



## **Agenda 3/11/2026**

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on March 11, 2026 at 8:30 AM at the East Mezzanine of City Hall, 72 W. College Ave., San Angelo, Texas, for the purpose of considering the following agenda items.

**1. Call to Order**

**2. Prayer**

**3. Public Comment**

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

**4. Consent Agenda**

- a. Consider approving the regular meeting minutes for February 11, 2026. (Nora Nevarez)
- b. Consider approving the Strategic Planning Workshop meeting minutes for February 11, 2026. (Nora Nevarez)

**5. Regular Agenda**

- a. Update and discussion regarding the San Angelo Chamber of Commerce Economic Development position; current project status; and proposed marketing & recruitment efforts. (Presentation by Michael Looney, Vice President of the San Angelo Chamber of Commerce, Economic Development)

**6. Closed Session**

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

- a. Section 551.087 - Business prospect negotiations regarding:
  1. True Lightning Protection, LLC
  2. Project Heavy Metal
- b. Section 551.072 - Deliberations about real property regarding sale of 8.5 +/- acres in the Industrial Park to DLH Real Estate, LLC

**7. Follow Up and Administrative Issues**

- a. Consideration and possible action of items discussed in Closed Session, if needed
- b. Announcement and consideration of Future Agenda items

## **8. Adjournment**

### **CERTIFICATION**

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 5th day of March, 2026 at 4:30 P.M.

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Ryan Gaddy  
Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code.

In compliance with the Americans with Disabilities Act, the City of San Angelo will provide for reasonable accommodations for persons attending the Development Corporation meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197, or the ADA Coordinator at 325-657-4407 for request, or by completing a request form online at [cosatx.us/ada](http://cosatx.us/ada).

COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday after each meeting.

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: March 11, 2026

Item type: Regular Item

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**Caption:**

Consider approving the regular meeting minutes for February 11, 2026. (Nora Nevarez)

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

1. COSADC Meeting Minutes 2-11-2026                      COSADC Meeting Minutes 2-11-2026.pdf

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez	Created/Initiated
Ryan Gaddy	Approved
Tina Dierschke	Approved
Holly Crooks	Final Approval

City of San Angelo, Texas  
Development Corporation Meeting  
Wednesday, February 11, 2026

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Steven Mahaffey, President  
Carlos Rodriguez, First Vice President  
Lorenzo Lasater, Second Vice President  
Matt Lewis, Director  
Rick Mantooh, President  
Travis Stribling, Director

**1. Call to Order**

With a quorum of the City of San Angelo Development Corporation Board Members present, President Mantooh called the regular session of the City of San Angelo Development Corporation to order at 8:30 A.M., on Wednesday, February 11, 2026 at the East Mezzanine of City Hall, 72 W College Avenue, San Angelo, TX 76903

**2. Prayer**

Invocation was provided by Pastor Tamara Strehli-Hubert, Sierra Vista United Methodist Church.

**3. Public Comment**

*Jamal Schumpert spoke.*

**4. Consent Agenda**

- a. Consider approving the regular meeting minutes for January 20, 2026. (Nora Nevarez)

**Motion:** Director Stribling made a motion, seconded by First Vice President Mahaffey, to approve the consent agenda as presented. The motion carried unanimously six (6) ayes to zero (0) nays, with no public comment.

**5. Regular Agenda**

- a. Consider appointing a President, First and Second Vice President to serve unexpired terms. (Presentation by Ryan Gaddy, Director of Economic Development)

**Motion:** President Mantooh made the motion to appoint Steven Mahaffey as President and Carlos Rodriguez as First Vice President; Carlos Rodriguez appointed Director Lorenzo Lasater to Second Vice President; Director Stribling seconded the motion. The motion carried unanimously six (6) ayes to zero (0) nays, with no public comment.

- b. Consider approving the December 2025 financials. (Tina Dierschke, Assistant City Manager)

**Motion:** First Vice President Rodriguez made a motion, seconded by Second Vice President Lasater to approve the financials as presented. The motion carried unanimously six (6) ayes to zero (0) nays, with no public comment.

- c. Presentation, discussion, and possible action regarding the Chamber of Commerce Economic Development Division's Marketing and Recruitment Plan and associated professional services agreement, including possible financial considerations (Presentation by Steve Ahlenius, San Angelo Chamber of Commerce).

Michael Looney, San Angelo Chamber of Commerce, Vice President of Economic Development addressed the board.

Director Stribling requested this item be moved to Executive.

- d. Consider authorizing the Board President to negotiate and execute a marketing contract with Media Advantage, LLC, for marketing services not to exceed \$32,700. (Presentation by Ryan Gaddy, Director of Economic Development)

Director Mantooth recused himself.

**Motion:** Director Lewis made a motion, seconded by Second Vice President Lasater to approve the marketing contract in the amount of \$32,700 and retroactive the agreement to begin October 1, 2025. The motion carried unanimously five (5) ayes to zero (0) nays, with no public comment.

## 6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings Be Open under the following sections:

**At 9:24 A.M., the Board convened Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meeting, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections.**

- a. Section 551.072 - Deliberations about real property regarding sale of 8.48 +/- Acres to DLH Real Estate, LLC

Director Mantooth left the meeting at 10:03 A.M.

Discussion, and possible action regarding the Chamber of Commerce Economic Development Division's Marketing and Recruitment Plan and associated professional services agreement, including possible financial considerations

**No action taken on this item.**

**At 10:15 A.M., the Board reconvened**

**7. Follow Up and Administrative Issues**

- a. Consideration and possible action of items discussed in Closed Session, if needed

The Development Corporation requested that the Chamber of Commerce provide quarterly financials and a revised budget.

- b. Announcement and consideration of Future Agenda items

None

**8. Adjournment**

**Motion: First Vice President Rodriguez made a motion, seconded by Director Lewis to adjourn the meeting. The motion carried unanimously five (5) ayes to zero (0) nays.**

**There being no further business, the meeting adjourned by consensus at 10:17 A.M.**

THE CITY OF SAN ANGELO

\_\_\_\_\_  
Corporation President

ATTEST:

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Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

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Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: March 11, 2026

Item type: Regular Item

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**Caption:**

Consider approving the Strategic Planning Workshop meeting minutes for February 11, 2026. (Nora Nevarez)

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

1. COSADC Strategic Planning Workshop Minutes 2-11-2026      COSADC Strategic Planning Workshop Minutes 2-11-2026.pdf

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez	Created/Initiated
Ryan Gaddy	Approved
Tina Dierschke	Approved
Holly Crooks	Final Approval

City of San Angelo, Texas  
Development Corporation  
Strategic Planning Workshop  
Wednesday, February 11, 2026

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Present:

Steven Mahaffey, President  
Carlos Rodriguez, First Vice President  
Lorenzo Lasater, Second Vice President  
Matt Lewis, Director  
Travis Stribling, Director

**1. Call to Order**

With a quorum of the City of San Angelo Development Corporation Board Members present, President Mahaffey called the regular session of the City of San Angelo Development Corporation Strategic Planning Workshop to order at 10:33 A.M., on Wednesday, February 11, 2026 at the Business Resource Center, Dave Erickson Training Room, 69 N. Chadbourne, San Angelo, TX 76903

**2. Public Comment**

No public comment made.

Ryan Gaddy, Director of Economic Development discussed the strategy, goals, and key initiatives.

**3. Regular Agenda**

a. Downtown San Angelo, Inc. (Monica Ramos, Executive Director)

Monica Ramos spoke about the following:

- Wayfinding signage
- An additional arch
- Parking study is complete
- Downtown Development Coalition.

b. Affordable Housing Assistance Program Update. (Stephanie Hamby, Executive Director of Galilee CDC)

Stephanie Hamby provided an update on the following:

- Residential flooding is still being worked on
- Affordable Housing – interest is high; only built 2 new homes
- Apartment for young adults – 8 units

c. Marketing / Branding (Andi Markee, Media Advantage)

Andi Markee, spoke about the following:

- COSA DC and Chamber website alignment
- Outbound marketing strategy
- San Angelo Regional Airport video
- Branding strategy – new name

d. Airport Strategy (Justin Fletcher, Airport Director)

Justin Fletcher, Airport Director, spoke about the following:

- Future fire suppression
- Hangar development
- Airport data study
- Need for a 2 PM flight
- Replace airport tower (ADA compliance) and new equipment
- T-hangar are high in demand

e. Economic Development Initiatives (Michael Looney and Ryan Gaddy)

Michael Looney provided an update regarding past and current projects.

Director Stribling left the meeting at 1:00 P.M.

Items f and g will be discussed at a next scheduled meeting.

f. Financial Update (Tina Dierschke, Assistant City Manager)

g. Economic Development Staff Information and Project Updates (Bob Schneeman, Project Manager)

**4. Follow Up and Administrative Issues**

None

**5. Adjournment**

**Motion: Director Lewis made a motion, seconded by First Vice President Rodriguez to adjourn the meeting. The motion carried unanimously four (4) ayes to zero (0) nays.**

**There being no further business, the meeting adjourned by consensus at 1:16 P.M.**

THE CITY OF SAN ANGELO

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Corporation President

ATTEST:

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Corporation Secretary

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Requestor: Nora Nevarez, Executive Office  
Coordinator, COSADC, 325-653-7197

Meeting Date: March 11, 2026

Item type: Regular Item

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**Caption:**

Update and discussion regarding the San Angelo Chamber of Commerce Economic Development position; current project status; and proposed marketing & recruitment efforts. (Presentation by Michael Looney, Vice President of the San Angelo Chamber of Commerce, Economic Development)

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez	Created/Initiated
Ryan Gaddy	Approved
Tina Dierschke	Approved
Holly Crooks	Final Approval

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: March 11, 2026

Item type: Executive Session Item

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**Caption:**

Section 551.087 - Business prospect negotiations regarding:

1. True Lightning Protection, LLC
2. Project Heavy Metal

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Robert Schneeman  
Ryan Gaddy  
Holly Crooks

Created/Initiated  
Approved  
Final Approval

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197  
Meeting Date: March 11, 2026  
Item type: Executive Session Item

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**Caption:**

Section 551.072 - Deliberations about real property regarding sale of 8.5 +/- acres in the Industrial Park to DLH Real Estate, LLC

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Robert Schneeman  
Ryan Gaddy  
Holly Crooks

Created/Initiated  
Approved  
Final Approval

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: March 11, 2026

Item type: Regular Item

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**Caption:**

Consideration and possible action of items discussed in Closed Session, if needed

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez

Created/Initiated

Requestor: Nora Nevarez, Executive Office Coordinator, COSADC, 325-653-7197

Meeting Date: March 11, 2026

Item type: Regular Item

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**Caption:**

Announcement and consideration of Future Agenda items

**Summary/History:**

**Financial Impact:**

**Other Information/Recommendation:**

**Attachments:**

**Presentation:**

**Approvals/Reviews:**

Nora Nevarez

Created/Initiated