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City of San Angelo, Texas
Development Corporation Meeting
Via Audio/Video Broadcast
Wednesday, November 18, 2020

Present:
Todd Kolls, President
Bill Dendle, First Vice President
Edward Carrasco, Director
Max Puello, Director
Garland Freeze, Director

1. Call to Order

With a quorum of the City of San Angelo Development Corporation Board Members present, President Kolls called the regular session of the City of San Angelo Development Corporation to order at 8:48 a.m., on Wednesday, November 18, 2020, via Zoom livestreamed to the City's YouTube channel at youtube.com/CityofSanAngelo.

2. Prayer

An invocation was provided by President Kolls.

3. Public Comment

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

a. Announce the 2020 Business Plan Competition Winners

The 2020 Business Plan Competition winners are as followed:

3rd Place	$10,000	Netco Fire & Safety, owned by Shannon Kendall and Justin Doss
2nd Place	$20,000	Texas-Australia Rock Company, LLC, owned by Johnny and Brian Barbee and Jim Fletcher
1st Place	$40,000	San Angelo To Go owned by Carson Beavers, Preston Wimberly, and Cameron Jenkins

President Kolls read the following:
The City of San Angelo is developing a grant program for small businesses that need financial assistance due to the impact of COVID-19. In its meeting yesterday (11-17-2020), the City Council approved the use of $750,000 from the Coronavirus Relief Fund grant, which was received from the State, for the implementation of this program. City staff will work with PeopleFund, a non-profit community

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development financial institution based out of Austin, to develop parameters for eligibility requirements and has invited input from its partners such as the Small Business Development Center, Downtown San Angelo, San Angelo Area Foundation, and the Development Corporation. We ask that our citizens and businesses be watching for more information as we will be working with the City's Public Information Office to make them aware of the details of the program.

No public comments were received for this meeting.

4. Consent Agenda

a. Consider approving the October 13, 2020 and October 28, 2020 minutes

b. Consider approving the necessary corporation disbursement

c. Consider approval of a VIP Sponsorship of $10,000 for the Convention and Visitor Bureau Air Race 1 to be held in October, 2021, contingent on obtaining insurance and community sponsorships for the event.

d. Consider authorizing the Board President to execute an amendment to the ECONOMIC DEVELOPMENT PERFORMANCE AGREEMENT entered into with DLH WENDLAND, LLC, effective November 1, 2019, reducing the minimum capital investment required from $2,000,000, to $1,000,000, with a commensurate reduction in the maximum grant payable from $400,000, to $200,000, and related amendments approved by the Director of Economic Development as to content and in a form approved by the City Attorney.

e. Consider authorizing the Board President to execute an amendment to the ECONOMIC DEVELOPMENT PERFORMANCE AGREEMENT entered into with SPECIAL MATERIALS COMPANY, effective August 1, 2020, reducing the minimum capital investment required from $3,000,000, to $1,250,000, with a commensurate reduction in the maximum grant payable based upon reduction in the minimum capital investment required while maintaining the grant allowance for retention and creation of jobs, from $350,000, to a corresponding reduced maximum grant sum, and related amendments approved by the Director of Economic Development as to content and in a form approved by the City Attorney.

f. Consider authorizing the Board President to execute a service agreement with Kirbo's Office Systems, LL C for a Canon copier to be located at the Business Resource Center to be used by the Business Factory - Business Incubator clients, 69 N. Chadbourne, San Angelo, TX 76903, for a twenty four (24) month term, at rates set forth in lease dated August 21, 2020, with content approved by the Director of Economic and Development and form approved by the City Attorney's office.

Motion: First Vice President Dendle made a motion, seconded by Director Puello to approve the consent agenda as presented. The motion carried unanimously five (5) ayes to zero (0) nays.

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5. Regular Agenda

a. Update presentation regarding the 2019 COSADC contract Audit. (Presentation by Internal Auditor, Brandon Sanders)

Brandon Sanders, Internal Auditor presented his report. No questions were asked. This item did not require board approval.

b. Public hearing for SME Education Foundation for up to $150,000 to provide economic development incentives for the SME PRIME program in conjunction with Ethicon Inc., and Principal LED, LLC for a project that will support the next generation of manufacturing, fabrication and engineering talent high school or similar programs for high school students in the City of San Angelo in partnership with local manufacturers to prepare students for careers in manufacturing, fabricating and engineering related jobs. (Presentation by Guy Andrews, Economic Development Director.)

No registered speakers for this Public Hearing.

c. Public hearing San Angelo Chamber of Commerce for up to $262,500 to provide marketing and recruitment services in the development or operation of an economic development program. (Presentation by Guy Andrews, Economic Development Director.)

No registered speakers for this Public Hearing.

d. Public hearing monument signage for up to $100,000 to provide signage and related landscaping, enhancing a project for cleanup and open space improvements on the Knickerbocker Road right of way and adjoining Bureau of Reclamation land, open space fronting the San Angelo Regional Airport-Mathis Field. (Presentation by Guy Andrews, Economic Development Director.)

No registered speakers for this Public Hearing.

e. Discussion and Board direction regarding potential future improvements to the Industrial Park Phases 1 & 2 (Presentation made by Robert Schneeman, Economic Development Project Manager)

Robert Schneeman, Economic Development Project Manager reviewed the potential future improvements to the Industrial Park Phases 1 & 2. The board directed staff to proceed with the entrance monument signage and clearing of the brush for Phase 2.

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6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

At 9:42 a.m., the Board convened Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtle A. Open Government, Chapter 551. Open Meeting, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections.

a. 551.087 Business Prospect/Economic development regarding San Angelo Regional Airport - Mathis Field

No action was taken

At 10:02 a.m., the Board reconvened

7. Follow Up and Administrative Issues

a. Consideration and possible action of items discussed in Closed Session, if needed

b. Announcements and consideration of Future Agenda Items

At the next COSADC meeting, the Business Plan winners will present their business.

8. Adjournment

Motion: Director Freeze made a motion, seconded by Director Carrasco to adjourn the meeting. The motion carried unanimously five (5) ayes to zero (0) nays.

There being no further business, the meeting adjourned by consensus at 10:04 a.m.

THE CITY OF SAN ANGELO

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Corporation President

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ATTEST:

DocuSigned by:
Nora Nevarez
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Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

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