

COSA Development Corporation
October 28, 2020

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City of San Angelo, Texas
Development Corporation Meeting
Wednesday, October 28, 2020

Present:

Todd Kolls, President
Bill Dendle, First Vice President
Dr. David, Cummings, Second Vice President
Edward Carrasco, Director
Max Puello, Director
Garland Freeze, Director
Erika Lara, Director

Additional Guest:

Roxanne Fentress, SAISD
Mark A. Jones, SME Prime
Delilah Harper, Principal LED
Diann Bayes
Suzanna Valenzuela

Michael Looney
Walt Koenig
Dr. Tiffani Price
Tina Dierschke
Ryan Gaddy

Michael Dane
Dan Saluri
Mike Berry, Ethicon

1. Call to Order

With a quorum of the City of San Angelo Development Corporation Board Members present, President Kolls called the regular session of the City of San Angelo Development Corporation to order at 8:45 a.m., on Wednesday, October 28, 2020, via Zoom live streamed to the City's YouTube channel at [youtube.com/CityofSanAngelo](https://www.youtube.com/CityofSanAngelo).

2. Prayer

An invocation was provided by President Kolls.

3. Public Comment

No public comments were received for this meeting.

4. Consent Agenda

- a. Consider approving the September 23, 2020 meeting minutes
- b. Consider approving the necessary corporation disbursement
- c. Consider authorizing the Board President to negotiate and execute an Alarm Monitoring Agreement and Addendum, and a Service Agreement with Ener-Tel Services I, LLC, in substantially the attached form approved by the City Attorney for security services at the Business Resource Center, 69 N. Chadbourne, San Angelo, Texas 76903.
- d. Consider authorizing the Board President to execute a services agreement with DIRT DOC, LLC, d/b/a Dirt Doctor (Contractor) for cleaning services at the Business Resource Center, 69 N. Chadbourne, San Angelo, TX. 76903, for a three year term, at rates set forth in Contractor's quote dated September 21, 2020, in a form approved by the Director of Economic Development

and the City Attorney's Office.

- e. Consider adoption of a motion authorizing the Board President to enter into an extension of service agreement with Russell E. Wallace, d/b/a CTR Data, pursuant to option to extend the Service Agreement, for technology services for Business Factory.
- f. Consider approving an agreement for the mutual termination of the Memorandum of Understanding by and between the City of San Angelo Development Corporation and the City of San Angelo providing an economic development incentive to U.S. Customs & Border Protection Air and Marine Operations with participation by the City for a project related to business enterprises that create or retain primary jobs

Motion: First Vice President Dendle made a motion, seconded by Second Vice President Dr. Cummings to approve the consent agenda as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

5. Regular Agenda

- a. Discussion and possible action concerning a request for partial funding from the San Angelo Convention & Visitors Bureau for Air Races to be held at the San Angelo Regional Airport. (Presentation by Guy Andrews, Economic Development Director and CVB Staff)

Suzanna Valenzuela, Leisure and SMERF Manager and Diann Bayes, Vice President of the Convention & Visitors Bureau discussed the event and provided additional information.

City Council approved support for this event on October 20, 2020.

President Kolls directed staff to work on a proposal in the amount of Ten Thousand (\$10,000) as a VIP sponsorship.

- b. Consider approving the September 2020 Financial Statements (Presentation by Tina Dierschke, Director of Finance)

Motion: Director Carrasco made a motion, seconded by Director Freeze to approve the September 2020 Financial Statements. The motion carried unanimously seven (7) ayes to zero (0) nays.

- c. Consider approving the proposed COSADC meeting calendar for 2021 (Presentation made by Nora Nevarez, Economic Development Assistant)

Motion: First Vice President Dendle made a motion, seconded by Second Vice President Dr. Cummings to approve the 2020 meeting calendar as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

- d. Consider adoption of a resolution authorizing the use of sales and use tax funds in an amount not to exceed \$150,000, to provide an economic development incentive matching grant with Ethicon, Inc. and Principal LED, LLC to SME Education Foundation for its SME Prime next generation of manufacturing, fabrication and engineering talent high school or similar program for high school students in the City of San Angelo in partnership with local manufacturers to prepare students for careers in manufacturing, fabricating and engineering related jobs, a project authorized for a Type B corporation under local government code chapters 501 and 505 of the Texas Development Corporation Act."

Roxanne Fentress, SAISD, training will be held at the West Texas Training Center and available to both Lake View and Central High school students.

Mark Jones, SME Prime, briefly discussed how the program will work for the workforce and the students.

Dr. Tiffani Price stated her organization was excited to be a part of this program.

Mike Berry, Ethicon, thanked the board for their support.

Motion: Director Lara made a motion, seconded by First Vice President Dendle to adopt the resolution as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

- e. Consider authorizing extension of the professional services performance agreement with the San Angelo Chamber of Commerce, Incorporated as provided in the agreement, through December 31, 2021, for adjusted compensation in the annual sum of \$262,500, and directing the Board President to execute such agreement and any related documents in a form approved by the City Attorney. (Presentation by Guy Andrews, Director of Economic Development.)

Motion: Director Lara made a motion, seconded by Director Carrasco to approve the extension of the professional service performance agreement as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

- f. Consider a resolution of the San Angelo Development Corporation (COSADC) authorizing the use of Sales and Use Tax Funds in an amount not to exceed \$100,000, for monument signage and related landscaping welcoming travelers into the City of San Angelo, enhancing an approved project for cleanup, open space improvement and landscaping of the Knickerbocker Road right of way and adjoining Bureau of Reclamation land, open space fronting the San Angelo Regional Airport—Mathis Field, a project authorized under Chapter 505 of the Texas Local Government Code for open space improvement and promotional purposes necessary to develop business enterprises; and, authorizing the board President to negotiate and execute an addendum to the project Memorandum of Understanding (MOU) with the City of San Angelo, and such other documentation with the Bureau of Reclamation as may be necessary, to provide terms for performance, and to execute any other related legal documents, in a form approved by the City Attorney, subject to approval of City Council. (Presentation by Guy Andrews, Economic Development Director)

Mr. Andrews stated maintenance will be maintained by Lake and Park Division.

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Motion: Director Puello made a motion, seconded by First Vice President Dendle to approve the resolution as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

- g. Consider approving First addendum to Memorandum of Understanding by and between the city of San Angelo Development Corporation and the City of San Angelo concerning a project for open space improvement, landscaping and related facilities necessary to enhance the Knickerbocker Road right of way and adjoining Bureau of Reclamation land fronting the San Angelo Regional Airport—Mathis Field. (Presentation by Guy Andrews, Economic Development Director)

Motion: First Vice President Dendle made a motion, seconded by Director Puello to approve the first addendum to the Memorandum of Understanding as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

- h. Public Hearing regarding the use of sales and use tax funds in an amount not to exceed \$362,500 to provide an Economic Development Incentive to SPECIAL MATERIALS COMPANY, for a project related to Business Enterprises that create or retain primary jobs, as authorized for a Type B Corporation under Local Government Code Chapter 505 Subchapter C. (Presentation by Shannon Scott, Business, Retention & Expansion Coordinator)

No registered speakers for this Public Hearing.

- i. Public Hearing regarding the use of sales and use tax funds in an amount not to exceed \$150,000 to provide an Economic Development Incentive to BP SURFACE SOLUTIONS, LLC d/b/a DORADO CONSTRUCTION GROUP, for a project related to Business Enterprises that create or retain primary jobs, as authorized for a Type B Corporation under Local Government Code Chapter 505 Subchapter C. (Presentation by Shannon Scott, Business, Retention & Expansion Coordinator)

No registered speakers for this Public Hearing.

6. Follow Up and Administrative Issues

- a. Consideration and possible action of items discussed in Closed Session, if needed

Closed Session not held.

- b. Announcements and consideration of Future Agenda Items

No announcements or future agenda items were discussed

Second Vice President Dr. Cummings left the meeting at 9:42 a.m.

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7. Adjournment

Motion: Director Puello made a motion, seconded by Director Carrasco to adjourn the meeting. The motion carried unanimously six (6) ayes to zero (0) nays.

There being no further business, the meeting adjourned by consensus at 9:43 a.m.

THE CITY OF SAN ANGELO

DocuSigned by:

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Corporation President

ATTEST:

DocuSigned by:

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Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

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