CITY OF SAN ANGELO TEXAS
Development Corporation

Agenda
9/27/2023

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on September 27, 2023 at 8:30 AM at the East Mezzanine of City Hall, 72 W. College Ave., San Angelo, Texas, for the purpose of considering the following agenda items.

1. **Call to Order**
2. **Prayer**
3. **Public Comment**

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

4. **Consent Agenda**
   a. Consider approving the necessary Corporation disbursement
   b. Consider approving the regular meeting minutes of August 30, 2023.
   c. Consider approving the August 2023 Financials (Tina Dierschke)
   d. Consider approving a sponsorship for the 2023 Governor's Small Business Summit, for an amount not to exceed $1,000, and authorizing the Board President or their designee to execute all necessary documents.
5. **Regular Agenda**
   a. Business Resource Center Economic Impact Report (Presentation by Dezaray Johnson, ASU SBDC Director)
   b. Keep San Angelo Beautiful (KSAB) fiscal year activities report (Presentation by Charlotte Anderson, Executive Director)
   c. Discussion and possible action regarding strategic priorities and appoint a sub-committee to review COSADC policies (Presentation by Michael Dane, Interim Director of Economic Development)
   d. Public Hearing regarding the expenditure of up to $2,000,000 of sales and use tax funds as an Economic Development Incentive to Angelo State University to partially fund construction of a flight training facility at Mathis Field in accordance with Texas Local Government Code, Section 505.159 (Presentation made by Robert Schneeman, Economic Development Project Manager)
   e. Consider approving a resolution authorizing a project under Chapters 501 and 505 of the Texas Local Government Code to utilize sales and use tax funds in an amount not to exceed $29,700 as an Economic Development Incentive to Lip Chip, LLC, subject to City Council

approval and authorizing the board president to negotiate and execute all necessary documents (Presentation made by Robert Schneeman, Economic Development Project Manager)

6. **Closed Session**

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

a. Section 551.071 - Consultation with attorney regarding Economic Development Agreement with Skyline Aviation
b. Section 551.072 - Deliberations about real property regarding RFP RE-01-23 Sarah R. Robertson Survey 178

7. **Follow Up and Administrative Issues**
   a. Consideration and possible action of items discussed in Closed Session, if needed
   b. Announcements and consideration of Future Agenda items
8. **Adjournment**

CERTIFICATION

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 21st day of September 2023 at 5:00 P.M.

_____
Michael Dane
Economic Development Interim Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code.

In compliance with the Americans with Disabilities Act, the City of San Angelo will provide for reasonable accommodations for persons attending the Development Corporation meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197, or the ADA Coordinator at 325-657-4407 for request, or by completing a request form online at cosatx.us/ada.

COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday after each meeting.

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: September 27, 2023

Item type: Consent Item

Caption:

Consider approving the necessary Corporation disbursement

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. Disbursement 09-27-2023 Disbursement 09-27-2023.pdf

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Tina Dierschke	Approved
Brandon Dyson	Approved
Michael Dane	Final Approval

City of San Angelo Development Corporation
Check Disbursements
For Board Approval September 27, 2023

Economic Development

COSA	$	91,592.68	Gateway Monument (Inv. 60570)	*Ck. 5976*
Kimley Horn and Assoc., Inc.		29,221.10	ED Fire flow evaluation (Inv. 645869090723)	*Ck. 5973*
Pullig Contracting		12,600.00	Mowing, trimming, and chemical spray at Industrial Park (Inv. 1228)	
Schindler Elevator Corp.		11,994.63	Repairs for BRC elevator (Inv. 7153752957 & 7100530225)	*Ck. 5975*
Pecos Street Pharmacy		5,733.00	BP 2021 - Reimbursements (Inv. 2)	*Ck. 5963*
Media Advantage		2,650.00	Marketing (Inv. July 2338)	*Ck. 5974*
COSA		2,000.00	Reimburse City Clerk for DocuSign access (Inv. 60220)	*Ck. 5982*
Jowers Commercial Cleaning		1,150.00	Mo. Cleaning at BRC (Inv. 6066)	*Ck. 5969*
Sam Tambunga Insurance		1,097.65	Vehicle insurance coverage	*Ck. 5970*
Centurion Planning & Design		1,000.00	Refund office space deposit (Inv. 230907)	*Ck. 5981*
SA Chamber of Commerce		1,000.00	Sponsorship - 20 Under 40 (Inv. 13983)	
Total for Board Consideration	**$**	**160,039.06**		
Jowers Commercial Cleaning	$	800.00	Cleaning at BRC (Inv. 6102)	
Jowers Commercial Cleaning		800.00	Cleaning serv at BRC (Inv. 6089)	*Ck. 5978*
Jowers Commercial Cleaning		800.00	Janitorial serv at BRC (Inv. 5953)	*Ck. 5953*
Russ Wallace		625.00	IT serv for Business Factory (Inv. 1046)	*Ck. 5980*
CTWP		572.28	Copier leases (Inv. 1494536 & 1494537)	*Ck. 5977*
CTWP		556.99	Mo. Copier rental for two copiers and overage copier chrg (Inv. 1477251, 1477347, & 1495805)	
JR Silva Tree Service & Landscaping		528.00	Industrial Park - cleaning around signage (Inv. 4607)	
CTWP		526.07	Copier leasese (Inv. 1485407 & 1485556)	*Ck. 5960*
Go San Angelo		404.75	Legal notice (Ad 5802007)	
Duncan Mechanical Serv		352.32	Seasonal heating & a/c serv - check on Mitsubishi units (Inv. 1899)	
Rads Window Cleaning		350.00	Exterior/Interior window cleaning (Inv. 1161)	*Ck. 5979*
Staples		142.74	Office Supplies (Inv. 3546237244 & 3546237245)	
Atmos Energy		128.52	Gas utilities at BRC	*Ck. 5972*
Atmos Energy		119.40	Gas utilities at BRC	
Ener-tel Services		100.00	Mo. Burglar & fire alarm monitoring (Inv. 310213)	*Ck. 5984*
Ener-tel Services		100.00	Mo. Burglar & fire alarm monitoring (Inv. 307990)	*Ck. 5968*
Angelo Water Serv.		51.18	Water delivery & water cooler rental (Serv 09/01-09/30/2023)	*Ck. 5971*
CVEC		46.64	Electric at airport signage (Inv. 26511/2308)	*Ck. 5983*
Sam Tambunga Insurance		45.00	Increase insurance rate (Inv. 2091719)	
CVEC		44.31	Electric at airport signage (Inv. 26511/2307)	*Ck. 5967*

City of San Angelo Development Corporation
Check Disbursements
For Board Approval September 27, 2023

Republic Services		35.49	Water delivery & water cooler rental (Serv for Aug. 2023)	*Ck. 5965*
Republic Services		30.49	Trash service at BRC (Serv for Sept. 2023)	*Ck. 5985*
Angelo Awards		20.03	Name plate (Inv. 12173)	
	$	**7,179.21**		
Total Eco Dev Disbursements	**$**	**167,218.27**		
Ballot				
COSA	$	498,960.00	ED Water Rights (Inv. 60570)	*Ck. 2058*
First Title Co	$	63,460.00	Mortgage buydown - 39 W. 12th St.	*Ck. 2050*
Total for Board Consideration	**$**	**562,420.00**		
Total Routine Disbursements	**$**	**-**		
Total Ballot Disbursements	**$**	**562,420.00**		
Grand Total Disbursements this Period	**$**	**729,638.27**		

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: September 27, 2023

Item type: Consent Item

Caption:

Consider approving the regular meeting minutes of August 30, 2023.

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. COSADC Meeting Minutes 08-30-2023 COSADC Meeting Minutes 08-30-2023.pdf

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Tina Dierschke	Approved
Brandon Dyson	Approved
Michael Dane	Final Approval

City of San Angelo, Texas
Development Corporation Meeting
Wednesday, August 30, 2023

Max Puello, President
Dr. Clifton Jones, First Vice President
Dr. Farrah Gomez, Director
Steven Mahaffey, Director
Carlos Rodriguez, Director
Joe Spano, Director

1. **Call to Order**

With a quorum of the City of San Angelo Development Corporation Board Members present, President Puello called the regular session of the City of San Angelo Development Corporation to order at 8:30 a.m., on Wednesday, August 30, 2023 at the East Mezzanine of City Hall, 72 W College Avenue, San Angelo, TX 76903.

2. **Prayer**

First Vice President Jones provided an invocation.

3. **Public Comment**

Nora Nevarez, Economic Development Assistant provided an update regarding the Business Plan Competition. They received thirty-eight entries and six were selected to proceed to Phase II of the competition.

President Puello introduced and welcomed Carlos Rodrigues to the board.

4. **Consent Agenda**

a. Consider approving the necessary Corporation disbursement

b. Consider approving both the regular meeting and workshop minutes of July 26, 2023.

c. Consider approving the July 2023 Financials (Tina Dierschke)

Motion: Director Gomez made a motion, seconded by Director Spano to approve the consent agenda as presented. The motion carried unanimously six (6) ayes to zero (0) nays.

5. Regular Agenda

a. Chamber of Commerce Economic Development Midyear Update & 2022 look back presentation (Presentation made by Michael Looney, Vice President of Marketing & Recruitment)

Michel Looney, Vice President Economic Development with the San Angelo Chamber of Commerce provided a midyear update presentation.

b. Public Hearing regarding an expenditure in an amount not to exceed $200k for land, buildings, equipment, facilities, and improvements required or suitable for the promotion of development and expansion of affordable housing, a project authorized pursuant to Section 505.153 of the Texas Local Government Code; and authorizing the Board President, or his designee, to negotiate and execute any required documents, subject to City Council approval. (Presentation by Robert Schneeman, Economic Development Project Manager)

Robert Schneeman, Economic Development Project Manager provided an overview.

No public comments.

c. Discussion & Board input regarding COSADC Strategic Priorities (Presentation made by Michael Dane, Interim Director of Economic Development)

Michael Dane, Interim Director of Economic Development presented an overview regarding Strategic Priorities. He asked the board to think who would like to serve on a sub-committee to review existing policies.

d. Consider approving a resolution authorizing a project under Chapters 501 and 505 of the Texas Local Government Code to utilize sales and use tax funds in an amount not to exceed $2,000,000 to partially fund construction of a flight training facility By Angelo State University, subject to City Council approval and authorizing the board president to negotiate and execute all necessary documents (Presentation made by Michael Dane, Interim Director of Economic Development)

First Vice President Jones recues himself from this discussion.

Motion: Director Mahaffey made a motion, seconded by Director Gomez to approve the resolution as presented and not to exceed $2,000,000.00. The motion carried unanimously five (5) ayes to zero (1) nays.

e. Update regarding the Economic Development Director position and search process (Presentation by Michael Dane, Interim Director of Economic Development)

First Vice President Jones returned to the meeting.

Per Michael Dane, the hiring of the Economic Development Director position is on pause.

Director Spano left the meeting at 10 a. m.

6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meeting be Open under the following sections:

At 10:08 a.m., the Board convened Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtle A. Open Government, Chapter 551. Open Meeting, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections.

a. Section 551.087 - Business prospect negotiations regarding:
1. Project Bess
2. Technology Tower
3. Project Braided Mane
4. Project Reserve
5.Project Scatter
6. Project Aquatex

At 10:42 a.m., the Board reconvened

7. Follow Up and Administrative Issues

a. Consideration and possible action of items discussed in Closed Session, if needed

No action taken during Closed Session.

b. Announcements and consideration of Future Agenda items

No announcements or future agenda items was requested.

8. Adjournment

Motion: First Vice President Jones made a motion, seconded by Director Mahaffey to adjourn the meeting. The motion carried unanimously five (5) ayes to zero (0) nays.

There being no further business, the meeting adjourned by consensus at 10:43 a.m.

THE CITY OF SAN ANGELO

_____
Corporation President

ATTEST:

_____
Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording maybe distorted due to equipment malfunction or other uncontrollable factors.)

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: September 27, 2023

Item type: Consent Item

Caption:

Consider approving the August 2023 Financials (Tina Dierschke)

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. COSADC FS 2308 COSADC FS 2308.pdf

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Tina Dierschke	Approved
Brandon Dyson	Approved
Michael Dane	Final Approval

City of San Angelo Development Corporation

Financial Information and Schedules
As of August 31, 2023

Contents

Executive Summary

Economic Development

- Balance Sheet
- Revenue & Expenditure Report
- Project Commitments

Ballot

- Balance Sheet
- Revenue & Expenditure Report
- Project Commitments

Transaction Detail by Account

Hickory Water Supply

This UNAUDITED information is designed for internal use and analysis only.

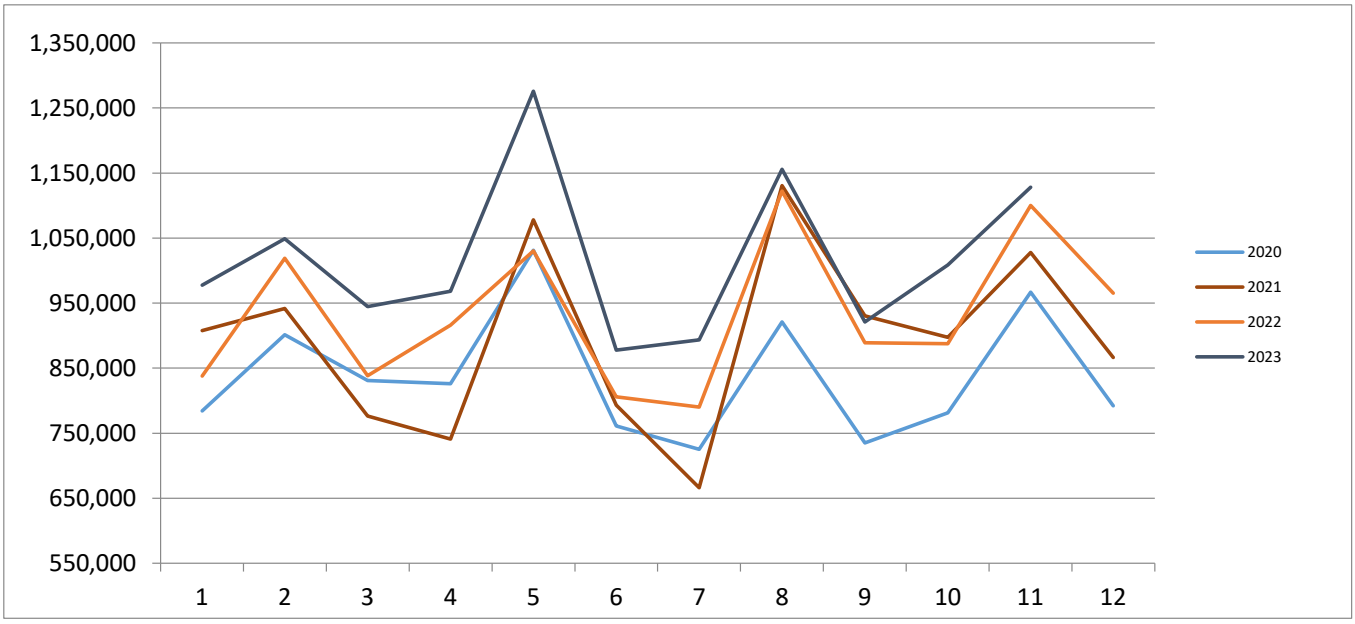
City of San Angelo Development Corporation
Executive Summary
August 2023

Available Fund Balances

Unassigned Fund Balance-Economic Development	6,064,166
Unassigned Fund Balance-Ballot	8,282,474

Sales Tax Analysis

Month	2020	2021	2022	2023	% Over/(Under)
Oct	784,232	907,912	837,902	977,628	16.68%
Nov	901,416	941,714	1,018,994	1,049,058	2.95%
Dec	831,209	776,336	838,245	944,644	12.69%
Jan	826,116	740,927	916,151	968,413	5.70%
Feb	1,030,912	1,077,963	1,030,426	1,275,717	23.80%
Mar	761,229	792,882	806,025	877,403	8.86%
Apr	725,032	665,954	790,185	893,339	13.05%
May	920,877	1,130,561	1,122,067	1,155,640	2.99%
Jun	734,988	930,276	889,239	920,877	3.56%
Jul	781,279	897,588	887,685	1,008,794	13.64%
Aug	966,590	1,027,915	1,100,228	1,128,012	2.53%
Sep	792,202	866,535	965,151		



City of San Angelo Development Corporation
Balance Sheet - Economic Development
As of August 31, 2023

ASSETS	
Current Assets	
Checking/Savings	
Cash	519,926
Money Market	5,188,343
Total Checking/Savings	5,708,269
Accounts Receivable	
Leases	2,739
Total Accounts Receivable	2,739
Other Current Assets	
Investments	5,997,521
Total Other Current Assets	5,997,521
Total Current Assets	11,708,529
Fixed Assets	
Land -Industrial Park	62,948
Industrial Park-Phase I	409,078
Industrial Park-Phase II	4,261,855
Industrial Park-Phase III	20,377
Building-Business Resource Ctr	2,004,967
Accum Depr-Building	(1,185,995)
Total Fixed Assets	5,573,228
TOTAL ASSETS	17,281,757
LIABILITIES & FUND EQUITY	
Liabilities	
Current Liabilities	
Security Deposits	4,868
Total Current Liabilities	4,868
Total Liabilities	4,868
Fund Equity	
Committed for Eco. Dev. Projects	4,956,694
Restricted for Fixed Assets	5,573,228
Reserved for Encumbrance	99,631
Assigned for Operating Expenditures	583,170
Unassigned Fund Balance	6,064,166
Total Fund Equity	17,276,889
TOTAL LIABILITIES & FUND EQUITY	17,281,757

City of San Angelo Development Corporation
Revenue and Expenditure Report - Economic Development
August 2023

		Budget	Month Actual	YTD Actual	YTD Actual W/ Enc	Over/(Under) Budget	% of Budget
Revenues							
Sales & Use Tax		2,934,328	315,843	3,135,867	3,135,867	201,539	107%
Interest on Investments		54,570	29,116	223,260	223,260	168,690	409%
Lease Income		1,713	2,950	11,327	11,327	9,614	100%
Miscellaneous Income		-	-	505	505	505	100%
Total Revenues		2,990,611	347,909	3,370,959	3,370,959	380,348	113%
Expenditures							
Administrative		118,952	4,792	77,662	81,755	(37,197)	69%
Partnership Affiliations		84,797	-	76,297	76,297	(8,500)	90%
COSADC Staff		465,643	-	167,289	167,289	(298,354)	36%
City Services		220,408	-	165,306	165,306	(55,102)	75%
Industrial Park Ops & Maint		35,350	496	2,676	3,399	(31,951)	10%
Marketing-Chamber of Commerce		262,500	-	262,500	262,500	-	100%
Advertising		27,700	2,650	6,251	27,700	-	100%
Building Maintenance/Utilities		91,850	7,026	65,652	86,609	(5,241)	94%
Capital		44,500	11,995	19,970	28,078	(16,422)	63%
Business Factory		191,032	6,556	52,578	60,629	(130,403)	32%
Total Operating Expenditures		1,542,732	33,515	896,181	959,562	(583,170)	62%
Projects							
Principle LED	DC0134	1,004	-	-	-	(1,004)	0%
Phase II Sewer Line	DC0136	96,000	-	-	-	(96,000)	0%
TXDOT Aside Program Grant	DC0137	60,500	-	-	-	(60,500)	0%
Parkhill	DC0139	27,024	-	-	-	(27,024)	0%
Industrial Park-Phase II	DC0147	2,848	-	52	2,900	52	102%
US Customs Retention II	DC0152	151,762	-	-	-	(151,762)	0%
Principle LED BREP	DC0154	2,500	-	2,500	2,500	-	100%
West Texas Steel	DC0162	59,000	-	-	-	(59,000)	0%
SMC Global	DC0163	151,423	-	5,021	5,021	(146,402)	3%
J's Deer & Wild Game	DC0164	15,000	-	-	-	(15,000)	0%
Double Barrel	DC0167	20,000	-	-	-	(20,000)	0%
Ethicon	DC0170	732,156	-	133,089	133,089	(599,067)	18%
Airport Exit Monument	DC0179	100,000	-	-	-	(100,000)	0%
TGC/GAFB II	DC0181	78,139	-	-	-	(78,139)	0%
SMC Global - BREP	DC0182	362,500	-	-	-	(362,500)	0%
Dorado Construction	DC0183	50,000	-	-	-	(50,000)	0%
SME-Prime	DC0184	50,000	-	-	-	(50,000)	0%
Ind Park Clearing	DC0188	6,186	-	-	-	(6,186)	0%
Skyline P3	DC0192	3,000,000	-	-	-	(3,000,000)	0%
BREP - 4540 Construction	DC0201	32,500	-	-	-	(32,500)	0%
Ind. Park Brush Clearing	DC0202	89,204	-	89,204	98,796	9,592	111%
Rosenberger Site Sol.	DC0206	75,000	-	-	-	(75,000)	0%
Airport Fire Suppression	DC0207	83,500	29,221	59,689	83,500	-	100%
Future Projects		1,399,449	-	-	-	(1,399,449)	0%
Total Project Expenditures		6,645,695	29,221	289,555	325,806	(6,319,889)	4%
Total Expenditures		8,188,427	62,736	1,185,736	1,285,368	(6,903,059)	14%
Revenue Over/(Under) Expenditures		(5,197,816)	285,173	2,185,223	2,085,591		

City of San Angelo Development Corporation
Economic Development Projects
As of August 31, 2023

Project	Code	Original Allocation	Current Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Principle LED	DC0134	550,001	516,123	-	515,119	1,004
Phase II Sewer Line	DC0136	100,000	100,000	-	4,000	96,000
TXDOT Aside Program Grant	DC0137	100,000	100,000	-	39,500	60,500
Parkhill	DC0139	308,000	323,000	-	295,975	27,025
Industrial Park-Phase II	DC0147	2,000,000	4,225,568	52	4,222,771	2,797
US Customs Retention II	DC0152	46,435	1,149,225	-	997,462	151,763
Principle LED BREP	DC0154	300,147	300,147	2,500	300,147	-
West Texas Steel	DC0162	59,000	59,000	-	-	59,000
SMC Global	DC0163	200,000	200,000	5,021	53,598	146,402
J's Deer & Wild Game	DC0164	60,000	60,000	-	45,000	15,000
Double Barrel	DC0167	70,000	70,000	-	50,000	20,000
Ethicon	DC0170	47,724	1,057,203	133,089	458,136	599,067
Airport Exit Monument	DC0179	100,000	100,000	-	-	100,000
TGC/GAFB II	DC0181	145,000	145,000	-	66,861	78,139
SMC Global - BREP	DC0182	362,500	362,500	-	-	362,500
Dorado Construction	DC0183	150,000	150,000	-	100,000	50,000
SME-Prime	DC0184	150,000	150,000	-	100,000	50,000
Ind Park Clearing	DC0188	25,000	25,000	-	18,813	6,187
Skyline P3	DC0192	3,000,000	3,000,000	-	-	3,000,000
BREP - 4540 Construction	DC0201	32,500	32,500	-	-	32,500
Ind. Park Brush Clearing	DC0202	188,000	178,408	89,204	178,408	-
Rosenberger Site Sol.	DC0206	75,000	75,000	-	-	75,000
Airport Fire Suppression	DC0207	83,500	83,500	59,689	59,689	23,811
		8,152,807	12,462,174	289,555	7,505,480	4,956,694

Total Committed, Not Expended	4,956,694

City of San Angelo Development Corporation
Balance Sheet - Ballot
As of August 31, 2023

ASSETS	
Current Assets	
Checking/Savings	
Cash	80,420
Money Market	6,248,515
Total Checking/Savings	6,328,935
Other Current Assets	
Investments	3,000,688
Total Other Current Assets	3,000,688
Total Current Assets	9,329,622
TOTAL ASSETS	9,329,622
LIABILITIES & FUND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	498,960
Total Current Liabilities	498,960
Total Liabilities	498,960
Fund Equity	
Committed for Ballot Projects	548,188
Assigned for Debt Service	-
Unassigned Fund Balance	8,282,474
Total Fund Equity	8,830,662
TOTAL LIABILITIES & FUND EQUITY	8,830,662

City of San Angelo Development Corporation
Revenue and Expenditure Report - Ballot
August 2023

	Budget	Month Actual	YTD Actual	YTD Actual w/ Enc	Over/(Under) Budget	% of Budget
Revenues						
Sales & Use Tax	7,545,415	812,169	8,063,659	8,063,659	518,244	107%
Interest on Investments	30,430	31,606	251,218	251,218	220,788	826%
Total Revenues	7,575,845	843,775	8,314,877	8,314,877	739,032	110%
Expenditures						
City Services	40,412	-	30,309	30,309	(10,103)	75%
Affordable Housing Admin	30,135	-	22,602	22,602	(7,533)	75%
Loan/Debt Service	5,465,600	-	5,465,600	5,465,600	-	100%
Total Operating Expenditures	5,536,147	-	5,518,511	5,518,511	(17,636)	100%
Projects						
West TX Water Partnership	200,000	-	16,562	16,562	(183,438)	8%
Affordable Housing	676,319	63,460	311,569	311,569	(364,750)	46%
Water Rights	498,960	-	498,960	498,960	-	100%
Future Projects	1,035,873	-	-	-	(1,035,873)	0%
Total Project Expenditures	2,411,152	63,460	827,091	827,091	(1,584,061)	34%
Total Expenditures	7,947,299	63,460	6,345,602	6,345,602	(1,601,697)	80%
Revenue Over/(Under) Expenditures	(371,454)	780,315	1,969,275	1,969,275		

City of San Angelo Development Corporation
Ballot Projects
As of August 31, 2023

Project	Project Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Ballot Projects:				
Water Supply Projects				
West Texas Water Partnership	916,969	16,562	733,531	183,438
* Reclaimed Water Alternatives	1,389,965	-	1,389,965	-
* Red Arroyo Storm Water Basin	151,040	-	151,040	-
Total Expenditures	2,457,974	16,562	2,274,536	183,438
Total Water Supply Projects				183,438
Affordable Housing				
Revenues				
* Sale of Fixed Assets - Blackshear Properties	394,351	-	394,351	-
Total Revenues				
Expenditures				
Affordable Housing	4,378,655	311,569	4,013,905	364,750
* Administrative Contract	120,405	-	120,405	-
* Blackshear Neighborhood Boundary	28,300	-	28,300	-
* Blackshear Properties	404,125	-	404,125	-
* Neighborhood Blitz	550,000	-	550,000	-
* Neighbors Helping Neighbors	53,000	-	53,000	-
* Rebuilding Together - Housing One Stop	23,759	-	23,759	-
* Rebuilding Together - Housing Repair	74,920	-	74,920	-
* Rehabs	114,487	-	114,487	-
* Roofing Grant	200,000	-	200,000	-
Total Expenditures	5,947,651	311,569	5,582,902	364,750
Total Affordable Housing				364,750
Other Projects				
* Sports Facilities Maintenance	285,353	-	285,353	-
Total Expenditures	285,353	-	285,353	-
Total Ballot Projects Committed, Not Expended				548,188
Voter Approved Projects:				
* Fort Concho Improvements	900,000	-	900,000	-
* Sports & Athletics Facilities	708,744	-	708,744	-
* 29th Street Sports Complex	1,750,000	-	1,750,000	-
Total Expenditures	3,358,744	-	3,358,744	-
Total Voter Approved Projects Committed, Not Expended				-

* Completed

City of San Angelo Development Corporation
Transaction Detail by Account
August 2023

Group #	PO #	Type	Date	Number	Description	Amount
Fund 700 DEVELOPMENT CORPORATION						
700-0000-313.00-00 TAX / SALES AND USE TAX						
7594		AJ	8/31/2023	534	COSADC Sales Tax	315,843.49
700-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
7595		AJ	8/31/2023	535	DC Bank Interest	3,256.81
7595		AJ	8/31/2023	535	DC Bank Interest	21,674.30
7595		AJ	8/31/2023	535	DC Bank Interest	4,185.00
700-0000-363.11-00 RENT / RENT						
7107		AJ	8/15/2023 MR			2,949.87
700-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
7401	130640	AP	8/30/2023	2053	KIMLEY-HORN AND AS	-29,221.10
PROJECT#:	DC0207					
7402	130640	AP	8/30/2023	5973	KIMLEY-HORN AND AS	29,221.10
PROJECT#:	DC0207					
6705		AP	8/1/2023	2046	ETHICON, INC.	-133,089.00
6706		AP	8/1/2023	5956	ETHICON, INC.	133,089.00
6705	130640	AP	8/1/2023	2047	KIMLEY-HORN AND AS	-30,468.32
PROJECT#:	DC0207					
6706	130640	AP	8/1/2023	5957	KIMLEY-HORN AND AS	30,468.32
PROJECT#:	DC0207					
7329	130640	AP	7/31/2023	2053	KIMLEY-HORN AND AS	29,221.10
PROJECT#:	DC0207					
700-0700-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
6798		AJ	8/3/2023 UT		UB CHARGE UPDATE	128.68
6775		AJ	8/2/2023 UT		UB CHARGE UPDATE	15
700-0700-411.04-12 PURCHASED SERVICES / NATURAL GAS						
7401	129403	AP	8/30/2023	2052	ATMOS ENERGY	-128.52
7402	129403	AP	8/30/2023	5972	ATMOS ENERGY	128.52
7328	129403	AP	8/4/2023	2052	ATMOS ENERGY	128.52
6705	129403	AP	8/1/2023	2045	ATMOS ENERGY	-12.1
6706	129403	AP	8/1/2023	5955	ATMOS ENERGY	12.1
700-0700-411.04-13 PURCHASED SERVICES / ELECTRICITY						
7360		AP	8/17/2023	706145	GEXA ENERGY, LP	1,314.95
7075		AP	7/21/2023	705778	GEXA ENERGY, LP	1,310.34
700-0700-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI						
7593		AJ	8/31/2023	533	Reclass JR Silva P	663
7484	129501	AP	8/28/2023	5978	JOWERS COMMERCIAL	800
7484	129539	AP	8/28/2023	5979	RADS WINDOW CLEANI	350
7062	129501	AP	8/3/2023	5969	JOWERS COMMERCIAL	1,150.00
7062	129474	AP	8/1/2023	5968	ENER-TEL SERVICES	100
6908	129725	AP	7/31/2023	5965	REPUBLIC SERVICES,	35.49
7063	129286	AP	7/31/2023	5967	CONCHO VALLEY ELEC	44.31
6908	129288	AP	7/20/2023	5961	HOUSE OF CHEMICALS	168.74
6908	129477	AP	7/16/2023	5962	JR SILVA TREE SERV	816
700-0700-411.04-33 PURCHASED SERVICES / VEHICLE MAINTENANCE						
7639		AJ	8/31/2023	543	Mthly Vehicle Main	28
700-0700-411.04-42 PURCHASED SERVICES / RENT OF EQUIPMENT						
7484	129830	AP	8/30/2023	5977	CTWP	370.52
7484	129830	AP	8/30/2023	5977	CTWP	100.88
6908	129830	AP	7/31/2023	5960	CTWP	464.93
700-0700-411.05-30 PURCHASED SERVICES / COMMUNICATION						

City of San Angelo Development Corporation
Transaction Detail by Account
August 2023

Group #	PO #	Type	Date	Number	Description	Amount
7583		AJ	8/28/2023	527	VoIP - Aug 23	318
7592		AJ	8/28/2023	532	Suddenlink Aug 23	585.79
700-0700-411.05-31 PURCHASED SERVICES / CELLULAR PHONE						
7589		AJ	7/22/2023	529	Verizon Chrgs July	55.29
700-0700-411.05-40 PURCHASED SERVICES / ADVERTISING						
7401	130781	AP	8/30/2023	2054	MEDIA ADVANTAGE	-2,650.00
7402	130781	AP	8/30/2023	5974	MEDIA ADVANTAGE	2,650.00
7329	130781	AP	7/31/2023	2054	MEDIA ADVANTAGE	2,650.00
700-0700-411.05-65 PURCHASED SERVICES / SPECIAL PROJECT "A"						
7484	129830	AP	8/30/2023	5977	CTWP	100.88
6922		AP	8/4/2023	5963	PECOS STREET PHARM	5,733.00
6705		AP	8/1/2023	2048	PECOS STREET PHARM	-2,727.45
6706		AP	8/1/2023	5958	PECOS STREET PHARM	2,727.45
6837	130394	AP	8/1/2023	5966	WALLACE, RUSSELL E	625
6908	129830	AP	7/31/2023	5960	CTWP	31.14
6908	129830	AP	7/31/2023	5960	CTWP	30
7426		AP	7/25/2023	11270	CITIBANK, N.A	19.95
7426		AP	7/13/2023	11270	CITIBANK, N.A	-17.05
7426		AP	7/13/2023	11270	CITIBANK, N.A	17.05
7426		AP	7/13/2023	11270	CITIBANK, N.A	15.75
700-0700-411.05-90 PURCHASED SERVICES / CONVENTIONS & SCHOO						
7426		AP	7/28/2023	11270	CITIBANK, N.A	200
700-0700-411.06-10 SUPPLIES / OFFICE SUPPLIES						
7356	129285	AP	6/27/2023	0	STAPLES ADVANTAGE	-71.98
7357	129285	AP	5/21/2023	0	STAPLES ADVANTAGE	-130.56
700-0700-411.06-14 SUPPLIES / POSTAGE & SHIPPING						
7126		AP	7/26/2023	11266	POSTMASTER	18
700-0700-411.06-26 SUPPLIES / GASOLINE						
7639		AJ	8/31/2023	543	Mthly Fuel Expense	62.05
700-0700-411.06-30 SUPPLIES / FOOD						
7401	129293	AP	8/30/2023	2051	ANGELO WATER SERVI	-51.18
7402	129293	AP	8/30/2023	5971	ANGELO WATER SERVI	51.18
7328	129293	AP	8/23/2023	2051	ANGELO WATER SERVI	51.18
6922		AP	8/3/2023	5964	PORTS-TO-PLAINS	2,500.00
7426		AP	7/27/2023	11270	CITIBANK, N.A	77.62
7426		AP	7/26/2023	11270	CITIBANK, N.A	162.79
700-0700-800.07-43 PROPERTY / FURNITURE & FIXTURES						
7401	131367	AP	8/30/2023	2055	SCHINDLER ELEVATOR	-4,266.63
7402	131367	AP	8/30/2023	5975	SCHINDLER ELEVATOR	4,266.63
6705	131203	AP	8/1/2023	2049	3D'S PLUMBING&CONT	-120
6706	131203	AP	8/1/2023	5959	3D'S PLUMBING&CONT	120
7355	131367	AP	7/25/2023	5975	SCHINDLER ELEVATOR	7,728.00
7355	131367	AP	7/24/2023	2055	SCHINDLER ELEVATOR	4,266.63
700-0705-411.04-11 PURCHASED SERVICES / WATER/SEWER UTILITI						
6884		AJ	8/7/2023	UT	UB CHARGE UPDATE	61.38
700-0705-411.04-31 PURCHASED SERVICES / BLDG. & GROUNDS MAI						
7593		AJ	8/31/2023	533	Reclass JR Silva P	-663
700-0705-411.05-21 PURCHASED SERVICES / INSURANCE-LIABILITY						
7070		AP	8/4/2023	5970	SAM TAMBUNGA INSUR	1,097.65

Fund 711 Ballot

City of San Angelo Development Corporation
Transaction Detail by Account
August 2023

Group #	PO #	Type	Date	Number	Description	Amount
711-0000-313.00-00 TAX / SALES AND USE TAX						
7594		AJ	08/31/23	534	COSADC Sales Tax	812,168.96
711-0000-361.10-00 INTEREST / INTEREST ON INVESTMENTS						
7595		AJ	08/31/23	535	DC Bank Interest	26,490.81
7595		AJ	08/31/23	535	DC Bank Interest	5,115.00
711-0700-411.03-20 PROFESSIONAL & TECHNICAL / PROFESSIONAL						
7127		AP	08/16/23	2036	FIRST TITLE CO	(63,046.00)
PROJECT#:	DC0200					
7128		AP	08/16/23	2050	FIRST TITLE CO	63,460.00
PROJECT#:	DC0200					
7092		AP	08/15/23	2036	FIRST TITLE CO	63,046.00
PROJECT#:	DC0200					

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures
Fiscal Year through August 31, 2023

58% of Year Lapsed

Hickory Water Supply II - Fund 527

Debt Payments Through 2045

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
Beginning Fund Balance*		**(9,480,882)**		**(9,480,882)**			
REVENUES:							
Interest Income		-	-	-	-	206,638	206,638
C.O. Proceeds		63,140,130	-	13,415,000	(49,725,130)	6,349,871	19,764,871
Total Revenues		63,140,130	-	13,415,000	(49,725,130)	6,556,509	19,971,509
EXPENDITURES:							
Post Construction	4150	150,000	-	150,000	-	-	150,000
Design & Inspection	4157	2,400,764	81,494	2,353,264	(47,501)	744,292	3,097,555
Construction	4159	50,502,705	3,004,240	50,354,184	(12,993,814)	11,529,658	49,038,549
Issue Costs	9900	399,140	-	399,140	-	1,469,664	1,868,804
Transfer to Debt Service	1994	-	-	-	-	2,293,777	2,293,777
Total Expenditures		53,452,609	4,534,592	40,411,294	(13,041,315)	16,037,391	56,448,685
Revenue Over/(Under) Expenditures		**9,687,521**	**(4,534,592)**	**(26,996,294)**			
Ending Fund Balance		**206,639**		**(36,477,176)**			

*Preliminary

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor:	Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197
Meeting Date:	September 27, 2023
Item type:	Consent Item

Caption:

Consider approving a sponsorship for the 2023 Governor's Small Business Summit, for an amount not to exceed $1,000, and authorizing the Board President or their designee to execute all necessary documents.

Summary/History:

The Governor's office will be hosting the 2023 Governor's Small Business Summit on October 19, 2023. The event will be held at the McNease Convention Center.
They are requesting sponsorship to assist with the meal.

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Tina Dierschke	Approved
Brandon Dyson	Approved
Michael Dane	Final Approval

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor:	Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197
Meeting Date:	September 27, 2023
Item type:	Regular Item

Caption:

Business Resource Center Economic Impact Report (Presentation by Dezaray Johnson, ASU SBDC Director)

Summary/History:

The presentation will feature the use and activity reports for the three primary services located in the BRC including the SBDC Economic Impact, Business Factory success stories and usage, and the usage stats on the Dave Erickson Training Room.

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Brandon Dyson	Approved
Michael Dane	Final Approval

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: September 27, 2023

Item type: Regular Item

Caption:

Keep San Angelo Beautiful (KSAB) fiscal year activities report (Presentation by Charlotte Anderson, Executive Director)

Summary/History:

Keep San Angelo Beautiful's mission is to create awareness and maintain clean, green, and beautiful spaces through art, science, and education. We take action each and every day to support safe neighborhoods, thriving community, and beautification to increase economic growth and development of our businesses and enhance the quality of life in San Angelo, Texas. We are meeting relevant community needs, creating relationships through intentional acts of service, and engaging in purposeful teamwork. Our programming includes KSAB Jr. Ambassadors who take a pledge to never litter and recycle when they can, "A Voice @ the Table" luncheon supporting unity in the community while we collaborate and inspire others to exchange ideas fostering a love of the environment, and "We Care" recognizing those that go above and beyond to make a difference in San Angelo. Events include trash, tire, and hazardous waste removal and recycling, beautification with murals, trees, and picnic tables on the river and in our parks and schools and providing outreach and educational materials to our students during Earth Week and America Recycles Week, along with presentations and participation in numerous fairs, festivals, and exhibits.

Upcoming events include Chamber Ribbon Cutting on two "electrified" murals with Art in Uncommon Places, HEB and Keep TX Beautiful, Angelo State University Honors Program Presentation, COSADC Presentation, Fall Sweep October 14, Tree Give Away October 27, Tires To-Go November 4th, ASU Stress Less Fair November 7, and distribution of our newly published book "ABC 26 Ways to Keep San Angelo Beautiful" November 15.

Keep San Angelo Beautiful is a 3 year Keep Texas Beautiful Gold Star Affiliate, Governor's Community Achievement Award of Sustainable Excellence recipient for 3 years, a Keep Texas Beautiful – 2023 Beautify Texas Award recipient for "Public Education & Outreach", KTB – HEB Green Bag Grant Winner – 3 years & Recycling Winner 2023, Keep Texas Beautiful Judge GCAA, Keep Texas Beautiful (KTB) Conference & Webinar Presenter, KTB – Mentor – Little Elm, Brazos, Big Lake, Andrews, Recipient of the Apache Tree Grant – 3 years and has received 8-10 Mayoral and City Council Proclamations. Keep San Angelo Beautiful has been published in San Angelo Lifestyles 2021 Summer Edition - Texas Town & City - "Tires To-Go" 2022 and "Beauty & the Book" 2023, received TXDOT Recognition & DMWT Barrel Presentation and is publishing "ABC" 26 Ways to Keep San Angelo Beautiful in 2023.

Financial Impact:

Other Information/Recommendation:

Attachments:

1.	Texas Town and City - KSAB	Texas Town and City - KSAB.pdf
2.	Tires to go in San Angelo	Tires to go in San Angelo.pdf

Presentation:

Charlotte Anderson

Approvals/Reviews:

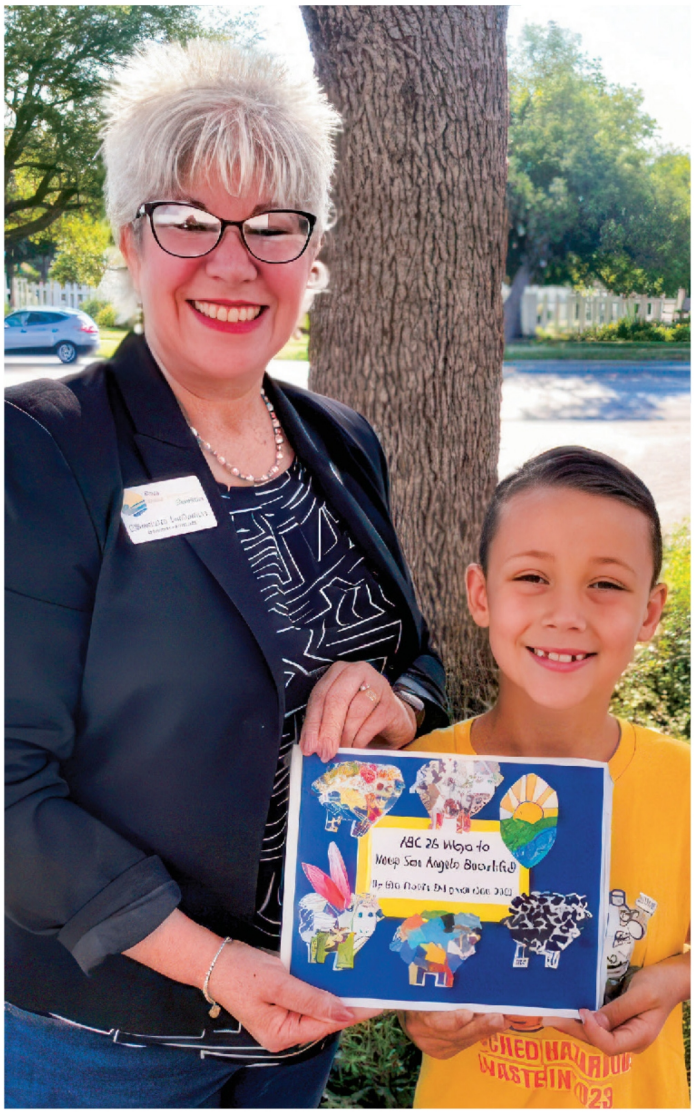
Nora Nevarez	Created/Initiated
Brandon Dyson	Approved
Michael Dane	Final Approval

BEAUTY AND THE BOOK

By **Charlotte Anderson**, Executive Director, Keep San Angelo Beautiful

The Meeting

I had the pleasure of meeting Cash and his mother on a brisk spring morning in April 2022 at San Angelo's Santa Fe Park. He was with his Cub Scout team from Pack 22, and as the boys made their way to the registration table at the Keep San Angelo Beautiful's (KSAB) Don't Mess with Texas Trash-Off, the gregarious second grader caught my eye donning his safety vest and heading toward the Concho River. Sliding down the rock-laden embankment with his mom in tow, the ever-curious Cub Scout quickly identified and retrieved a dilapidated plastic jug, while searching for what we call "the most interesting item" among the discarded debris. Cash and his Scout Troop joined the other volunteers that day because they were on their last step toward earning their World Conservation Patch which KSAB was honored to present at their pinning ceremony. I had no way of knowing at the time that we were forging a relationship that would lead to the creation of the most beautiful and "interesting item" that will inspire and enhance our community for future generations.



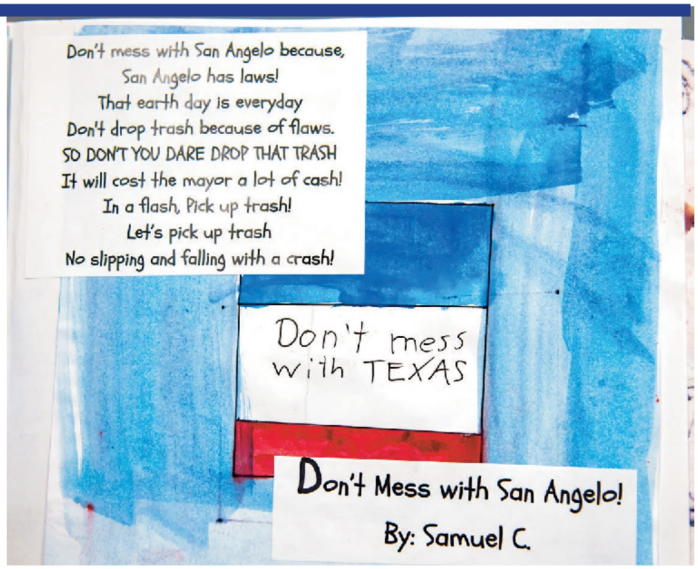
The Invite

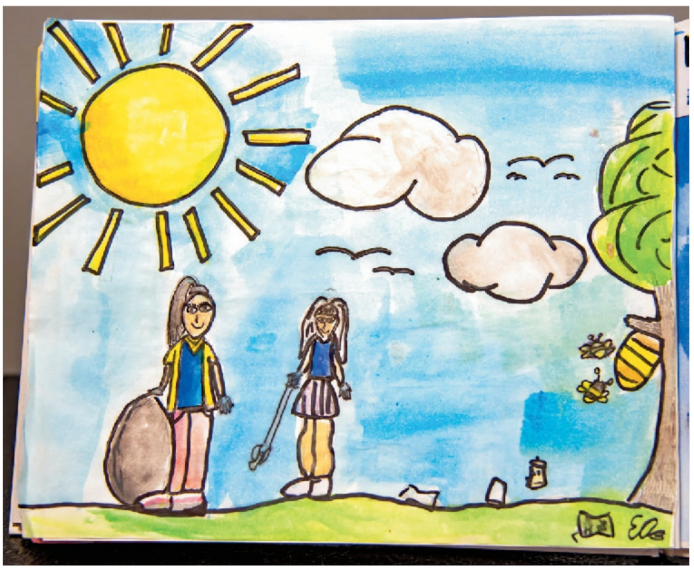
In January the following year, Cash was exploring topics for his Texas Research Institute for Young Scholars (TRIYS) project and suggested that KSAB mentor him and lead a presentation for his class. His mom reached out to KSAB and asked that we contact Mrs. Tammy Fluitt, Cash's teacher. I called Fluitt at Fort Concho Elementary and in hearing about KSAB's Junior Ambassador program, she recognized an educational opportunity for all third-grade classes, which included 70 eager-to-learn students and staff.

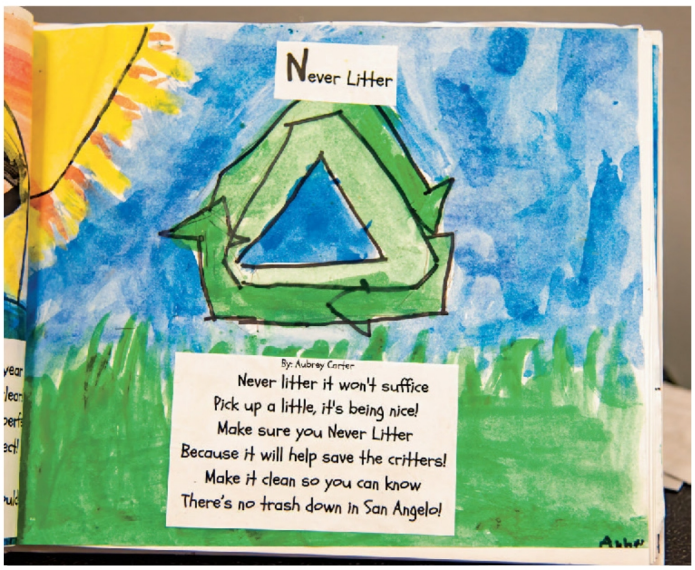
The Visit

After assembling 70 packets of recycling lessons, activity booklets, and environmental stickers, I gathered the students' KSAB Ambassador t-shirts, personalized certificates, and my Don't Mess with Texas "designer" trash bag full of treasures. Although it was a chilly 40 degrees that January morning, I was excited as I made my way to the elementary school where I was greeted with heart-pounding, toe-tapping, top-ten-favorite tunes dancing crossing guards and enthusiastic staff, who were unloading and welcoming students to FRI-YAAY! Carrying a bundle of supplies, I followed the all-too-familiar scent of sausage and biscuits and made quick timing to the cafeteria. There I assembled and put up our KSAB sign and four neon green baskets colorfully labeled with pictures of paper, glass, plastics, and metals. I covered the table with our KSAB cloth and arranged a display of items that students would be able to later touch and feel, adding to their educational experience. These recycled items consisted of crushed tumbled glass, handmade gift cards of recycled paper, flower petals, seeds and leaves, metals stripped from tires, processed rubber tire crumb, along with a tube of micro plastics. When the students arrived, all decked out in their KSAB Jr. Ambassador t-shirts, I welcomed and thanked them for the invitation to share our program.

Dragging my TXDOT trash bag, stamped with "Don't Mess with Texas – Adopt a Highway" all over it, I shared our mission to create awareness and maintain clean, green, and beautiful spaces using art, science, and education. We engaged in an interactive conversation on trash, from the kitchen to the curb, and introduced concepts of trash pick-up, recycling, the landfill, and hazardous waste just as my trusty designer trash bag accidentally spewed its contents across the cafeteria floor. Embarrassed, I enlisted the help of the students who jumped into action to sort the items in the appropriate baskets. This was a simple way to demonstrate how easy it is to recycle, and the students nailed it! I thanked them for their help and explained it was up to us to create a harmonious environment for the next generation by implementing recycling habits that would lessen landfill waste, conserve energy and natural resources, save habi-







tats, and reduce pollution. I told them about KSAB Junior Ambassadors and asked them to join me by pledging to be litter free and recycle when they can to make their home and school a better place to live, work, and play. I was met with cheers, applause, and positive vibes. The students recited their pledge, and we distributed their certificates and bags full of materials and activities for additional classroom lessons.

Before exiting the cafeteria, the students stopped by the display table where they experienced the texture of the recycled paper and were captivated by the beautiful design of the flower petals and leaves. Better left to a visual presentation, the container of stripped metals had sharp edges that were all intertwined with different sizes of threads that were piercing to the touch. The rubber tire crumb was soft, squishy, and easily handled. Of all the displays, the tumbled crushed glass was by far their favorite. The students were amazed they could scoop up a handful of glass, squeeze it tight into their fist, and not get cut from the shards. Mission accomplished – art, science, and education all wrapped up into a successful, accident-free presentation!

The Proclamation

With Earth Day just around the corner in April, KSAB knew

that the perfect way to incorporate a civic lesson for these students was to get them in front of the city council for a proclamation. Fluitt's class made quick work of the informative posters, signs, and a presentation for the San Angelo mayor and council members. Each child spoke eloquently to Mayor Gunter on the many reasons to celebrate Earth Day, not just as *one* day, but *every* day. We all beamed with pride at our new KSAB Junior Ambassadors who did a remarkable job and enjoyed the attention from our elected officials. It's always moving to see our youth engage in environmental initiatives, and these students were inspired to make a difference in San Angelo.

The Call

As the school year concluded, I reflected on our special memories and the talented students I came to know – Cash who researched how to initiate a clean-up, and my interview with Evadeen and Elizabeth on why they became KSAB Junior Ambassadors. I looked forward to seeing them at our events, alongside a team cleaning up at a trash-off, handing out trash bags at the Star-Spangled Banner Celebration, or volunteering to challenge other schools to participate in the KSAB Fall Sweep.

In May, I received an unexpected phone call from Fluitt who said that the students had been working on a special project and asked if I could stop by. She said it was the last day of school and I should come before noon since they had early release. When I arrived, the kids were full of excitement, shouting hellos and goodbyes and then the room became eerily silent.

The Book

At the instruction of Fluitt and on behalf of the third-grade class, an intelligent, confident student named Sidney, presented me with a brightly colored book adorned with five different mosaic sheep and the KSAB logo she drew. The book was titled, *ABC 26 Ways to Keep San Angelo Beautiful*. Sydney read, "This book is dedicated to Charlotte Anderson. Thank you for always keeping San Angelo Beautiful. Love, Mrs. Fluitt's third-grade class." Overwhelmed with delight and joy, I fought back tears as Sydney thumbed through the alphabet letters revealing poems the children created featuring a newly learned coupled rhyming pattern. The pages were illustrated with spectacular water-colored pictures telling the story of our amazing City, from Fort Concho and the Concho River to the Cactus Hotel and our Wonderous Water Lilies. Some messages were bold, "SO DON'T YOU DARE DROP THAT TRASH, it will cost the mayor a lot of cash", and "Let's get rid of the situation, with more and more communication", and "San Angelo is a pretty place. It's lovely, not a disgrace." Some direct: "If you drop it – stop it". "Let's start an Extreme Concho clean-up now. Clean up everything, you got this kapow", and finally, "often people come our way, to see kids cleaning San Angelo every day!"

KSAB is grateful to Fluitt's third-grade class for showing us we can all take actions to protect the environment and make it strong and sustainable for the future. We also appreciate that the students captured the KSAB mission on 26 pages brilliantly showcasing the highlights of our city, articulated through poetry like Shakespeare's sonnets. KSAB has long desired to publish a book for students depicting the importance of adopting environmentally friendly practices to model while fostering positive learning. These third-grade students made our dream a reality by engaging in purposeful teamwork, meeting relevant community needs, and raising environmental awareness through this book we plan to make available to all elementary students. Thank you for your inspiration, creativity and most of all, your intentional act of kindness delivering "the most beautiful and interesting item of all."

Keep San Angelo Beautiful, a Keep Texas Beautiful (KTB) three-year Gold Star affiliate, won the 2023 KTB Beautify Texas Award for Public Education and Outreach, and received the 2023 Governor's Community Achivement Award for Sustained Excellence. ★

TIRES-TO-GO IN SAN ANGELO

By **Charlotte Anderson,**
Executive Director, Keep San Angelo Beautiful

San Angelo Councilman Harry Thomas issued a proclamation that he "would go to his grave" before he saw another tire collection in San Angelo. It had been over 10 years since the last tire collection and it was then Keep San Angelo Beautiful ("KSAB") teamed up with several city and county officials, public, and private partnerships to rid the community of unsightly tires from May through October 2021. The goal was 10,000 tires, and although a lofty goal and arduous task, it was achievable.

Over 67 volunteers from 22 businesses with a total of 265 hours and $7,208 value in labor came together to roll and stack thousands of tires on 15 18-wheeler trucks. Stacking would be an understatement to the beautiful herringbone pattern of tires the teams quickly learned would add a few hundred extra tires to each trailer. These tires were delivered to Burnet where metals were stripped out and sent to a steel foundry and recycled into rebar and other angle iron products. In addition, the tires were chipped into one-inch squares and shipped out to multiple locations to be used for tire derived fuel.

By removing unsightly debris, toxic chemicals, and metals found in the tires, the community mitigated the potential for disease, saved the landfill, and protected local lakes, rivers, and streams from the possibility of contamination.

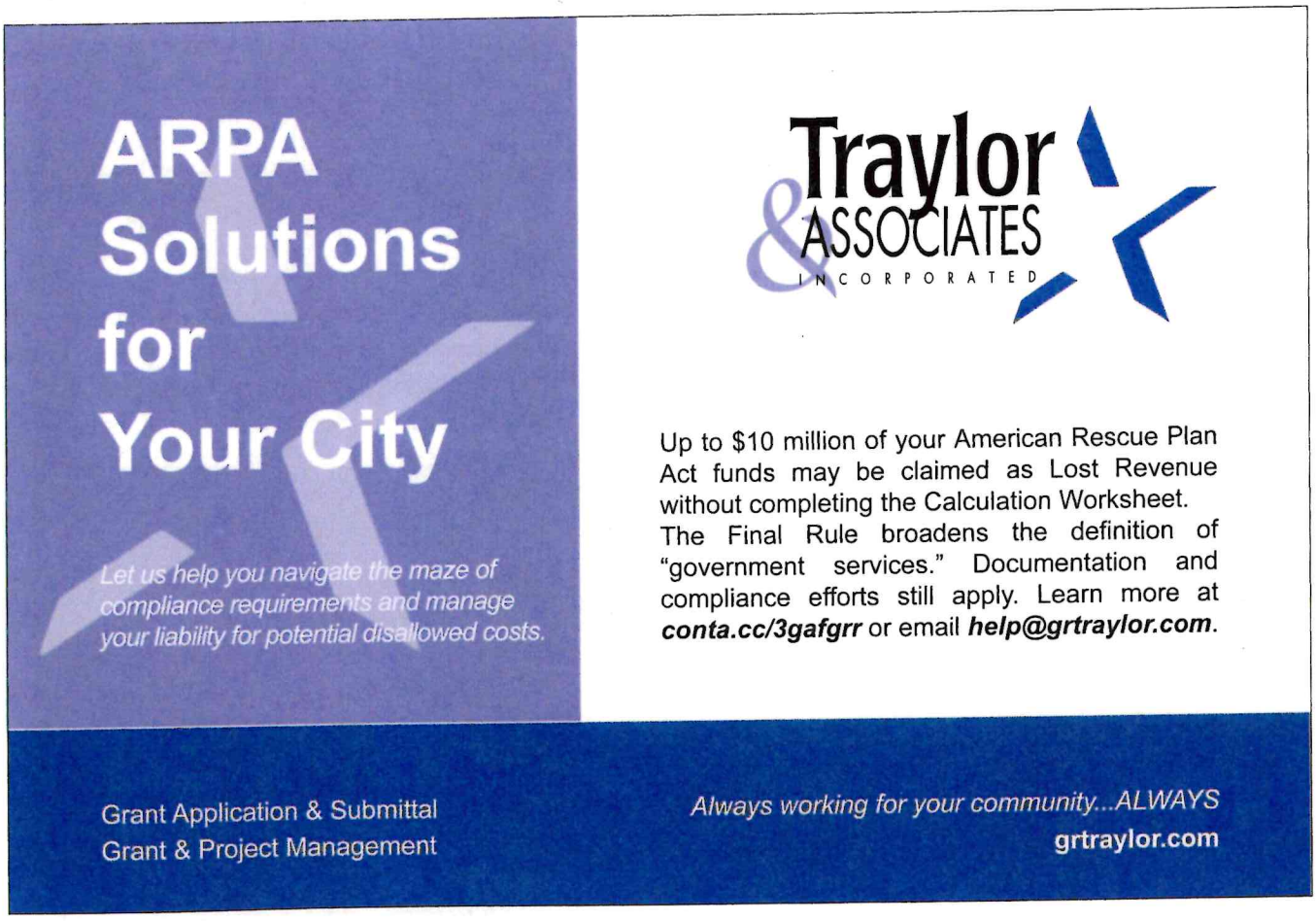
There were over 358 tire drop-offs where recycling tips and water conservation kits were handed out along with "Don't Mess with Texas" vehicle trash bags. In addition, KSAB was featured weekly on local television channels regarding the potential hazards of tires in yards, neighborhoods, and illegal dumping consequences.

Daysha Johnson, President of Delta Sigma Pi, from Angelo State University shared, "All of our members, including myself, had an awesome time and really enjoyed helping out at the event. You kept your word when you said that it would be a great team building activity, which was a real highlight of our experience. I am very excited to hear that KSAB will be reaching their goal of 10,000 tires! It has been an incredible opportunity to be part of a group that does so much for the community, and we are looking forward to working with KSAB more."

"Our neighborhoods are safer, communities are thriving, and we are beautifying our highways for future economic growth and development by providing tire collections, team building activities, and camaraderie within our community. We are beaming with pride knowing we are changing the landscape in San Angelo, Texas. And, while it's just a start, we removed over 12,805 tires," said Charlotte Anderson, KSAB Executive Director.

The City receives calls daily for tire collections and KSAB will continue its work of providing future resources to dispose of tires properly in San Angelo.

Keep San Angelo Beautiful was formed to create awareness and maintain clean, green, and beautiful spaces through art, science, and education. KSAB is a Keep Texas Beautiful Gold Star Affiliate and received the Governor's Community Achievement Program "Award of Excellence" for their work in 2020. They have also received two proclamations from the Mayor of San Angelo, in recognition of Earth Day 2021 and America Recycles Day 2021. ★



Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor:	Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197
Meeting Date:	September 27, 2023
Item type:	Regular Item

Caption:

Discussion and possible action regarding strategic priorities and appoint a sub-committee to review COSADC policies (Presentation by Michael Dane, Interim Director of Economic Development)

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez	Created/Initiated
Michael Dane	Approved
Tina Dierschke	Approved
Brandon Dyson	Final Approval

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor:	Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197
Meeting Date:	September 27, 2023
Item type:	Regular Item

Caption:

Public Hearing regarding the expenditure of up to $2,000,000 of sales and use tax funds as an Economic Development Incentive to Angelo State University to partially fund construction of a flight training facility at Mathis Field in accordance with Texas Local Government Code, Section 505.159 (Presentation made by Robert Schneeman, Economic Development Project Manager)

Summary/History:

ASU is currently operating a flight school at Mathis Field. They are in negotiations with the Airport to lease approximately 3 acres of airport land to construct a flight training facility. The estimated cost of the facility at the time of application to COSADC was $6,000,000. That estimate is now $7, 500,000 +/- due to across the board increases in construction costs. ASU has engaged a design firm and a Contractor at Riskfor the project.

Current enrollment is 140 students with an eventual anticipated increase to 250.

The Program, a Bachelor of Commercial Aviation, includes Classroom & Simulator Training from Flight Certificate through Certified Flight Instructor and Instrument Instructor. Upon completion, students will be able to build time toward Airline Transport Pilot Certification.

Aircraft for the program are provided by Skyline Aviation. They currently have 18 aircraft with 7 more on order and anticipate purchasing 8 aircraft per year going forward. They anticipate a need for one aircraft per 7 students or a total of 36. Skyline and ASU currently employ 32 Certified Flight Instructors and anticipate the need for one instructor per 6 students or a total of 42 instructors for the anticipated student load,
The Airport Director has stated that the Airport will receive revenue of approximately $22,000 per year for lease payments and fuel charges. However, it will increase total operations by about 38,000 operations per year which will help the airport compete for more discretionary grant funding from the FAA. COSADC approved this resolution at their meeting on August 30, 2023 and City Council ratified the resolution at their meeting on September 19, 2023.

Financial Impact:

Economic Development	700-0700-411.03-20	$2,000,000.00
		$2,000,000.00

Other Information/Recommendation:

Attachments:

Presentation:

Robert Schneeman

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Michael Dane	Approved
Tina Dierschke	Approved
Brandon Dyson	Final Approval

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: September 27, 2023

Item type: Regular Item

Caption:

Consider approving a resolution authorizing a project under Chapters 501 and 505 of the Texas Local Government Code to utilize sales and use tax funds in an amount not to exceed $29,700 as an Economic Development Incentive to Lip Chip, LLC, subject to City Council approval and authorizing the board president to negotiate and execute all necessary documents (Presentation made by Robert Schneeman, Economic Development Project Manager)

Summary/History:

Lip Chip is an existing company in San Angelo who intend to build a new production facility for the manufacture of computer microchips to be implanted in horses. These chips will remotely monitor various health conditions of the animal.

Lip Chip intends to build the new facility at 2031 Shahan Road which is outside City limits, but within the City's Extra Territorial Jurisdiction (ETJ). Its location in the ETJ somewhat limits the incentives available from COSADC. Due to the fact that no property taxes will be paid to the City, the economic impact to the City is somewhat reduced. However, building supplies will most likely be purchased in the City, personnel will still shop in the City and much of the available workforce will come from within the City.
Lip Chip plan to invest $20,000,000 in the new facility and $8,600,000 in new equipment. They currently have 7 employees and are planning for an additional 18. Average wages are $37,000 per year and they anticipate a future payroll of $1,250,000 per year.
The State of Texas requires "Community Support" for any project in which they will participate.
Staff is proposing a job creation incentive of $29,700 or $1,650 per FTE. The Return on Investment is calculated to be 7.6 years.

Financial Impact:

$29,700 for a new project. Budget Amendment required.

Other Information/Recommendation:

Attachments:

1. FInal Resolution Lip Chip — FInal Resolution Lip Chip.pdf

Presentation:

Robert Schneeman

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Michael Dane	Approved
Tina Dierschke	Approved
Brandon Dyson	Final Approval

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION BOARD OF DIRECTORS AUTHORIZING THE USE OF SALES AND USE TAX FUNDS IN AN AMOUNT NOT TO EXCEED $29,700 TO PROVIDE AN ECONOMIC DEVELOPMENT INCENTIVE TO LIP CHIP, LLC, FOR A PROJECT RELATED TO BUSINESS ENTERPRISES THAT CREATE OR RETAIN PRIMARY JOBS, AS AUTHORIZED FOR A TYPE B CORPORATION UNDER LOCAL GOVERNMENT CODE CHAPTER 505 SUBCHAPTER D; AUTHORIZING THE BOARD PRESIDENT TO NEGOTIATE AND EXECUTE ALL NECESSARY DOCUMENTS; AND RECOMMENDING RATIFICATION BY CITY COUNCIL

WHEREAS, on November 2, 2010, voters of the City of San Angelo adopted a ballot proposition approving the use of sales and use tax proceed for the continued economic development projects authorized under Section 4B of the Texas Development Corporation Act (hereinafter the "Act"), and,

WHEREAS, Lip Chip, LLC, a Texas Limited Liability Corporation has expressed an interest in constructing a new facility at its location at 2031 Shahan Road and expanding their business operations therein; and,

WHEREAS, Lip Chip, LLC has requested an economic development incentive to facilitate this expansion and,

WHEREAS The Board of Directors of COSADC has deemed the expansion of business operations to be an Eligible Project as defined in Sections 501 and 505 of the Texas Local Government Code; and,

WHEREAS, the board of directors of COSADC has determined that the Project and provision of Project funding are in compliance with the requirements and purposes of the Act, COSADC the Articles of Incorporation, approved by City Council; and, that the Project serves the public purposes set forth in the Act; and,

WHEREAS, at least sixty (60) days prior to undertaking a project, a public notice of the specific project shall be published and at least one public hearing shall be held by the Development Corporation prior to expending funds on the Project in compliance with the requirements of the Development Corporation Act (the Act), Sections 505.159 and 505.160 of the Local Government Code;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION THAT:

The City of San Angelo Development Corporation offers this Resolution finding that the foregoing recitals are true and correct and incorporating them by reference as if set forth in their entirety herein; authorizing the use of sales and use tax funds not to exceed $29,700 as an economic development incentive to Lip Chip, LLC and authorizing the Board President to negotiate and execute all necessary documents; and recommending that City Council ratify approval of the Project.

ADOPTED on this the 27h day of September, 2023.

CITY OF SAN ANGELO
DEVELOPMENT CORPORATION

_____
Max Puello, President

ATTEST:

_____
Nora Nevarez, Corporation Secretary

APPROVED AS TO FORM

_____
Brandon Dyson, Deputy City Attorney

APPROVED AS TO CONTENT

_____
Michael Dane, Interim Director of
Economic Development

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: September 27, 2023

Item type: Regular Item

Caption:

Consideration and possible action of items discussed in Closed Session, if needed

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez Created/Initiated

Report to Board

CITY OF SAN ANGELO TEXAS Development Corporation

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: September 27, 2023

Item type: Regular Item

Caption:

Announcements and consideration of Future Agenda items

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Nora Nevarez Created/Initiated