr. Salas will request to allocate the remaining funds to the Homeless Emergency Shelter or Emergency Repairs.

## 6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

- a. Section 551.087 to deliberate regarding commercial or financial information that the Board is receiving from business prospects with whom economic development negotiations are being conducted, and discuss financial or other incentives relating to the following projects:

Project 2021-L029: Business prospect negotiations concerning airport hangar.

**At 8:56 a.m., the Board convened Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meeting, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections.**

**No action was taken**

**At 9:19 a.m., the Board reconvened**

**7. Follow Up and Administrative Issues**

- a. Consideration and possible action of items discussed in Closed Session, if needed
- b. Announcements and consideration of Future Agenda Items

**No announcements or future agenda items were discussed.**

**8. Adjournment**

**There being no further business, the meeting adjourned by consensus at 9:19 a.m.**

THE CITY OF SAN ANGELO

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Corporation President

ATTEST:

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Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

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Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 28, 2021

Item type: Consent Item

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**Caption:**

Consider approving the necessary corporation disbursements

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

- |    |                         |                             |
|----|-------------------------|-----------------------------|
| 1. | Disbursement 04-28-2021 | Disbursement 04-28-2021.pdf |
|----|-------------------------|-----------------------------|

**Presentation:**

**Approvals/Reviews:**

|                |                   |
|----------------|-------------------|
| Nora Nevarez   | Created/Initiated |
| Theresa James  | Approved          |
| Tina Dierschke | Approved          |
| Guy Andrews    | Final Approval    |

**City of San Angelo Development Corporation**  
**Check Disbursements**  
**For Board Approval April 28, 2021**

**Economic Development**

|                                        |    |            |                                                                            |                 |
|----------------------------------------|----|------------|----------------------------------------------------------------------------|-----------------|
| SA Chamber of Commerce                 | \$ | 140,625.00 | <u>Qtrly. Marketing &amp; recruitment (Inv. 201 &amp; 202)</u>             |                 |
|                                        |    |            | <u>Gateway Add 2.1 Business &amp; Indust Park (Inv. 11706 &amp; 11707)</u> | Ck. 5356        |
| Reece Albert                           |    | 37,043.21  | <u>Annual membership dues (Inv. 2101)</u>                                  | Ck. 5346        |
| Gulf Coast Strategic Highway Coalition |    | 15,000.00  |                                                                            |                 |
| San Angelo To Go                       |    | 6,059.54   | <u>Reimbursement for Business Plan Comp (Inv. 2)</u>                       | Ck. 5349        |
|                                        |    |            | <u>Reimbursement for Business Plan Comp (Inv. 1041)</u>                    | Ck. 5351        |
| Rock Your World Dec Concrete           |    | 5,126.00   | <u>Site Grading/TxDot driveway permit (Inv. 434)</u>                       |                 |
| Centurion Planning & Design            |    | 5,080.00   | <u>Insurance coverage for vehicle</u>                                      |                 |
| Sam Tambunga Insurance                 |    | 1,950.00   | <u>Const. Material Testing (Inv. 1166FEB21)</u>                            | Ck. 5360        |
| SKG Engineering, LLC                   |    | 1,900.00   | <u>Reimbursement fo Business Plan Comp (Inv. 1042)</u>                     | Ck. 5358        |
| Rock Your World Dec Concrete           |    | 1,225.13   | <u>Clean at Indust Park &amp; BRC parking lot (Inv. 3645 &amp; 3644)</u>   | Ck. 5350 & 5355 |
| J & R Silva Tree Service & Landscaping |    | 1,059.00   |                                                                            |                 |

**Total for Board Consideration** **\$ 215,067.88**

|                                    |           |                 |                                                             |          |
|------------------------------------|-----------|-----------------|-------------------------------------------------------------|----------|
| Community Matters, Inv.            | \$        | 920.00          | <u>ED ad - Oasis Magazine (Inv. 39213)</u>                  | Ck. 5339 |
| Clare's Heating & Air Conditioning |           | 743.75          | <u>Yrly maint. (Inv. 7151)</u>                              |          |
| Clare's Heating & Air Conditioning |           | 743.75          | <u>AC Repair (Inv. 7465)</u>                                | Ck. 5344 |
| Dirt Doctor                        |           | 725.00          | <u>General Cleaning (Inv. 4692)</u>                         |          |
| Dirt Doctor                        |           | 725.00          | <u>General Cleaning (Inv. 4662)</u>                         | Ck. 5340 |
| SKG                                |           | 715.00          | <u>Constr. Material Testing (Inv. 1166Mar21)</u>            |          |
| Russ Wallace                       |           | 596.00          | <u>Mo. IT serv for Business Factory (Inv. 1018)</u>         | Ck. 5352 |
| Rad's Window Cleaning              |           | 350.00          | <u>Mo window cleaning (Inv. 53139)</u>                      | Ck. 5348 |
| CTWP                               |           | 216.28          | <u>ED overage charge (Inv. 1244811)</u>                     | Ck. 5345 |
|                                    |           |                 | <u>Mo. Copier charge for Business Factory (Inv. 367532)</u> |          |
| Kirbo's Office Systems             |           | 149.00          | <u>Mo. Copier charge for Business Factory (Inv. 370805)</u> |          |
| Kirbo's Office Systems             |           | 149.00          |                                                             |          |
| Angelo Water Service Co            |           | 127.70          | <u>Water delivery and cooler rental (Inv. 7005/2103)</u>    | Ck. 5343 |
| Atmos Energy                       |           | 123.05          | <u>Gas utilites at BRC (Inv. 042221)</u>                    |          |
| Staples                            |           | 107.01          | <u>Office supplies (Inv. 3472649989)</u>                    | Ck. 5361 |
| Ener-Tel                           |           | 100.00          | <u>Mo. Burglary serv agreement (Inv. 242635)</u>            | Ck. 5353 |
| MDK Services                       |           | 79.00           | <u>Qtrly. Pest control at BRC (Inv. 34953)</u>              |          |
| Fastsigns                          |           | 77.00           | <u>Business cards for Nolan Sosa (Inv. 61314372)</u>        | Ck. 5354 |
| House of Chemicals                 |           | 46.14           | <u>Spray disinfectant (Inv. 571594)</u>                     | Ck. 5347 |
| San Angelo To Go                   |           | 30.00           | <u>Reimbursement for Business Plan Comp (Inv. 2)</u>        | Ck. 5359 |
| Republic Services                  |           | 28.67           | <u>Trash serv for BRC (Inv. 0691-001027739)</u>             | Ck. 5357 |
|                                    | <b>\$</b> | <b>6,751.35</b> |                                                             |          |

**Total Economic Development Disbursements** **\$ 221,819.23**

**Ballot**

|                                      |           |                  |                                        |          |
|--------------------------------------|-----------|------------------|----------------------------------------|----------|
| First Title Co                       | \$        | 42,950.00        | <u>Mortgage buy down - 705 W. 15th</u> | Ck. 5342 |
| <b>Total for Board Consideration</b> | <b>\$</b> | <b>42,950.00</b> |                                        |          |

**Total Routine Disbursements** **\$ -**

**Total Ballot Disbursements** **\$ 42,950.00**

**Grand Total Disbursements this Period** **\$ 264,769.23**

Requestor: Bob Salas, Neighborhood Services Director, Neighborhood and Family Services, 325-655-0824

Meeting Date: April 28, 2021

Item type: Consent Item

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**Caption:**

Consider a resolution allocating \$111,199.00 from the remaining balance of the Bradford Storm Recovery project for other eligible affordable housing projects under Texas Local Government Code Chapter 505.

**Summary/History:**

Request approval of a resolution to transfer the \$119,199.00 balance from the Bradford Storm Recovery project in the original amount of \$638,861.00 to other affordable housing projects that include:

- Homeless emergency sheltering
- Emergency housing repairs

With the Bradford recovery efforts completed, staff is recommending that the balance of the original allocated funds be reallocated to meet other community needs to include homeless emergency sheltering through programs such as the Out of the Cold homeless program, and emergency housing repairs. Winter Storm Uri underscored the need to have funding available to meet unexpected community affordable housing needs.

**Financial Impact:**

\$111,199.00 will transfer from the Bradford Storm Recovery project to other affordable housing projects.

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Bob Salas  
Theresa James  
Tina Dierschke  
Guy Andrews

Created/Initiated  
Approved  
Approved  
Final Approval



Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 28, 2021

Item type: Regular Item

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**Caption:**

Consider approving the March 2021 Financial Statements (Presentation made by Tina Dierschke, Director of Finance)

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

- |    |                   |                       |
|----|-------------------|-----------------------|
| 1. | COSADC Stmts 2103 | COSADC Stmts 2103.pdf |
|----|-------------------|-----------------------|

**Presentation:**

**Approvals/Reviews:**

|                |                   |
|----------------|-------------------|
| Nora Nevarez   | Created/Initiated |
| Theresa James  | Approved          |
| Tina Dierschke | Approved          |
| Guy Andrews    | Final Approval    |

# **City of San Angelo Development Corporation**

## **Financial Information and Schedules As of March 31, 2021**

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Project Commitments

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Project Commitments

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Hickory Water Supply

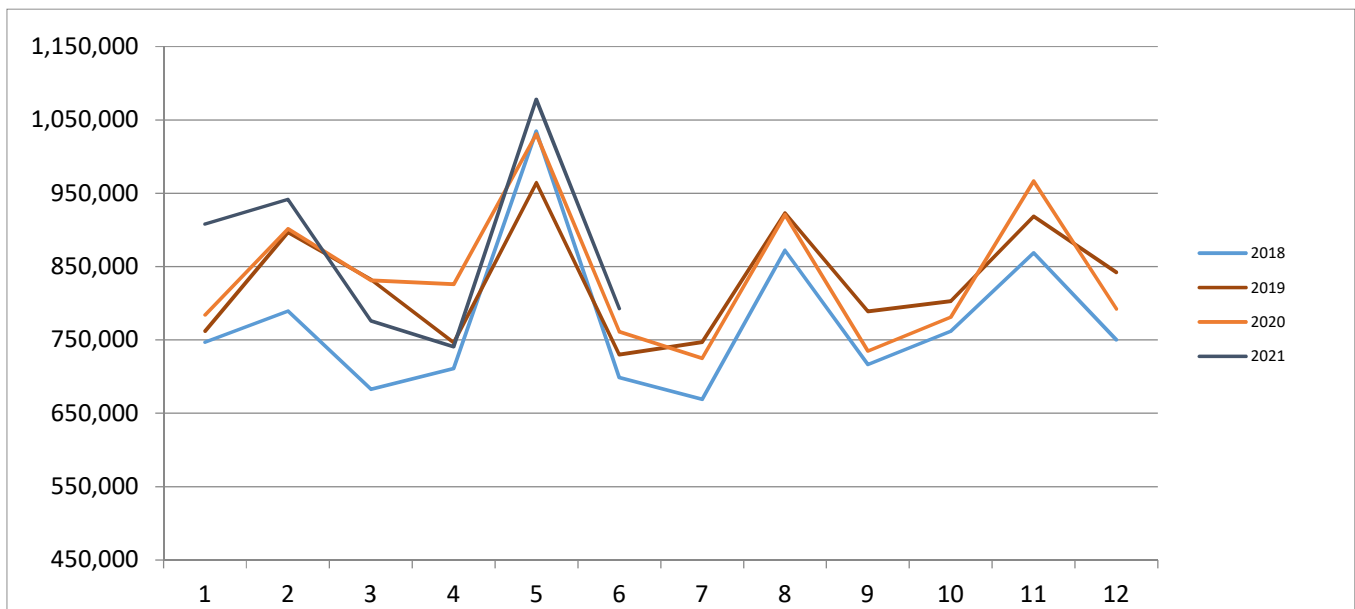
**City of San Angelo Development Corporation  
Executive Summary  
March 2021**

Available Fund Balances

|                                              |           |
|----------------------------------------------|-----------|
| Unassigned Fund Balance-Economic Development | 5,292,093 |
| Unassigned Fund Balance-Ballot               | 761,790   |

Sales Tax Analysis

| Month | 2018      | 2019    | 2020      | 2021      | %<br>Over/(Under) |
|-------|-----------|---------|-----------|-----------|-------------------|
| Oct   | 747,063   | 761,865 | 784,232   | 907,912   | 15.77%            |
| Nov   | 789,302   | 896,890 | 901,416   | 941,714   | 4.47%             |
| Dec   | 683,012   | 832,486 | 831,209   | 776,336   | -6.60%            |
| Jan   | 711,415   | 746,604 | 826,116   | 740,927   | -10.31%           |
| Feb   | 1,034,662 | 964,281 | 1,030,912 | 1,077,963 | 4.56%             |
| Mar   | 699,086   | 730,020 | 761,229   | 792,882   | 4.16%             |
| Apr   | 669,034   | 747,020 | 725,032   |           |                   |
| May   | 872,259   | 923,026 | 920,877   |           |                   |
| Jun   | 716,509   | 789,102 | 734,988   |           |                   |
| Jul   | 761,927   | 802,784 | 781,279   |           |                   |
| Aug   | 868,604   | 918,423 | 966,590   |           |                   |
| Sep   | 750,212   | 842,023 | 792,202   |           |                   |



**City of San Angelo Development Corporation**  
**Balance Sheet - Economic Development**  
**As of March 31, 2021**

**ASSETS**

Current Assets

Checking/Savings

Cash 241,638

Money Market 8,196,781

Total Checking/Savings 8,438,419

Accounts Receivable

Leases 1,964

Total Accounts Receivable 1,964

Other Current Assets

Investments 3,498,208

Total Other Current Assets 3,498,208

Total Current Assets 11,938,591

Fixed Assets

Land -Industrial Park 69,395

Industrial Park-Phase I 567,414

Industrial Park-Phase II 38,624

Industrial Park-Phase III 20,377

Building-Business Resource Ctr 2,004,967

Accum Depr-Building (870,465)

Total Fixed Assets 1,830,312

**TOTAL ASSETS**

13,768,903

**LIABILITIES & FUND EQUITY**

Liabilities

Current Liabilities

Accounts Payable 1,732

Total Current Liabilities 1,732

Total Liabilities 1,732

Fund Equity

Committed for Eco. Dev. Projects 6,644,766

Restricted for Fixed Assets 1,830,312

Unassigned Fund Balance 5,292,093

Total Fund Equity 13,767,171

**TOTAL LIABILITIES & FUND EQUITY**

13,768,903

**City of San Angelo Development Corporation**  
**Revenue & Expenditure Report - Economic Development**  
**March 2021**

|                                          |        | Budget             | Month Actual   | YTD Actual       | YTD Actual<br>W/ Enc | Over/(Under)<br>Budget | % of<br>Budget |
|------------------------------------------|--------|--------------------|----------------|------------------|----------------------|------------------------|----------------|
| <b>Revenues</b>                          |        |                    |                |                  |                      |                        |                |
| Sales & Use Tax                          |        | 2,567,559          | 222,007        | 1,466,565        | 1,466,565            | (1,100,994)            | 57%            |
| Interest on Investments                  |        | 76,200             | 686            | 16,099           | 16,099               | (60,101)               | 21%            |
| Lease Income                             |        | 69,420             | 1,875          | 34,542           | 34,542               | (34,878)               | 50%            |
| Grant Income                             |        | 1,250,000          | -              | 219,297          | 219,297              | (1,030,703)            | 18%            |
| Miscellaneous Income                     |        | -                  | -              | 250              | 250                  | 250                    | 100%           |
| Gain on Sale Assets                      |        | -                  | -              | 44,390           | 44,390               | 44,390                 | 100%           |
| <b>Total Revenues</b>                    |        | <b>3,963,179</b>   | <b>224,568</b> | <b>1,781,143</b> | <b>1,781,143</b>     | <b>(2,182,036)</b>     | <b>45%</b>     |
| <b>Expenditures</b>                      |        |                    |                |                  |                      |                        |                |
| Administrative                           |        | 177,554            | 18,055         | 115,348          | 121,127              | (56,427)               | 68%            |
| City Services                            |        | 661,837            | -              | -                | -                    | (661,837)              | 0%             |
| Industrial Park Ops & Maint              |        | 18,494             | 105            | 2,112            | 3,932                | (14,562)               | 21%            |
| Marketing-Chamber of Commerce            |        | 274,964            | -              | 128,125          | 259,375              | (15,589)               | 94%            |
| Advertising                              |        | 27,000             | 920            | 24,807           | 25,263               | (1,737)                | 94%            |
| Utilities                                |        | 79,020             | 2,930          | 24,597           | 56,579               | (22,441)               | 72%            |
| Capital                                  |        | 23,500             | -              | -                | -                    | (23,500)               | 0%             |
| Business Factory                         |        | 131,556            | 7,545          | 45,561           | 55,868               | (75,688)               | 42%            |
| <b>Total Operating Expenditures</b>      |        | <b>1,393,925</b>   | <b>29,555</b>  | <b>340,550</b>   | <b>522,144</b>       | <b>(871,781)</b>       | <b>37%</b>     |
| <b>Projects</b>                          |        |                    |                |                  |                      |                        |                |
| Air Service Marketing                    | DC0119 | 171                | -              | 171              | 171                  | -                      | 100%           |
| Principle LED                            | DC0134 | 7,852              | -              | -                | -                    | (7,852)                | 0%             |
| Phase II Sewer Line                      | DC0136 | 96,000             | -              | -                | -                    | (96,000)               | 0%             |
| TXDOT Aside Program Grant                | DC0137 | 60,500             | -              | -                | -                    | (60,500)               | 0%             |
| CalTech                                  | DC0138 | 181,950            | -              | -                | -                    | (181,950)              | 0%             |
| Parkhill                                 | DC0139 | 30,628             | -              | 1,509            | 30,628               | -                      | 100%           |
| Grant Works                              | DC0140 | 50,000             | -              | 35,000           | 50,000               | -                      | 100%           |
| Netco                                    | DC0142 | 5,500              | -              | -                | -                    | (5,500)                | 0%             |
| Elite Solutions                          | DC0145 | 15,260             | -              | -                | -                    | (15,260)               | 0%             |
| Goodfellow AFB                           | DC0146 | 320,553            | -              | 320,554          | 320,553              | -                      | 100%           |
| Industrial Park-Phase II                 | DC0147 | 1,084,379          | 75,757         | 611,637          | 1,043,401            | (40,978)               | 96%            |
| US Customs Retention II                  | DC0152 | 1,100,000          | -              | -                | -                    | (1,100,000)            | 0%             |
| Principle LED BREP                       | DC0154 | 23,045             | -              | -                | -                    | (23,045)               | 0%             |
| Carter Fentress                          | DC0155 | 4,000              | -              | -                | -                    | (4,000)                | 0%             |
| Chadbourne Street                        | DC0157 | 1,500,000          | -              | -                | -                    | (1,500,000)            | 0%             |
| West Texas Steel                         | DC0162 | 59,000             | -              | -                | -                    | (59,000)               | 0%             |
| SMC Global                               | DC0163 | 200,000            | -              | -                | -                    | (200,000)              | 0%             |
| J's Deer & Wild Game                     | DC0164 | 15,000             | -              | -                | -                    | (15,000)               | 0%             |
| Schwertner Property                      | DC0165 | 3,739              | -              | 3,739            | 3,739                | -                      | 100%           |
| Double Barrel                            | DC0167 | 70,000             | 50,000         | 50,000           | 50,000               | (20,000)               | 71%            |
| Industrial Park Turn Lane                | DC0169 | 5,080              | -              | -                | -                    | (5,080)                | 0%             |
| Ethicon                                  | DC0170 | 47,724             | -              | -                | -                    | (47,724)               | 0%             |
| Centurion BREP                           | DC0171 | 36,000             | -              | -                | -                    | (36,000)               | 0%             |
| Airport Clearing                         | DC0175 | 70,000             | -              | -                | -                    | (70,000)               | 0%             |
| Wendland Manufacturing                   | DC0176 | 400,000            | -              | -                | -                    | (400,000)              | 0%             |
| Rail Transloading Facility               | DC0177 | 246,294            | -              | 3,600            | 3,600                | (242,694)              | 1%             |
| US 87 Monuments                          | DC0178 | 150,000            | -              | -                | -                    | (150,000)              | 0%             |
| Airport Exit Monument                    | DC0179 | 100,000            | -              | -                | -                    | (100,000)              | 0%             |
| TGC/GAFB II                              | DC0181 | 145,000            | -              | -                | -                    | (145,000)              | 0%             |
| SMC Global - BREP                        | DC0182 | 362,500            | -              | -                | -                    | (362,500)              | 0%             |
| Dorado Construction                      | DC0183 | 150,000            | -              | 100,000          | 100,000              | (50,000)               | 67%            |
| SME-Prime                                | DC0184 | 50,000             | -              | 50,000           | 50,000               | -                      | 100%           |
| Dakota Monitoring Well                   | DC0185 | 2,875              | -              | 2,875            | 2,875                | -                      | 100%           |
| Skywest                                  | DC0186 | 1,000,000          | -              | -                | -                    | (1,000,000)            | 0%             |
| Ind Park Monument                        | DC0187 | 5,800              | -              | -                | -                    | (5,800)                | 0%             |
| Ind Park Clearing                        | DC0188 | 25,000             | -              | -                | -                    | (25,000)               | 0%             |
| SkyWest Advertising                      | DC0189 | 200,000            | -              | -                | -                    | (200,000)              | 0%             |
| Future Projects                          |        | 798,495            | -              | -                | -                    | (798,495)              | 0%             |
| <b>Total Project Expenditures</b>        |        | <b>8,622,345</b>   | <b>125,757</b> | <b>1,179,085</b> | <b>1,654,967</b>     | <b>(6,967,378)</b>     | <b>14%</b>     |
| <b>Total Expenditures</b>                |        | <b>10,016,270</b>  | <b>155,312</b> | <b>1,519,635</b> | <b>2,177,111</b>     | <b>(7,839,159)</b>     | <b>15%</b>     |
| <b>Revenue Over/(Under) Expenditures</b> |        | <b>(6,053,091)</b> | <b>69,256</b>  | <b>261,508</b>   | <b>(395,968)</b>     |                        |                |

**City of San Angelo Development Corporation**  
**Economic Development Projects**  
**As of March 31, 2021**

| Project                    | Code   | Original Allocation | Current Allocation | Current Year Activity | Inception to Date | Remaining Allocation |
|----------------------------|--------|---------------------|--------------------|-----------------------|-------------------|----------------------|
| Air Service Marketing      | DC0119 | 60,000              | 59,216             | 171                   | 59,216            | -                    |
| Principle LED              | DC0134 | 550,001             | 516,123            | -                     | 508,271           | 7,852                |
| Phase II Sewer Line        | DC0136 | 100,000             | 100,000            | -                     | 4,000             | 96,000               |
| TXDOT Aside Program Grant  | DC0137 | 100,000             | 100,000            | -                     | 39,500            | 60,500               |
| CalTech                    | DC0138 | 603,999             | 223,050            | -                     | 41,100            | 181,950              |
| Parkhill                   | DC0139 | 308,000             | 323,000            | 1,509                 | 293,881           | 29,119               |
| Grant Works                | DC0140 | 54,000              | 54,000             | 35,000                | 39,000            | 15,000               |
| Netco                      | DC0142 | 60,000              | 60,000             | -                     | 54,500            | 5,500                |
| Elite Solutions            | DC0145 | 40,260              | 15,260             | -                     | -                 | 15,260               |
| Goodfellow AFB             | DC0146 | 1,500,000           | 1,437,375          | 320,554               | 1,437,375         | -                    |
| Industrial Park-Phase II   | DC0147 | 2,000,000           | 4,148,544          | 611,637               | 3,675,802         | 472,742              |
| US Customs Retention II    | DC0152 | 46,435              | 1,149,225          | -                     | 49,225            | 1,100,000            |
| Principle LED BREP         | DC0154 | 300,147             | 300,147            | -                     | 277,102           | 23,045               |
| Carter Fentress            | DC0155 | 20,000              | 20,000             | -                     | 16,000            | 4,000                |
| Chadbourn Street           | DC0157 | 1,500,000           | 3,750,000          | -                     | 2,250,000         | 1,500,000            |
| West Texas Steel           | DC0162 | 59,000              | 59,000             | -                     | -                 | 59,000               |
| SMC Global                 | DC0163 | 200,000             | 200,000            | -                     | -                 | 200,000              |
| J's Deer & Wild Game       | DC0164 | 60,000              | 60,000             | -                     | 45,000            | 15,000               |
| Schwertner Property        | DC0165 | 600,000             | 552,653            | 3,739                 | 552,653           | -                    |
| Double Barrel              | DC0167 | 70,000              | 70,000             | 50,000                | 50,000            | 20,000               |
| Industrial Park Turn Lane  | DC0169 | 24,765              | 24,765             | -                     | 19,685            | 5,080                |
| Ethicon                    | DC0170 | 47,724              | 47,724             | -                     | -                 | 47,724               |
| Centurion BREP             | DC0171 | 36,000              | 36,000             | -                     | -                 | 36,000               |
| Airport Clearing           | DC0175 | 70,000              | 70,000             | -                     | -                 | 70,000               |
| Wendland Manufacturing     | DC0176 | 400,000             | 400,000            | -                     | -                 | 400,000              |
| Rail Transloading Facility | DC0177 | 250,000             | 250,000            | 3,600                 | 7,306             | 242,694              |
| US 87 Monuments            | DC0178 | 150,000             | 150,000            | -                     | -                 | 150,000              |
| Airport Exit Monument      | DC0179 | 250,000             | 100,000            | -                     | -                 | 100,000              |
| TGC/GAFB II                | DC0181 | 145,000             | 145,000            | -                     | -                 | 145,000              |
| SMC Global - BREP          | DC0182 | 362,500             | 362,500            | -                     | -                 | 362,500              |
| Dorado Construction        | DC0183 | 150,000             | 150,000            | 100,000               | 100,000           | 50,000               |
| SME-Prime                  | DC0184 | 50,000              | 50,000             | 50,000                | 50,000            | -                    |
| Dakota Monitoring Well     | DC0185 | 2,875               | 2,875              | 2,875                 | 2,875             | -                    |
| Skywest                    | DC0186 | 1,000,000           | 1,000,000          | -                     | -                 | 1,000,000            |
| Ind Park Monument          | DC0187 | 5,800               | 5,800              | -                     | -                 | 5,800                |
| Ind Park Clearing          | DC0188 | 25,000              | 25,000             | -                     | -                 | 25,000               |
| SkyWest Advertising        | DC0189 | 200,000             | 200,000            | -                     | -                 | 200,000              |
|                            |        | 11,401,506          | 16,217,257         | 1,179,085             | 9,572,491         | 6,644,766            |

Total Committed, Not Expended

6,644,766

**City of San Angelo Development Corporation**  
**Balance Sheet - Ballot**  
**As of March 31, 2021**

**ASSETS**

Current Assets

Checking/Savings

Cash

(758,658)

Money Market

7,387,622

Total Checking/Savings

6,628,964

Total Current Assets

6,628,964

**TOTAL ASSETS**

6,628,964

**LIABILITIES & FUND EQUITY**

Fund Equity

Committed for Ballot Projects

401,080

Assigned for Debt Service

5,466,094

Unassigned Fund Balance

761,790

Total Fund Equity

6,628,964

**TOTAL LIABILITIES & FUND EQUITY**

6,628,964

**City of San Angelo Development Corporation**  
**Revenue & Expenditure Report - Ballot**  
**March 2021**

|                                          | Budget           | Month Actual   | YTD Actual       | YTD Actual w/<br>Enc | Over/(Under)<br>Budget | % of Budget |
|------------------------------------------|------------------|----------------|------------------|----------------------|------------------------|-------------|
| <b>Revenues</b>                          |                  |                |                  |                      |                        |             |
| Sales & Use Tax                          | 6,602,295        | 570,875        | 3,771,168        | 3,771,168            | (2,831,127)            | 57%         |
| Interest on Investments                  | 6,000            | 608            | 3,855            | 3,855                | (2,145)                | 64%         |
| <b>Total Revenues</b>                    | <b>6,608,295</b> | <b>571,483</b> | <b>3,775,023</b> | <b>3,775,023</b>     | <b>(2,833,272)</b>     | <b>57%</b>  |
| <b>Expenditures</b>                      |                  |                |                  |                      |                        |             |
| City Services                            | 30,135           | -              | -                | -                    | (30,135)               | 0%          |
| Loan/Debt Service                        | 5,466,094        | -              | -                | -                    | (5,466,094)            | 0%          |
| <b>Total Operating Expenditures</b>      | <b>5,496,229</b> | <b>-</b>       | <b>-</b>         | <b>-</b>             | <b>(5,496,229)</b>     | <b>0%</b>   |
| <b>Projects</b>                          |                  |                |                  |                      |                        |             |
| West TX Water Partnership                | 200,000          | 3,067          | 19,006           | 19,006               | (180,994)              | 10%         |
| Affordable Housing                       | 340,216          | 82,630         | 120,130          | 120,130              | (220,086)              | 35%         |
| Water Rights                             | 498,960          | -              | -                | -                    | (498,960)              | 0%          |
| Future Projects                          | 108,241          | -              | -                | -                    | (108,241)              | 0%          |
| <b>Total Project Expenditures</b>        | <b>1,147,417</b> | <b>85,697</b>  | <b>139,136</b>   | <b>139,136</b>       | <b>(1,008,281)</b>     | <b>12%</b>  |
| <b>Total Expenditures</b>                | <b>6,643,646</b> | <b>85,697</b>  | <b>139,136</b>   | <b>139,136</b>       | <b>(6,504,510)</b>     | <b>2%</b>   |
| <b>Revenue Over/(Under) Expenditures</b> | <b>(35,351)</b>  | <b>485,786</b> | <b>3,635,887</b> | <b>3,635,887</b>     |                        |             |

**City of San Angelo Development Corporation**  
**Ballot Projects**  
**As of March 31, 2021**

| Project                                        | Project Allocation | Current Year Activity | Inception to Date | Remaining Allocation |
|------------------------------------------------|--------------------|-----------------------|-------------------|----------------------|
| <b>Ballot Projects:</b>                        |                    |                       |                   |                      |
| <b>Water Supply Projects</b>                   |                    |                       |                   |                      |
| West Texas Water Partnership                   | 777,061            | 19,006                | 596,067           | 180,994              |
| * Reclaimed Water Alternatives                 | 1,389,965          | -                     | 1,389,965         | -                    |
| * Red Arroyo Storm Water Basin                 | 151,040            | -                     | 151,040           | -                    |
| Total Expenditures                             | 2,318,066          | 19,006                | 2,137,072         | 180,994              |
| Total Water Supply Projects                    |                    |                       |                   | 180,994              |
| <b>Affordable Housing</b>                      |                    |                       |                   |                      |
| Revenues                                       |                    |                       |                   |                      |
| * Sale of Fixed Assets - Blackshear Properties | 394,351            | -                     | 394,351           | -                    |
| Total Revenues                                 |                    |                       |                   |                      |
| Expenditures                                   |                    |                       |                   |                      |
| Affordable Housing                             | 3,615,342          | 120,130               | 3,395,256         | 220,086              |
| * Administrative Contract                      | 120,405            | -                     | 120,405           | -                    |
| * Blackshear Neighborhood Boundary             | 28,300             | -                     | 28,300            | -                    |
| * Blackshear Properties                        | 404,125            | -                     | 404,125           | -                    |
| * Neighborhood Blitz                           | 550,000            | -                     | 550,000           | -                    |
| * Neighbors Helping Neighbors                  | 53,000             | -                     | 53,000            | -                    |
| * Rebuilding Together - Housing One Stop       | 23,759             | -                     | 23,759            | -                    |
| * Rebuilding Together - Housing Repair         | 74,920             | -                     | 74,920            | -                    |
| * Rehabs                                       | 114,487            | -                     | 114,487           | -                    |
| * Roofing Grant                                | 200,000            | -                     | 200,000           | -                    |
| Total Expenditures                             | 5,184,338          | 120,130               | 4,964,253         | 220,086              |
| Total Affordable Housing                       |                    |                       |                   | 220,086              |
| <b>Other Projects</b>                          |                    |                       |                   |                      |
| * Sports Facilities Maintenance                | 285,353            | -                     | 285,353           | -                    |
| Total Expenditures                             | 285,353            | -                     | 285,353           | -                    |
| Total Ballot Projects Committed, Not Expended  |                    |                       |                   | 401,080              |

**Voter Approved Projects:**

|                                                       |           |   |           |   |
|-------------------------------------------------------|-----------|---|-----------|---|
| * Fort Concho Improvements                            | 900,000   | - | 900,000   | - |
| * Sports & Athletics Facilities                       | 708,744   | - | 708,744   | - |
| * 29th Street Sports Complex                          | 1,750,000 | - | 1,750,000 | - |
| Total Expenditures                                    | 3,358,744 | - | 3,358,744 | - |
| Total Voter Approved Projects Committed, Not Expended |           |   |           | - |
| * Completed                                           |           |   |           |   |

**City of San Angelo Development Corporation**  
**Transaction Detail by Account**  
**March 2021**

| Group #                                                     | PO # | Type      | Date      | Number | Description               | Amount     |
|-------------------------------------------------------------|------|-----------|-----------|--------|---------------------------|------------|
| Fund 700 DEVELOPMENT CORPORATION                            |      |           |           |        |                           |            |
| 700-0000-313.00-00 TAX / SALES AND USE TAX                  |      |           |           |        |                           |            |
|                                                             | 3726 | AJ        | 3/31/2021 | 267    | COSADC Sales Tax          | 222,007.00 |
| 700-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS       |      |           |           |        |                           |            |
|                                                             | 3747 | AJ        | 3/31/2021 | 271    | COSADC Bank Int -         | 685.64     |
| 700-0000-363.11-00 RENT / RENT                              |      |           |           |        |                           |            |
|                                                             | 3287 | AJ        | 3/15/2021 | MR     |                           | 1,875.30   |
| 700-0000-380.80-00 MISC / SALE OF PROPERTY                  |      |           |           |        |                           |            |
|                                                             | 3028 | CR        | 3/3/2021  | 178271 | ECO DEV AFFORDABLE BALLOT | 46,724.07  |
| 700-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL  |      |           |           |        |                           |            |
|                                                             | 3154 | AP        | 3/2/2021  | 5325   | DOUBLE BARREL FABR        | 50,000.00  |
| PROJECT#: DC0167                                            |      |           |           |        |                           |            |
|                                                             | 3274 | 122296 AP | 2/28/2021 | 5332   | REECE ALBERT INC          | 39,694.73  |
| PROJECT#: DC0147                                            |      |           |           |        |                           |            |
|                                                             | 3274 | 122296 AP | 2/28/2021 | 5333   | REECE ALBERT INC          | 34,987.95  |
| PROJECT#: DC0147                                            |      |           |           |        |                           |            |
|                                                             | 3274 | 123891 AP | 2/3/2021  | 5334   | SKG ENGINEERING           | 1,074.00   |
| PROJECT#: DC0147                                            |      |           |           |        |                           |            |
| 700-0700-411.03-23 PROFESSIONAL & TECHNICAL / LOBBYING      |      |           |           |        |                           |            |
|                                                             | 3446 | 124830 AP | 3/15/2021 | 5346   | GULF COAST STRATEG        | 15,000.00  |
|                                                             | 3273 | 124756 AP | 3/5/2021  | 5335   | TRANSPORTATION ADV        | 1,000.00   |
| 700-0700-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI |      |           |           |        |                           |            |
|                                                             | 3039 | AJ        | 3/3/2021  | UT     | UB CHARGE UPDATE          | 128.68     |
|                                                             | 2991 | AJ        | 3/2/2021  | UT     | UB CHARGE UPDATE          | 15.00      |
| 700-0700-411.04-12 PURCHASED SERVICES / NATURAL GAS         |      |           |           |        |                           |            |
|                                                             | 3273 | 123190 AP | 3/3/2021  | 5331   | ATMOS ENERGY              | 310.35     |
| 700-0700-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI |      |           |           |        |                           |            |
|                                                             | 3507 | 124421 AP | 3/25/2021 | 5348   | RADS WINDOW CLEANI        | 350.00     |
|                                                             | 3507 | 123192 AP | 3/24/2021 | 5347   | HOUSE OF CHEMICALS        | 46.14      |
|                                                             | 3443 | 123189 AP | 3/23/2021 | 5343   | ANGELO WATER SERVI        | 127.70     |
|                                                             | 3443 | 124314 AP | 3/18/2021 | 5344   | CLARE'S HEATING &         | 743.75     |
|                                                             | 3402 | 123981 AP | 3/13/2021 | 5340   | DIRT DOC, LLC             | 725.00     |
|                                                             | 3162 | 123984 AP | 3/1/2021  | 5326   | ENER-TEL SERVICES         | 100.00     |
|                                                             | 3163 | 123193 AP | 2/28/2021 | 5329   | REPUBLIC SERVICES,        | 33.67      |
|                                                             | 3163 | 124421 AP | 2/24/2021 | 5328   | RADS WINDOW CLEANI        | 350.00     |
| 700-0700-411.04-33 PURCHASED SERVICES / VEHICLE MAINTENANCE |      |           |           |        |                           |            |
|                                                             | 3728 | AJ        | 2/28/2021 | 269    | Mthly Vehicle Main        | 18.95      |
| 700-0700-411.04-42 PURCHASED SERVICES / RENT OF EQUIPMENT   |      |           |           |        |                           |            |
|                                                             | 3443 | 123191 AP | 3/22/2021 | 5345   | CTWP                      | 216.28     |
|                                                             | 3302 | AP        | 3/11/2021 | 682800 | CTWP                      | 121.76     |
| 700-0700-411.05-30 PURCHASED SERVICES / COMMUNICATION       |      |           |           |        |                           |            |
|                                                             | 3835 | AJ        | 3/31/2021 | 275    | Suddenlink March 2        | 685.10     |
|                                                             | 3842 | AJ        | 3/26/2021 | 281    | VoIP - March 21           | 263.76     |
| 700-0700-411.05-31 PURCHASED SERVICES / CELLULAR PHONE      |      |           |           |        |                           |            |
|                                                             | 3841 | AJ        | 4/8/2021  | 280    | AT&T April 21             | 57.23      |
|                                                             | 3837 | AJ        | 3/26/2021 |        | Verizon Chrgs Feb         | 55.35      |
|                                                             | 3840 | AJ        | 3/26/2021 | 279    | AT&T March 21             | 57.23      |
| 700-0700-411.05-40 PURCHASED SERVICES / ADVERTISING         |      |           |           |        |                           |            |
|                                                             | 3402 | 124783 AP | 3/11/2021 | 5339   | COMMUNITY MATTERS,        | 920.00     |
| 700-0700-411.05-65 PURCHASED SERVICES / SPECIAL PROJECT "A" |      |           |           |        |                           |            |
|                                                             | 3472 | AP        | 3/29/2021 | 5349   | SAN ANGELO TO GO          | 6,059.54   |

**City of San Angelo Development Corporation**  
**Transaction Detail by Account**  
**March 2021**

| Group #                                                                | PO #      | Type      | Date      | Number | Description        | Amount     |
|------------------------------------------------------------------------|-----------|-----------|-----------|--------|--------------------|------------|
|                                                                        | 3396      | AP        | 3/15/2021 | 5341   | ROCK YOUR WORLD DE | 438.53     |
|                                                                        | 3402      | 124318 AP | 3/9/2021  | 5338   | CANON FINANCIAL SE | 149.00     |
|                                                                        | 3162      | 124105 AP | 3/1/2021  | 5327   | KIRBO'S OFFICE SYS | 301.52     |
|                                                                        | 3273      | 123265 AP | 3/1/2021  | 5336   | WALLACE, RUSSELL E | 596.00     |
| <b>700-0700-411.05-91 PURCHASED SERVICES / PROF.DUES &amp; SUBSCRI</b> |           |           |           |        |                    |            |
|                                                                        | 3162      | 122124 AP | 3/1/2021  | 5330   | TEXAS ECONOMIC DEV | 525.00     |
| <b>700-0700-411.06-14 SUPPLIES / POSTAGE &amp; SHIPPING</b>            |           |           |           |        |                    |            |
|                                                                        | 3000      | AP        | 2/22/2021 | 9524   | POSTMASTER         | 15.00      |
| <b>700-0700-411.06-26 SUPPLIES / GASOLINE</b>                          |           |           |           |        |                    |            |
|                                                                        | 3728      | AJ        | 2/28/2021 | 269    | Mthly Fuel Expense | 39.39      |
| <b>700-0705-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI</b>     |           |           |           |        |                    |            |
|                                                                        | 3267      | AJ        | 3/12/2021 | UT     | UB CHARGE UPDATE   | 30.69      |
|                                                                        | 3135      | AJ        | 3/8/2021  | UT     | UB CHARGE UPDATE   | 37.37      |
|                                                                        | 3107      | AJ        | 3/5/2021  | UT     | UB CHARGE UPDATE   | 37.37      |
| <b>Fund 711 COSADC - BALLOT</b>                                        |           |           |           |        |                    |            |
| <b>711-0000-313.00-00 TAX / SALES AND USE TAX</b>                      |           |           |           |        |                    |            |
|                                                                        | 3726      | AJ        | 3/31/2021 | 267    | COSADC Sales Tax   | 570,875.16 |
| <b>711-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS</b>           |           |           |           |        |                    |            |
|                                                                        | 3747      | AJ        | 3/31/2021 | 271    | COSADC Bank Int -  | 608.02     |
| <b>711-0700-411.03-20 PROFESSIONAL &amp; TECHNICAL / PROFESSIONAL</b>  |           |           |           |        |                    |            |
|                                                                        | 3466      | AP        | 3/24/2021 | 5342   | FIRST TITLE CO     | 42,950.00  |
|                                                                        | PROJECT#: | DC0200    |           |        |                    |            |
|                                                                        | 3351      | AP        | 03/16/21  | 5337   | FIRST TITLE CO     | 39,680.00  |
|                                                                        | PROJECT#: | DC0200    |           |        |                    |            |
|                                                                        | 3713      | AJ        | 03/04/21  | 254    | Reimburse COSA for | 3,067.34   |
|                                                                        | PROJECT#: | DC0123    |           |        |                    |            |

# THE CITY OF SAN ANGELO, TEXAS

## Schedule of Revenues and Expenditures

Fiscal Year through March 31, 2021

### 2011A Tax/Revenue C.O. - Fund 514

For Airport, Ft. Concho, and Parks Improvements

Debt Payments Through 2024

|                                          | Dept   | Current<br>Budget | Month<br>Actual | YTD<br>W/Enc     | Over/(Under)<br>Budget | Previous<br>Years<br>Activity | Inception<br>to<br>Date |
|------------------------------------------|--------|-------------------|-----------------|------------------|------------------------|-------------------------------|-------------------------|
| <b>Beginning Fund Balance</b>            |        | <b>801,904</b>    |                 | <b>801,904</b>   |                        |                               |                         |
| <b>REVENUES:</b>                         |        |                   |                 |                  |                        |                               |                         |
| C.O. Proceeds                            |        | -                 | -               | -                | -                      | 13,780,000                    | 13,780,000              |
| Municipal Pool Donation                  |        | -                 | -               | -                | -                      | 21,225                        | 21,225                  |
| SASSRA Stock Barn                        |        | -                 | -               | -                | -                      | 157,722                       | 157,722                 |
| Transfer from Dev. Corp.                 |        | -                 | -               | -                | -                      | 4,220,000                     | 4,220,000               |
| Interest Income                          |        | -                 | 69              | 161              | 161                    | 170,525                       | 170,686                 |
| <b>Total Revenues</b>                    |        | <b>-</b>          | <b>69</b>       | <b>161</b>       | <b>161</b>             | <b>18,349,472</b>             | <b>18,349,633</b>       |
| <b>EXPENDITURES:</b>                     |        |                   |                 |                  |                        |                               |                         |
| Airport Terminal Rehab                   | 3925   | -                 | -               | -                | -                      | 500,000                       | 500,000                 |
| Concho River                             | 4119   | 255,857           | -               | 22               | (255,835)              | 8,344,145                     | 8,344,167               |
| Parks                                    | 6000   | -                 | 876             | 24,289           | 24,289                 | 497,518                       | 521,807                 |
| Unidad Park Refurbishment                | PK0001 | 198,859           | -               | 196,474          | (2,385)                | -                             | 196,474                 |
| Middle Concho Boat Ramp                  | LK0003 | 22,908            | -               | 22,908           | -                      | -                             | 22,908                  |
| Red Arroyo Trail                         | 6040   | -                 | -               | -                | -                      | 325,000                       | 325,000                 |
| Recreation                               | 6100   | -                 | -               | -                | -                      | 2,597,817                     | 2,597,817               |
| Pool Improvements                        | RC0001 | 284,655           | -               | 253,789          | (30,866)               | -                             | 253,789                 |
| Fort Concho Improvements                 | 6301   | -                 | -               | -                | -                      | 100,001                       | 100,001                 |
| Auditorium                               | 6602   | -                 | -               | -                | -                      | 3,750,001                     | 3,750,001               |
| Fairgrounds                              | 6636   | -                 | -               | -                | -                      | 1,157,722                     | 1,157,722               |
| Transfer to Intergovernmental            | 1994   | -                 | -               | -                | -                      | 15,000                        | 15,000                  |
| Issue Costs                              | 9900   | -                 | -               | -                | -                      | 260,363                       | 260,363                 |
| <b>Total Expenditures</b>                |        | <b>762,279</b>    | <b>876</b>      | <b>497,482</b>   | <b>(264,798)</b>       | <b>17,547,567</b>             | <b>18,045,049</b>       |
| <b>Revenue Over/(Under) Expenditures</b> |        | <b>(762,279)</b>  | <b>(807)</b>    | <b>(497,321)</b> |                        |                               |                         |
| <b>Ending Fund Balance</b>               |        | <b>39,625</b>     |                 | <b>304,584</b>   |                        |                               |                         |

# THE CITY OF SAN ANGELO, TEXAS

## Schedule of Revenues and Expenditures Fiscal Year through March 31, 2021

### Hickory Water Supply - Fund 516 Debt Payments Through 2031

|                                          | Dept | Current<br>Budget  | Month<br>Actual | YTD<br>W/Enc     | Over/(Under)<br>Budget | Previous<br>Years<br>Activity | Inception<br>to<br>Date |
|------------------------------------------|------|--------------------|-----------------|------------------|------------------------|-------------------------------|-------------------------|
| <b>Beginning Fund Balance</b>            |      | <b>1,075,154</b>   |                 | <b>1,075,154</b> |                        |                               |                         |
| <b>REVENUES:</b>                         |      |                    |                 |                  |                        |                               |                         |
| Interest                                 |      | -                  | 24              | 55               | 55                     | 618,032                       | 618,087                 |
| C.O. Proceeds                            |      | -                  | -               | -                | -                      | 119,998,750                   | 119,998,750             |
| <b>Total Revenues</b>                    |      | <b>-</b>           | <b>24</b>       | <b>55</b>        | <b>55</b>              | <b>120,616,782</b>            | <b>120,616,837</b>      |
| <b>EXPENDITURES:</b>                     |      |                    |                 |                  |                        |                               |                         |
| Easements/Property Damage                | 4150 | -                  | -               | -                | -                      | 106,865                       | 106,865                 |
| Engineering                              | 4157 | 1,043,641          | 34,869          | 964,009          | (79,632)               | 18,665,061                    | 19,629,070              |
| Well Field Pipelines                     | 4152 | -                  | -               | -                | -                      | 3,026,918                     | 3,026,918               |
| 30 " Transmission Main                   | 4153 | -                  | -               | -                | -                      | 38,681,022                    | 38,681,022              |
| Well Field Pumps                         | 4154 | -                  | -               | -                | -                      | 12,831,038                    | 12,831,038              |
| Well Field Pump Station                  | 4155 | -                  | -               | -                | -                      | 1,617,139                     | 1,617,139               |
| Well Field Expansion                     | 4158 | -                  | -               | -                | -                      | 7,668,888                     | 7,668,888               |
| Treatment Plant                          | 4156 | -                  | -               | -                | -                      | 27,132,194                    | 27,132,194              |
| Well Field Expansion #2                  | 4159 | -                  | -               | -                | -                      | 9,640,252                     | 9,640,252               |
| Issue Costs                              | 9900 | -                  | -               | -                | -                      | 172,251                       | 172,251                 |
| <b>Total Expenditures</b>                |      | <b>1,043,641</b>   | <b>34,869</b>   | <b>964,009</b>   | <b>(79,632)</b>        | <b>119,541,628</b>            | <b>120,505,637</b>      |
| <b>Revenue Over/(Under) Expenditures</b> |      | <b>(1,043,641)</b> | <b>(34,845)</b> | <b>(963,954)</b> |                        |                               |                         |
| <b>Ending Fund Balance</b>               |      | <b>31,513</b>      |                 | <b>111,200</b>   |                        |                               |                         |

|                         | Revenues           |
|-------------------------|--------------------|
| Previous Years Activity | 120,616,782        |
| Current Year Budget     | -                  |
| Less Interest Earned    | (618,032)          |
| <b>TOTAL</b>            | <b>119,998,750</b> |

# THE CITY OF SAN ANGELO, TEXAS

## Schedule of Revenues and Expenditures Fiscal Year through March 31, 2021

### Hickory Water Supply II - Fund 527 Debt Payments Through 2045

|                                          | Dept | Current<br>Budget | Month<br>Actual | YTD<br>W/Enc | Over/(Under)<br>Budget | Previous<br>Years<br>Activity | Inception<br>to<br>Date |
|------------------------------------------|------|-------------------|-----------------|--------------|------------------------|-------------------------------|-------------------------|
| <b>Beginning Fund Balance*</b>           |      | -                 |                 |              | -                      |                               |                         |
| <b>REVENUES:</b>                         |      |                   |                 |              |                        |                               |                         |
| C.O. Proceeds                            |      | 52,311,560        | -               | -            | (52,311,560)           | 3,763,441                     | 3,763,441               |
| <b>Total Revenues</b>                    |      | 52,311,560        | -               | -            | (52,311,560)           | 3,763,441                     | 3,763,441               |
| <b>EXPENDITURES:</b>                     |      |                   |                 |              |                        |                               |                         |
| Post Construction                        | 4150 | 255,500           | -               | -            | (255,500)              | -                             | -                       |
| Design & Inspection                      | 4157 | 3,160,800         | -               | -            | (3,160,800)            | -                             | -                       |
| Construction                             | 4159 | 40,620,412        | -               | -            | (40,620,412)           | -                             | -                       |
| Issue Costs                              | 9900 | -                 | -               | -            | -                      | 1,469,664                     | 1,469,664               |
| Contingencies                            | 9900 | 8,274,848         | -               | -            | (8,274,848)            | -                             | -                       |
| Transfer to Debt Service                 | 1994 | -                 | -               | -            | -                      | 2,293,777                     | 2,293,777               |
| <b>Total Expenditures</b>                |      | 52,311,560        | -               | -            | (52,311,560)           | 3,763,441                     | 3,763,441               |
| <b>Revenue Over/(Under) Expenditures</b> |      | -                 | -               | -            |                        |                               |                         |
| <b>Ending Fund Balance</b>               |      | -                 |                 |              | -                      |                               |                         |

\*Preliminary

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 28, 2021

Item type: Regular Item

---

**Caption:**

Consider adoption of a resolution authorizing the use of sales and use tax proceeds for a Project authorized under the Texas Local Government Code, Chapter 505, for economic development promotional purposes, sponsoring the 2021 San Angelo Business Plan Competition; authorizing the Board President to negotiate and execute an advertising service agreement with McLaughlin Advertising, not to exceed \$5,000 for advertising services, therefore; and recommending ratification by City Council. (Presentation by Nora Nevarez, Economic Development Assistant)

**Summary/History:**

Consider adoption of a resolution authorizing the use of sales and use tax proceeds for a Project authorized under the Texas Local Government Code, Chapter 505, for economic development promotional purposes, sponsoring the 2021 San Angelo Business Plan Competition; authorizing the Board President to negotiate and execute an advertising service agreement with McLaughlin Advertising, not to exceed \$5,000 for advertising services, therefore; and recommending ratification by City Council. (Presentation by Nora Nevarez, Economic Development Assistant)

McLaughlin Advertising scope of work provide advertising to promote the Business Plan Competition pre and post award.

**Financial Impact:**

Amount for advertising is budgeted.

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

Nora Nevarez

**Approvals/Reviews:**

Nora Nevarez  
Theresa James  
Tina Dierschke

Created/Initiated  
Approved  
Approved

Guy Andrews

Final Approval

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 28, 2021

Item type: Regular Item

---

**Caption:**

Consider approval of a request by the San Angelo Convention and Visitors Bureau for partial funding of the Air Races to be held at the San Angelo Regional Airport on October 30 and 31, 2021 via a VIP Sponsorship of \$10,000. (Presentation by Guy Andrews, Director of Economic Development.)

**Summary/History:**

In the October 28, 2020 COSADC Board Meeting, following a presentation by Diann Bayes and Suzanna Valenzuela of the CVB, President Kolls directed staff to work on a proposal in the amount of Ten Thousand (\$10,000) as a VIP sponsorship of the air races. (This is contingent on the airshow actually committing to come to San Angelo.)

**5. Regular Agenda**

**a. Discussion and possible action concerning a request for partial funding from the San Angelo Convention & Visitors Bureau for Air Races to be held at the San Angelo Regional Airport. (Presentation by Guy Andrews, Economic Development Director and CVB Staff) Suzanna Valenzuela, Leisure and SMERF Manager and Diann Bayes, Vice President of the Convention & Visitors Bureau discussed the event and provided additional information. City Council approved support for this event on October 20, 2020. President Kolls directed staff to work on a proposal in the amount of Ten Thousand (\$10,000) as a VIP sponsorship.**

The air races have now committed to San Angelo, so the Chamber of Commerce is requesting the \$10,000 VIP Sponsorship from COSADC.

See exhibits from the 10/28/2020 COSADC Agenda Item 5a in the Attachments.

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

- |                                     |                                       |
|-------------------------------------|---------------------------------------|
| 1. Air Race Request letter          | Air Race Request letter.pdf           |
| 2. Air Race E - Host City Intro (1) | Air Race E - Host City Intro (1).pdf  |
| 3. Air Race Presentation 10-20-2020 | Air Race Presentation 10-20-2020.pptx |

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez  
Brandon Dyson  
Tina Dierschke  
Guy Andrews

Created/Initiated  
Approved  
Approved  
Final Approval



San Angelo Convention & Visitors Bureau | 418 W. Ave. B | San Angelo, TX 76903 | [DiscoverSanAngelo.com](http://DiscoverSanAngelo.com) | 325.655.4136 | Fax: 325.658.1110

October 19, 2020

San Angelo Development Corporation  
Attention: Guy Andrews  
69 North Chadbourne Street  
San Angelo, Texas 76903

Dear Mr. Andrews,

The San Angelo Convention and Visitors Bureau is working with Jeff Zaltman owner of <https://airrace1.com/> to host a race in San Angelo in late October of 2021. The race would be held over a couple of days at San Angelo Regional Airport. The race is like a NASCAR race in that all the planes are in the air racing at one time. Leisure/SMERF Sales Manager, Suzanna Valenzuela has been working with Airport Director Jeremy Valgardson, to line out the course with Air Race 1. The city legal department has worked out the details of the contract with Air Race 1 and the item is being considered at the October 20<sup>th</sup> City Council meeting. We are looking to form a partnership with Goodfellow Air Force Base for EMS/Equipment for the event. Suzanna has met with city police and fire departments on a plan that we can move forward with if the Goodfellow partnership falls through. The Airport Advisory Board met on October 8 and was unanimously supportive of the event and is recommending approval to the City Council. We are anticipating the cost of incentives to be \$80,000, the Convention and Visitors Bureau board met on October 9<sup>th</sup> and approved funding incentives up to \$40,000 and allowing staff to seek additional funding for the remainder needed. One outstanding item is the cost of insurance, the city has been seeking out a price for a policy, but it has not yet been established. In addition on the event side of the race, the San Angelo Chamber of Commerce is considering running the event.

The air race has the potential to bring many visitors to the community and shine a bright spotlight on the Airport. We would like to respectfully ask for the San Angelo Development Corporation to consider assisting us with up to \$40,000 to bring this event to San Angelo. Thank you for your consideration.

Sincerely,

A handwritten signature in cursive script that reads "Diann Bayes".

Diann Bayes  
Vice President, Convention & Visitors Bureau



# AIR RACE **E**

The Electric Air Race Series



# Host City *Partnership*

Bring electric racing to your city



## Content

|                                    |    |
|------------------------------------|----|
| Introduction                       | 4  |
| Objectives for city partnerships   | 5  |
| Race Format & Circuit Requirements | 6  |
| Example Event schedule             | 7  |
| Spectators' Profile                | 8  |
| Global Media Coverage              | 9  |
| AIRBUS Partnership                 | 10 |
| Why Host Air Race E?               | 11 |
| Requirements                       | 12 |
| Benefits                           | 13 |



***Develop Technology***



***Enjoy Motorsport***

***Promote Green Aviation***

▶ *Play video*

**Air Race E** is a revolutionary form of Air Racing with the first-ever all-electric airplane race. The future of aviation is in green propulsion and Air Race E is preparing the market for future developments in electric aviation.

**Air Race E** is a thrilling test of pilot skill based upon the successful type of air racing that is known as the formula one air racing class. Eight aircraft race together in each race - the first to cross the finish line wins.



## **OBJECTIVES** for city partnerships

To create long-lasting partnerships with cities enabling them to leverage this event to suit their **economic and sustainability strategies**.

To create **unique experiences** for communities through high-profile events.

To foster innovation, providing cities an opportunity to shape the future of the planet, while attracting industry partners and **generating economic growth**.

To prepare airports and showcase their ability to support **new technologies**.

To ensure a strong emphasis on sport development with the provision of a **sustainable legacy**.

## Race Format & Circuit Requirements

8

aircrafts

5

km

4

laps

The racing circuit must be

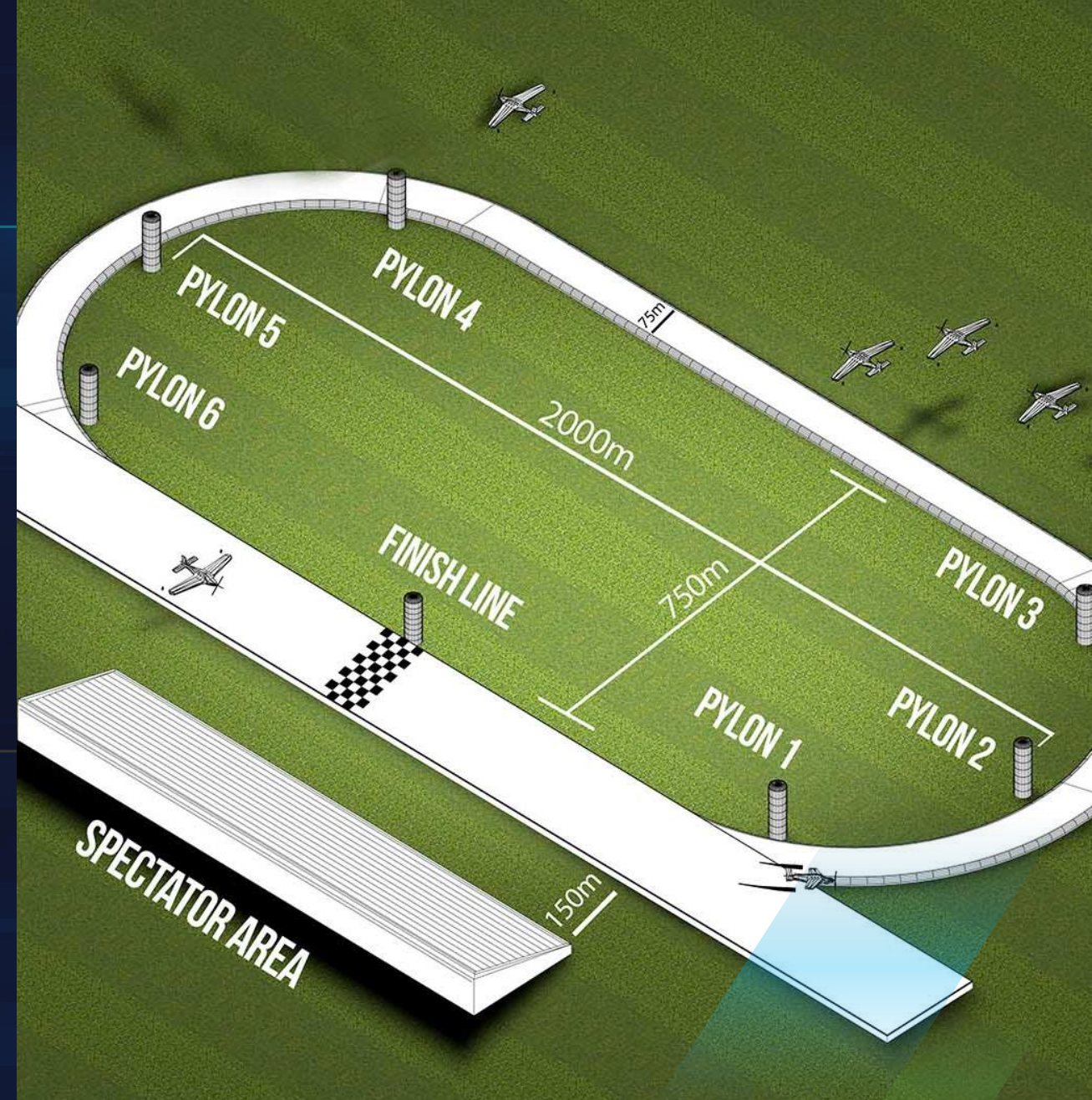
450<sup>KPH</sup>

average lap speed

2.5 x 1.4<sup>KM</sup>

free from any public housing  
or tall obstructions

▶ Play video





## Example *Event schedule*

### *Test Day*

#### *FLIGHT TESTING*

The first glimpse of the champions and the technology; pilots training on the new venue.

#### *OPENING CEREMONY*

The first build-up and fanfare of the event; welcoming all partners and shining a light on your city.

#### *PRESS EVENT*

Maximise the global PR opportunity for your city and airport facilities.

### *Qualifying Day*

#### *QUALIFYING TRIALS*

Create money-can't buy experiences including pilot meet & greets.

#### *VIP ACTIVITIES*

Entertain key personnel through a variety of exclusive opportunities.

#### *PRACTICE RACES*

The excitement of the first official electric airplane races.

### *Public Day*

#### *FINAL RACES*

Thrilling semi-final and final races publicised across all media channels.

#### *PODIUM AWARDS*

Awarding the best heroes of the skies, including city official's participation.

#### *CLOSING CEREMONY*

An opportunity to create more unique content, and celebrate the event.



## Spectators' Profile

**Air Race E** is an extremely cost-effective, high-profile platform for worldwide promotion. Air events are a substantially fast-growing tool to reach key demographics. Research demonstrates how great an impact an air event can deliver.

**34.5%**

OF SPECTATORS  
\$100,000 ANNUAL  
INCOME

**95.6%**

HAVE HIGHER  
EDUCATION

**3,7 days**

SPECTATORS  
AVERAGE STAY

**\$2,300**

TOTAL AVERAGE  
SPENDING

**41%**

NON LOCALS  
ATTENDANCE

**73%**

HOTELS  
LODGING

*\*Source: Air Shows Magazine – Vol 50 / Number 1 / Q1 2019*

## Global Merdia Coverage

**1.34B**

CUMULATIVE  
AUDIENCE REACH

**4.2M**

OF SOCIAL MEDIA  
REACH/EVENT

**1.2M**

OF VIEWERS LIVE ON  
HOST BROADCASTER

**180**

TV & RADIO  
INTERVIEWS

**127**

COUNTRIES BROADCAST  
TV SHOW



THE SUNDAY TIMES

Bloomberg



FOX26



Forbes

MailOnline

THE HUFFINGTON  
POST

YAHOO!



## AIRBUS Partnership

***Airbus, the industry-leading aircraft manufacturer is a global partner of Air Race E***

The founding partner is helping us to drive the development of cleaner and more efficient aviation. Airbus shares the Air Race E's vision seeing a direct alignment with Air Race E's activity and the development of future sustainability goals for the planet as a platform for the trial of pioneering electric propulsion technology.



**AIRBUS**

OFFICIAL FOUNDING PARTNER



## Why Host Air Race E?



### **DIRECT REVENUE**

back through ticket  
& exhibition sales



### **SHOWCASE**

airport facilities & other local  
assets & attractions



### **ROYALTY FREE**

image & video rights



### **UNIQUE VIP ASSETS**

such as experimental



### **SPONSORSHIP**

and marketing opportunities for your city's  
hotels and travel tourism



### **GLOBAL AUDIENCE**

awareness & appeal



### **TV RIGHTS**

ownership for resell

# HOST A RACE!



In a **post Covid-19 world**, we have decided not to charge a hosting fee. Additionally, we will take onboard the full cost of operations of the event. But we offer an option to the city to own it locally.

By developing a deep understanding of the Venue and the City's sustainable goals, we enhance the alliance and show the true potential of our partnership.

## HOST REQUIREMENTS



**A SUITABLE AIRPORT**



**SUPPORT ON SELECTED SERVICES**

# HOST A RACE!

## BENEFITS



**MERCHANDISING RIGHTS**



**FOOD & BEVERAGE INCOME**



**HOSPITALITY PROGRAMS**



**SPONSORSHIP AROUND EVENT SITE**



**TRADE SHOWS & CONFERENCES**



**ELEVATE THE IMAGE OF THE CITY**



**ATTRACT GLOBAL VISITORS**



**CAPTURE WORLD MEDIA COVERAGE**

# AIR RACE E

The Electric Air Race Series



# City Council

October 20, 2020





# Event Background

- Air Race 1 / Air Race Events (Dubai, UAE)
  - Formula One Air Racing
  - Worldwide event
- Race Layout
  - 8 aircraft race together simultaneously
  - 50' above the ground
  - 250 – 300 mph
  - Oval track
    - Roughly 1 mile in length (end to end)
  - 5 day event
    - 3 days of setup and practice
    - 2 days of racing (public welcome)



Photo courtesy Air Race 1  
<https://airrace1.com/photos/>



# Course

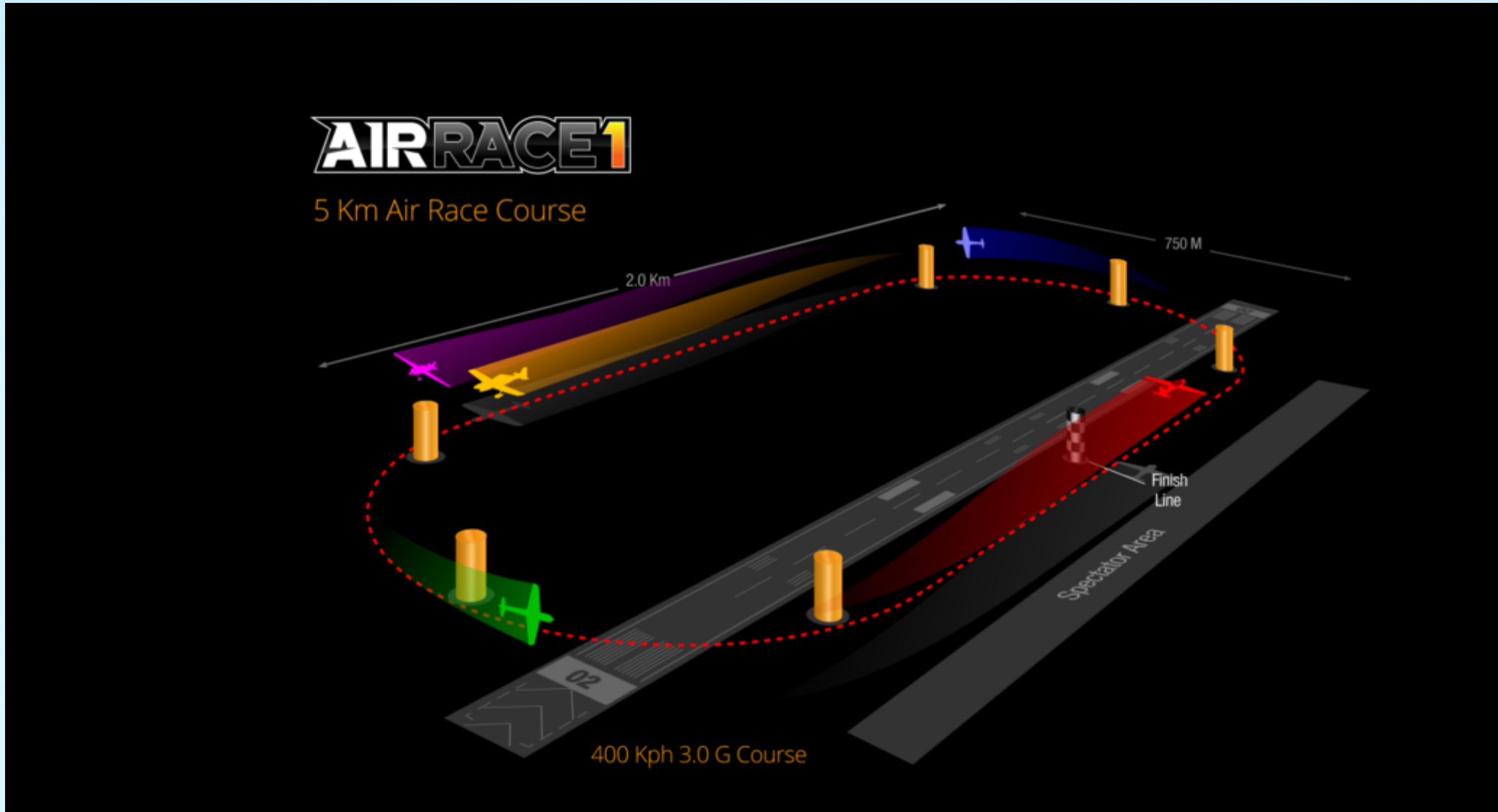


Image courtesy Air Race 1

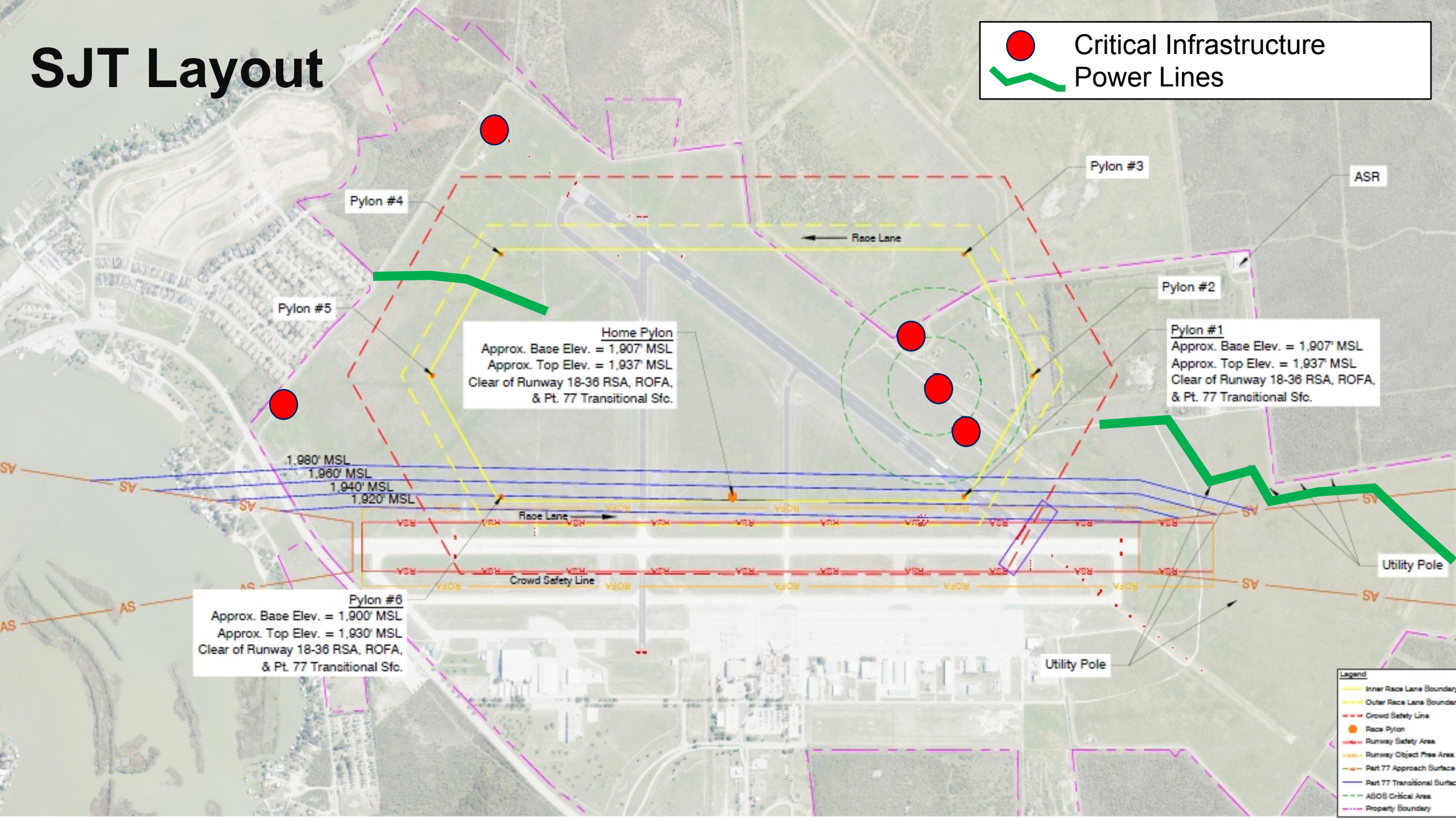
<https://airrace1.com/the-sport/>



# SJT Layout



Critical Infrastructure  
Power Lines



# Aircraft

- Light weight piston driven aircraft
  - 1,000 – 1,500lbs
- 100LL fuel (available through FBO)



Photo courtesy Air Race 1  
<https://airrace1.com/photos/>

# Hangar Space

- Air Race 1 has requested the use of a 10,000sq/ft hangar
  - No vacant hangars
  - Tenants could volunteer hangar space
  - Portable hangars



# Risk vs Reward

## Risk

- Activity is outside of normal airport use
- Not covered under current insurance
  - **May need to be self insured**
- Safety areas not designed for such activity
- Critical infrastructure directly beneath or within the oval track
- May see reduction in aircraft traffic during event

## Reward

- Public event at the airport
- Marketing / exposure
- Economic benefit
  - Heads in beds
  - Visitor dollars
- Place us on the global map
- May see an increase in GA traffic



# Needs

- EMS
  - 4 pickup trucks
  - 2 structural trucks
  - 2 ground ambulances
  - 16 EMS / Fire personnel
- Security
  - 4 uniformed law enforcement officers during public opening
- VOLUNTEERS!!!
- Financial support
  - FAA's Airport Revenue Use Policy
    - Airport funds cannot be used to directly support the event, unless the event was to make monetary profit for the airport.
    - Event must be open to the public



# CVB - Air Race 1

- CVB began discussions with Air Race 1 and Airport Director Jeremy Valsgardson to host an air race event in San Angelo in July 2020. The race would be held in October of 2021.
- Due to COVID-19 Air Race 1 has remodeled their business plan. Normally they charge a hosting fee between \$75,000 to 250,000 to host an event. This is currently being waived.
- CVB anticipates 260 room nights from Air Race 1 event staff and participating teams plus additional rooms for attendees.



- The event is similar to a NASCAR race in that the 6-8 planes race simultaneously.
- A course has been laid out and agreed upon between the airport and Air Race 1.
- CVB has met with Police and Fire to come up with a plan for the event.
- CVB has met with San Angelo Chamber of Commerce to consider running the event side of the race.



- CVB has negotiated incentives costs, these incentives will not be paid out to Air Race 1.

| Incentive                        | Amount                                                          |
|----------------------------------|-----------------------------------------------------------------|
| Marketing for event              | \$20,000                                                        |
| VIP Event for opening or closing | \$10,000                                                        |
| Fuel                             | \$4000                                                          |
| Transportation                   | *0 (Concho Valley Transit would like to sponsor)                |
| Discounts on flights             | *0                                                              |
| Lodging                          | \$20,000                                                        |
| Lunch for Participants           | \$2,000                                                         |
| Emergency Medical Services       | *\$14,000 (Possible savings with a partnership with Goodfellow) |
| Event Insurance                  | *? (City is looking for a vendor)                               |
| Tents                            | *? (Working on using a hangar)                                  |
| Total                            | *70,000 (Outstanding expenses)                                  |



- The CVB Board of Directors held an emergency meeting on October 9<sup>th</sup> to discuss incentives for Air Race 1 and approved the following:
  - A motion to authorize the CVB to commit up to \$40,000 in visitor event and or sports incentives to Air Race 1 to hold an air race at the San Angelo Regional Airport in October 2021. We agree the CVB will also solicit sponsorships to cover additional fees for the event, seek assistance from City Council for additional HOT funds, as well as apply for the Texas Events Trust Fund in hopes of receiving monies from the state to offset any other expenses.



Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: April 28, 2021

Item type: Regular Item

---

**Caption:**

Discussion and possible action regarding Change Order Number 6 to the Reece Albert Contract for Infrastructure Improvements to Phase 2.1 & 2.2 of the San Angelo Business & Industrial Park in the amount of \$77,591.19, for placing of topsoil and drill seeding of the main drainage channel and Detention Pond A1 (Presentation made by Robert Schneeman, Economic Development Project Manager)

**Summary/History:**

RFB: DC-01-20/Infrastructure Improvements Phases 2.1 and 2.2 of the San Angelo Business & Industrial Park was issued on 11/19/2019 with bid opening on 12/13/2019. Application was made to the Economic Development Administration for a grant to partially fund the project. At the time the application was made, EDA guidance limited the total project cost to \$2.5M with EDA potentially providing a 50% match or \$1.25M and the grant was approved, however the grant only covers improvements to Phase 2.2 of the project.

Change Orders 1, 2, and 5 were for work required in Phase 2.1, which is not funded by EDA. Those change orders were as follows:

CO#1 \$10,700 to relocate a section of unimproved access road serving the existing sewer lift station required due to excavation of the main drainage channel;

CO#2 \$16,600 to provide a reinforced concrete cap over an existing sewer main crossing the main drainage channel;

CO#5 \$9,950 to construct the outlet structure for the AEP settling basin which could not be constructed until main channel was complete

The above 3 change orders were within the amount covered by Contingencies for Phase 2.1.

Change Orders relating to Phase 2.2 are as follows:

CO#3 (\$465.72) Delete curb inlet

CO#4 \$156,500 Colored Concrete at traffic circle (50% grant funded)

As a part of the overall contract, the Contractor is required to file a Notice of Intent, (NOI) with the Texas Commission on Environmental Quality for the overall construction project. This is a part of the Storm Water Pollution Prevention process. In order for the contract to be finalized TCEQ requires that vegetation be re-established to 70% coverage. To comply with this requirement and to prevent erosion, the contract requires seeding and mulching with straw to revegetate the disturbed areas. Particularly in the channel and detention areas where the depth of excavation was 5 feet or more, the exposed material remaining is hard packed caliche. According to the seeding subcontractor, that

material is not suitable for seeding to be effective. In order to establish vegetation he recommended 3" to 4" of topsoil be placed over the exposed caliche. As a less expensive option he is recommending drill seeding with a specific seed mix and eliminating the straw mulch which would be susceptible to wind.

Following is the breakdown of costs savings and additional costs:

| Item                             | Amount Ph 2.1 | Amount Ph 2.2 | Total        |
|----------------------------------|---------------|---------------|--------------|
| Original Bid                     | \$65,234.49   | \$19,570.32   | \$84,804.81  |
| <b>Change Order</b>              |               |               |              |
| Top Soil                         | \$141,800.00  |               |              |
| Seeding \$760 per acre X 20.5 Ac | \$15,580.00   |               |              |
| Seeding \$760 per acre X 6.6 Ac  |               | \$5,016.00    |              |
| Total CO                         | \$157,380.00  | \$5,016.00    | \$162,396.00 |
| Net CO                           | \$92,145.51   | -\$14,554.32  | \$77,591.19  |

The total change order amount is an additional \$77,591.19.

**Financial Impact:**

\$77,591.19 from Future Projects to Acct. No. Dc0147; Budget Amendment required.

**Other Information/Recommendation:**

**Attachments:**

- |    |                        |                            |
|----|------------------------|----------------------------|
| 1. | Channel & Pond Exhibit | Channel & Pond Exhibit.pdf |
| 2. | Plc 10                 | Plc 10.jpg                 |
| 3. | Pic 9                  | Pic 9.jpg                  |
| 4. | Pic 2                  | Pic 2.jpg                  |

**Presentation:**

Robert Schneeman

**Approvals/Reviews:**

|                  |                   |
|------------------|-------------------|
| Robert Schneeman | Created/Initiated |
| Brandon Dyson    | Approved          |
| Tina Dierschke   | Approved          |

Guy Andrews

Final Approval

FILE NAME: \\data1\projects\2017\9406.17\02\_DSGN02\_DWG\050\_civil\05\_sheets\Phase 1\SWPPP\_01-9406.dwg LAYOUT NAME: 6 STORM WATER POLLUTION PREVENTION PLAN PRINTED: Wednesday, December 06, 2017 - 4:06pm USER: JSquires

D

C

B

A



MATCH LINE  
SHEET 7

**NOTE**

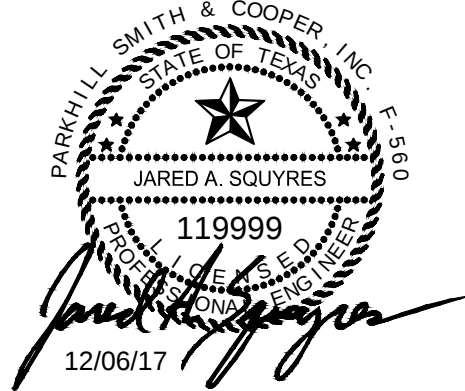
1. THIS MAP IS PART OF A TPDES STORMWATER POLLUTION PREVENTION PLAN. REFER TO THE TEXT PORTION OF THE PLAN FOR ADDITIONAL INFORMATION, REQUIREMENTS AND PROCEDURES.
2. **FINAL STABILIZATION** - IN ACCORDANCE WITH PARTS III.G.1 & III.G.2 OF THE CONSTRUCTION STORMWATER GENERAL PERMIT, STABILIZATION OF ALL DISTURBED AREAS MUST, AT A MINIMUM, BE INITIATED IMMEDIATELY (I.E., AS SOON AS PRACTICABLE, BUT NO LATER THAN THE END OF THE NEXT WORK DAY) WHENEVER ANY EARTHWORK ACTIVITIES HAVE PERMANENTLY CEASED ON ANY PORTION OF THE SITE. THE CITY WILL NOT ACCEPT THE PUBLIC IMPROVEMENTS UNLESS THIS REQUIREMENT HAS BEEN FULFILLED.

**LEGEND**

- AREA AFFECTED BY PROJECT (APPROX. 21.8 ACRES)
- SILT FENCE
- EXISTING CONTOURS (1' INTERVAL)
- PROPOSED DRAINAGE PATH WITH PERCENT SLOPE
- STABILIZED CONSTRUCTION ENTRANCE
- NEW CONTOURS (1' INTERVAL)
- FLOW DIRECTION (EXISTING)
- FLOW DIRECTION (PROPOSED)
- INLET PROTECTION



PARKHILL SMITH & COOPER

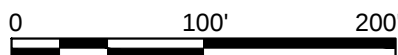


**COSADC  
GATEWAY  
ADDITION**

**PHASE 2.1  
INFRASTRUCTURE  
IMPROVEMENTS**

SAN ANGELO, TEXAS

KEY PLAN

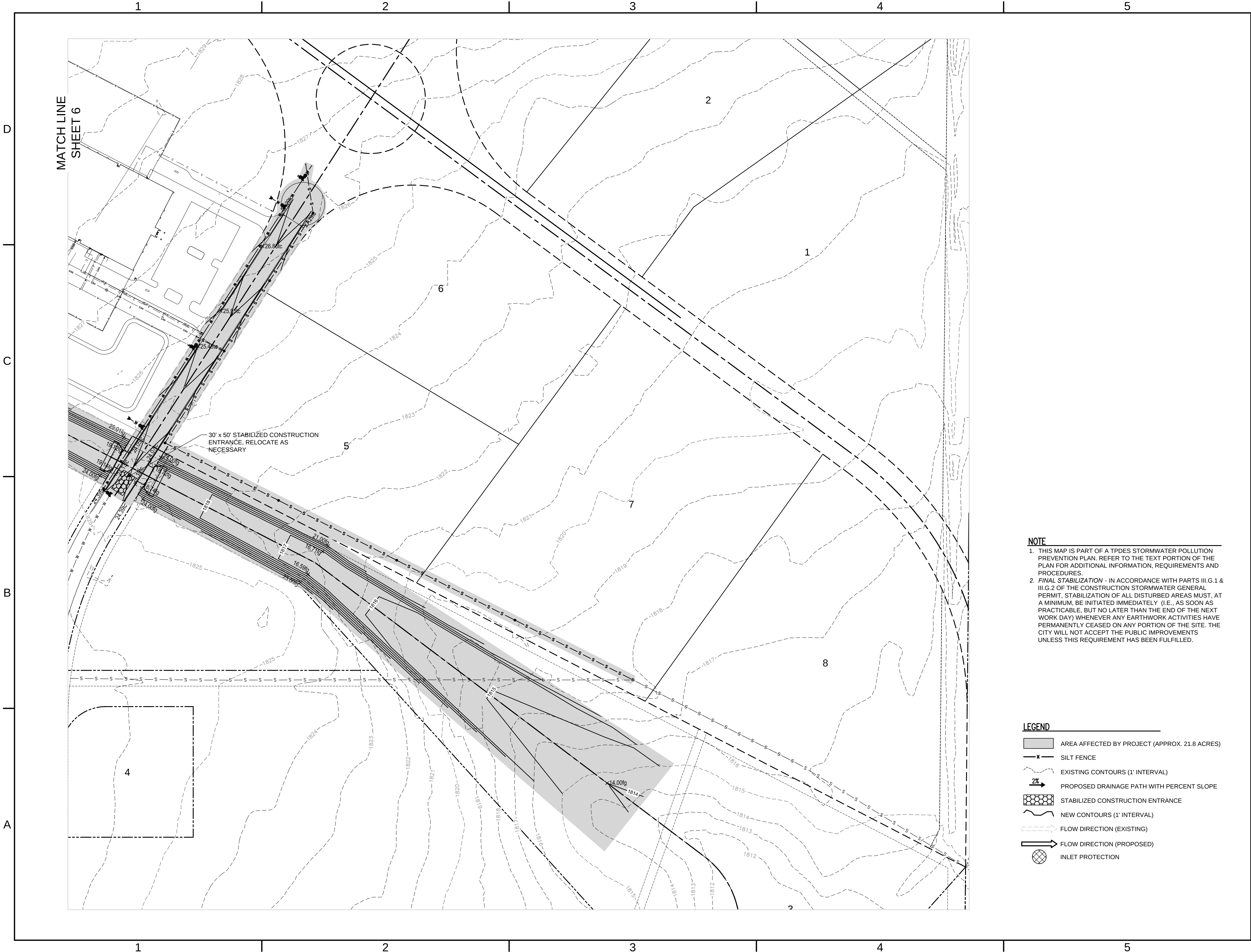


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ISSUING OFFICE: MIDLAND PROJECT NO: 9406.17

**STORM WATER POLLUTION  
PREVENTION PLAN**

FILE NAME: \\data1\projects\2017\9406.17\02\_DSGN\02\_DWG\050\_civil\05\_sheets\Phase 1\SWPPP\_01-9406.dwg LAYOUT NAME: 7 STORM WATER POLLUTION PREVENTION PLAN PRINTED: Wednesday, December 06, 2017 - 4:06pm USER: JSquires



**NOTE**

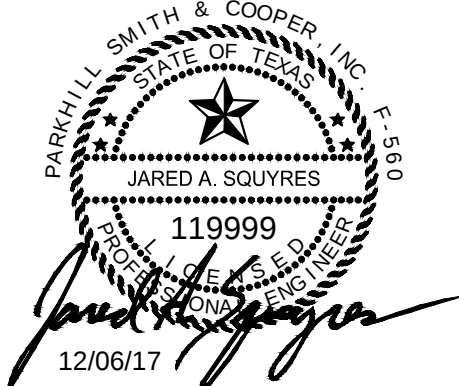
1. THIS MAP IS PART OF A TPDES STORMWATER POLLUTION PREVENTION PLAN. REFER TO THE TEXT PORTION OF THE PLAN FOR ADDITIONAL INFORMATION, REQUIREMENTS AND PROCEDURES.

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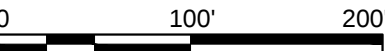
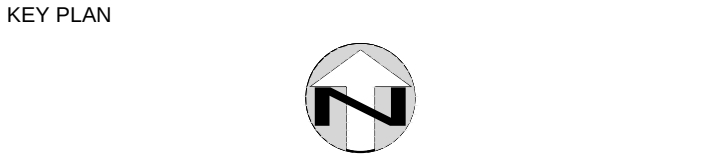
PARKHILL SMITH & COOPER



**COSADC  
GATEWAY  
ADDITION**

**PHASE 2.1  
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IMPROVEMENTS**

SAN ANGELO, TEXAS



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ISSUING OFFICE: MIDLAND PROJECT NO: 9406.17

**STORM WATER POLLUTION  
PREVENTION PLAN**



DETENTION POND LOOKING EAST



DETENTION POND LOOKING WEST



CHANNEL LOOKING WEST

## Report to Board



Requestor: Guy Andrews, Economic Development Director, COSADC, (325) 653-7197

Meeting Date: April 28, 2021

Item type: Executive Session Item

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### **Caption:**

Section 551.087 to deliberate regarding commercial or financial information that the Board is receiving from business prospects with whom economic development negotiations are being conducted, and discuss financial or other incentives relating to the following projects:

Project 2021-L029: Business prospect negotiations concerning airport hangar.

### **Summary/History:**

### **Financial Impact:**

### **Other Information/Recommendation:**

### **Attachments:**

### **Presentation:**

### **Approvals/Reviews:**

Guy Andrews  
Brandon Dyson  
Tina Dierschke  
Brandon Dyson  
Guy Andrews

Created/Initiated  
Approved  
Approved  
Approved  
Final Approval

