



## **Agenda 2/11/2026**

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on February 11, 2026 at 8:30 AM at the East Mezzanine of City Hall, 72 W. College Ave., San Angelo, Texas, for the purpose of considering the following agenda items.

**1. Call to Order**

**2. Prayer**

**3. Public Comment**

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

**4. Consent Agenda**

- a. Consider approving the regular meeting minutes for January 20, 2026. (Nora Nevarez)

**5. Regular Agenda**

- a. Consider appointing a President, First and Second Vice President to serve unexpired terms. (Presentation by Ryan Gaddy, Director of Economic Development)
- b. Consider approving the December 2025 financials. (Tina Dierschke, Assistant City Manager)
- c. Presentation, discussion, and possible action regarding the Chamber of Commerce Economic Development Division's Marketing and Recruitment Plan and associated professional services agreement, including possible financial considerations (Presentation by Steve Alhenius, San Angelo Chamber of Commerce).
- d. Consider authorizing the Board President to negotiate and execute a marketing contract with Media Advantage, LLC, for marketing services not to exceed \$32,700. (Presentation by Ryan Gaddy, Director of Economic Development)

**6. Closed Session**

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

- a. Section 551.072 - Deliberations about real property regarding sale of 8.48 +/- Acres to DLH Real Estate, LLC

**7. Follow Up and Administrative Issues**

- a. Consideration and possible action of items discussed in Closed Session, if needed

b. Announcement and consideration of Future Agenda items

**8. Adjournment**

**CERTIFICATION**

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 5th day of February 2026, at 4:50 P.M.

*Nora Nevarez on behalf of Ryan  
Gaddy*

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Ryan Gaddy  
Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code.

In compliance with the Americans with Disabilities Act, the City of San Angelo will provide for reasonable accommodations for persons attending the Development Corporation meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197, or the ADA Coordinator at 325-657-4407 for request, or by completing a request form online at [cosatx.us/ada](http://cosatx.us/ada).

COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday after each meeting.

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: February 11, 2026

Item type: Consent Item

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**Caption:**

Consider approving the regular meeting minutes for January 20, 2026. (Nora Nevarez)

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

1. COSADC Meeting Minutes 01-20-2026                      COSADC Meeting Minutes 01-20-2026.pdf

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez	Created/Initiated
Ryan Gaddy	Approved
Tina Dierschke	Approved
Holly Crooks	Final Approval

City of San Angelo, Texas  
Development Corporation Meeting  
Tuesday, January 20, 2026

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Present:

Steven Mahaffey, First Vice President  
Carlos Rodriguez, Second Vice President  
Jimmy Barton, Director  
Lorenzo Lasater, Director  
Travis Stribling, Director

**1. Call to Order**

With a quorum of the City of San Angelo Development Corporation Board Members present, First Vice President Mahaffey called the regular session of the City of San Angelo Development Corporation to order at 8:32 A.M., on Tuesday, January 20, 2026 at the East Mezzanine of City Hall, 72 W College Avenue, San Angelo, TX 76903

**2. Prayer**

Invocation was provided by Director Lasater.

**3. Public Comment**

No public comments were made.

**4. Consent Agenda**

- a. Consider approving the regular meeting minutes for December 10, 2025. (Nora Nevarez)
- b. Consider approving the November 2025 financials. (Tina Dierschke, Director of Finance)
- c. Consider a resolution authorizing the Investment Policy for the City of San Angelo Development Corporation Fund for 2026. (Tina Dierschke, Director of Finance)
- d. Consider approving an amendment to the COSADC Bylaws, Section 8, Expenditures of Corporate Money, item 2, regarding the City of San Angelo Purchasing Policy and Procedures Manual and recommending approval by City Council. (Ryan Gaddy)

Director Stribling requested item c be pulled for further discussion.

**Motion:** Director Stribling made a motion, seconded by Second Vice President Rodriguez, to approve items a, b, and d as presented. The motion carried unanimously five (5) ayes to zero (0) nays, with no public comment.

Tina Dierschke, Director of Finance explained the Investment Policy.

**Motion:** Director Stribling made a motion, seconded by Second Vice President Rodriguez, to approve item c as presented. The motion carried unanimously five (5) ayes to zero (0) nays, with no public comment.

## 5. Regular Agenda

- a. Discussion regarding future construction and infrastructure to connect Knickerbocker Road, Twin Mountain, and Mertzon Highway. (Presentation by Shane Kelton, Executive Director of Public Works)

Shane Kelton, Assistant City Manager discussed the scope of work to connect Knickerbocker Road, Twin Mountain, and Mertzon Highway.

- b. Presentation regarding the quarterly San Angelo Chamber of Commerce key performance indicators and deliverables report. (Presentation by Michael Looney, Vice President of the San Angelo Chamber of Commerce, Economic Development)

Michael Looney, Vice President of the San Angelo Chamber of Commerce, Economic Development presented the quarterly performance indicators and deliverables report.

- c. Discussion and possible action regarding COSADC funding participation in the City's Infill development incentive as it relates to Affordable Housing and other potential funding of infrastructure authorized under Texas Municipal Code Section 505.153 Projects Related to Affordable Housing (Presentation by Ryan Gaddy, Director of Economic Development and Holly Crooks, Assistant City Attorney)

Discussion regarding COSADC funding and Affordable Housing.

- d. Public Hearing regarding an economic development agreement with the San Angelo Chamber of Commerce in an amount not to exceed \$75,000 for promoting and supporting Goodfellow Air Force Base, in continuing or enhancing its mission, a project authorized under Section 501.104 of the Texas Local Government Code, and recommending approval by City Council (Presentation by Robert Schneeman, Economic Development Project Manager)

No Public Comment.

- e. Public Hearing regarding an economic development incentive agreement in an amount not to exceed \$300,000 with True Lightning Protection, LLC, a project authorized under Chapters 501 & 505 of the Texas Development Corporation Act necessary to promote economic development and expand business enterprises which create or retain primary jobs; and recommending approval by City Council. (Presentation by Robert Schneeman, Economic Development Project Manager)

No Public Comment.

- f. Consider authorizing the Board President to negotiate and execute a marketing contract with Media Advantage, LLC for marketing services as follows:
1. Not to exceed \$38,700 for business plan competition, social media, annual report, annual website maintenance, website hosting cost;
  2. Not to exceed \$50,750 for SEO / AEO, website updates & case studies, Branding updates & rollout, national target industry campaign, site selector targeted campaign, and Airport promotional video; and recommending approval by City Council (Presentation by Ryan Gaddy, Director of Economic Development)

**Motion:** Director Lasater made a motion, seconded by Director Barton approve option not to exceed marketing service \$38,700. The motion failed to carry two (2) ayes to three (3) nays, with no public comment.

*Ayes – Director Lasater and Director Barton*

*Nays – First Vice President Mahaffey, Second Vice President Rodriguez and Director Stribling*

**Motion:** Director Stribling made a motion, seconded by Second Vice President Rodriguez to table the item until the next meeting. The motion carried unanimously five (5) ayes to zero (0) nays, with no public comment.

- g. Discussion regarding the Strategic Planning Workshop. (Presentation by Ryan Gaddy, Director of Economic Development)

The Strategic Planning Workshop is scheduled for February 11<sup>th</sup> following the regularly scheduled meeting. Meeting will be held at the Business Resource Center, 69 N. Chadbourne. The workshop is open to the public.

## **6. Closed Session**

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings Be Open under the following sections:

**At 10:06 A.M., the Board convened Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meeting, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections.**

- a. Section 551.072 - Deliberations about real property regarding the sale of 8.48 +/- acres at the Industrial Park to DLH Real Estate, LLC
- b. Section 551.071 – Consultation with attorney regarding legal issues related to the COSADC/Chamber of Commerce Professional Services Performance Agreement

**At 11:22 A.M., the Board reconvened**

**7. Follow Up and Administrative Issues**

a. Consideration and possible action of items discussed in Closed Session, if needed

**Motion:** Director Stribling made a motion, seconded by Second Vice President Rodriguez to approve the sale of 8.48 +/- acres at the Industrial Park to DLH Real Estate, LLC in the amount of \$370,000 and the buyer will dispose the stockpiled dirt on the property. The motion carried unanimously five (5) ayes to zero (0) nays, with no public comment.

b. Announcement and consideration of Future Agenda items

The Strategic Planning Workshop will be held after the regularly scheduled COSADC meeting on February 11, 2026.

**8. Adjournment**

**Motion:** Second Vice President Rodriguez made a motion, seconded by Director Lasater to adjourn the meeting. The motion carried unanimously five (5) ayes to zero (0) nays.

There being no further business, the meeting adjourned by consensus at 11:26 A.M.

THE CITY OF SAN ANGELO

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Corporation President

ATTEST:

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Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197  
Meeting Date: February 11, 2026  
Item type: Regular Item

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**Caption:**

Consider appointing a President, First and Second Vice President to serve unexpired terms. (Presentation by Ryan Gaddy, Director of Economic Development)

**Summary/History:**

Currently, Rick Mantooth is serving as President of the board. He has requested to continue serving on the board, but would like another board member to serve as President.

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez	Created/Initiated
Ryan Gaddy	Approved
Tina Dierschke	Approved
Holly Crooks	Final Approval

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: February 11, 2026

Item type: Consent Item

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**Caption:**

Consider approving the December 2025 financials. (Tina Dierschke, Assistant City Manager)

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

- |    |                        |                            |
|----|------------------------|----------------------------|
| 1. | 2512 COSADC Financials | 2512 COSADC Financials.pdf |
|----|------------------------|----------------------------|

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez	Created/Initiated
Ryan Gaddy	Approved
Tina Dierschke	Approved
Holly Crooks	Final Approval

# **City of San Angelo Development Corporation**

## **Financial Information and Schedules As of December 31, 2025**

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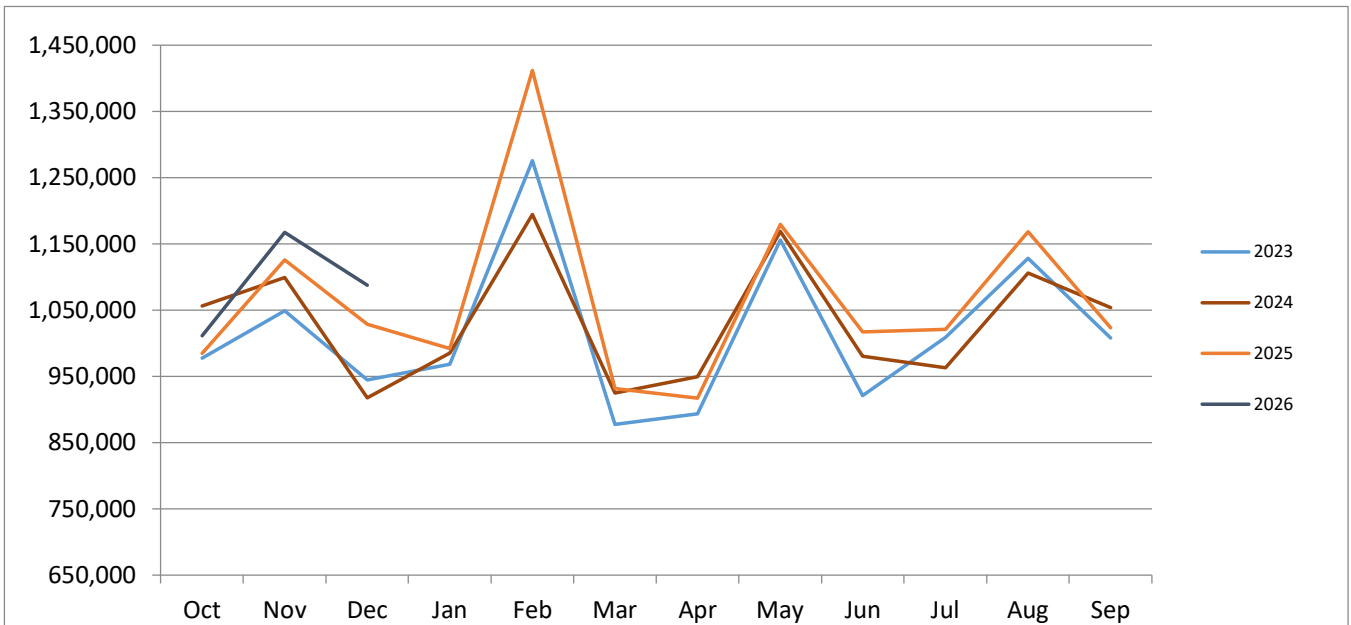
**City of San Angelo Development Corporation  
Executive Summary  
December 2025**

Available Fund Balances

Unassigned Fund Balance-Economic Development	7,633,083
Unassigned Fund Balance-Ballot	12,928,361

Sales Tax Analysis

Month	2023	2024	2025	2026	% Over/(Under)
Oct	977,628	1,056,249	984,531	1,011,170	2.71%
Nov	1,049,058	1,099,298	1,125,807	1,167,309	3.69%
Dec	944,644	917,530	1,028,803	1,087,627	5.72%
Jan	968,413	985,000	992,126		
Feb	1,275,717	1,194,486	1,411,985		
Mar	877,403	924,721	931,375		
Apr	893,339	949,450	916,937		
May	1,155,640	1,168,794	1,179,286		
Jun	920,877	980,358	1,017,353		
Jul	1,008,794	963,312	1,021,295		
Aug	1,128,012	1,106,232	1,168,457		
Sep	1,008,166	1,053,612	1,023,256		



**City of San Angelo Development Corporation**  
**Balance Sheet - Economic Development**  
**As of December 31, 2025**

**ASSETS**

Current Assets

Checking/Savings

Cash 1,292,454

Money Market 7,713,708

Total Checking/Savings 9,006,162

Accounts Receivable

Leases 513

Total Accounts Receivable 513

Other Current Assets

Investments 3,011,670

Total Other Current Assets 3,011,670

Total Current Assets 12,018,345

Fixed Assets

Vehicles 28,540

Land -Industrial Park 57,664

Industrial Park-Phase I 279,309

Industrial Park-Phase II 4,261,854

Industrial Park-Phase III 20,377

Building-Business Resource Ctr 2,004,967

Accumulated Depreciation (1,505,476)

Total Fixed Assets 5,147,234

**TOTAL ASSETS**

17,165,579

**LIABILITIES & FUND EQUITY**

Liabilities

Current Liabilities

Security Deposits 5,643

Accounts Payable 113,469

Total Current Liabilities 119,112

Total Liabilities

119,112

Fund Equity

Committed for Eco. Dev. Projects 3,561,799

Restricted for Fixed Assets 5,147,234

Reserved for Encumbrance 704,351

Unassigned Fund Balance 7,633,083

Total Fund Equity 17,046,468

**TOTAL LIABILITIES & FUND EQUITY**

17,165,579

**City of San Angelo Development Corporation  
Revenue and Expenditure Report - Economic Development  
December 2025**

	Budget	Month Actual	YTD Actual	YTD Actual W/ Enc	Over/(Under) Budget	% of Budget
<b>Revenues</b>						
Sales & Use Tax	3,563,739	304,536	914,510	914,510	(2,649,229)	26%
Interest on Investments	379,674	33,591	92,786	92,786	(286,888)	24%
Lease Income	20,010	-	803	803	(19,207)	4%
Miscellaneous Income	450	-	-	-	(450)	0%
Property Sales	-	-	-	-	-	0%
<b>Total Revenues</b>	<b>3,963,873</b>	<b>338,127</b>	<b>1,008,099</b>	<b>1,008,099</b>	<b>(2,955,774)</b>	<b>25%</b>
<b>Expenditures</b>						
Operations Maintenance	109,352	15,182	20,744	30,513	(78,839)	28%
Partnership Affiliations	14,500	5,000	7,500	7,500	(7,000)	52%
COSADC Staff	397,642	66,222	66,222	66,222	(331,420)	17%
City Services	188,743	47,186	47,186	47,186	(141,557)	25%
Industrial Park Ops & Maint	31,782	32	96	13,502	(18,280)	42%
Marketing-Chamber of Commerce	476,000	-	119,000	476,000	-	100%
Advertising	32,700	-	-	-	(32,700)	0%
Building Maintenance/Utilities	122,766	4,926	9,206	76,178	(46,588)	62%
Capital	1,432,500	-	-	2,466	(1,430,034)	0%
Business Factory	224,556	46,455	47,705	54,859	(169,697)	24%
<b>Total Operating Expenditures</b>	<b>3,030,541</b>	<b>185,003</b>	<b>317,659</b>	<b>774,426</b>	<b>(2,256,115)</b>	<b>26%</b>
<b>Projects</b>						
US Customs Retention II	57007	151,762	-	-	(151,762)	0%
SMC Global	57008	118,401	-	-	(118,401)	0%
Rosenberger Site Sol.	57028	75,000	-	-	(75,000)	0%
Housing Study	57038	7,823	-	573	(7,250)	7%
Parkhill Smith Cooper	57040	275,000	-	247,000	(28,000)	90%
Northeast Sector Plan	57044	255,000	-	-	(255,000)	0%
Santa Fe Master Plan	57045	50,000	-	-	(50,000)	0%
<b>BREP Projects</b>						
SMC Global - BREP	57018	12,500	-	-	(12,500)	0%
Technology Tower, LLC	57030	150,000	100,000	100,000	(50,000)	67%
Allen's Transport	57034	150,000	-	-	(150,000)	0%
Talk of Texas	57035	100,000	-	-	(100,000)	0%
Skyline BREP	57039	1,000,000	500,000	500,000	(500,000)	50%
Residential Flood Relief	57042	816,313	-	-	(816,313)	0%
Business Flood Relief	57043	1,000,000	-	-	(1,000,000)	0%
Future Projects		1,925,143	-	-	(1,925,143)	0%
<b>Total Project Expenditures</b>	<b>6,086,942</b>	<b>-</b>	<b>600,000</b>	<b>847,573</b>	<b>(5,239,369)</b>	<b>10%</b>
<b>Total Expenditures</b>	<b>9,117,483</b>	<b>185,003</b>	<b>917,659</b>	<b>1,621,999</b>	<b>(7,495,484)</b>	<b>10%</b>
<b>Revenue Over/(Under) Expenditures</b>	<b>(5,153,610)</b>	<b>153,124</b>	<b>90,440</b>	<b>(613,900)</b>		

**City of San Angelo Development Corporation  
Economic Development Projects  
As of December 2025**

Project	Code	Original Allocation	Current Allocation	Current Year Activity	Inception to Date	Remaining Allocation
<b>Projects</b>						
US Customs Retention II	57007	46,435	1,149,225	-	997,463	151,762
SMC Global	57008	200,000	200,000	-	81,599	118,401
Rosenberger Site Sol.	57028	75,000	75,000	-	-	75,000
Housing Study	57038	59,500	66,750	-	58,927	7,823
Parkhill Smith Cooper	57040	275,000	275,000	-	-	275,000
Northeast Sector Plan	57044	255,000	255,000	-	-	255,000
Santa Fe Master Plan	57045	50,000	50,000	-	-	50,000
<b>BREP Projects</b>						
SMC Global - BREP	57018	362,500	362,500	-	350,000	12,500
Technology Tower, LLC	57030	250,000	250,000	100,000	200,000	50,000
Allen's Transport	57034	150,000	150,000	-	-	150,000
Talk of Texas	57035	100,000	100,000	-	-	100,000
Skyline BREP	57039	1,000,000	1,000,000	500,000	500,000	500,000
Residential Flood Relief	57042	816,313	816,313	-	-	816,313
Business Flood Relief	57043	1,000,000	1,000,000	-	-	1,000,000
		<u>9,892,172</u>	<u>11,579,859</u>	<u>600,000</u>	<u>7,962,548</u>	<u>3,561,799</u>
Total Committed, Not Expended						<u>3,561,799</u>

**City of San Angelo Development Corporation  
Balance Sheet - Ballot  
As of December 31, 2025**

<b>ASSETS</b>	
Current Assets	
Checking/Savings	
Cash	1,795
Money Market	11,915,573
Total Checking/Savings	11,917,368
Other Current Assets	
Investments	5,995,159
Total Other Current Assets	5,995,159
Total Current Assets	17,912,527
<b>TOTAL ASSETS</b>	<b>17,912,527</b>
 <b>LIABILITIES &amp; FUND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	11,873
Total Current Liabilities	11,873
Total Liabilities	11,873
Fund Equity	
Committed for Ballot Projects	828,393
Assigned for Debt Service	4,143,900
Unassigned Fund Balance	12,928,361
Total Fund Equity	17,900,654
<b>TOTAL LIABILITIES &amp; FUND EQUITY</b>	<b>17,912,527</b>

**City of San Angelo Development Corporation  
Revenue and Expenditure Report - Ballot  
December 2025**

	Budget	Month Actual	YTD Actual	YTD Actual w/ Enc	Over/(Under) Budget	% of Budget
<b>Revenues</b>						
Sales & Use Tax	9,163,900	783,091	2,351,597	2,351,597	(6,812,303)	26%
Interest on Investments	397,526	54,628	129,225	129,225	(268,301)	33%
<b>Total Revenues</b>	<b>9,561,426</b>	<b>837,719</b>	<b>2,480,822</b>	<b>2,480,822</b>	<b>(7,080,604)</b>	<b>26%</b>
<b>Expenditures</b>						
City Services	34,105	8,526	8,526	8,526	(25,579)	25%
Ballot Projects Debt Service	1,243,900	-	-	-	(1,243,900)	0%
<b>Affordable Housing</b>						
City Admin	13,385	3,346	3,346	3,346	(10,039)	25%
Programmed	321,615	-	321,615	321,615	-	100%
Unprogrammed	34,755	-	-	-	(34,755)	0%
<b>Long Term Water Supply</b>						
West Texas Water Partnership	200,000	-	-	-	(200,000)	0%
Water Rights	558,020	-	-	-	(558,020)	0%
Debt Service	2,900,000	-	-	-	(2,900,000)	0%
Future Projects	4,290,401	-	-	-	(4,290,401)	0%
<b>Total Expenditures</b>	<b>9,596,181</b>	<b>11,872</b>	<b>333,487</b>	<b>333,487</b>	<b>(9,262,694)</b>	<b>3%</b>
<b>Revenue Over/(Under) Expenditures</b>	<b>(34,755)</b>	<b>825,847</b>	<b>2,147,335</b>	<b>2,147,335</b>		

**City of San Angelo Development Corporation  
Cash Receipts and Disbursement Listing  
December 2025**

Group #	PO #	Type	Date	Number	Description	Amount	
<b>FUND 700 DEVELOPMENT CORPORATION</b>							
<b>7000000-31200 COSADC Sales &amp; Use Tax</b>							
	JE000321	03/26	12/31/2025	JV00377	Eco Dev Sales Tax - December 2	(304,535.57)	
<b>7000000-36100 COSADC Interest on Investments</b>							
	JE000317	03/26	12/31/2025	JV00373	Bank Interest ED	(1,873.56)	
	JE000317	03/26	12/31/2025	JV00373	Investment Interest ED	(7,218.75)	
	JE000317	03/26	12/31/2025	JV00373	MM Interest ED	(24,498.77)	
<b>7000700-41466 COSADC - Partner Affiliation</b>							
	OH009498	03/26	12/15/2025	24815	SAN ANGELO CHAM Annual luncheo	5,000.00	
<b>7000700-41410 COSADC - Econ Dev Water/Sewer Utilities</b>							
	CX000688	03/26	12/2/2025	00628	CIS BATCH 2026-03	15.60	
	CX000692	03/26	12/3/2025	00634	CIS BATCH 2026-03	132.60	
<b>7000700-41411 COSADC - Econ Dev Natural Gas</b>							
	OH006595	P002076	03/26	12/2/2025	3036648466.1025	ATMOS ENERGY Gas utilities at	163.38
	OH007820	P002076	03/26	12/2/2025	26511.1031	CONCHO VALLEY E Gas utilities	47.03
	OH009502	P002076	03/26	12/15/2025	3036648466.OCT25	ATMOS ENERGY Gas utilities at	167.22
	OH009503	P002076	03/26	12/15/2025	3036648466.DEC25	ATMOS ENERGY Gas utilities at	187.11
<b>7000700-41412 COSADC - Econ Dev Electricity</b>							
	GEXA1125	03/26	12/8/2025	34642373	GEXA ENERGY, LP GEXA NOV 2025	1,044.11	
	OH008992	P001775	03/26	12/15/2025	26511.112025	CONCHO VALLEY E Utility Servic	47.08
<b>7000700-41422 COSADC - Econ Dev Building &amp; Grounds Maintenance</b>							
	OH007821	P002065	03/26	12/2/2025	691001397279	REPUBLIC SERVIC Trash Compacto	37.33
	OH008698	P001786	03/26	12/2/2025	748880	ADVANCE ELEVATO Mo. maint. on	250.00
	OH008894	P002082	03/26	12/8/2025	6760	JOWERS COMMERCI Janitorial ser	800.00
	OH008896	P001786	03/26	12/8/2025	748999	ADVANCE ELEVATO Mo. maint. on	250.00
	OH009511	P001770	03/26	12/15/2025	1044076	HOUSE OF CHEMIC JANITORIAL SUP	184.33
<b>7000700-41431 COSADC - Econ Dev Insurance - Liability</b>							
	OH009496	03/26	12/15/2025	3117	SAM TAMBUNGA IN Insurance - Li	12,950.80	
<b>7000700-41440 COSADC - Econ Dev Rent of Equipment</b>							
	OH009487	P002044	03/26	12/15/2025	1732773	CTWP lease (\$30 per month/ \$36	30.00
	OH009488	P002044	03/26	12/15/2025	1732095	CTWP lease (\$30 per month/ \$36	35.12
<b>7000700-41462 COSADC - Econ Dev Communications</b>							
	JE000322	03/26	12/31/2025	JV00378	Mthly Budgeted Transfers	1,413.08	
<b>7000700-41465 COSADC - Econ Dev Legal Notice</b>							
	OH009494	P002895	03/26	12/15/2025	7417980	GANNETT TEXAS/N Legal notices	465.02
<b>7000700-41472 COSADC - Econ Dev Convention &amp; Schools</b>							
	TR000034	PC0000003188	03/26	12/5/2025	PC.0700.251103.1	Registration for H Crooks	225.00
<b>7000700-41473 COSADC - Econ Dev Prof Dues &amp; Subscriptions</b>							
	TR000034	PC0000003351	03/26	12/5/2025	PC.1000.251103.1	sams club membership renewal	45.00
<b>7000700-41480 COSADC - Econ Dev Special Projects "A"</b>							
	OH008466	03/26	12/2/2025	202301	Ascend BP 2023 reimbursement	34,145.00	
	OH008865	03/26	12/10/2025	22.03	PLATEAU BREWING Special Projec	12,310.00	
<b>7000700-41560 COSADC - Econ Dev Food</b>							
	TR000034	PC0000003189	03/26	12/5/2025	PC.0700.251103.1	Coffee for COSADC meeting 10-8	18.00
<b>7000705-41410 COSADC - Industrial Park Water/Sewer Utilities</b>							
	CX000707	03/26	12/8/2025	00644	CIS BATCH 2026-03	31.92	
<b>FUND 711 COSADC - BALLOT</b>							
<b>7110000-31200 COSADC - Ballot Sales &amp; Use Tax</b>							
	JE000321	03/26	12/31/2025	JV00377	Ballot Sales Tax - December 20	(783,091.46)	
<b>7110000-36100 COSADC - Ballot Interest on Investments</b>							
	JE000317	03/26	12/31/2025	JV00373	Investment Interest Ballot	(14,656.25)	
	JE000317	03/26	12/31/2025	JV00373	MM Interest Ballot	(39,971.69)	

**THE CITY OF SAN ANGELO, TEXAS**

**Schedule of Revenues and Expenditures  
Fiscal Year through December 31, 2025**

25% of  
Year Lapsed

**Hickory Water Supply II - Fund 527  
Debt Payments Through 2045**

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
<b>Beginning Fund Balance*</b>		<b>3,176,786</b>		<b>3,176,786</b>			
<b>REVENUES:</b>							
C.O. Proceeds		-	-	-	-	69,490,001	69,490,001
Interest Income		-	-	-	-	3,222,617	3,222,617
<b>Total Revenues</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>72,712,618</b>	<b>72,712,618</b>
<b>EXPENDITURES:</b>							
Post Construction	4150	77,498	-	1,098	(76,400)	120,003	121,101
Design & Inspection	4157	-	-	-	-	3,097,555	3,097,555
Construction	4159	1,426,158	-	1,426,158	-	60,606,206	62,032,364
Issue Costs	9900	-	-	-	-	3,418,291	3,418,291
Transfer to Debt Service	1994	-	-	-	-	2,293,777	2,293,777
<b>Total Expenditures</b>		<b>1,503,656</b>	<b>-</b>	<b>1,427,256</b>	<b>(76,400)</b>	<b>69,535,832</b>	<b>70,963,088</b>
<b>Revenue Over/(Under) Expenditures</b>		<b>(1,503,656)</b>	<b>-</b>	<b>(1,427,256)</b>			
<b>Ending Fund Balance</b>		<b>1,673,130</b>		<b>1,749,530</b>			

\*Preliminary

Requestor: Robert Schneeman, Economic Development  
Coordinator, COSADC, 325.653.7197

Meeting Date: February 11, 2026

Item type: Regular Item

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**Caption:**

Presentation, discussion, and possible action regarding the Chamber of Commerce Economic Development Division's Marketing and Recruitment Plan and associated professional services agreement, including possible financial considerations (Presentation by Steve Alhenius, San Angelo Chamber of Commerce).

**Summary/History:**

Members of the COSADC Board have requested this update.

**Financial Impact:**

No fiscal impact at this time.

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Robert Schneeman  
Ryan Gaddy  
Holly Crooks

Created/Initiated  
Approved  
Final Approval

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: February 11, 2026

Item type: Regular Item

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**Caption:**

Consider authorizing the Board President to negotiate and execute a marketing contract with Media Advantage, LLC, for marketing services not to exceed \$32,700. (Presentation by Ryan Gaddy, Director of Economic Development)

**Summary/History:**

This contract is for funding the annual COSADC marketing effort.

**The Annual Marketing Budget breaks down as follows:**

**Website Management Agreement**

**Website Hosting & Support ----- \$6,000**

The agreement for this service was executed November 4, 2024 and expires November 4, 2027 with two one-year additional periods.

**Base Marketing Plan Agreement**

**Business Plan Advertising ----- \$10,000**

Direct mail - purchased list - \$3,000  
Press Releases / CVHP Broadcasts - \$600  
Digital Campaign Advanced Targeting - \$3,000  
Materials for chamber luncheon tables - \$400  
Social Advertising and Reels - \$3,000

**Annual Report ----- \$5,000**

Graphic Design (new) - \$500  
Video Production - \$4,500

**Overall Advertising ----- \$15,700 (~\$1,300 monthly)**

CVHP Online Broadcast - Advancing Angelo - \$2,100  
Social Media Manage - LinkedIn, InstaGram, FaceBook - \$8,800  
Agency Retainer - \$3,000  
Social Media Advertising (BREP / Feel Good) - \$1,800

**BREP-Focused Advertising ----- \$2,000**

Downtown San Angelo Magazine (Spring & Fall) - \$2,000

**Total Base Marketing Plan ----- \$32,700**

New agreement is required for the Base Marketing Plan.

**Total Annual Budgeted Amount----- \$38,700**

**Financial Impact:**

Already included in annual budget. No budget amendment required.

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez	Created/Initiated
Ryan Gaddy	Approved
Tina Dierschke	Approved
Holly Crooks	Final Approval

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: February 11, 2026

Item type: Executive Session Item

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**Caption:**

Section 551.072 - Deliberations about real property regarding sale of 8.48 +/- Acres to DLH Real Estate, LLC

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Robert Schneeman  
Ryan Gaddy  
Holly Crooks

Created/Initiated  
Approved  
Final Approval

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: February 11, 2026

Item type: Regular Item

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**Caption:**

Consideration and possible action of items discussed in Closed Session, if needed

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez

Created/Initiated

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: February 11, 2026

Item type: Regular Item

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**Caption:**

Announcement and consideration of Future Agenda items

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez

Created/Initiated