CITY OF SAN ANGELO TEXAS
Development Corporation

Agenda
10/25/2017

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on October 25, 2017 at 8:30 AM at the McNease Convention Center – South Meeting Room, 501 Rio Concho Drive, San Angelo, Texas, for the purpose of considering the following agenda items.

1. **Call to Order**
2. **Prayer**
3. **Public Comment**

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

4. **Consent Agenda**
   a. Consider approving the September 27, 2017 minutes and the October 5, 2017 special meeting minutes.
   b. Consider approving the necessary Corporation disbursements
   c. Consider approving the September 2017 Financial Statements
5. **Regular Agenda**
   a. Update regarding the 2017 Ports to Plains Alliance Annual meeting held in Lubbock September 12th-14th, 2017. (Presentation by Mayor Brenda Gunter and COSADC Director John Bariou)
   b. Consider approving a resolution authorizing the use of Sales and Use Tax Funds in a sum not to exceed $168,000, in support of establishing a Construction Trades Program at Howard College to be partially funded under a Texas Workforce Commission High Demand Skills Development Grant, a project authorized under Chapter 501 of the Texas Development Corporation Act (Presentation by Roland Peña, Economic Development Director)
   c. Consider a Resolution authorizing the use of Sales and Use Tax Funds for expansion of the training mission of Goodfellow Air Force Base, a project authorized for Type 4B Development Corporations under Texas Local Government Code, Section 501.104 relating to certain military bases or missions and authorizing the Board President to negotiate and execute an MOU with Tom Green County and Goodfellow Air Force Base on behalf of the Corporation and such other legal documents necessary to the project. (Presentation by Roland Peña, Economic Development Director)

d. Consider adoption of a resolution authorizing the use of sales and use tax proceeds for a Project authorized under the Texas Local Government Code, Chapter 505, for economic development promotional purposes, sponsoring the 2018 San Angelo Business Plan Competition; authorizing the Board President to negotiate and execute an advertising services agreement with McLaughlin Advertising, not to exceed $5,000 for advertising services therefore; and recommending ratification by City Council. (Presentation by Nora Nevarez, Executive Office Coordinator)

e. Consider approving the COSADC – City of San Angelo Agreement for Provision of Administrative Services for FY2018 in the amount of $578,088 and subsequent years of FY2019 and FY2020 as annual budgets are approved by the Board, recommending ratification by City Council and authorizing the Board President to execute the agreement in substantially the same form as the attached. (Presentation by Roland Peña, Economic Development Director)

f. Consider appointing a staff member as Board Secretary in accordance with the Bylaws of the City of San Angelo Development Corporation Article III, Section 2.B. which states "The Secretary of the Corporation shall be a City staff member assigned to the Corporation under a contract between the Corporation and the City of San Angelo, as approved by the Board of Directors." (Presentation by Roland Peña, Economic Development Director)

g. Public Hearing regarding the expenditure with McLaughlin Advertising of up to $60,000 for a Project consisting of a promotional campaign to expand the Air Service Marketing Initiative and advertise the City of San Angelo for the purpose of developing new and expanded business enterprises. (Presentation by Roland Peña, Economic Development Director)

h. Public Hearing regarding the use of sales and use tax funds in an amount not to exceed $100,000, for a project that entails acquisition costs of $25,000 and professional engineering and surveying services including closing costs of up to $75,000 for a 17.58 acre parcel of real property fronting on Houston Harte Expressway, within an area bounded by Southwest Boulevard, Sherwood Way and Sunset Drive, and a Development Agreement with the city pursuant to which the property will be improved for resale and commercial development as permitted under Chapter 505 of the Texas Development Corporation Act to promote and develop a new or expanded business enterprises that create or retain primary jobs, or that provide facilities that enhance Convention Purposes and Tourism (Presentation by Roland Peña, Economic Development Director)

i. Public Hearing regarding the use of sales and use tax funds in an amount not to exceed $300,000 to provide an Economic Development Incentive to Detmar Logistics, LLC for a project related to Business Enterprises that create or retain primary jobs, as authorized for a Type B Corporation under Local Government Code Chapter 504 Subchapter C (Presentation by Shannon Scott, Economic Development Specialist)

j. Public Hearing regarding the expenditure with Parkhill Smith & Cooper, Inc. a sum not to exceed $280,000 to perform professional engineering and surveying services for infrastructure for the San Angelo Business & Industrial Park, for a project necessary to promote or develop new or expanded business enterprises as authorized under the Texas Development Corporation Act. (Presentation by Roland Peña, Economic Development Director)

6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

a. Section 551.087 (2) to deliberate the offer of a financial or other incentive with Project 2017-E285, that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations

b. Section 551.072 Deliberations about Real Property regarding 17.58 acre parcel of real property fronting on Houston Harte Expressway, within an area bounded by Southwest Boulevard, Sherwood Way and Sunset Drive

7. Follow Up and Administrative Issues

a. Consider items discussed in Executive Session, if needed

b. Announcements and consideration of Future Agenda Items

8. Adjournment

CERTIFICATION

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 20th day of October 2017, at 10:30 a.m.

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Roland Pena, Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code. In compliance with the Americans with Disabilities Act, the City of San Angelo Development Corporation will provide for reasonable accommodations for persons attending board meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197. COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday on the Wednesday after each meeting.