



Agenda

4/27/2022

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on April 27, 2022 at 8:30 AM at the East Mezzanine of City Hall, 72 W. College Ave., San Angelo, Texas, for the purpose of considering the following agenda items.

1. Call to Order

2. Prayer

3. Recognition

- a. Recognition of Garland Freeze for his dedicated service to the City of San Angelo Development Corporation Board of Directors (Presentation by Guy Andrews, Director of Economic Development)
- b. Recognition of Longhorn Coffee Company for receiving the 2022 Veteran Owned Small Business of the Year Award from the San Antonio District Office (Presentation by Guy Andrews, Director of Economic Development)

4. Public Comment

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

5. Consent Agenda

- a. Consider approving the necessary Corporation disbursements
- b. Consider approving the March 23, 2022 and April 4, 2022 Meeting Minutes
- c. Consider approving an agreement by and between the City of San Angelo Development Corporation and Taurus Technologies, Inc. in the amount of \$48,200 via The Interlocal Purchasing System (TIPS) Contract # 210101 for technology upgrades in the Business Resource Center Training Room and Conference Room and authorizing the Board President or their designee to execute all necessary documents. (Nora Nevarez)
- d. Consider extending the lease with the Angelo State University Small Business Development Center for a term commencing September 1, 2022 through August 30, 2023, and authorizing the Board President to execute all necessary documents. (Nora Nevarez)
- e. Consider approving an agreement by and between the City of San Angelo Development Corporation and Angelo Painters in the amount of \$1,750 for drywall repair and touch up at

the Business Resource Center and authorizing the Board President or their designee to execute all necessary documents (Nolan Sosa)

6. Regular Agenda

- a. Consider approving the March 2022 Financial Statements. (Presentation made by Tina Dierschke, Director of Finance)

7. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

- a. Section 551.072 to deliberate the purchase, exchange, lease, or value of real property, regarding Sarah R Robertson survey 178.

8. Follow Up and Administrative Issues

- a. Consideration and possible action of items discussed in Closed Session, if needed
- b. Announcements and consideration of Future Agenda Items

9. Adjournment

CERTIFICATION

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 21st day of April 2022 at 5:00 P.M.

Guy Andrews, Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code. In compliance with the Americans with Disabilities Act, the City of San Angelo Development Corporation will provide for reasonable accommodations for persons attending board meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197. COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday on the Wednesday after each meeting.

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 27, 2022

Item type: Consent Item

Caption:

Consider approving the necessary Corporation disbursements

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | | |
|----|-------------------------|-----------------------------|
| 1. | Disbursement 04-27-2022 | Disbursement 04-27-2022.pdf |
|----|-------------------------|-----------------------------|

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Tina Dierschke	Approved
Brandon Dyson	Approved
Guy Andrews	Final Approval

City of San Angelo Development Corporation
Check Disbursements
For Board Approval April 27, 2022

Economic Development

Mammoth Roofing	\$	104,089.00	Roofing and stucco (Inv. 1 & 2)	Ck. 5638
SA Chamber of Commerce		65,625.00	Marketing & Recruitment (April - June 2022)	Ck. 5622
Cowboy Up Chocolates		20,290.00	1st Place BP Winner (Inv. 002)	
Gulf Coast Strategic Hwy		15,000.00	Annual Membership (Inv. 2231)	Ck. 5621
Centurion Planning & Design		2,400.00	ED Industrial Park Signs (Inv. 510)	Ck. 5634
Sam Tambunga Insurance		2,175.00	Auto insurance	Ck. 5630
Total for Board Consideration	\$	209,579.00		
Jowers Commercial Cleaning	\$	800.00	Cleaning at BRC (Inv. 5624)	Ck. 5637
Jowers Commercial Cleaning		800.00	Cleaning at BRC (Inv. 5612)	Ck. 5628
Russ Wallace		596.00	Mo. IT serv for Business Factory (Inv. 1030)	Ck. 5632
TEDC		525.00	ED membership (Inv. 16159)	Ck. 5624
McLaughlin Advertising		509.09	Produce and print Annual Report (Inv. 4384)	
Rads Window Cleaning		350.00	Mo. Window cleaning at BRC (Inv. 1025)	Ck. 5629
Angelo Building Specialties		258.00	Repair door (Inv. 30088)	Ck. 5620
Atmos Energy		225.37	Gas utilities at BRC	
TEDC		200.00	ED Sales Tax Workshop (Inv. 16627)	Ck. 5631
CTWP		116.89	Overage chrg on copies (Inv. 1345984)	Ck. 5626
Ener-tel		100.00	Mo. Burglar service at BRC (Inv. 271708)	Ck. 5636
Bug Express		85.00	Qtrly pest control at BRC (Inv. 37081)	Ck. 5633
Fastsigns		77.00	Office supplies (Inv. 3500781424)	Ck. 5627
Angelo Water Supply		49.21	Water delivery and water cooler (Serv 04/01-30/2022)	Ck. 5625
CVEC		46.67	Elec at Airport signs	Ck. 5635
Angelo Awards		44.58	Name plates for new board members (Inv. 9691)	Ck. 5619
Republic Services, Inc.		29.51	Trash serv at BRC (Inv. 691001111084)	Ck. 5639
Staples		6.72	Office supplies (Inv. 3501623274)	Ck. 5623
	\$	4,819.04		
Total Economic Development Disbursements	\$	214,398.04		

Ballot

Total for Board Consideration	\$	-
Total Routine Disbursements	\$	-
Total Ballot Disbursements	\$	-
Grand Total Disbursements this Period	\$	214,398.04

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 27, 2022

Item type: Consent Item

Caption:

Consider approving the March 23, 2022 and April 4, 2022 Meeting Minutes

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | | |
|----|-----------------------------------|---------------------------------------|
| 1. | COSADC Special Meeting 04-04-2022 | COSADC Special Meeting 04-04-2022.pdf |
| 2. | COSADC Minutes 03-23-2022 | COSADC Minutes 03-23-2022.pdf |

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Tina Dierschke	Approved
Brandon Dyson	Approved
Guy Andrews	Final Approval

City of San Angelo, Texas
Development Corporation
Meeting Monday, April 4, 2022

Present:

Max Puello, President
John Bariou, First Vice President
Dr. Ruben Ceballos, Director
Chris Evatt, Director
Joe Spano, Director

1. Call to Order

With a quorum of the City of San Angelo Development Corporation Board Members present, President Puello called the special session of the City of San Angelo Development Corporation to order at 8:30 a.m., on Monday, April 4, 2022, in the City of San Angelo City Hall, 72 W College Avenue, San Angelo, TX 76903

2. Prayer

An invocation was provided by Director Evatt.

3. Public Comment

No public comments were made.

4. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

At 8:32 A.M., the Board convened Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meeting, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections.

Director Spano recused himself from the discussion.

- a. Section 551.072 to deliberate the purchase, exchange, lease, or value of real property, regarding Sarah R Robertson survey 178

No action was taken

At 9:17 A.M., the Board reconvened.

5. Follow Up and Administration Issues

No announcements on follow-up and administration issues.

6. Adjournment

Motion: First Vice President Bariou made a motion, seconded by Director Evatt to adjourn the meeting. The motion carried unanimously five (5) ayes to zero (0) nays.

There being no further business, the meeting adjourned by consensus at 9:19 A.M.

THE CITY OF SAN ANGELO

Corporation President

ATTEST:

Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

City of San Angelo, Texas
Development Corporation Meeting
Wednesday, March 23, 2022

Present:

Max Puello, President

John Bariou, First Vice President

Garland Freeze, Second Vice President

Dr. Ruben Ceballos, Director

Chris Evatt, Director

Joe Spano, Director

1. Call to Order

With a quorum of the City of San Angelo Development Corporation Board Members present, President Puello called the regular session of the City of San Angelo Development Corporation to order at 8:30 a.m., on Wednesday, March 23, 2022, in the City of San Angelo City Hall, 72 W College Avenue, San Angelo, TX 76903

2. Prayer

An invocation was provided by First Vice President Bariou.

3. Public Comment

Dave Erickson, Director of ASU Small Business Development Center, introduced Jennifer Perez, a Graduate student for ASU SBDC.

Nolan Sosa, Economic Development Administrator, introduced Holly Voth, Assistant City Attorney. Ms. Voth will be present to assist staff and board with any legal matters in the absence of Mr. Brandon Dyson.

President Puello introduced and welcomed the newly appointed board of directors, Joe Spano and Dr. Ruben Ceballos.

4. Recognition

- a. Recognition of Edward Carrasco and Bill Dendle for their dedicated service to the City of San Angelo Development Corporation Board of Directors (Presentation by Guy Andrews, Director of Economic Development)

Guy Andrews, Director of Economic Development recognized Bill Dendle and Edward Carrasco for their dedicated service. They will be greatly missed.

5. Consent Agenda

- a. Consider approving the necessary Corporation disbursements
- b. Consider approving the February 23, 2022, Meeting Minutes
- c. Consider approving the February 2022 Financial Statements
- d. Consider authorizing the City Internal Auditor to continue a compliance audit of the Professional Services Performance Agreement by and between the City of San Angelo Development Corporation and the San Angelo Chamber of Commerce (Guy Andrews)

Motion: Second Vice President Freeze made a motion, seconded by First Vice President Bariou to approve the consent agenda as presented. The motion carried six (6) ayes to zero (0) nays unanimously.

No public comment.

6. Regular Agenda

- a. Consider authorizing the use of sales and use tax funds for the 2022 Business Plan Competition in the amount of \$80,000 as authorized under Texas Local Government Code Ch. 505, and in conjunction with this approval approving an advertising services agreement by and between the City of San Angelo Development Corporation and McLaughlin Advertising in the amount of \$5,000 for marketing and promotion of the 2022 Business Plan Competition and authorizing the Board President or their designee to negotiate and execute all necessary documents (Presentation by Nora Nevarez, Economic Development Assistant)

Motion: Director Evatt made a motion, seconded by Second Vice President Freeze to approve the 2022 Business Plan Competition as presented. The motion carried six (6) ayes to zero (0) nays unanimously.

No public comment.

- b. Reconsideration and possible action regarding the second prize award for the 2021 Business Plan Competition to Lonestar Cheeseburger and authorizing the Board President to execute all necessary documents. (Nolan Sosa, Economic Development Administrator)

Ms. Sara Giddings, attorney for Lonestar Cheeseburger addressed the board.

Mr. Tim Condon owner of Lonestar Cheeseburger also addressed the board.

Director Evatt abstained from voting, due to conflict.

President Puello called for a ten-minute recess at 9:21 A.M.

At 9:30 AM President Puello called the meeting back into session.

President Puello called an Executive Session at 9:32 A.M. for discussion and guidance.

At 10:04 A.M., the Board reconvened

7. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

8. Follow Up and Administrative Issues

- a. Consideration and possible action of items discussed in Closed Session, if needed

Nolan Sosa, Economic Development Administration provided a brief overview of what was discussed.

Motion: First Vice President Bariou made the motion, seconded by Second Vice President to cease negotiations and rescind the second prize award for the 2021 Business Plan Competition that was made to Lonestar Cheeseburger. The motion carried four (4) ayes to one (1) nays unanimously.

- b. Announcements and consideration of Future Agenda Items

No future items.

President Puello called for a brief ten-minute recess at 10:09 A.M.

At 10:21 A.m., President Puello called the meeting back to order.

9. Workshop Agenda

- a. Board Member Orientation (Presentation by Nolan Sosa, Economic Development Administrator)

No action was taken.

- b. Presentation of Corporation Financials and discussion of the Corporation's current financial position (Tina Dierschke, Director of Finance)

No action was taken.

- c. Presentation of the 2021 City of San Angelo Development Corporation Annual Report (Presentation by Nolan Sosa, Economic Development Administrator)

No action was taken.

- d. Presentation of 2022-2023 Chamber of Commerce Economic Development Department Plan of Action (Michael Looney, Vice President of Economic Development – San Angelo Chamber of Commerce)

No action was taken.

- e. Discussion of 2022-2023 Development Corporation Priorities and Objectives (Presentation by Nolan Sosa, Economic Development Administrator)

Discussion regarding the priorities and objectives for the future in regards to workforce, quality of life, and housing. Board also expressed a desire to continue our commitment to infrastructure development.

Discussion in forming a committee to review and update the COSA Development Corporation By-laws. Director Ceballos requested that President Puello form a committee.

10. Adjournment

Motion: Director Cebellos made a motion, seconded by First Vice President Bariou to adjourn the meeting. The motion carried six (6) ayes to zero (0) nays unanimously.

There being no further business, the meeting adjourned by consensus at 12:14 P.M.

THE CITY OF SAN ANGELO

Corporation President

ATTEST:

Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

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Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 27, 2022

Item type: Consent Item

Caption:

Consider approving an agreement by and between the City of San Angelo Development Corporation and Taurus Technologies, Inc. in the amount of \$48,200 via The Interlocal Purchasing System (TIPS) Contract # 210101 for technology upgrades in the Business Resource Center Training Room and Conference Room and authorizing the Board President or their designee to execute all necessary documents. (Nora Nevarez)

Summary/History:

The Business Resource Center (BRC) Training Room hosts several training events and public meetings each year. The existing projectors, installed in 2012, are beyond their useful life. Specifically, it is increasingly difficult (and costly) to purchase replacement bulbs and service the equipment. The BRC Conference Room is the largest conference room in the BRC and serves as the primary meeting space for our community economic development partners. The conference room lacks video conferencing support and audio equipment (e.g., microphones and speakers).

The Angelo State University Small Business Development Center referred COSADC Staff to Taurus Technologies. Taurus services works with Angelo State University to provide audio-visual solutions for their various facilities (e.g., conference rooms, meeting spaces, and auditoriums). Taurus submitted a proposal to COSADC Staff under a cooperative purchasing agreement, as authorized under Ch. 791 of the Texas Government Code.

Financial Impact:

If approved, Staff will route an internal budget amendment to allocate funds from Future Projects to our Technology Capital account.

Other Information/Recommendation:

Staff recommends approving an agreement by and between the City of San Angelo Development Corporation and Taurus Technologies, Inc. in the amount of \$48,200 via The Interlocal Purchasing System (TIPS) Contract # 210101 for technology upgrades in the Business Resource Center Training Room and Conference Room and authorizing the Board President or their designee to execute all necessary documents.

Attachments:

- | | | |
|----|--|--|
| 1. | COSA (SDBC Projection & Conference Room Upgrades) JT016022rev2 QTE | COSA (SDBC Projection & Conference Room Upgrades) JT016022rev2 QTE.pdf |
|----|--|--|

2. COSA (SDBC Proejction & Conference Room
Upgrades) JT016022rev2 SOW

COSA (SDBC Proejction & Conference Room
Upgrades) JT016022rev2 SOW.pdf

Presentation:

Approvals/Reviews:

Nora Nevarez

Tina Dierschke

Brandon Dyson

Guy Andrews

Created/Initiated

Approved

Approved

Final Approval



PROJECT PROPOSAL

Prepared for:

Nolan A. Sosa

CITY OF SAN ANGELO

69 N Chadbourne Street

San Angelo, Texas 76903

Email: nolan.sosa@cosatx.us

Phone: 325.653.7197

Prepared by:

Jonathan E. Traverzo

Taurus Technologies



Ship To: Taurus Headquarters
1420 Lakeside Parkway
Suite 100
Flower Mound, TX 75208

469-630-9900

Location: City of San Angelo
69 N Chadbourne Street

San Angelo, Texas 76903
nolan.sosa@cosatx.us
325.653.7197

Bill To: City of San Angelo
69 N Chadbourne Street
TIPS Contract #210101
San Angelo, Texas 76903
nora.nevarez@cosatx.us
325.653.7197

Date: 4/11/2022
Quote Number: JT016022

Shipping Method: Standard Shipping

Salesperson	Job Name	Designed By	Approved By	Due Date
Jonathan E. Traverzo	SBDC Projection & Conference Room Upgrades	AS	AS	5/11/2022
Description				Line Total
Option				
San Angelo - Business Resource Center / 1st Floor - SBDC Training Room - AV Upgrade				\$ 19,652.00
San Angelo - Business Resource Center / 1st Floor - Conference Room - AV Upgrade				\$ 28,548.00

Please send all purchase orders to sales@taurustechinc.com and your sales representative, Jonathan E. Traverzo, 469-630-9900. Quotation valid for 30 days from date on upper right of page. If your order contains a flat panel display you MUST inspect the product within 24 hours of receipt for damage to the housing and or glass. Any warranty claims will be filed within that period to replace the unit promptly. Payment terms: NEW Customers or for Orders greater than \$25k-25% due on issuance of PO, 50% due upon equipment delivery, remaining balance due upon project completion. Orders less than \$25k-NET30 from equipment delivery. Customer is responsible for any and all state or local taxes or duties. Any item desiring to be returned must be done within 15 days of receipt. All returns items are subject to a restocking fee. Taurus will arrange proper shipment and bill accordingly for shipping and handling. Invoices are issued and payable in US Dollars directly to Taurus Technologies Incorporated. Any project installation scheduling requires a purchase order at least 2 weeks in advance to the desired date(s).



Ship To: Taurus Headquarters
1420 Lakeside Parkway
Suite 100
Flower Mound, TX 75208

469-630-9900

Location: City of San Angelo
69 N Chadbourne Street

San Angelo, Texas 76903
nolan.sosa@cosatx.us
325.653.7197

Bill To: City of San Angelo
69 N Chadbourne Street
TIPS Contract #210101
San Angelo, Texas 76903
nora.nevarez@cosatx.us
325.653.7197

Date: 4/11/2022
Quote Number: JT016022

Shipping Method: Standard Shipping

Salesperson		Room	Designed By	Approved By	Due Date
Jonathan E. Traverzo		San Angelo - Business Resource Center / 1st Floor - SBDC Training Room - AV Upgrade	AS	AS	05/11/2022
Qty	Part Number	Description	Unit Price	Discount Price	Line Total
Display Solutions					
2	V11H923520	Epson PowerLite 800F Laser Projector, 1080p, 5000 Lumens, 3LCD, White - White	\$ 4853.00	\$ 2657.00	\$ 5314.00
2	WP22US	Chief ST PROJ. WALL MOUNT 40" EXT + RSAUS	\$ 481.00	\$ 330.00	\$ 660.00
2	25943	DaLite IDEA Screen 108" Diag. 16:9 with 24" Marker Tray	\$ 1693.00	\$ 1270.00	\$ 2540.00
Video Solutions					
1	LAPTOP	Customer Provider Laptop Device with Digital Output	OFE	OFE	OFE
1	60-1421-13	Extron DTP T HWP 4K 231 D DTP Transmitter for HDMI - Decorator-Style Wallplate, White - 230 feet (70 m)	\$ 630.00	\$ 366.00	\$ 366.00
1	60-1491-12	Extron DTP T HD2 4K 230 HDMI Twisted Pair Transmitter with Input Loop-Through - 230 feet (70 m)	\$ 840.00	\$ 488.00	\$ 488.00
2	60-1271-13	Extron DTP HDMI 4K 230 Rx HDMI Twisted Pair Receiver - 230 feet (70 m)	\$ 510.00	\$ 296.00	\$ 592.00
Audio Solutions					
1	AUDIO MIXER	Existing Audio Rack Mount Mixer	OFE	OFE	OFE
Control Solutions					
1	60-1469-03	Extron MLC Plus 100 MediaLink® Plus Controller	\$ 1250.00	\$ 725.00	\$ 725.00
Miscellaneous Solutions					
1	CMA473	Chief XL PLENUM CEILING BOX	\$ 230.00	\$ 163.00	\$ 163.00
1	26-663-03	Extron HDMI Ultra/3 4K Premium High Speed HDMI Ultra-Flexible Cable - 3' (90 cm)	\$ 54.00	\$ 37.00	\$ 37.00
2	26-663-09	Extron HDMI Ultra/9 4K Premium High Speed HDMI Ultra-Flexible Cable - 9' (2.7 m)	\$ 88.00	\$ 60.00	\$ 120.00
1	26-663-15	Extron HDMI Ultra/15 4K Premium High Speed HDMI Ultra-Flexible Cable - 15' (4.5 m)	\$ 112.00	\$ 76.00	\$ 76.00
1	DL-ARD	Liberty Adapter Ring W/DisplayPort, Mini DisplayPort and USB-C	\$ 169.57	\$ 111.00	\$ 111.00
1	MISC	Miscellaneous Cables, Connectors and Hardware.	\$ 300.00	\$ 180.00	\$ 180.00
Service					
0	TT-BRS-1	1 Year Taurus Technologies Blue Ribbon Support: Normal Business Hour Telephone/ Video Support (8am-5pm CST, Excluding Weekends and Holidays) & 24/7 Video Conferencing Test Facilities. INCLUDED FIRST YEAR.	\$ 520.00	\$ 0.00	\$ 0.00
1	TT-BRSO-1	1 Year Taurus Technologies Blue Ribbon Support Plus: Next Day On-Site Technical Support (Calls Received by 3pm CST on Previous Business Day), 24/7 Telephone/ Video Support (1 Hour Call Back Time Outside of Normal Business Hours), and 24/7 Video Conferencing Test Facilities. Parts Replacement limited to the Manufacture Warranty. This contract will ONLY include products sold and installed by Taurus Technologies unless otherwise specified prior to purchase.	\$ 1310.00	\$ 1310.00	\$ 1310.00
1	TT-DESIGN	Custom Design of Project: Includes Project Management and As-Built Line Drawings. All Final Drawings will be the Property of the Customer.	\$ 520.00	\$ 520.00	\$ 520.00
Installation					
1	TT-INSTALL	Taurus Technologies Custom Installation of ALL Above Listed Equipment & Complete Training.	\$ 5565.00	\$ 5565.00	\$ 5565.00
				Shipping	\$ 885.00
				Subtotal	\$ 19,652.00
				Estimated Taxes	TBD
				Total	\$ 19,652.00

Taurus Technologies Incorporated

1420 Lakeside Pkwy Suite 100, Flower Mound, TX 75028 / 5760 40th Street Unit D, Lubbock, Texas 79407



Ship To: Taurus Headquarters
1420 Lakeside Parkway
Suite 100
Flower Mound, TX 75208

469-630-9900

Location: City of San Angelo
69 N Chadbourne Street

San Angelo, Texas 76903
nolan.sosa@cosatx.us
325.653.7197

Bill To: City of San Angelo
69 N Chadbourne Street
TIPS Contract #210101
San Angelo, Texas 76903
nora.nevarez@cosatx.us
325.653.7197

Date: 4/11/2022
Quote Number: JT016022

Shipping Method: Freight

Salesperson		Room	Designed By	Approved By	Due Date
Jonathan E. Traverzo		San Angelo - Business Resource Center / 1st Floor - Conference Room - AV Upgrade	AS	AS	05/11/2022
Qty	Part Number	Description	Unit Price	Discount Price	Line Total
Display Solutions					
1	QB85R-B	Samsung 85" 4K UHD Commercial Display - 16/7	\$ 3849.00	\$ 3086.00	\$ 3086.00
1	QB75R-B	Samsung 75" 4K UHD Commercial Display - 16/7	\$ 2769.00	\$ 2222.00	\$ 2222.00
2	TS525TU	Chief THIN SWING ARM (LARGE)	\$ 749.00	\$ 522.00	\$ 1044.00
2	FHB5147	Chief HARDWARE KIT	\$ 16.50	\$ 12.00	\$ 24.00
Video Solutions					
1	999-21100-000	Vaddio IntelliSHOT USB Camera BLK	\$ 2183.00	\$ 2047.00	\$ 2047.00
1	R9861522US	Barco CX-50 ClickShare Conference Set. TAA Compliant - Black	\$ 2950.00	\$ 1563.00	\$ 1563.00
2	CG54428	C2G 6in(.15m) USB C Female to USB A Male 3.0	\$ 20.99	\$ 14.00	\$ 28.00
1	60-1869-52	Extron DTP3 T 202 4K/60 HDMI DTP3 Transmitter with Input Loop-Through and Audio Embedding	\$ 1040.00	\$ 604.00	\$ 604.00
1	60-1869-53	Extron DTP3 R 201 4K/60 HDMI DTP3 Receiver with Audio De-Embedding	\$ 900.00	\$ 522.00	\$ 522.00
1	PC-G1791-E-P-B	Liberty Single Gang Wall Plate with HDMI Pigtail	\$ 52.00	\$ 32.00	\$ 32.00
Audio Solutions					
1	MRB-L-X400-C	Biamp Meeting room bundle; includes 1 TesiraFORTE X 400, 1 Parlé TCM-XA (white), 1 Parlé TCM-XEX (white), 2 pair of Desono C-IC6 loudspeakers (white), 1 BPAK, (1) 25 ft (7.5m) plenum-rated Cat5e cable, (7) 10 ft (3m) plenum-rated Cat5e cable	\$ 9500.00	\$ 6413.00	\$ 6413.00
Miscellaneous Solutions					
1	CG54174	C2G 2m USB 3.0 AM-BM CBL BLK	\$ 12.99	\$ 9.00	\$ 9.00
1	CG28102	C2G 2m USB 2.0 A/B CBL BLK	\$ 5.99	\$ 4.00	\$ 4.00
3	26-663-06	Extron HDMI Ultra/6 4K Premium High Speed HDMI Ultra-Flexible Cable - 6' (1.8 m)	\$ 78.00	\$ 53.00	\$ 159.00
1	26-663-09	Extron HDMI Ultra/9 4K Premium High Speed HDMI Ultra-Flexible Cable - 9' (2.7 m)	\$ 88.00	\$ 60.00	\$ 60.00
1	26-663-15	Extron HDMI Ultra/15 4K Premium High Speed HDMI Ultra-Flexible Cable - 15' (4.5 m)	\$ 112.00	\$ 76.00	\$ 76.00
1	DL-ARD	Liberty Adapter Ring W/DisplayPort, Mini DisplayPort and USB-C	\$ 183.13	\$ 120.00	\$ 120.00
1	MISC	Miscellaneous Cables, Connectors and Hardware.	\$ 600.00	\$ 405.00	\$ 405.00
Service					
0	TT-BRS-1	1st Year Taurus Technologies Blue Ribbon Support: Normal Business Hour Telephone/ Video Support (8am-5pm CST, Excluding Weekends and Holidays) & 24/7 Video Conferencing Test Facilities. INCLUDED FIRST YEAR.	\$ 830.00	\$ 0.00	\$ 0.00
1	TT-BRSO-1	1st Year Taurus Technologies Blue Ribbon Support Plus: Next Day On-Site Technical Support (Calls Received by 3pm CST on Previous Business Day), 24/7 Telephone/ Video Support (1 Hour Call Back Time Outside of Normal Business Hours), and 24/7 Video Conferencing Test Facilities. Parts Replacement limited to the Manufacture Warranty. This contract will ONLY include products sold and installed by Taurus Technologies unless otherwise specified prior to purchase.	\$ 2120.00	\$ 2120.00	\$ 2120.00
1	TT-DSPCONFIG	Custom DSP Configuration. All Configuration Files Remains Property of the Customer.	\$ 900.00	\$ 900.00	\$ 900.00
1	TT-DESIGN	Custom Design of Project: Includes Review of All Design Requirements, Pre-Installation Drawings for Internal Use by Field Staff, and As-Built Line Drawings Following Project Completion. As-Built Line Drawings Will Be Given to the Customer Upon Request.	\$ 830.00	\$ 830.00	\$ 830.00
Installation					
1	TT-INSTALL	Taurus Technologies Custom Installation of ALL Above Listed Equipment & Complete Training.	\$ 5565.00	\$ 5565.00	\$ 5565.00
				Shipping	\$ 715.00
				Subtotal	\$ 28,548.00
				Estimated Taxes	TBD
				Total	\$ 28,548.00

Taurus Technologies Incorporated

1420 Lakeside Pkwy Suite 100, Flower Mound, TX 75028 / 5760 40th Street Unit D, Lubbock, Texas 79407

City of San Angelo

SBDC Projection & Conference Room Upgrades - JT016022

San Angelo - Business Resource Center / 1st Floor - SBDC Training Room - AV Upgrade



Prepared For:

Nolan A. Sosa
69 N Chadbourne Street
San Angelo
Texas, 76903

Ph. 325.653.7197
Cell NA

Prepared By:

Jonathan E. Traverzo
Taurus Technologies

Date Prepared:

4/9/2022

Summary

In this proposal Taurus Technologies (Taurus) will provide and implement a local presentation solution at City of San Angelo - Business Resource Center / 1st Floor - SBDC Training Room in San Angelo, TX.. This solution will have two (2) DaLite IDEA 108" diagonal screen with an Epson ultra-short throw projector. Control for the projectors will come from an Extron button panel located at the front of the room. Video will come from a single HDMI input plate located at the front of the room. Both projectors will display the same image an audio feed from projector will route to the closest to the existing audio system and volume control will come from Extron button panel at the front of the room. All equipment will be located in a plenum rated ceiling box near one projector. All network connections will be owner provided along with POE (Power Over Ethernet) for button panel user interface.

Client is responsible for all custom programming to the Extron Button controller

Taurus will remove any existing A/V equipment not needed for this deployment, equipment not needed will be handed-off to the client for repurposing at a later date or recycled.

Key Components

(2) Dalite IDEA Screen 108" Diagonal 16:9
(2) Epson PowerLite 800F Laster 5000 Lumens Projector
HDMI Wall Plate - BYOD (Bring Your Own Device)
Extron MediaLink Button Controller (Wall mounted)
Customer Provided Custom Extron Programming
1 Year of "FREE" Blue Ribbon Support
Project Management and As-Built Line Drawings
Custom Installation and Complete Training

(OPTIONAL) Taurus Conductor Service for Digital User Guide & Support Info.

*Includes QR Code on (1) Key Tag, (5) Table Tent and Room Placard (Choice of Color)

Client Requirements

POWER:

- (1) 15A Quad at primary projector location
- (1) 15A Duplex at secondary projector location

LAN:

- (1) Network connection with POE at wall location for button panel

AUDIO:

- (1) Open audio input for primary projector feed input

Cable Conveyance:

Continuous conduit is required:

- All cable conveyance running through inaccessible areas (i.e. hard ceilings, drywall, etc.)
- Conduit may be substituted with 'ring and string' in all accessible areas (i.e. acoustic drop ceiling)
- from rack location to accessible ceiling shared with projectors

Owner Furnished Equipment (OFE):

All OFE will be presumed in proper working order for the purpose of this Scope of Work

City of San Angelo

SBDC Projection & Conference Room Upgrades - JT016022

San Angelo - Business Resource Center / 1st Floor - Conference Room - AV Upgrade



Prepared For:

Nolan A. Sosa
69 N Chadbourne Street
San Angelo
Texas, 76903

Ph. 325.653.7197
Cell NA

Prepared By:

Jonathan E. Traverzo
Taurus Technologies

Date Prepared:

4/9/2022

Summary

In this proposal Taurus Technologies (Taurus) will provide and implement a distance learning, local presentation and wireless presentation solution at City of San Angelo - Business Resource Center / 1st Floor - Conference Room in San Angelo, TX.. This solution will use a 85" large format 4K commercial display to offer both web-conferencing and local presentation abilities to the room, the display will be mount on the front wall. An additional 75" large format display will be mounted on the side wall. A new Barco wireless presentation / conferencing receiver will be mounted behind the display. An OFE (Owner Furnished Equipment) Laptop with digital video output and embedded audio will provide the web-based conferencing experiences along with a source for local presentation (customer is responsible for the web conferencing software and any licenses required to operate it) via the Barco USB dongle. Two (2) wireless button transmitter will be included to connect the User Laptop to the Barco wireless presenter. Standard USB connection will be USB-C, Two (2) adapters will be provided to have the ability to do USB-A if needed for the user laptop. A new Vaddio Intellishot auto-framing camera will be mounted above the display and will connect USB to the Barco, a new Biamp audio DSP will be mounted behind the display for inbound / outbound audio for conferencing and presentation audio. Two (2) new ceiling beam forming microphones will be mounted in the ceiling above the table. Four (4) new ceiling speakers will be installed for inbound and presentation audio sound reproduction. Display control will be via the manufacturers handheld IR wireless remotes. All equipment will be mounted behind the display. The 75" large format display will show the same content as the 85" display at all times. A new HDMI wall plate will be installed below the 85" display on the front wall, the front display will auto switch between the wall plate input and the Barco presenter.

****Taurus will remove any existing A/V equipment not needed for this deployment, equipment not needed will be handed-off to the client for repurposing at a later date or recycled.****

Key Components

- New Samsung 85" 4K UHD Commercial Display
 - Will be mounted on the front wall as the primary display
 - Includes articulating wall mount
 - Client will be responsible for wall reinforcement at display location
- New Samsung 75" 4K UHD Commercial Display
 - Will be mounted on the side wall
 - Includes articulating wall mount
 - Client will be responsible for wall reinforcement at display location
- New Barco Clickshare Wireless Presenter
- New Vaddio IntelliSHOT USB Camera
- (2) New Beamforming Microphones
- (4) New Ceiling Speakers
- 1 Year of FREE Blue Ribbon Support
- Project Management, Functional and As-Built Line Drawings
- Custom Installation and Complete Training

Client Requirements

Power:

(1) 15A Quad at each Display Location (2 TOTAL)

Wall Reinforcement:

Yes, at Display Location

LAN:

(1) LAN at Display Location for Barco Clickshare

Cable Conveyance:

Continuous conduit is required:

- All cable conveyance running through inaccessible areas (i.e. hard ceilings, drywall, etc.)
- Conduit may be substituted with 'ring and string' in all accessible areas (i.e. acoustic drop ceiling)
- Pathway from behind display to ceiling accessible space

- Customer Requirements
 - Please note that all LAN, Phone and Power recommendations made by TTI will be in reference to the Audio/Visual and Integrated Conferencing equipment ONLY. Any additional LAN or Phone needs required for room use will not be included in this Statement of Work. All applicable requirements MUST be complete prior to TTI's arrival. ANY requirements not met prior to arrival may result in rescheduling and or additional charges.
- Payment Terms
 - NEW Customers or for Orders greater than \$25k; 25% due on issuance of PO, 50% due upon equipment delivery, remaining balance due upon project completion.
 - Orders less than \$25k-NET30 from equipment delivery.
 - Customer is responsible for any and all state or local taxes or duties.
 - Any item desiring to be returned must be done within 15 days of receipt. All returns items are subject to a restocking fee.
 - Taurus will arrange proper shipment and bill accordingly for shipping and handling.
 - Invoices are issued and payable in US Dollars directly to Taurus Technologies Incorporated.
- Owner Furnished Equipment (a.k.a - 'OFE')
 - IF any Owner Furnished Equipment (OFE) shall be utilized in this design it will be presumed for the purpose of this Scope of Work and price quotation that all OFE is in good and proper working order.
 - No provisions have been made in this price quotation to test, troubleshoot or repair any Owner Furnished Equipment.
 - Should any testing, troubleshooting or repair be required to bring the Customer's equipment back to good and proper working order, additional charges may apply.
 - The appropriate Taurus Technologies and customer representatives shall agree on services to be rendered and price for such prior to any services being rendered by Taurus Technologies.
 - If the customer is providing any type of source code or configuration files for new or existing equipment, for Taurus to amend and implement, those files must be in complete and proper working order. Any unforeseen issues with said files, that cause additional time outside of this scope of work, may come with additional charges.
- Project Specifics
 - i. Client Responsibilities
 - Any functionality features or equipment not included in this Scope of Work must be addressed in writing prior to acceptance and authorization of this project.
 - A clean and secure work area and that provides conditions that are not detrimental to the equipment provided or personnel on site.
 - ***** All required spaces (rooms, access points, etc.) must be available at the start of the installation and remain available for the duration of the project. Any required space that is unavailable during the scheduled installation timeframe may result in delayed delivery of the project and possible additional charges.**
 - Uninterrupted access to work area during normal business hours in the local time zone (8AM-6PM). Afterhours access will be arranged when needed.
 - All Owner Furnished equipment must be in proper working order and accessible at the beginning of the project.
 - All shipments directly received by the client must be inspected for physical damage and any issues MUST be reported within 24 hours. Any damage not reported within the 24-hour delivery window will be the sole responsibility of the client.
 - It is understood that the Customer takes possession of product from TTI shipping point regardless of which party pays for freight. Upon acceptance, in good order, by carrier from TTI, the material becomes the property of the consignee. All claims for damage, breakage or losses (concealed or obvious) must be made by the consignee, to the carrier in accordance with ICC regulations. (ship to information contained in section I.a and I.b)
 - Installation and testing of all LAN, Phone, and Power circuits prior to arrival on site.
 - "Hard Point" for mounting of equipment. TTI will provide equipment specific mounting hardware to be attached to structural support provided by the customer.
 1. When in doubt, the Customer should contact a certified structural engineer.

- Ceiling Recessed Projection Screen: TTI shall mount and level projection screen(s) within the ceiling grid. Customer is responsible for repairs and/or replacement of any ceiling materials modified or damaged during the screen installation. Client shall be responsible for providing proper power circuit at screen location and connection of the screen control unit to the circuit.
- Pathway for AV cabling to include any core drilling or structural modifications.
- All conduit and raceway as required per local code.
- Proper ventilation at all rack locations.
- Any changes to the scope or functionality of the proposed design and subsequent signature of the Statement of Work will result in additional costs to include, but not limited to, equipment cost, shipping cost, travel expenses, programming charges, and labor expenses.
- Custom millwork, construction, or trim required to complete the project.
- Suitable area for receipt/delivery of equipment. Any inside delivery charges will be the responsibility of the client (noted in section I.c)
- **Any project installation scheduling requires a purchase order at least 2 weeks in advance to the desired date(s).**
- **Prior to installation, all end user locations will be sent a Certificate of Insurance at the place of install. Should the customer/leasing company/owner request additionally insured certificates of more than (1) listed on the C.O.I. Texas Legislation Senate Bill 45 will only allow (1) listed owner on the Certificate of Insurance and not multiple entities. Any deviations from this policy will require the End User to request each owner/entity additional information of business name and location for underwriting purposes, which could incur additional fees.**
- Intellectual Property
 - Control Code – Programming and Touch Panel Files
 - a. All control code and intellectual property related to the control code becomes the property of the client after all invoices have been paid in full. A copy of this code will be maintained by Taurus Technologies in order to easily and efficiently make changes as requested by the customer.
 - b. A touch panel “test drive” is allowed for the first thirty (30) days after which one (1) minor touch panel revision will be made at no cost to the client. Minor changes will include “look and feel” of panel as well as small functional needs that may have changed after the room has been in use but that do NOT deviate from the Scope of Work. All touch panel changes will be made at the end of the 30-day period unless customer requests otherwise. If the customer does request the changes to be made before the 30-day period is up the remaining days will be forfeited and no additional amendments will be made. All deviations from the Scope of Work or that require cabling changes or equipment moves will be billed as a change order.
 - Line/Schematic Drawings, and Flow Drawings
 - a. All drawings become the property of the client after all invoices are paid in full.
 - Warranties – All manufacturer warranties apply. These warranties and ownership thereof will be the customers. Optional upgrade warranties may be purchased upon request as well as Taurus Remote and On-site support packages.

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 27, 2022

Item type: Consent Item

Caption:

Consider extending the lease with the Angelo State University Small Business Development Center for a term commencing September 1, 2022 through August 30, 2023, and authorizing the Board President to execute all necessary documents. (Nora Nevarez)

Summary/History:

The Angelo State Small Business Development Center (SBDC) is a long-time tenant of the Business Resource Center (BRC). The SBDC assists thousands of area small businesses with free and confidential business advising and business training to better manage their operations. SBDC Staff assist the Development Corporation with public events, BRC operations, and also complement our efforts by serving as a vital resource to those seeking advice and counsel when establishing a business in San Angelo. The proximity achieved by SBDC's presence in the Business Resource Center provides exceptional value to both entities and to the constituents that we serve.

Financial Impact:

Angelo State SBDC pays \$10 per year for their lease.

Other Information/Recommendation:

Staff recommends extending the lease with the Angelo State University Small Business Development Center for a term commencing September 1, 2022 through August 30, 2023, and authorizing the Board President to execute all necessary documents.

Attachments:

- | | |
|---------------------------------------|--|
| 1. BRC Lease Amendment No. 2 4-7-2022 | BRC Lease Amendment No. 2 4-7-2022.pdf |
|---------------------------------------|--|

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Tina Dierschke	Approved
Brandon Dyson	Approved
Guy Andrews	Final Approval

LEASE**ANGELO STATE UNIVERSITY****AMENDMENT****SAN ANGELO, TEXAS**

LEASED PREMISES: Business Resource Center
69 North Chadbourne
San Angelo, TX 76903-5848
Suites 110.0-110.10

AMENDMENT NO: Two

DATE: April 7, 2022

LESSOR: City of San Angelo
Development Corporation
72 West College
San Angelo, Texas 76903

ACCOUNT NUMBER(S)
2000-10615

The **original Lease Agreement**, commenced on September 1, 2020, for the above referenced leased property and extended by amendment No. One, dated June 07, 2021 and is hereby renewed and extended, under the following terms and conditions: The lease shall be renewed and extended for an additional twelve (12) month period, beginning September 1, 2022 and terminating on August 31, 2023. All other terms and conditions of the original Lease Agreement shall remain in full force and effect.

This Lease Amendment is not valid until fully executed by the Lessee and Lessor.

City of San Angelo Development Corporation

Ronnie D. Hawkins, Jr., Lt Gen (ret) USAF
President

69 North Chadbourne Street

Angelo State University

San Angelo, Texas 76903

San Angelo, Texas

SIGN: _____

SIGN: _____

DATE: _____

DATE: _____

BY: _____

Ronnie D. Hawkins, Jr., Lt Gen (ret) USAF
President

REVIEWED FOR FISCAL IMPLICATIONS

Angie Wright
Vice President of Finance & Administration

DATE: _____

Requestor: Nolan Sosa, Economic Development, COSADC, 325-657-4219

Meeting Date: April 27, 2022

Item type: Consent Item

Caption:

Consider approving an agreement by and between the City of San Angelo Development Corporation and Angelo Painters in the amount of \$1,750 for drywall repair and touch up at the Business Resource Center and authorizing the Board President or their designee to execute all necessary documents (Nolan Sosa)

Summary/History:

The Business Resource Center (BRC) roof sustained damage from various hail events. The BRC facade also deteriorated over time, allowing cracks to form. As a result, our building sustained damage from water intrusion during rain events between 2019-2022.

In 2021, we contracted for repairs to our roof and facade. We are now completing repairs to the BRC by enlisting a painter to touch up areas damaged by water intrusion.

Staff solicited three proposals and Angelo Painters was the lowest bidder at \$1,400. Their estimate includes language that their pricing may vary based on the actual amount of materials used. Therefore, Staff requests a 25% contingency allowance for this project in the amount of \$350 for such variation.

Financial Impact:

Staff will use the Building and Grounds Maintenance (04-31) account to address these repairs.

Other Information/Recommendation:

Staff recommends approving an agreement by and between the City of San Angelo Development Corporation and Angelo Painters in the amount of \$1,750 for drywall repair and touch up at the Business Resource Center and authorizing the Board President or their designee to execute all necessary documents.

Attachments:

1. Quote_COSADC_AngeloPainters Quote_COSADC_AngeloPainters.pdf

Presentation:

Approvals/Reviews:

Nolan Sosa
Tina Dierschke
Brandon Dyson
Guy Andrews

Created/Initiated
Approved
Approved
Final Approval



Angelo Painters

2114 W. Harris

San Angelo, Tx 76901

Office: (325) 374-6966

Email: info@angelopainters.com

Quote/Invoice

Name: Nora

Phone Number: 325.653.7197

Address: 69 N. Chadbourne

Description of Work

Interior

Drywall repairs and touch up paint only down stairs conference room
Touch up only upstairs conference room and stair way
(only areas that where marked)

(If touch up paint dose not match up quote will need to be revised)

This work carries a limited warranty on materials and labor. By signing this quote, the customer accepts the scope of work and prices as states above. Payment due upon completion. General Liability Certificate available upon request. Quote is valid for 6 months from quote date.

Cover up 100% to prep & paint All materials included Sherwin Williams/Kelly-Moore Paint products

\$100.00 deposit is required to be added on schedule

If quoted more them \$5,000.00 when half of job is completed a invoice for a draw will be due

Customer Signature:

Date: 04/1/22

Total \$ 1,400.00



Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: April 27, 2022

Item type: Regular Item

Caption:

Consider approving the March 2022 Financial Statements. (Presentation made by Tina Dierschke, Director of Finance)

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | | |
|----|----------------|--------------------|
| 1. | COSADC FS 2203 | COSADC FS 2203.pdf |
|----|----------------|--------------------|

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Tina Dierschke	Approved
Brandon Dyson	Approved
Guy Andrews	Final Approval

City of San Angelo Development Corporation

Financial Information and Schedules As of March 31, 2022

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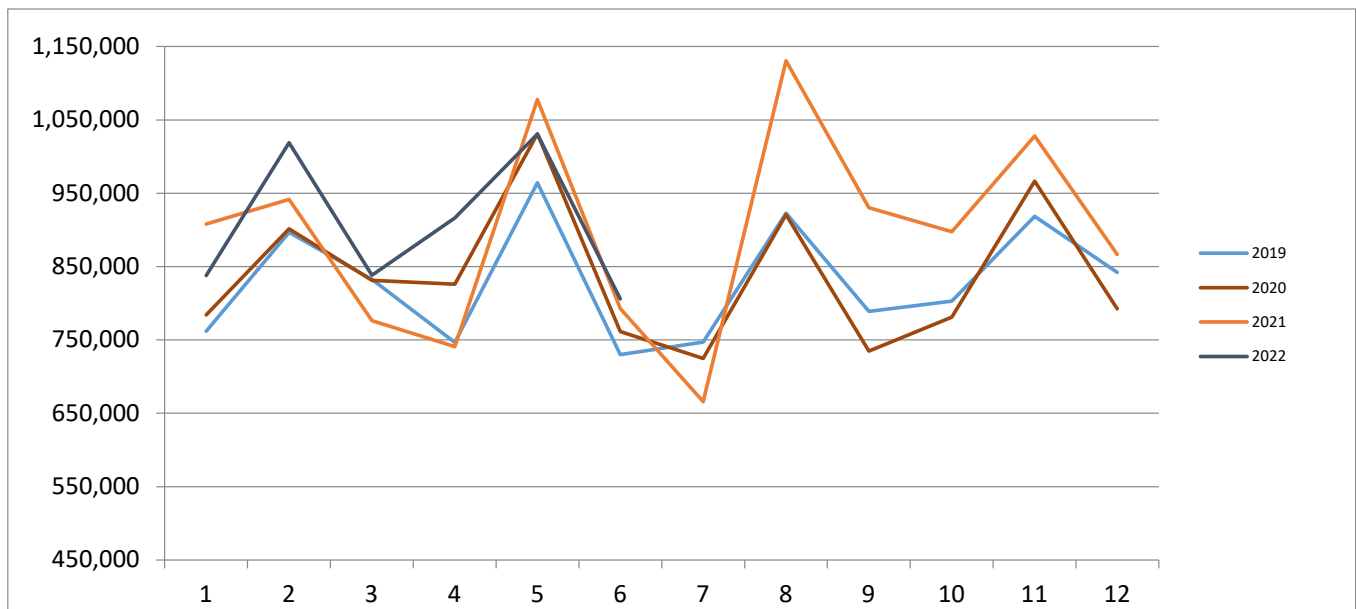
**City of San Angelo Development Corporation
Executive Summary
March 2022**

Available Fund Balances

Unassigned Fund Balance-Economic Development	4,140,502
Unassigned Fund Balance-Ballot	2,207,947

Sales Tax Analysis

Month	2019	2020	2021	2022	% Over/(Under)
Oct	761,865	784,232	907,912	837,902	-7.71%
Nov	896,890	901,416	941,714	1,018,994	8.21%
Dec	832,486	831,209	776,336	838,245	7.97%
Jan	746,604	826,116	740,927	916,151	23.65%
Feb	964,281	1,030,912	1,077,963	1,030,426	-4.41%
Mar	730,020	761,229	792,882	806,025	1.66%
Apr	747,020	725,032	665,954		
May	923,026	920,877	1,130,561		
Jun	789,102	734,988	930,276		
Jul	802,784	781,279	897,588		
Aug	918,423	966,590	1,027,915		
Sep	842,023	792,202	866,535		



City of San Angelo Development Corporation
Balance Sheet - Economic Development
As of March 31, 2022

ASSETS

Current Assets

Checking/Savings

Cash 521,923

Money Market 2,805,451

Total Checking/Savings 3,327,373

Accounts Receivable

Leases 82,530

Total Accounts Receivable 82,530

Other Current Assets

Investments 6,996,408

Total Other Current Assets 6,996,408

Total Current Assets 10,406,312

Fixed Assets

Land -Industrial Park 69,395

Industrial Park-Phase I 567,414

Industrial Park-Phase II 38,624

Industrial Park-Phase III 20,377

Building-Business Resource Ctr 2,004,967

Accum Depr-Building (974,373)

Total Fixed Assets 1,726,403

TOTAL ASSETS

12,132,715

LIABILITIES & FUND EQUITY

Liabilities

Current Liabilities

Accounts Payable 390

Total Current Liabilities 390

Total Liabilities 390

Fund Equity

Committed for Eco. Dev. Projects 6,265,419

Restricted for Fixed Assets 1,726,403

Unassigned Fund Balance 4,140,502

Total Fund Equity 12,132,325

TOTAL LIABILITIES & FUND EQUITY 12,132,715

City of San Angelo Development Corporation
Revenue & Expenditure Report - Economic Development
March 2022

		Budget	Month Actual	YTD Actual	YTD Actual W/ Enc	Over/(Under) Budget	% of Budget
Revenues							
Sales & Use Tax		2,852,009	225,687	1,525,368	1,525,368	(1,326,641)	53%
Interest on Investments		9,464	260	9,558	9,558	94	101%
Lease Income		10	-	6,320	6,320	6,310	100%
Miscellaneous Income		-	-	78,408	78,408	78,408	100%
Gain on Sale Assets		-	1,000	1,000	1,000	1,000	100%
Total Revenues		2,861,483	226,947	1,620,654	1,620,654	(1,240,829)	57%
Expenditures							
Administrative		191,986	24,398	100,286	106,610	(85,376)	56%
City Services		705,946	-	176,487	176,487	(529,459)	25%
Industrial Park Ops & Maint		18,462	2,670	6,063	16,204	(2,258)	88%
Marketing-Chamber of Commerce		262,500	65,625	196,875	262,500	-	100%
Advertising		14,500	-	11,500	11,956	(2,544)	82%
Utilities		106,087	5,497	35,894	73,746	(32,341)	70%
Capital		270,678	-	104,662	208,751	(61,927)	77%
Business Factory		138,784	3,744	11,291	17,946	(120,838)	13%
Total Operating Expenditures		1,708,943	101,934	643,058	874,200	(834,743)	51%
Projects							
Principle LED	DC0134	1,004	-	-	-	(1,004)	0%
Phase II Sewer Line	DC0136	96,000	-	-	-	(96,000)	0%
TXDOT Aside Program Grant	DC0137	60,500	-	-	-	(60,500)	0%
CalTech	DC0138	181,950	-	-	-	(181,950)	0%
Parkhill	DC0139	10,006	-	795	10,006	-	100%
Grant Works	DC0140	2,500	-	2,500	2,500	-	100%
Netco	DC0142	5,500	-	-	-	(5,500)	0%
Elite Solutions	DC0145	15,260	-	-	-	(15,260)	0%
Industrial Park-Phase II	DC0147	3,416	-	-	2,848	(568)	83%
US Customs Retention II	DC0152	151,762	-	-	-	(151,762)	0%
Principle LED BREP	DC0154	2,500	-	-	-	(2,500)	0%
Chadbourne Street	DC0157	750,000	-	-	-	(750,000)	0%
West Texas Steel	DC0162	59,000	-	-	-	(59,000)	0%
SMC Global	DC0163	160,000	-	-	-	(160,000)	0%
J's Deer & Wild Game	DC0164	15,000	-	-	-	(15,000)	0%
Double Barrel	DC0167	20,000	-	-	-	(20,000)	0%
Ethicon	DC0170	325,047	-	-	-	(325,047)	0%
Centurion BREP	DC0171	6,000	-	-	-	(6,000)	0%
Wendland Manufacturing	DC0176	400,000	-	-	-	(400,000)	0%
US 87 Monuments	DC0178	40,726	-	-	-	(40,726)	0%
Airport Exit Monument	DC0179	100,000	-	-	-	(100,000)	0%
TGC/GAFB II	DC0181	145,000	-	49,584	49,584	(95,416)	34%
SMC Global - BREP	DC0182	362,500	-	-	-	(362,500)	0%
Dorado Construction	DC0183	50,000	-	-	-	(50,000)	0%
SME-Prime	DC0184	50,000	50,000	50,000	50,000	-	100%
Ind Park Monument	DC0187	2,400	-	-	2,400	-	100%
Ind Park Clearing	DC0188	25,000	-	-	-	(25,000)	0%
SkyWest Advertising	DC0189	100,000	-	-	-	(100,000)	0%
Hangar Code Study	DC0191	6,725	-	-	-	(6,725)	0%
Skyline P3	DC0192	3,000,000	-	-	-	(3,000,000)	0%
BREP - 4540 Construction	DC0201	32,500	-	-	-	(32,500)	0%
Ind. Park Brush Clearing	DC0202	188,000	-	-	-	(188,000)	0%
Future Projects		997,650	-	-	-	(997,650)	0%
Total Project Expenditures		7,365,946	50,000	102,879	117,338	(7,248,608)	1%
Total Expenditures		9,074,889	151,934	745,937	991,538	(8,083,351)	8%
Revenue Over/(Under) Expenditures		(6,213,406)	75,013	874,717	629,116		

City of San Angelo Development Corporation
Economic Development Projects
As of March 31, 2022

Project	Code	Original Allocation	Current Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Principle LED	DC0134	550,001	516,123	-	515,119	1,004
Phase II Sewer Line	DC0136	100,000	100,000	-	4,000	96,000
TXDOT Aside Program Grant	DC0137	100,000	100,000	-	39,500	60,500
CalTech	DC0138	603,999	223,050	-	41,100	181,950
Parkhill	DC0139	308,000	323,000	795	313,788	9,212
Grant Works	DC0140	54,000	54,000	2,500	54,000	-
Netco	DC0142	60,000	60,000	-	54,500	5,500
Elite Solutions	DC0145	40,260	15,260	-	-	15,260
Industrial Park-Phase II	DC0147	2,000,000	4,226,136	-	4,222,719	3,417
US Customs Retention II	DC0152	46,435	1,149,225	-	997,462	151,763
Principle LED BREP	DC0154	300,147	300,147	-	297,647	2,500
Chadbourne Street	DC0157	1,500,000	3,750,000	-	3,000,000	750,000
West Texas Steel	DC0162	59,000	59,000	-	-	59,000
SMC Global	DC0163	200,000	200,000	-	40,000	160,000
J's Deer & Wild Game	DC0164	60,000	60,000	-	45,000	15,000
Double Barrel	DC0167	70,000	70,000	-	50,000	20,000
Ethicon	DC0170	47,724	325,047	-	-	325,047
Centurion BREP	DC0171	36,000	36,000	-	30,000	6,000
Wendland Manufacturing	DC0176	400,000	400,000	-	-	400,000
US 87 Monuments	DC0178	150,000	150,000	-	109,274	40,726
Airport Exit Monument	DC0179	100,000	100,000	-	-	100,000
TGC/GAFB II	DC0181	145,000	145,000	49,584	49,584	95,416
SMC Global - BREP	DC0182	362,500	362,500	-	-	362,500
Dorado Construction	DC0183	150,000	150,000	-	100,000	50,000
SME-Prime	DC0184	150,000	100,000	50,000	100,000	-
Ind Park Monument	DC0187	5,800	5,800	-	3,400	2,400
Ind Park Clearing	DC0188	25,000	25,000	-	-	25,000
SkyWest Advertising	DC0189	200,000	200,000	-	100,000	100,000
Hangar Code Study	DC0191	25,000	25,000	-	18,275	6,725
Skyline P3	DC0192	3,000,000	3,000,000	-	-	3,000,000
BREP - 4540 Construction	DC0201	32,500	32,500	-	-	32,500
Ind. Park Brush Clearing	DC0202	188,000	188,000	-	-	188,000
		10,848,866	16,230,288	102,879	10,185,369	6,265,419

Total Committed, Not Expended

6,265,419

City of San Angelo Development Corporation
Balance Sheet - Ballot
As of March 31, 2022

ASSETS

Current Assets

Checking/Savings

Cash

1,004

Money Market

6,398,630

Total Checking/Savings

6,399,634

Other Current Assets

Investments

2,000,688

Total Other Current Assets

2,000,688

Total Current Assets

8,400,321

TOTAL ASSETS

8,400,321

LIABILITIES & FUND EQUITY

Fund Equity

Committed for Ballot Projects

726,980

Assigned for Debt Service

5,465,394

Unassigned Fund Balance

2,207,947

Total Fund Equity

8,400,321

TOTAL LIABILITIES & FUND EQUITY

8,400,321

City of San Angelo Development Corporation
Revenue & Expenditure Report - Ballot
March 2022

	Budget	Month Actual	YTD Actual	YTD Actual w/ Enc	Over/(Under) Budget	% of Budget
Revenues						
Sales & Use Tax	7,333,738	580,338	3,922,374	3,922,374	(3,411,364)	53%
Interest on Investments	24,336	580	21,568	21,568	(2,768)	89%
Total Revenues	7,358,074	580,918	3,943,942	3,943,942	(3,414,132)	54%
Expenditures						
City Services	78,914	-	19,729	19,729	(59,185)	25%
Loan/Debt Service	5,465,394	-	-	-	(5,465,394)	0%
Total Operating Expenditures	5,544,308	-	19,729	19,729	(5,524,579)	0%
Projects						
West TX Water Partnership	200,000	-	10,781	10,781	(189,219)	5%
Affordable Housing	537,760	55,054	55,054	55,054	(482,706)	10%
Water Rights	498,960	-	-	-	(498,960)	0%
Future Projects	809,941	-	-	-	(809,941)	0%
Total Project Expenditures	2,046,661	55,054	65,835	65,835	(1,980,826)	3%
Total Expenditures	7,590,969	55,054	85,564	85,564	(7,505,405)	1%
Revenue Over/(Under) Expenditures	(232,895)	525,864	3,858,378	3,858,378		

City of San Angelo Development Corporation
Ballot Projects
As of March 31, 2022

Project	Project Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Ballot Projects:				
Water Supply Projects				
West Texas Water Partnership	857,010	10,781	667,791	189,219
* Reclaimed Water Alternatives	1,389,965	-	1,389,965	-
* Red Arroyo Storm Water Basin	151,040	-	151,040	-
Total Expenditures	2,398,015	10,781	2,208,796	189,219
Total Water Supply Projects				189,219
Affordable Housing				
Revenues				
* Sale of Fixed Assets - Blackshear Properties	394,351	-	394,351	-
Total Revenues				
Expenditures				
Affordable Housing	3,920,207	55,054	3,382,446	537,761
* Administrative Contract	120,405	-	120,405	-
* Blackshear Neighborhood Boundary	28,300	-	28,300	-
* Blackshear Properties	404,125	-	404,125	-
* Neighborhood Blitz	550,000	-	550,000	-
* Neighbors Helping Neighbors	53,000	-	53,000	-
* Rebuilding Together - Housing One Stop	23,759	-	23,759	-
* Rebuilding Together - Housing Repair	74,920	-	74,920	-
* Rehabs	114,487	-	114,487	-
* Roofing Grant	200,000	-	200,000	-
Total Expenditures	5,489,203	55,054	4,951,443	537,761
Total Affordable Housing				537,761
Other Projects				
* Sports Facilities Maintenance	285,353	-	285,353	-
Total Expenditures	285,353	-	285,353	-
Total Ballot Projects Committed, Not Expended				726,980

Voter Approved Projects:

* Fort Concho Improvements	900,000	-	900,000	-
* Sports & Athletics Facilities	708,744	-	708,744	-
* 29th Street Sports Complex	1,750,000	-	1,750,000	-
Total Expenditures	3,358,744	-	3,358,744	-
Total Voter Approved Projects Committed, Not Expended				-
* Completed				

City of San Angelo Development Corporation
Transaction Detail by Account
March 2022

Group #	PO #	Type	Date	Number	Description	Amount
Fund 700 DEVELOPMENT CORPORATION						
700-0000-313.00-00 TAX / SALES AND USE TAX						
	3760	AJ	3/31/2022	288	COSADC Sales Tax	225,686.99
700-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
	3768	AJ	3/31/2022	296	MM Interest ED	260.43
700-0000-380.80-00 MISC / SALE OF PROPERTY						
	3391	AJ	2/9/2022	254	Sell 10 W. Ave. Q	1,000.00
700-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
	3756	AJ	3/18/2022	286	West TX Water Part	9,510.34
	2945	AP	2/23/2022	5602	SME EDUCATION FOUN	50,000.00
PROJECT#: DC0184						
700-0700-411.03-23 PROFESSIONAL & TECHNICAL / LOBBYING						
	3389	AP	3/22/2022	692337	GULF COAST STRATEG	-15,000.00
	3390	AP	3/22/2022	5621	GULF COAST STRATEG	15,000.00
	3349	AP	3/16/2022	692337	GULF COAST STRATEG	15,000.00
	3232	AP	3/4/2022	5617	TEXAS MIDWEST COMM	5,000.00
	3137	AP	3/1/2022	5607	TRANSPORTATION ADV	1,000.00
700-0700-411.03-60 PROFESSIONAL & TECHNICAL / CONTRACT SERV						
	3389	126065 AP	3/22/2022	692338	SAN ANGELO CHAMBER	-65,625.00
	3390	126065 AP	3/22/2022	5622	SAN ANGELO CHAMBER	65,625.00
	3357	126065 AP	3/14/2022	692338	SAN ANGELO CHAMBER	65,625.00
700-0700-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
	3050	AJ	3/3/2022	UT	UB CHARGE UPDATE	128.68
	2995	AJ	3/2/2022	UT	UB CHARGE UPDATE	15
700-0700-411.04-12 PURCHASED SERVICES / NATURAL GAS						
	3236	126545 AP	3/3/2022	5608	ATMOS ENERGY	340.02
700-0700-411.04-13 PURCHASED SERVICES / ELECTRICITY						
	3450	AP	3/17/2022	692577	GEXA ENERGY, LP	479.23
	2978	AP	2/17/2022	691805	GEXA ENERGY, LP	716.91
700-0700-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI						
	3516	126231 AP	3/25/2022	5629	RADS WINDOW CLEANI	350
	3389	127409 AP	3/22/2022	692336	ANGELO BUILDING SP	-258
	3390	127409 AP	3/22/2022	5620	ANGELO BUILDING SP	258
	3493	126677 AP	3/19/2022	5628	JOWERS COMMERCIAL	800
	3236	126677 AP	3/7/2022	5612	JOWERS COMMERCIAL	800
	3236	127298 AP	3/6/2022	5613	JR SILVA TREE SERV	408
	3236	126599 AP	3/4/2022	5611	HOUSE OF CHEMICALS	51.12
	3155	126233 AP	3/1/2022	5603	ENER-TEL SERVICES	100
	3156	126269 AP	2/28/2022	5606	REPUBLIC SERVICES,	29.51
	3156	126677 AP	2/28/2022	5604	JOWERS COMMERCIAL	800
	3237	127006 AP	2/28/2022	5609	CONCHO VALLEY ELEC	45.66
	3359	127409 AP	2/16/2022	692336	ANGELO BUILDING SP	258
	3156	127487 AP	2/11/2022	5603	ENER-TEL SERVICES	101.2
	3238	126599 AP	1/19/2022	5611	HOUSE OF CHEMICALS	73.36
700-0700-411.04-33 PURCHASED SERVICES / VEHICLE MAINTENANCE						
	3729	AJ	3/31/2022		Mthly Vehicle Main	135.95
700-0700-411.04-42 PURCHASED SERVICES / RENT OF EQUIPMENT						
	3493	127331 AP	3/21/2022	5626	CTWP	116.89
	3308	AP	2/28/2022	692409	CTWP	121.76
	3160	AP	1/31/2022	692013	CTWP	121.76
700-0700-411.05-30 PURCHASED SERVICES / COMMUNICATION						
	3745	AJ	3/28/2022	279	VoIP - March 22	305.82
	3748	AJ	3/28/2022	281	Suddenlink March 2	681.81

City of San Angelo Development Corporation
Transaction Detail by Account
March 2022

Group #	PO #	Type	Date	Number	Description	Amount
700-0700-411.05-31 PURCHASED SERVICES / CELLULAR PHONE						
	3767	AJ	3/31/2022	295	AT&T Mar '22	38.84
	3766	AJ	2/28/2022	294	AT&T Feb '22	52.29
	3765	AJ	1/31/2022	293	AT&T Jan '22	56.2
	3752	AJ	1/22/2022	282	Verizon Chrgs Jan	55.3
700-0700-411.05-65 PURCHASED SERVICES / SPECIAL PROJECT "A"						
	3232	AP	3/10/2022	5610	COWBOY UP CHOCOLAT	2,800.00
	3236	126564 AP	3/7/2022	5614	KIRBO'S OFFICE SYS	149
	3236	126230 AP	3/1/2022	5618	WALLACE, RUSSELL E	596
	3156	126564 AP	2/9/2022	5605	KIRBO'S OFFICE SYS	149
	3019	AP	1/17/2022	10138	CITIBANK, N.A	39.84
	3019	AP	1/11/2022	10138	CITIBANK, N.A	10.5
700-0700-411.05-90 PURCHASED SERVICES / CONVENTIONS & SCHOO						
	3493	127462 AP	3/24/2022	5631	TEXAS ECONOMIC DEV	200
	3236	127462 AP	3/4/2022	5616	TEXAS ECONOMIC DEV	200
700-0700-411.05-91 PURCHASED SERVICES / PROF.DUES & SUBSCRI						
	3389	127591 AP	3/22/2022	692340	TEXAS ECONOMIC DEV	-525
	3390	127591 AP	3/22/2022	5624	TEXAS ECONOMIC DEV	525
	3359	127591 AP	2/1/2022	692340	TEXAS ECONOMIC DEV	525
700-0700-411.06-10 SUPPLIES / OFFICE SUPPLIES						
	3389	127576 AP	3/22/2022	692335	ANGELO AWARDS	-44.58
	3390	127576 AP	3/22/2022	5619	ANGELO AWARDS	44.58
	3389	126304 AP	3/22/2022	692339	STAPLES ADVANTAGE	-6.72
	3390	126304 AP	3/22/2022	5623	STAPLES ADVANTAGE	6.72
	3357	127576 AP	3/2/2022	692335	ANGELO AWARDS	44.58
	3357	126304 AP	3/1/2022	692339	STAPLES ADVANTAGE	6.72
	3237	126304 AP	2/24/2022	5615	STAPLES ADVANTAGE	95.56
	3494	127460 AP	2/23/2022	5627	FASTSIGNS OF SAN A	77
	3019	AP	1/11/2022	10138	CITIBANK, N.A	101.34
700-0700-411.06-26 SUPPLIES / GASOLINE						
	3729	AJ	3/31/2022		Mthly Fuel Expense	221.63
700-0700-411.06-30 SUPPLIES / FOOD						
	3493	126679 AP	3/23/2022	5625	ANGELO WATER SERVI	49.21
	3022	126679 AP	2/23/2022	5601	ANGELO WATER SERVI	20
	3019	AP	2/1/2022	10138	CITIBANK, N.A	59.98
	3019	AP	1/27/2022	10138	CITIBANK, N.A	27
	3019	AP	1/11/2022	10138	CITIBANK, N.A	13.84
	3019	AP	1/6/2022	10138	CITIBANK, N.A	69
700-0705-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
	3150	AJ	3/8/2022	UT	UB CHARGE UPDATE	61.38
	3135	AJ	3/7/2022	UT	UB CHARGE UPDATE	37.37
700-0705-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI						
	3236	127298 AP	3/6/2022	5613	JR SILVA TREE SERV	396
700-0705-411.05-21 PURCHASED SERVICES / INSURANCE-LIABILITY						
	3467	AP	3/21/2022	5630	SAM TAMBUNGA INSUR	2,175.00
Fund 711 COSADC - BALLOT						
711-0000-313.00-00 TAX / SALES AND USE TAX						
	3760	AJ	3/31/2022	288	COSADC Sales Tax	580,337.99
711-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
	3768	AJ	3/31/2022	296	MM Interest Ballot	579.67
711-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
	3211	AP	3/10/2022	2012	FIRST TITLE CO	55,054.32

PROJECT#: DC0200

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures

Fiscal Year through March 31, 2022

Hickory Water Supply - Fund 516

Debt Payments Through 2031

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance		55,328		55,328			
REVENUES:							
Interest		-	-	-	-	596,221	596,221
C.O. Proceeds		-	-	-	-	119,998,750	119,998,750
Total Revenues		-	-	-	-	120,594,971	120,594,971
EXPENDITURES:							
Easements/Property Damage	4150	-	-	-	-	106,865	106,865
Engineering	4157	45,626	-	45,626	-	18,744,693	18,790,319
Well Field Pipelines	4152	-	-	-	-	3,026,918	3,026,918
30 " Transmission Main	4153	-	-	-	-	38,681,022	38,681,022
Well Field Pumps	4154	-	-	-	-	12,831,038	12,831,038
Well Field Pump Station	4155	-	-	-	-	1,617,139	1,617,139
Well Field Expansion	4158	-	-	-	-	7,668,888	7,668,888
Treatment Plant	4156	-	-	-	-	27,132,194	27,132,194
Well Field Expansion #2	4159	-	-	-	-	9,640,252	9,640,252
Issue Costs	9900	-	-	-	-	172,251	172,251
Total Expenditures		45,626	-	45,626	-	119,621,260	119,666,886
Revenue Over/(Under) Expenditures		(45,626)	-	(45,626)			
Ending Fund Balance		9,702		9,702			

	Revenues
Previous Years Activity	120,594,890
Current Year Budget	-
Less Interest Earned	(596,140)
TOTAL	119,998,750

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures Fiscal Year through March 31, 2022

Hickory Water Supply II - Fund 527 Debt Payments Through 2045

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance*		10,069		10,069			
REVENUES:							
Interest Income		-	-	-	-	10,069	10,069
C.O. Proceeds		52,311,560	-	-	(52,311,560)	3,763,441	3,763,441
Total Revenues		52,311,560	-	-	(52,311,560)	3,773,510	3,773,510
EXPENDITURES:							
Post Construction	4150	255,500	-	-	(255,500)	-	-
Design & Inspection	4157	3,160,800	-	-	(3,160,800)	-	-
Construction	4159	40,620,412	-	-	(40,620,412)	-	-
Issue Costs	9900	-	-	-	-	1,469,664	1,469,664
Contingencies	9900	8,274,848	-	-	(8,274,848)	-	-
Transfer to Debt Service	1994	-	-	-	-	2,293,777	2,293,777
Total Expenditures		52,311,560	-	-	(52,311,560)	3,763,441	3,763,441
Revenue Over/(Under) Expenditures		-	-	-			
Ending Fund Balance		10,069		10,069			

*Preliminary

Requestor: Nolan Sosa, Economic Development, COSADC, 325-657-4219

Meeting Date: April 27, 2022

Item type: Executive Session Item

Caption:

Section 551.072 to deliberate the purchase, exchange, lease, or value of real property, regarding Sarah R Robertson survey 178.

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nolan Sosa

Brandon Dyson

Guy Andrews

Created/Initiated

Approved

Final Approval