



Agenda 6/23/2021

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on June 23, 2021 at 8:30 AM at the East Mezzanine of City Hall, 72 W. College Ave., San Angelo, Texas, for the purpose of considering the following agenda items.

1. Call to Order

2. Prayer

3. Public Comment

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

4. Consent Agenda

- a. Consider approving the May 26, 2021 minutes.
- b. Consider approving the necessary corporation disbursements.
- c. Consider approving the May 2021 Financial Statements

5. Regular Agenda

- a. Consider approving an Administrative Services Agreement by and between the City of San Angelo Development Corporation and the City of San Angelo for the provision of staff services and authorizing the Board President or their designee to negotiate and execute all related documents. (Presentation by Nolan Sosa, Economic Development Administrator)
- b. Consider authorizing a Memorandum of Understanding by and between the City of San Angelo Development Corporation and the Concho Valley Workforce Development Board and authorizing the Board President or their designee to negotiate and execute all related documents (Presentation by Guy Andrews, Director of Economic Development)
- c. Consider adopting the FY 2022 draft budget and authorizing the Corporation's Treasurer to propose said budget for approval and adoption by the City Council (Presentation by Tina Dierschke, Director of Finance)
- d. Public hearing regarding the use of Sales and Use Tax Funds in an amount not to exceed \$25,000 for professional services to prepare an architectural code study concerning the airport GTE hangar, a project authorized under Chapter 505 Local Government Code for Type B Development Corporations. (Presentation by Guy Andrews, Director of Economic Development)

- e. Public Hearing regarding the use of Sales and Use Tax Funds in the amount not to exceed \$35,000 for emergency repairs to the Business Resource Center resulting from plumbing and sewage issues and authorizing the Board President or their designee to negotiate and execute all related documents. (Presentation by Guy Andrews, Director of Economic Development)
- f. Public Hearing regarding the use of Sales and Use Tax Funds in the amount not to exceed \$10,000 for the Air Races to be held at the San Angelo Regional Airport on October 30th and 31st, 2021 via VIP Sponsorship. (Presentation by Guy Andrews, Director of Economic Development)

6. Follow Up and Administrative Issues

- a. Consideration and possible action of items discussed in Closed Session, if needed
- b. Announcements and consideration of Future Agenda Items

7. Adjournment

CERTIFICATION

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 18th day of June, 2021 at 4:00 P.M.

Guy Andrews, Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code. In compliance with the Americans with Disabilities Act, the City of San Angelo Development Corporation will provide for reasonable accommodations for persons attending board meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197. COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday on the Wednesday after each meeting.

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 23, 2021

Item type: Consent Item

Caption:

Consider approving the May 26, 2021 minutes.

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. COSADC Minutes 05-226-2021

COSADC Minutes 05-226-2021.docx

Presentation:

Approvals/Reviews:

Nora Nevarez
Brandon Dyson
Tina Dierschke
Guy Andrews

Created/Initiated
Approved
Approved
Final Approval

City of San Angelo, Texas
Development Corporation Meeting
Wednesday, May 26, 2021

Present:

Todd Kolls, President
Max Puello, First Vice President
Erika Lara, Second Vice President
John Bariou, Director
Edward Carrasco, Director
Bill Dendle, Director
Garland Freeze, Director

1. Call to Order

With a quorum of the City of San Angelo Development Corporation Board Members present, President Kolls called the regular session of the City of San Angelo Development Corporation to order at 8:31 a.m., on Wednesday, May 26, 2021 in the City of San Angelo City Hall, 72 W. College Avenue, San Angelo, TX 76903

2. Prayer

An invocation was provided by President Kolls.

3. Public Comment

Dave Erickson, Director of ASU Small Business Development Center, thank the COSADC staff for all their efforts during the plumbing issues at the Business Resource Center.

4. Consent Agenda

- a. Consider approving the April 28, 2021 meeting minutes
- b. Consider approving the necessary corporation disbursements
- c. Consider approving the April 2021 Financial Statements
- d. Consider authorizing an amendment extending the term of the Economic Development Performance Agreement by and between the City of San Angelo Development Corporation and Engine Pro Machine, LLC and authorizing the Board President to negotiate and execute all related documents.

Motion: **Director Carrasco** made a motion, seconded by Director Dendle to approve the consent agenda as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

5. Regular Agenda

- a. Consider adoption of a resolution authorizing the use of sales and use tax funds in an amount not to exceed \$25,000, for professional services to prepare an architectural code study concerning the airport GTE hangar, a project authorized under Chapter 505 of the Local Government Code for Type B Development Corporations; and, authorizing the Board President to negotiate and execute a Memorandum of Understanding with the City of San Angelo for such purposes. (Presented by Guy Andrews, Director of Economic Development)

Motion: Director Barrio made a motion, seconded by First Vice President Puello to approve the resolution as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

- b. Public hearing regarding the use of Sales and Use Tax funds in an amount not to exceed \$80,000 for the 2021 Business Plan Competition, a project for economic development promotional purposes authorized under Chapter 505 of the Local Government Code for Type B Development Corporations. (Presentation made by Nora Nevarez, Economic Development Assistant)

President Kolls opened the Public Hearing at 8:39 a.m. No public comment. President Kolls closed the Public Hearing at 8:39 a.m.

- c. Consider allocating up to \$35,000 for emergency repairs to the Business Resource Center resulting from plumbing and sewage issues and authorizing the Board President or their designee to negotiate and execute all related documents (Guy Andrews)

Motion: Director Dendle made a motion, seconded by Director Carrasco to approve the allocation up to \$35,000 for emergency repairs to the Business Resource Center as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

6. Follow Up and Administrative Issues

- a. Announcements and consideration of Future Agenda Items

No announcements or future agenda items were discussed

7. Adjournment

Motion: Second Vice President Lara made a motion, seconded by Director Bariou to adjourn the meeting. The motion carried unanimously seven (7) ayes to zero (0) nays.

There being no further business, the meeting adjourned by consensus at 8:43 a.m.

THE CITY OF SAN ANGELO

Corporation President

ATTEST:

Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

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Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 23, 2021

Item type: Consent Item

Caption:

Consider approving the necessary corporation disbursements.

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. Disbursement 06-23-2021 Disbursement 06-23-2021.pdf

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Brandon Dyson	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

City of San Angelo Development Corporation
Check Disbursements
For Board Approval June 23, 2021

Economic Development

Reece Albert, Inc.	\$	231,064.70	Work at Industrial Park (Inv. 11750 & 11751)	
			Qtly marketing & recruitment, SkyWest	
Chamber of Commerce		90,625.00	Advertising (Inv. 78044)	
SMC Global		40,000.00	Annual tax rebate (Inv. 210513)	Ck. 5390
CDW Government Inc.		2,168.83	Purchase laptop (Inv. D105532)	Ck. 5392
Total for Board Consideration	\$	363,858.53		
J & R Silva Tree Service & Landscaping	\$	942.00	Lawn care at Industrial Park & Clean & lawn	
3D's Plumbing & Contracting, Inc.		840.00	maintenance at BRC (Inv. 3802 & 3803)	
			Emergency plumbing - sewer (Inv. 21-253584)	Ck. 5403
TX Economic Development Council		700.00	Registration for Sales Tax Workshop for 4 (Inv.	
Russ Wallace		596.00	13749-13751, 13756)	Ck. 5394
Kirbo's Office System		497.59	Mo. IT serv for Business Factory (Inv. 1020)	Ck. 5402
			Overage copy charge (Inv. 376172)	Ck. 5399
Rad's Window Cleaning		350.00	Window cleaning - interior/exterior (Inv. 924463)	Ck. 5398
Kirbo's Office System		298.00	Mo. Copier lease (Inv. 374038 & 367532)	Ck. 5388
			Registration for Sales Tax Workshop for 1 (Inv.	
TX Economic Development Council		175.00	13919)	Ck. 5401
CDW Government Inc.		173.79	Dock station for laptop (Inv. D103339)	Ck. 5396
Kirbo's Office System		149.00	Mo copier lease (Inv. 376940)	
Dix Key Shop		114.00	Repair Incubator door (Inv. 49667)	Ck. 5397
Angelo Awards		108.48	Plaque for Graduation - Centurion Planning &	
			Design (Inv. 8645)	
Ener-tel		100.00	Mo. Burglar & fire alarm (Inv. 247736)	
Angelo Water Service		99.10	Water delivery & cooler rental (Inv. 7005/210423)	
Atmos Energy		88.21	Gas utilities at BRC (060821)	
Dix Key Shop		84.00	Serv charge for repair door lock (Inv. 49716)	
Angelo Water Service		70.45	Water delivery & cooler rental (Inv. 7005/2105)	Ck. 5391
Republic Services		28.67	Mo trash service (0691-001041687)	Ck. 5400
			Supplies for Business Factory graduation	
Nora Nevarez		28.08	reception	
	\$	5,442.37		
Total Economic Development Disbursements	\$	369,300.90		

Ballot

Total for Board Consideration	\$	-	
Total Routine Disbursements	\$	-	
Total Ballot Disbursements	\$	-	
Grand Total Disbursements this Period	\$	369,300.90	

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 23, 2021

Item type: Consent Item

Caption:

Consider approving the May 2021 Financial Statements

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | | |
|----|------------------|----------------------|
| 1. | COSADC Stmt 2105 | COSADC Stmt 2105.pdf |
|----|------------------|----------------------|

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Brandon Dyson	Approved
Tina Dierschke	Approved
Guy Andrews	Final Approval

City of San Angelo Development Corporation

Financial Information and Schedules As of May 31, 2021

Contents

Executive Summary

Economic Development

Balance Sheet

Revenue & Expenditure Report

Project Commitments

Ballot

Balance Sheet

Revenue & Expenditure Report

Project Commitments

Transaction Detail by Account

2011 Bond Issue

Hickory Water Supply

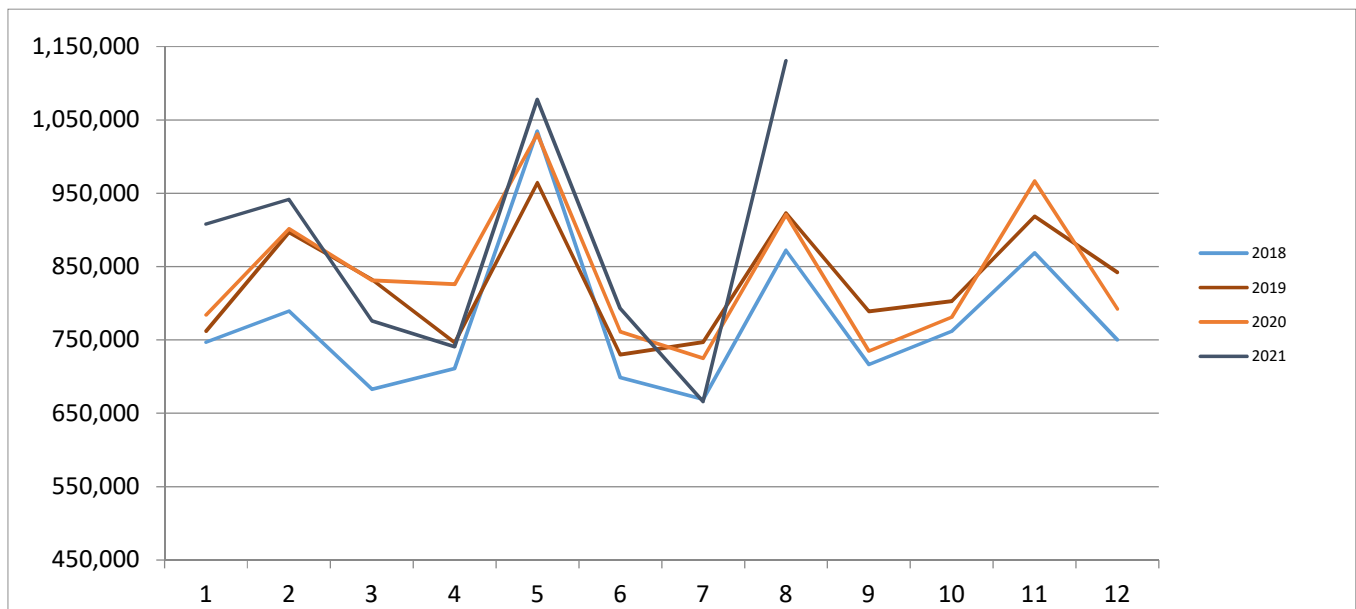
**City of San Angelo Development Corporation
Executive Summary
May 2021**

Available Fund Balances

Unassigned Fund Balance-Economic Development	4,911,305
Unassigned Fund Balance-Ballot	2,542,079

Sales Tax Analysis

Month	2018	2019	2020	2021	% Over/(Under)
Oct	747,063	761,865	784,232	907,912	15.77%
Nov	789,302	896,890	901,416	941,714	4.47%
Dec	683,012	832,486	831,209	776,336	-6.60%
Jan	711,415	746,604	826,116	740,927	-10.31%
Feb	1,034,662	964,281	1,030,912	1,077,963	4.56%
Mar	699,086	730,020	761,229	792,882	4.16%
Apr	669,034	747,020	725,032	665,954	-8.15%
May	872,259	923,026	920,877	1,130,561	22.77%
Jun	716,509	789,102	734,988		
Jul	761,927	802,784	781,279		
Aug	868,604	918,423	966,590		
Sep	750,212	842,023	792,202		



City of San Angelo Development Corporation
Balance Sheet - Economic Development
As of May 31, 2021

ASSETS

Current Assets

Checking/Savings

Cash 145,862

Money Market 5,752,379

Total Checking/Savings 5,898,241

Accounts Receivable

Leases 82,695

Total Accounts Receivable 82,695

Other Current Assets

Investments 5,494,720

Total Other Current Assets 5,494,720

Total Current Assets 11,475,656

Fixed Assets

Land -Industrial Park 69,395

Industrial Park-Phase I 567,414

Industrial Park-Phase II 38,624

Industrial Park-Phase III 20,377

Building-Business Resource Ctr 2,004,967

Accum Depr-Building (974,373)

Total Fixed Assets 1,726,403

TOTAL ASSETS

13,202,059

LIABILITIES & FUND EQUITY

Liabilities

Current Liabilities

Accounts Payable 1,732

Total Current Liabilities 1,732

Total Liabilities 1,732

Fund Equity

Committed for Eco. Dev. Projects 6,562,619

Restricted for Fixed Assets 1,726,403

Unassigned Fund Balance 4,911,305

Total Fund Equity 13,200,327

TOTAL LIABILITIES & FUND EQUITY

13,202,059

City of San Angelo Development Corporation
Revenue & Expenditure Report - Economic Development
May 2021

		Budget	Month Actual	YTD Actual	YTD Actual W/ Enc	Over/(Under) Budget	% of Budget
Revenues							
Sales & Use Tax		2,567,559	316,557	1,969,590	1,969,590	(597,969)	77%
Interest on Investments		76,200	609	17,324	17,324	(58,876)	23%
Lease Income		69,420	880	37,298	37,298	(32,122)	54%
Grant Income		1,250,000	-	992,912	992,912	(257,088)	79%
Miscellaneous Income		-	6,908	7,158	7,158	7,158	100%
Total Revenues		3,963,179	324,954	3,024,282	3,024,282	(938,897)	76%
Expenditures							
Administrative		178,626	19,274	138,351	143,204	(35,422)	80%
City Services		661,801	-	-	-	(661,801)	0%
Industrial Park Ops & Maint		18,494	99	2,310	4,130	(14,364)	22%
Marketing-Chamber of Commerce		275,000	-	193,750	259,375	(15,625)	94%
Advertising		27,000	-	24,807	25,263	(1,737)	94%
Utilities		79,020	3,739	32,072	61,428	(17,592)	78%
Capital		23,500	2,493	2,493	4,947	(18,553)	21%
Business Factory		131,556	2,400	54,938	63,096	(68,460)	48%
Total Operating Expenditures		1,394,997	28,005	448,721	561,443	(833,554)	40%
Projects							
Air Service Marketing	DC0119	171	-	171	171	-	100%
Principle LED	DC0134	7,852	-	-	-	(7,852)	0%
Phase II Sewer Line	DC0136	96,000	-	-	-	(96,000)	0%
TXDOT Aside Program Grant	DC0137	60,500	-	-	-	(60,500)	0%
CalTech	DC0138	181,950	-	-	-	(181,950)	0%
Parkhill	DC0139	30,628	-	1,509	30,628	-	100%
Grant Works	DC0140	50,000	-	35,000	50,000	-	100%
Netco	DC0142	5,500	-	-	-	(5,500)	0%
Elite Solutions	DC0145	15,260	-	-	-	(15,260)	0%
Goodfellow AFB	DC0146	320,553	-	320,554	320,553	-	100%
Industrial Park-Phase II	DC0147	1,161,971	-	651,296	1,047,201	(114,770)	90%
US Customs Retention II	DC0152	1,100,000	-	-	-	(1,100,000)	0%
Principle LED BREP	DC0154	23,045	-	-	-	(23,045)	0%
Carter Fentress	DC0155	4,000	-	-	-	(4,000)	0%
Chadbourn Street	DC0157	1,500,000	-	-	-	(1,500,000)	0%
West Texas Steel	DC0162	59,000	-	-	-	(59,000)	0%
SMC Global	DC0163	200,000	40,000	40,000	40,000	(160,000)	20%
J's Deer & Wild Game	DC0164	15,000	-	-	-	(15,000)	0%
Schwertner Property	DC0165	3,739	-	3,739	3,739	-	100%
Double Barrel	DC0167	70,000	-	50,000	50,000	(20,000)	71%
Industrial Park Turn Lane	DC0169	5,080	-	5,080	5,080	-	100%
Ethicon	DC0170	47,724	-	-	-	(47,724)	0%
Centurion BREP	DC0171	36,000	-	-	-	(36,000)	0%
Airport Clearing	DC0175	70,000	-	-	-	(70,000)	0%
Wendland Manufacturing	DC0176	400,000	-	-	-	(400,000)	0%
Rail Transloading Facility	DC0177	246,294	-	3,600	3,600	(242,694)	1%
US 87 Monuments	DC0178	150,000	-	-	-	(150,000)	0%
Airport Exit Monument	DC0179	100,000	-	-	-	(100,000)	0%
TGC/GAFB II	DC0181	145,000	-	-	-	(145,000)	0%
SMC Global - BREP	DC0182	362,500	-	-	-	(362,500)	0%
Dorado Construction	DC0183	150,000	-	100,000	100,000	(50,000)	67%
SME-Prime	DC0184	50,000	-	50,000	50,000	-	100%
Dakota Monitoring Well	DC0185	2,875	-	2,875	2,875	-	100%
Skywest	DC0186	1,000,000	-	-	-	(1,000,000)	0%
Ind Park Monument	DC0187	5,800	-	-	-	(5,800)	0%
Ind Park Clearing	DC0188	25,000	-	-	-	(25,000)	0%
SkyWest Advertising	DC0189	200,000	-	75,000	100,000	(100,000)	50%
Future Projects		719,831	-	-	-	(719,831)	0%
Total Project Expenditures		8,621,273	40,000	1,338,824	1,803,847	(6,817,426)	16%
Total Expenditures		10,016,270	68,005	1,787,545	2,365,290	(7,650,980)	18%
Revenue Over/(Under) Expenditures		(6,053,091)	256,949	1,236,737	658,992		

City of San Angelo Development Corporation
Economic Development Projects
As of May 31, 2021

Project	Code	Original Allocation	Current Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Air Service Marketing	DC0119	60,000	59,216	171	59,216	-
Principle LED	DC0134	550,001	516,123	-	508,271	7,852
Phase II Sewer Line	DC0136	100,000	100,000	-	4,000	96,000
TXDOT Aside Program Grant	DC0137	100,000	100,000	-	39,500	60,500
CalTech	DC0138	603,999	223,050	-	41,100	181,950
Parkhill	DC0139	308,000	323,000	1,509	293,881	29,119
Grant Works	DC0140	54,000	54,000	35,000	39,000	15,000
Netco	DC0142	60,000	60,000	-	54,500	5,500
Elite Solutions	DC0145	40,260	15,260	-	-	15,260
Goodfellow AFB	DC0146	1,500,000	1,437,375	320,554	1,437,375	-
Industrial Park-Phase II	DC0147	2,000,000	4,226,136	651,296	3,715,461	510,675
US Customs Retention II	DC0152	46,435	1,149,225	-	49,225	1,100,000
Principle LED BREP	DC0154	300,147	300,147	-	277,102	23,045
Carter Fentress	DC0155	20,000	20,000	-	16,000	4,000
Chadbourn Street	DC0157	1,500,000	3,750,000	-	2,250,000	1,500,000
West Texas Steel	DC0162	59,000	59,000	-	-	59,000
SMC Global	DC0163	200,000	200,000	40,000	40,000	160,000
J's Deer & Wild Game	DC0164	60,000	60,000	-	45,000	15,000
Schwertner Property	DC0165	600,000	552,653	3,739	552,653	-
Double Barrel	DC0167	70,000	70,000	50,000	50,000	20,000
Industrial Park Turn Lane	DC0169	24,765	24,765	5,080	24,765	-
Ethicon	DC0170	47,724	47,724	-	-	47,724
Centurion BREP	DC0171	36,000	36,000	-	-	36,000
Airport Clearing	DC0175	70,000	70,000	-	-	70,000
Wendland Manufacturing	DC0176	400,000	400,000	-	-	400,000
Rail Transloading Facility	DC0177	250,000	250,000	3,600	7,306	242,694
US 87 Monuments	DC0178	150,000	150,000	-	-	150,000
Airport Exit Monument	DC0179	250,000	100,000	-	-	100,000
TGC/GAFB II	DC0181	145,000	145,000	-	-	145,000
SMC Global - BREP	DC0182	362,500	362,500	-	-	362,500
Dorado Construction	DC0183	150,000	150,000	100,000	100,000	50,000
SME-Prime	DC0184	50,000	50,000	50,000	50,000	-
Dakota Monitoring Well	DC0185	2,875	2,875	2,875	2,875	-
Skywest	DC0186	1,000,000	1,000,000	-	-	1,000,000
Ind Park Monument	DC0187	5,800	5,800	-	-	5,800
Ind Park Clearing	DC0188	25,000	25,000	-	-	25,000
SkyWest Advertising	DC0189	200,000	200,000	75,000	75,000	125,000
		11,401,506	16,294,849	1,338,824	9,732,230	6,562,619

Total Committed, Not Expended

6,562,619

City of San Angelo Development Corporation
Balance Sheet - Ballot
As of May 31, 2021

ASSETS

Current Assets

Checking/Savings

Cash

91,771

Money Market

3,389,635

Total Checking/Savings

3,481,406

Total Current Assets

3,481,406

TOTAL ASSETS

3,481,406

LIABILITIES & FUND EQUITY

Fund Equity

Committed for Ballot Projects

546,046

Assigned for Debt Service

393,281

Unassigned Fund Balance

2,542,079

Total Fund Equity

3,481,406

TOTAL LIABILITIES & FUND EQUITY

3,481,406

City of San Angelo Development Corporation
Revenue & Expenditure Report - Ballot
May 2021

	Budget	Month Actual	YTD Actual	YTD Actual w/ Enc	Over/(Under) Budget	% of Budget
Revenues						
Sales & Use Tax	6,602,295	814,004	5,064,659	5,064,659	(1,537,636)	77%
Interest on Investments	6,000	343	4,866	4,866	(1,134)	81%
Total Revenues	6,608,295	814,347	5,069,525	5,069,525	(1,538,770)	77%
Expenditures						
City Services	30,135	-	-	-	(30,135)	0%
Loan/Debt Service	5,466,094	5,072,813	5,072,813	5,072,813	(393,281)	93%
Total Operating Expenditures	5,496,229	5,072,813	5,072,813	5,072,813	(423,416)	92%
Projects						
West TX Water Partnership	200,000	8,308	42,175	42,175	(157,825)	21%
Affordable Housing	340,216	-	(48,005)	(48,005)	(388,221)	(14%)
Water Rights	498,960	-	-	-	(498,960)	0%
Future Projects	108,241	-	-	-	(108,241)	0%
Total Project Expenditures	1,147,417	8,308	(5,830)	(5,830)	(1,153,247)	(1%)
Total Expenditures	6,643,646	5,081,121	5,066,983	5,066,983	(1,576,663)	76%
Revenue Over/(Under) Expenditures	(35,351)	(4,266,774)	2,542	2,542		

City of San Angelo Development Corporation
Ballot Projects
As of May 31, 2021

Project	Project Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Ballot Projects:				
Water Supply Projects				
West Texas Water Partnership	777,061	42,175	619,236	157,825
* Reclaimed Water Alternatives	1,389,965	-	1,389,965	-
* Red Arroyo Storm Water Basin	151,040	-	151,040	-
Total Expenditures	2,318,066	42,175	2,160,241	157,825
Total Water Supply Projects				157,825
Affordable Housing				
Revenues				
* Sale of Fixed Assets - Blackshear Properties	394,351	-	394,351	-
Total Revenues				
Expenditures				
Affordable Housing	3,615,342	(48,005)	3,227,121	388,221
* Administrative Contract	120,405	-	120,405	-
* Blackshear Neighborhood Boundary	28,300	-	28,300	-
* Blackshear Properties	404,125	-	404,125	-
* Neighborhood Blitz	550,000	-	550,000	-
* Neighbors Helping Neighbors	53,000	-	53,000	-
* Rebuilding Together - Housing One Stop	23,759	-	23,759	-
* Rebuilding Together - Housing Repair	74,920	-	74,920	-
* Rehabs	114,487	-	114,487	-
* Roofing Grant	200,000	-	200,000	-
Total Expenditures	5,184,338	(48,005)	4,796,118	388,221
Total Affordable Housing				388,221
Other Projects				
* Sports Facilities Maintenance	285,353	-	285,353	-
Total Expenditures	285,353	-	285,353	-
Total Ballot Projects Committed, Not Expended				546,046

Voter Approved Projects:

* Fort Concho Improvements	900,000	-	900,000	-
* Sports & Athletics Facilities	708,744	-	708,744	-
* 29th Street Sports Complex	1,750,000	-	1,750,000	-
Total Expenditures	3,358,744	-	3,358,744	-
Total Voter Approved Projects Committed, Not Expended				-
* Completed				

City of San Angelo Development Corporation
Transaction Detail by Account
May 2021

Group #	PO #	Type	Date	Number	Description	Amount
Fund 700 DEVELOPMENT CORPORATION						
700-0000-313.00-00 TAX / SALES AND USE TAX						
5044		AJ	5/31/2021	398	COSADC Sales Tax	316,557.20
700-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
5046		AJ	5/31/2021	399	COSADC Bank Int -	608.9
700-0000-363.11-00 RENT / RENT						
4609		AJ	5/15/2021	MR		880.35
700-0000-380.10-00 MISC / MISC						
4558		CR	5/13/2021	267011	ECO DEV MISC REVENUE	6,908.25
700-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
4638		AP	5/13/2021	5390	SMC GLOBAL	40,000.00
PROJECT#: DC0163						
700-0700-411.03-32 PROFESSIONAL & TECHNICAL / SOFTWARE MAIN						
5118		AJ	6/7/2021	410	Domain Renewal	75.98
4445	125114	AP	5/3/2021	5382	IMPACT DATASOURCE	6,701.00
4315		AP	3/25/2021	9579	CITIBANK, N.A	149.9
700-0700-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
4393		AJ	5/5/2021	UT	UB CHARGE UPDATE	135.6
4360		AJ	5/4/2021	UT	UB CHARGE UPDATE	15
700-0700-411.04-12 PURCHASED SERVICES / NATURAL GAS						
4554	123190	AP	5/7/2021	5386	ATMOS ENERGY	83.37
700-0700-411.04-13 PURCHASED SERVICES / ELECTRICITY						
4731		AP	5/17/2021	684594	GEXA ENERGY, LP	799.14
4293		AP	4/17/2021	684032	GEXA ENERGY, LP	605.19
700-0700-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI						
4796	124421	AP	5/24/2021	5398	RADS WINDOW CLEANI	350
4726	123189	AP	5/20/2021	5391	ANGELO WATER SERVI	70.45
4622	123981	AP	5/13/2021	5387	DIRT DOC, LLC	725
4322	124421	AP	5/4/2021	6800904	RADS WINDOW CLEANI	-350
4323	124421	AP	5/4/2021	5375	RADS WINDOW CLEANI	350
4322	125067	AP	5/4/2021	6800905	SUNSHINE PLUMBING	-208.78
4323	125067	AP	5/4/2021	5377	SUNSHINE PLUMBING	208.78
4483	123984	AP	5/1/2021	5381	ENER-TEL SERVICES	100
4446	123193	AP	4/30/2021	5383	REPUBLIC SERVICES,	28.67
4484	125137	AP	4/30/2021	5385	3D'S PLUMBING&CONT	153.84
4296	125067	AP	4/28/2021	6800905	SUNSHINE PLUMBING	208.78
4287	124421	AP	4/23/2021	6800904	RADS WINDOW CLEANI	350
4910	125162	AP	4/9/2021	5397	DIX KEY SHOP SAFE	114
700-0700-411.04-33 PURCHASED SERVICES / VEHICLE MAINTENANCE						
5024		AJ	4/30/2021	378	Mthly Vehicle Main	157.69
5085		AJ	2/28/2021	403	Mthly Vehicle Main	55
700-0700-411.04-42 PURCHASED SERVICES / RENT OF EQUIPMENT						
4644		AP	5/13/2021	684430	CTWP	121.76
700-0700-411.05-21 PURCHASED SERVICES / INSURANCE-LIABILITY						
4622	125170	AP	5/3/2021	5389	PK KELLEY INSURANC	9,767.00
700-0700-411.05-42 PURCHASED SERVICES / LEGAL NOTICES						
4315		AP	4/1/2021	9579	CITIBANK, N.A	1.8
4315		AP	4/1/2021	9579	CITIBANK, N.A	68
700-0700-411.05-65 PURCHASED SERVICES / SPECIAL PROJECT "A"						
4554	125005	AP	5/7/2021	5388	KIRBO'S OFFICE SYS	149
4320		AP	5/4/2021	5374	ROCK YOUR WORLD DE	-1,506.32
4321		AP	5/4/2021	5376	ROCK YOUR WORLD DE	1,506.32
4322	123265	AP	5/4/2021	6800907	WALLACE, RUSSELL E	-596
4323	123265	AP	5/4/2021	5379	WALLACE, RUSSELL E	596
4254	123265	AP	5/1/2021	6800907	WALLACE, RUSSELL E	596
4290		AP	4/23/2021	5374	ROCK YOUR WORLD DE	1,506.32
4624	125005	AP	3/9/2021	5388	KIRBO'S OFFICE SYS	149

City of San Angelo Development Corporation
Transaction Detail by Account
May 2021

Group #	PO #	Type	Date	Number	Description	Amount
700-0700-411.05-90 PURCHASED SERVICES / CONVENTIONS & SCHOO						
	4717	125204 AP	5/20/2021	5394	TEXAS ECONOMIC DEV	175
	4717	125204 AP	5/19/2021	5394	TEXAS ECONOMIC DEV	525
	4717	125185 AP	5/14/2021	5393	SAN ANGELO CHAMBER	975
700-0700-411.05-91 PURCHASED SERVICES / PROF.DUES & SUBSCRI						
	4322	122124 AP	5/4/2021	6800906	TEXAS ECONOMIC DEV	-525
	4323	122124 AP	5/4/2021	5378	TEXAS ECONOMIC DEV	525
	4297	122124 AP	3/16/2021	6800906	TEXAS ECONOMIC DEV	525
700-0700-411.06-10 SUPPLIES / OFFICE SUPPLIES						
	4445	125028 AP	5/5/2021	5380	ANGELO AWARDS	64.81
	4588	123195 AP	4/29/2021	0	STAPLES ADVANTAGE	14.19
	4623	123195 AP	4/28/2021	0	STAPLES ADVANTAGE	-367.96
	4588	123195 AP	4/27/2021	0	STAPLES ADVANTAGE	39.88
	4444	123195 AP	4/21/2021	5384	STAPLES ADVANTAGE	71.99
	4444	123195 AP	4/17/2021	5384	STAPLES ADVANTAGE	3.98
700-0700-411.06-26 SUPPLIES / GASOLINE						
	5024	AJ	4/30/2021	378	Mthly Fuel Expense	111.52
700-0700-411.06-30 SUPPLIES / FOOD						
	4873	AP	4/28/2021	9634	CITIBANK, N.A	36
700-0700-800.07-44 PROPERTY / TECHNOLOGY CAPITAL						
	4717	125157 AP	5/13/2021	5392	CDW GOVERNMENT, IN	2,168.83
	4909	125157 AP	5/12/2021	5396	CDW GOVERNMENT, IN	173.79
	4873	AP	4/21/2021	9634	CITIBANK, N.A	149.98
700-0705-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
	4472	AJ	5/10/2021	UT	UB CHARGE UPDATE	30.69
	4438	AJ	5/7/2021	UT	UB CHARGE UPDATE	68.11
Fund 711 COSADC - BALLOT						
711-0000-313.00-00 TAX / SALES AND USE TAX						
	5044	AJ	5/31/2021	398	COSADC Sales Tax	814,004.24
711-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
	5046	AJ	5/31/2021	399	COSADC Bank Int -	342.5
711-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
	5018	AJ	6/1/2021	373	Reimburse COSA	8,308.25
PROJECT#: DC0123						
711-0700-901.08-14 TRANSFER / TRANS TO DEBT SERVICE						
	4773	AP	5/25/2021	5395	CITY OF SAN ANGELO	2,172,812.50
	4773	AP	5/25/2021	5395	CITY OF SAN ANGELO	2,900,000.00

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures

Fiscal Year through May 31, 2021

2011A Tax/Revenue C.O. - Fund 514

For Airport, Ft. Concho, and Parks Improvements

Debt Payments Through 2024

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance		804,757		804,757			
REVENUES:							
C.O. Proceeds		-	-	-	-	13,780,000	13,780,000
Municipal Pool Donation		-	-	-	-	21,225	21,225
SASSRA Stock Barn		-	-	-	-	157,722	157,722
Transfer from Dev. Corp.		-	-	-	-	4,220,000	4,220,000
Interest Income		-	23	163	163	170,525	170,688
Total Revenues		-	23	163	163	18,349,472	18,349,635
EXPENDITURES:							
Airport Terminal Rehab	3925	-	-	-	-	500,000	500,000
Concho River	4119	255,857	-	23	(255,834)	8,344,145	8,344,168
Parks	6000	-	38	25,964	25,964	497,518	523,482
Unidad Park Refurbishment	PK0001	198,859	-	198,859	-	-	198,859
Middle Concho Boat Ramp	LK0003	22,908	-	22,908	-	-	22,908
Red Arroyo Trail	6040	-	-	-	-	325,000	325,000
Recreation	6100	-	-	-	-	2,597,817	2,597,817
Pool Improvements	RC0001	263,849	-	253,789	(10,060)	-	253,789
Fort Concho Improvements	6301	-	-	-	-	100,001	100,001
Auditorium	6602	-	-	-	-	3,750,001	3,750,001
Fairgrounds	6636	-	-	-	-	1,157,722	1,157,722
Transfer to Intergovernmental	1994	-	-	-	-	15,000	15,000
Issue Costs	9900	-	-	-	-	260,363	260,363
Total Expenditures		741,473	38	501,543	(239,930)	17,547,567	18,049,110
Revenue Over/(Under) Expenditures		(741,473)	(15)	(501,380)			
Ending Fund Balance		63,284		303,377			

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures Fiscal Year through May 31, 2021

Hickory Water Supply - Fund 516 Debt Payments Through 2031

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance		973,630		973,630			
REVENUES:							
Interest		-	8	56	56	618,032	618,088
C.O. Proceeds		-	-	-	-	119,998,750	119,998,750
Total Revenues		-	8	56	56	120,616,782	120,616,838
EXPENDITURES:							
Easements/Property Damage	4150	-	-	-	-	106,865	106,865
Engineering	4157	964,010	148,664	964,008	(2)	18,665,061	19,629,069
Well Field Pipelines	4152	-	-	-	-	3,026,918	3,026,918
30 " Transmission Main	4153	-	-	-	-	38,681,022	38,681,022
Well Field Pumps	4154	-	-	-	-	12,831,038	12,831,038
Well Field Pump Station	4155	-	-	-	-	1,617,139	1,617,139
Well Field Expansion	4158	-	-	-	-	7,668,888	7,668,888
Treatment Plant	4156	-	-	-	-	27,132,194	27,132,194
Well Field Expansion #2	4159	-	-	-	-	9,640,252	9,640,252
Issue Costs	9900	-	-	-	-	172,251	172,251
Total Expenditures		964,010	148,664	964,008	(2)	119,541,628	120,505,636
Revenue Over/(Under) Expenditures		(964,010)	(148,656)	(963,952)			
Ending Fund Balance		9,620		9,678			

	Revenues
Previous Years Activity	120,616,782
Current Year Budget	-
Less Interest Earned	(618,032)
TOTAL	119,998,750

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures

Fiscal Year through May 31, 2021

Hickory Water Supply II - Fund 527

Debt Payments Through 2045

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance*		-			-		
REVENUES:							
C.O. Proceeds		52,311,560	-	-	(52,311,560)	3,763,441	3,763,441
Total Revenues		52,311,560	-	-	(52,311,560)	3,763,441	3,763,441
EXPENDITURES:							
Post Construction	4150	255,500	-	-	(255,500)	-	-
Design & Inspection	4157	3,160,800	-	-	(3,160,800)	-	-
Construction	4159	40,620,412	-	-	(40,620,412)	-	-
Issue Costs	9900	-	-	-	-	1,469,664	1,469,664
Contingencies	9900	8,274,848	-	-	(8,274,848)	-	-
Transfer to Debt Service	1994	-	-	-	-	2,293,777	2,293,777
Total Expenditures		52,311,560	-	-	(52,311,560)	3,763,441	3,763,441
Revenue Over/(Under) Expenditures		-	-	-			
Ending Fund Balance		-			-		

*Preliminary

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 23, 2021

Item type: Regular Item

Caption:

Consider approving an Administrative Services Agreement by and between the City of San Angelo Development Corporation and the City of San Angelo for the provision of staff services and authorizing the Board President or their designee to negotiate and execute all related documents. (Presentation by Nolan Sosa, Economic Development Administrator)

Summary/History:

This request seeks approval from the City of San Angelo Development Corporation (COSADC) Board to authorize the Board President or their designee to execute a five (5) year agreement for staff services for Fiscal Years 2021-2025.

Performance measures for all departments are contained in Exhibit "A" of the attached contract and proposed fee schedules are outlined in Exhibit "B". The actual costs for staff services derive from the City's indirect cost plan, which is prepared by an third-party consulting firm, currently, MGT Consulting.

The contract allows for annual renewals with an ability to amend the agreement with COSADC Board approval.

Financial Impact:

The costs related to the Administrative Services Agreement are budgeted annually in both Fund 700 (Economic Development) and Fund 711 (Ballot).

Other Information/Recommendation:

Staff recommends Board approval of the Administrative Services Agreement and authorization for the Board President, or their designee, to execute all related documents.

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez
Brandon Dyson
Tina Dierschke
Guy Andrews

Created/Initiated
Approved
Approved
Final Approval

Requestor: Nolan Sosa, Economic Development, COSADC, 325-657-4219

Meeting Date: June 23, 2021

Item type: Regular Item

Caption:

Consider authorizing a Memorandum of Understanding by and between the City of San Angelo Development Corporation and the Concho Valley Workforce Development Board and authorizing the Board President or their designee to negotiate and execute all related documents (Presentation by Guy Andrews, Director of Economic Development)

Summary/History:

On October 28, 2020, the City of San Angelo Development Corporation ("COSADC") Board of Directors allocated \$150,000 to the SME Education Foundation for manufacturing and related training by the San Angelo Independent School District. City Council ratified this resolution during the November 3, 2020 Regular Meeting.

This \$150,000 allocation constituted an eligible project under Section 501.104 (Career Center), which applies to a Type B Development Corporation under Section 505.101 of the Texas Development Corporation Act.

The Concho Valley Workforce Development Board ("CVWDB") requests that COSADC enter into a Memorandum of Understanding to provide high-demand occupational training via the SME Prime Program. The MOU will allow CVWDB to apply for matching funds to contribute to the SME Prime Program, thereby increasing the total community contributions to the SME Education Foundation.

The MOU reaffirms COSADC's existing commitment to provide \$150,000 to the SME Education Foundation. The \$150,000 allocation is already approved and earmarked in the COSADC Budget. Therefore, there is no additional fiscal impact on COSADC arising from the proposed MOU.

Financial Impact:

The \$150,000 project budget was previously approved. The funds are already included in the COSADC budget. Therefore, no additional funding is required at this time.

Other Information/Recommendation:

Staff recommends authorizing a Memorandum of Understanding by and between the City of San Angelo Development Corporation and the Concho Valley Workforce Development Board and authorizing the Board President, or their Designee, to negotiate and execute all related documents.

Attachments:

Presentation:

Guy Andrews

Approvals/Reviews:

Nolan Sosa

Brandon Dyson

Tina Dierschke

Guy Andrews

Created/Initiated

Approved

Approved

Final Approval

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 23, 2021

Item type: Regular Item

Caption:

Consider adopting the FY 2022 draft budget and authorizing the Corporation's Treasurer to propose said budget for approval and adoption by the City Council (Presentation by Tina Dierschke, Director of Finance)

Summary/History:

The Corporation Bylaws require that the City of San Angelo Development Corporation Board of Directors adopt a budget no later than ninety days prior to the start of a new fiscal year. Since the City's fiscal year begins on October 1 of each year, Staff is proposing a draft budget for adoption by the City of San Angelo Development Corporation Board.

If adopted, the Corporation's Treasurer will present the draft budget to the City of San Angelo City Council for adoption and approval as part of the City's standard budgeting process.

Financial Impact:

Other Information/Recommendation:

Staff recommends adopting the draft budget as presented and authorization for the Corporation Treasurer to present said budget for consideration and adoption to the City of San Angelo City Council.

Attachments:

1. 2021 06-23 COSA DC Budget Presentation (no notes) 2021 06-23 COSA DC Budget Presentation (no notes).pptx

Presentation:

Approvals/Reviews:

Nora Nevarez
Brandon Dyson
Tina Dierschke
Guy Andrews

Created/Initiated
Approved
Approved
Final Approval



City Council

June 23, 2021

City of San Angelo Development Corporation

Tina Dierschke

Major funds revenue & expenditures

- Development Corporation
- Economic Development
- Ballot

COSA DC: Economic Dev.

2020-21

2021-22

Inc/(Dec)

Revenue

Sales and Use Tax

2,567,559

2,567,559

-

Other

145,620

9,474

(136,146)

Total

2,713,179

2,577,033

(136,146)

Expenditure

Personnel

393,964

411,834

17,780

O & M / Assigned Projects

874,658

923,169

48,511

Capital / Unassigned Projects

1,444,557

1,242,030

(202,527)

Total

2,713,179

2,577,033

(136,146)

Revenue Over/(Under) Expenditure

-

-

COSA DC: Ballot

2020-21

2021-22

Inc/(Dec)

Revenue

Sales and Use Tax

6,602,295

6,602,295

-

Other

6,000

24,336

18,336

Total

6,608,295

6,626,631

18,336

Expenditure

O & M

6,500,054

6,243,268

(256,786)

Capital

108,241

383,363

275,122

Total

6,608,295

6,626,631

18,336

Revenue Over/(Under) Expenditure

-

-

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info@cosatx.us



Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 23, 2021

Item type: Regular Item

Caption:

Public hearing regarding the use of Sales and Use Tax Funds in an amount not to exceed \$25,000 for professional services to prepare an architectural code study concerning the airport GTE hangar, a project authorized under Chapter 505 Local Government Code for Type B Development Corporations. (Presentation by Guy Andrews, Director of Economic Development)

Summary/History:

Public hearing regarding the use of Sales and Use Tax Funds in an amount not to exceed \$25,000 for professional services to prepare an architectural code study concerning the airport GTE hangar, a project authorized under Chapter 505 Local Government Code for Type B Development Corporations.

This item was approved by COSADC on May 26, 2021. This item will be presented to Council by July 2021.

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez
Brandon Dyson
Tina Dierschke
Guy Andrews

Created/Initiated
Approved
Approved
Final Approval

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 23, 2021

Item type: Regular Item

Caption:

Public Hearing regarding the use of Sales and Use Tax Funds in the amount not to exceed \$35,000 for emergency repairs to the Business Resource Center resulting from plumbing and sewage issues and authorizing the Board President or their designee to negotiate and execute all related documents. (Presentation by Guy Andrews, Director of Economic Development)

Summary/History:

Public Hearing regarding the use of Sales and Use Tax Funds in the amount not to exceed \$35,000 for emergency repairs to the Business Resource Center resulting from plumbing and sewage issues and authorizing the Board President or their designee to negotiate and execute all related documents.

This item was approved at the May 26, 2021 COSADC meeting. This item was ratified by Council on June 15, 2021.

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez
Brandon Dyson
Tina Dierschke
Guy Andrews

Created/Initiated
Approved
Approved
Final Approval

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: June 23, 2021

Item type: Regular Item

Caption:

Public Hearing regarding the use of Sales and Use Tax Funds in the amount not to exceed \$10,000 for the Air Races to be held at the San Angelo Regional Airport on October 30th and 31st, 2021 via VIP Sponsorship. (Presentation by Guy Andrews, Director of Economic Development)

Summary/History:

Public Hearing regarding the use of Sales and Use Tax Funds in the amount not to exceed \$10,000 for the Air Races to be held at the San Angelo Regional Airport on October 30th and 31st, 2021 via VIP Sponsorship.

This item was approved by COSADC on April 28, 2021. City Council ratified on June 1, 2021.

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez
Brandon Dyson
Tina Dierschke
Guy Andrews

Created/Initiated
Approved
Approved
Final Approval

