



Agenda 01/31/2018

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on January 31, 2018 at 8:30 AM at the McNease Convention Center – South Meeting Room, 501 Rio Concho Drive, San Angelo, Texas, for the purpose of considering the following agenda items.

1. Call to Order

2. Prayer

3. Public Comment

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

4. Consent Agenda

- a. Consider approving the December 13, 2017 and the January 5, 2018 Board Workshop minutes
- b. Consider approving the necessary Corporation disbursements

5. Regular Agenda

- a. Presentation on the recent Texas Department of Transportation announcement to rebuild 91 miles of the South Orient Rail Line. (Presentation by Texas-Pacifico Transportation Executive Vice President, Federico Diaz-Page)
- b. Consider approving the December 2017 Financial Statements (Presentation by Finance Director, Tina Dierschke)
- c. Consider a resolution authorizing the Board President to negotiate and execute a Memorandum of Agreement (MOA) with the Concho Valley Workforce Development Board funding up to \$168,000, including \$100,000 in matching funds, for a Texas Workforce Commission Workforce Innovation and Opportunity High-Demand Job Training Program grant (HDJT) in support of a Howard College construction trades program, pursuant to an economic development project adopted by the Board (Presentation by Economic Development Director, Roland Peña)
- d. Consider approving a resolution authorizing the Board President to negotiate and execute an Economic Development Agreement (EDA) with Howard County Junior College District to establish a self-sustaining construction trades program at San Angelo pursuant to an Economic Development Project adopted by the Board (Presentation by Economic Development Director, Roland Peña)

- e. Consider approving a Resolution of the City of San Angelo Development Corporation Board of Directors, authorizing the Board President to execute a Memorandum of Understanding with Tom Green County providing local matching funds for the Fall 2017 DEAA Grant in support of the Goodfellow Air Force Base Training Mission Project (Presentation by Economic Development Director, Roland Peña)
- f. Consider approving a resolution authorizing the use of sales and use tax funds in a sum not to exceed \$75,000, for professional services required to develop design specifications and related construction documents for future improvements to the Sunken Garden Park, a project authorized under the Development Corporation Act; and, authorizing the Board President to negotiate and execute a Memorandum of Understanding with the City of San Angelo for such purposes. (Presentation by Economic Development Director, Roland Peña)
- g. Consider approving the termination and release of performance agreement with Data Management Inc., dba Time Clock Plus. (Presentation by Economic Development Director, Roland Peña)
- h. Presentation by staff of 2017 End of Year Report. (Presentation by Roland Pena, Economic Development Director)
- i. Update presentation by Roland Pena, Economic Development Director on the following:
 - 1) I-14 Gulf Coast Strategic Highway Coalition meeting in Washington, D.C.
 - 2) Economic Development Assistance Grant submitted to the U.S. Department of Commerce for funding infrastructure improvements at the San Angelo Business and Industrial Park

6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

- a. Section 551.087(2) to deliberate the offer of a financial or other incentive with a company, that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations.
- b. Section 551.072 Deliberations about Real Property regarding 17.58 acre parcel of real property fronting on Houston Harte Expressway, within an area bounded by Southwest Boulevard, Sherwood Way and Sunset Drive and regarding lease agreement at 69 North Chadbourne Street

7. Follow Up and Administrative Issues

- a. Consideration of items discussed in Executive Session, if any
- b. Announcements and consideration of Future Agenda Items

8. Adjournment

CERTIFICATION

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 24th day of January 2018, at 5:00 p.m.

Roland Pena, Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code. In compliance with the Americans with Disabilities Act, the City of San Angelo Development Corporation will provide for reasonable accommodations for persons attending board meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197. COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday on the Wednesday after each meeting.

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Consent Item

Caption:

Consider approving the December 13, 2017 and the January 5, 2018 Board Workshop minutes

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | | |
|----|--|------------------------------|
| 1. | December 13, 2017 Minutes | 2017-1213 COSADC Minutes.pdf |
| 2. | January 5, 2018 Board Workshop Minutes | 2018-0105 COSADC Minutes.pdf |

Presentation:

Roland Pena

Approvals/Reviews:

Shannon Scott	Created/Initiated
Roland Pena	Approved
Bryan Kendrick	Final Approval

City of San Angelo, Texas
Development Corporation Meeting
Wednesday, December 13, 2017

Present:

Edward Carrasco- President
Juan Flores- First Vice President
Todd Kolls- Second Vice President
John Bariou- Director
Bill Dendle- Director
Scott Tankersley- Director

1. Call to Order

With a quorum of the City of San Angelo Development Corporation Board Members present, President Edward Carrasco called the regular session of the City of San Angelo Development Corporation meeting to order at 8:33 a.m. on Wednesday, December 13, 2017 in the San Angelo McNease Convention Center, 501 Rio Concho Drive, San Angelo, Texas 76903.

2. Prayer

An invocation was provided by Director Bariou

3. Public Comment

There Was No Public Comment.

4. Consent Agenda

- a. Consider approving the November 15, 2017 minutes
- b. Consider approving the necessary Corporation disbursements
- c. Consider approving the November 2017 Financial Statements

Motion: Director Tankersley made a motion seconded by First Vice President Flores to approve the Consent Agenda as presented. The motion carried unanimously six (6) ayes to zero (0) nays

5. Regular Agenda

- a. Update on the status of the Goodfellow AFB International Intelligence Training Center (Presentation by Colonel Jeffrey Sorrell, Vice Wing Commander)

No action taken on this item.

- b. Public Hearing regarding the use of sales and use tax funds in an amount not to exceed \$40,260 to provide an Economic Development Incentive to Elite Solutions, Inc. for a project related to Business Enterprises that create or retain primary jobs, as authorized for a Type B Corporation under Local Government Code Chapter 504 Subchapter C. (Presentation by Roland Pena, Economic Development Director)

There was no public comment. President Edward Carrasco closed the Public Hearing.

- c. Presentation and discussion of allocating supporting funds in an amount not to exceed \$75,000 for the development of design and construction documents of improvements for the Sculpture Garden at Sunken Garden Park as part of a collaborative effort (Presentation by Carl White, Parks and Recreation Director, Richard Salmon, businessman and Howard Taylor, Director of the San Angelo Museum of Fine Arts)

No action taken on this item.

- d. Consider a resolution of the City of San Angelo Development Corporation Board of Directors authorizing the President to execute a memorandum of understanding with the City of San Angelo relating to infrastructure improvements necessary for platting the subdivision of a portion of Phase II of the San Angelo Business & Industrial Park as approved by City Council. (Presentation by Economic Development Director Roland Peña)

Motion: Director Bariou made a motion seconded by Second Vice President Kolls to approve the resolution as presented. The motion carried unanimously six (6) ayes to zero (0) nays.

- e. Consider a resolution of the City of San Angelo Development Corporation Board of Directors authorizing the President to negotiate and execute a development agreement with AEP Texas, Inc., a Texas utility provider ("AEP"). relating to utility and infrastructure improvements necessary for platting the subdivision of a portion of Phase II of the San Angelo Business & Industrial Park as approved by City Council. (Presentation by Economic Development Director, Roland Peña)

Motion: Director Bariou made a motion seconded by Second Vice President Kolls to approve the resolution as presented. The motion carried unanimously six (6) ayes to zero (0) nays.

- f. Consider approving a resolution authorizing submission of an application to the U.S. Department of Commerce for funding in an amount not to exceed \$1.25 million through the Economic Development Administration's (EDA) 2017-18 Public Works Investment Assistance Program for infrastructure improvements at the San Angelo Business and Industrial Park; and designating the COSADC President as authorized representative to act in all matters relating to the application and grant program (Presentation by Roland Peña, Economic Development Director)

Motion: Director Tankersley made a motion seconded by First Vice President Flores to approve the resolution as presented. The motion carried unanimously six (6) ayes to zero (0) nays.

g. Consider approving the change of January 23rd calendar meeting date to January 31st or other COSADC Board recommendation.

Motion: Director Bariou made a motion seconded by Director Dendle to approve January 31st as the calendar date for the January 2018 COSADC meeting.

6. Closed Session

At 8:45 a.m., the Board convened in Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirements that Meetings be Open under the following sections:

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections: Section 551.072 to deliberate the purchase, exchange, lease, or value of real property located at 4751 West Houston Harte Expressway and 69 North Chadbourne Street.

At 9:32 a.m. the Board reconvened with nothing to report from Executive Session

7. Follow Up and Administrative Issues

- a. Consider items discussed in Executive Session, if needed
- b. Announcements and consideration of Future Agenda Items

8. Adjournment

Motion: At 10:37 a.m. Director Tankersley made a motion seconded by Second Vice President Kolls to adjourn the meeting. The motion carried unanimously six (6) ayes to zero (0) nays.

THE CITY OF SAN ANGELO

Corporation President

ATTEST:

Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

CITY OF SAN ANGELO DEVELOPMENT CORPORATION
City of San Angelo, TX
Friday, January 5, 2017

Present:

Edward Carrasco - President
Juan Flores- First Vice President
Todd Kolls - Second Vice President
Scott Tankersley - Director
Bill Dendle - Director
John Bariou- Director
Dr. David Cummings - Director

Staff:

Roland A. Peña- Executive Director of Economic Development
Shannon Scott- Economic Development Specialist
Robert Schneeman- Business, Retention and Expansion Coordinator
Nora Nevarez- Executive Office Coordinator
Sara Lamog- Work Ready Community Vista
Michael Dane- Assistant City Manager
Dan Saluri- Deputy City Attorney
Tina Dierschke- Director of Finance

Public:

Michael Looney- Vice President of Economic Development, San Angelo Chamber of Commerce
Heather Kumpe- Economic Development Specialist, San Angelo Chamber of Commerce

1. **Call to Order**- President Carrasco called the meeting to order at 12:00 p.m.

2. **Prayer** – President Carrasco offered an invocation.

3. **Workshop Agenda**

a. **Overview**- Mr. Peña provided an overview of the agenda and the discussion items

b. **Discussion on the following items:**

1. **SWOT Worksheet**: Mr. Peña facilitated the conversation with the Board members regarding Strengths, Weaknesses, Opportunities and Threats. The Board provided their feedback on each of these items.
2. **Strategic tasks for Program of Work**- Mr. Peña reviewed the current Program of Work and took feedback from the Board for additions/changes to the 2018 Program of Work's Guiding Principles and Strategies.

3. Budget planning- Mr. Peña reviewed the current budget with the Board
 4. Other issues or concerns- Mr. Peña asked if there were any other issues or concerns. None were mentioned
4. **Adjournment**- Motion to adjourn was made by Director Tankersley and seconded by First Vice President Flores. Motion carried unanimously. The meeting adjourned at 1:34 p.m.

CITY OF SAN ANGELO DEVELOPMENT
CORPORATION

Edward Carrasco, Corporation President

ATTEST:

Roland Peña, Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office or a video of the entire meeting may be purchased from the Public Information Officer at 481-2727. (Portions of the Supplemental Minute Record video tape recording may be distorted due to equipment malfunction or other uncontrollable factors.)

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Consent Item

Caption:

Consider approving the necessary Corporation disbursements

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

- | | |
|----------------------------|-----------------------------|
| 1. Disbursement-01/31/2018 | Disbursement 01-31-2018.pdf |
|----------------------------|-----------------------------|

Presentation:

Roland Pena

Approvals/Reviews:

Shannon Scott	Created/Initiated
Roland Pena	Approved
Bryan Kendrick	Final Approval

City of San Angelo Development Corporation
Check Disbursements
For Board Approval January 31, 2018

Economic Development

Parkhill Smith & Cooper	\$	46,090.39	Professional Services - Platting, Surveying, and design. Business Park Phase II (Inv. 01940617004)	Ck. 4150
Chamber of Commerce		33,716.00	Marketing & recruitment for October 2017 = \$17,679.00 & November 2017 = \$16,037.00	
SKG Engineering, LLC		22,300.00	Environmental site assesment; Houston	
McLaughlini Advertising		5,000.00	Harte/Red Arroyo Phase I & II (Inv. 2061)	Ck. 4105
McLaughlini Advertising		4,702.67	Air Service Markting (Inv. 1339)	Ck. 4140
			Air Service Markting (Inv. 1425)	
Schindler Elevator Corp		2,705.52	Preventative Maint for elevator at BRC (Inv. 8104693401)	Ck. 4149
Horizon Travel		1,432.80	Airline tickets to Washington DC for T. Kolls, W. Dendle, & Mayor Gunter)	Ck. 4138

Total for Board Consideration \$ 115,947.38

Liberty Power	\$	844.95	Electric service at BRC	
Liberty Power		799.62	Elec serv at BRC	Ck. 4127
J & R Silva Tree Service & Landscape		672.00	Clean parking lot at BRC & Industrial Park Signs (Inv. 2037 & 2036)	
Longhorn Coffee Co.		590.00	Business Plan Competition contract payment	Ck. 4123
Horizon Travel		577.60	Airline tickets to Washington DC for E. Carrasco	Ck. 4137
Horizon Travel		577.40	Airline tickets to Washington DC for R. Peña	Ck. 4135
Horizon Travel		523.00	Change flight to Washington DC for Mayor Gunter	
Suddenlink		464.72	Wifi & phone serve for Business Factory.	
CTWP		447.40	Transferring to COSA	
TX Economic Development Council		400.00	Copier overage charge (Inv. 919921)	Ck. 4132
		357.11	Registration for R. Pena to attend 2018 Winter Conference Registration (Inv. 7619)	Ck. 4139
Standard Times		357.11	Legal Notice (Ad 1830242)	Ck. 4122
West Office Technology		350.00	IT Service for Business Factory (Inv. F10575-Dec 2017)	Ck. 4121
West Office Technology		350.00	IT Service for Business Factory (Inv. F1075-Jan. 2018)	Ck. 4146
Atmos Energy		323.64	Gas utilities at BRC	Ck. 4151
Ports to Plains Alliance		250.00	Membership renewal for R. Peña (Inv. 1522)	Ck. 4134
Canon Financial Services, Inc.		201.12	Copier lease for Business Factory (Inv. 18063470)	Ck. 4129
International Eco Dev Council		185.00	Renew membership for S. Scott	Ck. 4124
Staples Advantage		174.15	Office supplies (Inv. 3362057682)	Ck. 4133
HR Onboarding Solutions		170.54	BP2017 - 1st Place	Ck. 4108
COSA Utility Billing		126.64	Water & sewer services BRC	Ck. 4117
Protection1 Alarm Monitoring Inc.		124.94	Monthly Securinty Alarm Service at BRC (Inv. 120289044)	Ck. 4145
MC Electric		120.00	Replace light bulbs at BRC (Inv. 114)	Ck. 4111
MC Electric		120.00	Replace light bulbs at BRC (Inv. 161)	
House of Chemicals, Inc.		100.06	Janitorial supplies (Inv. 550687)	Ck. 4144
COSA Utility Billing		84.62	Water service at Industrial Park @ 3 meters	Ck. 4152
COSA Utility Billing		76.73	Water & sewer services at Industrial Park	Ck. 4126
Repubic Services, Inc.		72.08	Trash services at BRC (Inv. 0691000771561)	Ck. 4143
Atmos Energy		56.43	Gas utilities at BRC	Ck. 4110
Liberty Power		51.06	Electric utilitites at Industrial Park	Ck. 4120
Suddenlink		39.50	Telephone serv for elevator at BRC	Ck. 4142
Suddenlink		39.47	Telephone serv for elevator at BRC	Ck. 4118
Angelo Water Service		36.75	Water delivery & monthly water cooler rent at BRC	Ck. 4136
Staples Advantage		16.89	Office supplies (Inv. 3363027323)	Ck. 4147
FedEx		7.27	Overnight deliver (Inv. 600332895)	Ck. 4109

Total Routine Disbursements \$ 9,330.69

Total Economic Development Disbursements \$ 125,278.07

Ballot

COSA	\$	2,389,749.44	2012 Debt Principle/Interest (Inv. 47972)	Ck. 1482
Surety Title		48,177.37	Sell of 1001 Culberson St.	Ck. 1483
COSA		4,900.00	Reimburse for W TX Water Partnership	Ck. 1481
COSA		1,139.60	Reimburse for W TX Water Partnership (Inv. 801018104)	
Tom Green County Appraisal Dist.		381.13	2017 taxes for 10 W. Ave. Q	Ck. 1480

City of San Angelo Development Corporation
Check Disbursements
For Board Approval January 31, 2018

Total for Board Consideration	\$	2,444,347.54
Total Routine Disbursements	\$	-
Total Ballot Disbursements	\$	2,444,347.54
Grand Total Disbursements this Period	\$	2,569,625.61

Requestor: Roland Pena, Economic Development Director, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Presentation on the recent Texas Department of Transportation announcement to rebuild 91 miles of the South Orient Rail Line. (Presentation by Texas-Pacifico Transportation Executive Vice President, Federico Diaz-Page)

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Roland Pena
Becky Dunn
Bryan Kendrick

Created/Initiated
Approved
Final Approval

Report to Board



Requestor: Roland Pena, Economic Development Director, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Consider approving the December 2017 Financial Statements (Presentation by Finance Director, Tina Dierschke)

Summary/History:

Financial Impact:

N/A

Other Information/Recommendation:

Attachments:

- | | | |
|----|---------------------|-----------------------|
| 1. | December Financials | COSADC Stmts 1712.pdf |
|----|---------------------|-----------------------|

Presentation:

Approvals/Reviews:

Roland Pena	Created/Initiated
Dan Saluri	Approved
Tina Dierschke	Approved
Roland Pena	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval

City of San Angelo Development Corporation

Financial Information and Schedules As of December 31, 2017

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Executive Summary

Economic Development

Balance Sheet

Revenue & Expenditure Report

Project Commitments

Ballot

Balance Sheet

Revenue & Expenditure Report

Project Commitments

Transaction Detail by Account

2011 Bond Issue

Hickory Water Supply

**City of San Angelo Development Corporation
Executive Summary
December 2017**

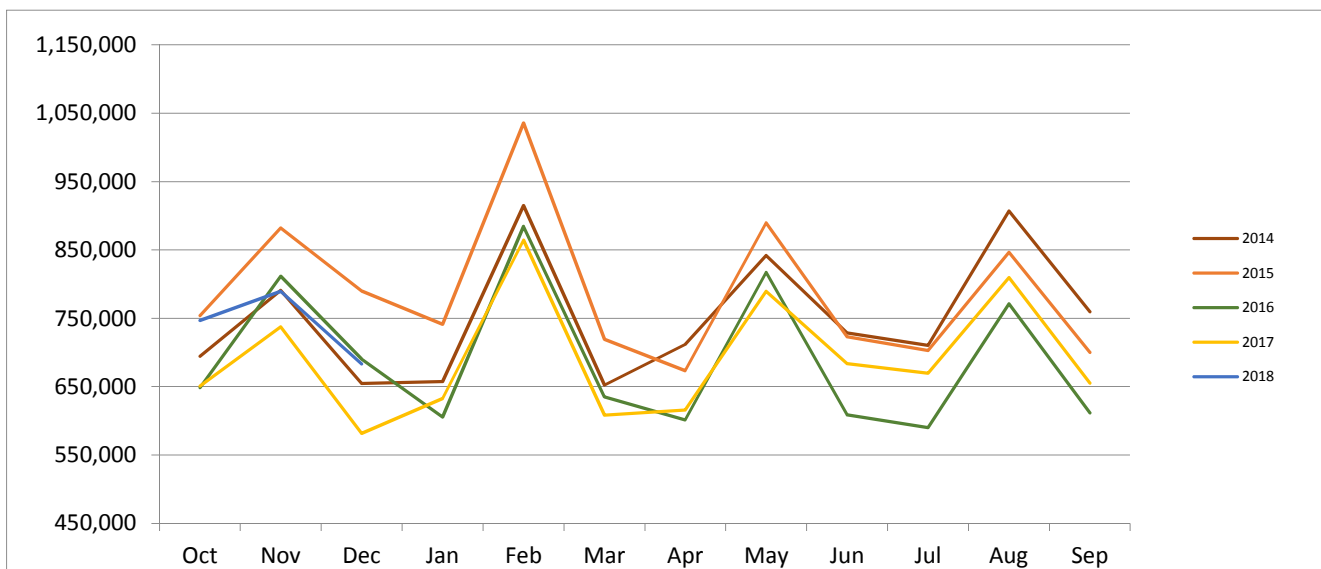
Available Fund Balances

Unrestricted Fund Balance-Economic Development	9,372,358
Unrestricted Fund Balance-Ballot	585,417

Sales Tax Analysis

Month	2014	2015	2016	2017	2018	% Over/(Under)
Oct	694,238	754,116	648,367	650,926	747,063	14.77%
Nov	791,077	882,259	811,466	737,436	789,302	7.03%
Dec	654,425	789,859	690,231	581,382	683,012	17.48%
Jan	657,448	741,227	605,393	632,603		
Feb	914,889	1,035,939	884,468	864,339		
Mar	652,229	719,149	635,021	608,253		
Apr	711,587	673,524	601,420	615,673		
May	842,090	889,509	816,925	789,680		
Jun	728,545	723,051	608,947	683,530		
Jul	710,555	702,893	590,012	669,686		
Aug	907,050	846,650	771,109	809,685		
Sep	759,728	700,008	611,361	655,327		

Estimated Year to Date Sales Tax Budget 25.00% = 1,962,500
excess/(shortage) 327,210



City of San Angelo Development Corporation
Balance Sheet - Economic Development
As of December 31, 2017

ASSETS

Current Assets

Checking/Savings

101101 · Cash 13,831

103200 · Money Market 3,245,335

Total Checking/Savings 3,259,166

Accounts Receivable

115000 · Sales Tax Receivables 397,838

Total Accounts Receivable 397,838

Other Current Assets

117000 · Investments 11,313,938

Total Other Current Assets 11,313,938

Total Current Assets 14,970,942

Fixed Assets

140500 · Land -Industrial Park 85,728

141000 · Industrial Park-Phase I 1,013,908

143000 · Industrial Park-Phase II 51,609

144000 · Industrial Park-Phase III 20,377

152000 · Building-Business Resource Ctr 2,004,967

159999 · Accum Depr-Building (559,720)

Total Fixed Assets 2,616,869

TOTAL ASSETS 17,587,811

LIABILITIES & FUND EQUITY

Liabilities

Current Liabilities

201000 · Accounts Payable 9,402

Total Current Liabilities 9,402

Total Liabilities 9,402

Fund Equity

Committed for Eco. Dev. Projects 4,917,468

Restricted for Fixed Assets 2,616,869

Assigned for Equipment Replacement 671,714

Unassigned Fund Balance 9,372,358

Total Fund Equity 17,578,409

TOTAL LIABILITIES & FUND EQUITY 17,587,811

City of San Angelo Development Corporation
Revenue Expenditure Report - Economic Development
December 2017

	<u>Budget</u>	<u>Month Actual</u>	<u>YTD Actual</u>	<u>Over/(Under) Budget</u>	<u>% of Budget</u>
Revenues					
313000 · Income-Sales & Use Tax	2,198,000	238,276	641,119	(1,556,881)	29%
360000 · Interest on Investments	23,000	4,647	28,550	5,550	124%
363101 · Lease Income	76,256	1,194	16,084	(60,172)	21%
392200 · Gain on Sale Assets	250,000	0	0	(250,000)	0%
Total Revenues	<u>2,547,256</u>	<u>244,117</u>	<u>685,753</u>	<u>(1,861,503)</u>	<u>27%</u>
Expenditures					
410000 · Administrative	137,274	1,201	11,455	(125,819)	8%
412000 · Partner Affiliations	76,197	0	550	(75,647)	1%
415000 · City Services	433,566	0	0	(433,566)	0%
415331 · Annual Report	1,200	0	0	(1,200)	0%
420000 · Industrial Park Ops & Maint	30,650	392	1,548	(29,102)	5%
432000 · Outside Legal Services	25,000	0	0	(25,000)	0%
440000 · Marketing-Chamber of Commerce	225,000	0	0	(225,000)	0%
440200 · Business Ret & Exp Prog	355,740	0	368	(355,372)	0%
445000 · Promotion (SADC Marketing)	10,300	650	1,300	(9,000)	13%
450000 · Business Resource Ctr	35,281	1,755	4,709	(30,572)	13%
452101 · Business Factory	93,873	5,320	16,366	(77,507)	17%
452112 · Project-Martifer-Hirschfeld	1,390,435	0	0	(1,390,435)	0%
452115 · Project-Blue Cross Blue Shield	111,355	0	0	(111,355)	0%
452119 · Project-Air Service Marketing	60,000	0	0	(60,000)	0%
452121 · Project-MedHab	796,250	0	0	(796,250)	0%
452124 · Project-DeCoty Coffee	96,902	0	0	(96,902)	0%
452131 · Project-Time Clock Plus	10,500	0	0	(10,500)	0%
452132 · Project-TGC/GAFB	633,000	0	0	(633,000)	0%
452133 · Project-Phase I Sewer Line	39,560	0	0	(39,560)	0%
452134 · Project-Principle LED	194,005	0	0	(194,005)	0%
452136 · Project-Phase II Sewer Line	96,000	0	0	(96,000)	0%
452137 · Project-TXDOT Aside Prog. Grant	100,000	0	0	(100,000)	0%
452138 · Project-CalTech	583,999	0	1,100	(582,899)	0%
452139 · Project-Parkhill	280,000	59,055	59,055	(220,945)	21%
452140 · Project-Grant Works	4,000	0	0	(4,000)	0%
452141 · Project-Houston Harte	103,000	49,200	51,643	(51,357)	50%
452142 · Project-Netco	190,000	0	0	(190,000)	0%
452143 · Project-Detmar	300,000	0	0	(300,000)	0%
452145 · Project-Elite Solutions	40,260	0	0	(40,260)	0%
452900 · Project-Future Projects	296,603	0	0	(296,603)	0%
453000 · Capital Purchases	31,612	0	0	(31,612)	0%
Total Expenditures	<u>6,781,562</u>	<u>117,573</u>	<u>148,094</u>	<u>(6,633,468)</u>	<u>2%</u>
Revenue Over/(Under) Expenditures	<u>(4,234,306)</u>	<u>126,544</u>	<u>537,659</u>	<u>4,771,965</u>	

City of San Angelo Development Corporation
Economic Development Projects
As of December 31, 2017

Project	Budget	Current Year Activity	Inception to Date	Remaining Budget
Martifer-Hirschfeld	3,684,743	0	2,294,308	1,390,435
Blue Cross Blue Shield	408,522	0	297,167	111,355
Air Service Marketing	60,000	0	0	60,000
MedHab	797,750	0	1,500	796,250
DeCoty Coffee	101,835	0	4,933	96,902
Time Clock Plus	336,500	0	326,000	10,500
TGC/GAFB	633,000	0	0	633,000
Phase I Sewer Line	110,000	0	70,440	39,560
Principle LED	550,001	0	355,996	194,005
Phase II Sewer Line TGC	100,000	0	4,000	96,000
TXDOT Aside Prog. Grant	100,000	0	0	100,000
CalTech	603,999	1,100	21,100	582,899
Parkhill	308,000	59,055	87,055	220,945
Grant Works	4,000	0	0	4,000
Houston Harte	108,000	51,643	56,643	51,357
Netco	190,000	0	0	190,000
Detmar	300,000	0	0	300,000
Elite Solutions	40,260	0	0	40,260
	8,436,610	111,798	3,519,142	4,917,468
Total Committed, Not Expended				4,917,468

City of San Angelo Development Corporation
Balance Sheet - Ballot
As of December 31, 2017

ASSETS

Current Assets

Checking/Savings

101101 · Cash

2,497

103200 · Money Market

527,292

Total Checking/Savings

529,789

Accounts Receivable

115000 · Sales Tax Receivables

1,021,609

115201 · Note Receivable

19,800

Total Accounts Receivable

1,041,409

Other Current Assets

117000 · Investments

2,679,804

Total Other Current Assets

2,679,804

Total Current Assets

4,251,002

TOTAL ASSETS

4,251,002

LIABILITIES & FUND EQUITY

Liabilities

Current Liabilities

201000 · Accounts Payable

1,831,217

Total Current Liabilities

1,831,217

Total Liabilities

1,831,217

Fund Equity

Committed for Ballot Projects

648,297

Assigned for Debt Service

1,186,071

Unassigned Fund Balance

585,417

Total Fund Equity

2,419,785

TOTAL LIABILITIES & FUND EQUITY

4,251,002

City of San Angelo Development Corporation
Revenue & Expenditure Report - Ballot
December 2017

	<u>Budget</u>	<u>Month Actual</u>	<u>YTD Actual</u>	<u>Over/(Under) Budget</u>	<u>% of Budget</u>
Revenues					
313000 · Income-Sales & Use Tax	5,652,000	612,710	1,648,591	(4,003,409)	29%
360000 · Interest on Investments	4,000	3,131	6,962	2,962	174%
Total Revenues	<u>5,656,000</u>	<u>615,841</u>	<u>1,655,553</u>	<u>(4,000,447)</u>	<u>29%</u>
Expenditures					
410000 · Administrative	3,500	0	2,467	(1,033)	70%
415000 · City Services	144,522	0	0	(144,522)	0%
430000 · Loan/Debt Service	4,744,285	0	0	(4,744,285)	0%
451102 · Project-Sports Facilities Maint	291,061	0	0	(291,061)	0%
451200 · Project-Affordable Housing	357,674	381	46,489	(311,185)	13%
452123 · Project-W. Tx Water Partnership	12,480	4,900	4,900	(7,580)	39%
452126 · Project-Red Arroyo SW Basin	38,470	0	0	(38,470)	0%
452900 · Project-Future Projects	137,632	0	0	(137,632)	0%
Total Expenditures	<u>5,729,624</u>	<u>5,281</u>	<u>53,856</u>	<u>(5,675,768)</u>	<u>1%</u>
Revenue Over/(Under) Expenditures	<u>(73,624)</u>	<u>610,560</u>	<u>1,601,697</u>	<u>1,675,321</u>	

City of San Angelo Development Corporation
Projects
As of December 31, 2017

Project	Budget	Current Year Activity	Inception to Date	Remaining Budget
Ballot Projects:				
Water Supply Projects				
West Texas Water Partnership	413,793	4,900	406,212	7,581
Reclaimed Water Alternatives	1,389,965	0	1,389,965	-
Red Arroyo Storm Water Basin	189,510	0	151,040	38,470
Total Expenditures	1,993,268	4,900	1,947,217	46,051
Total Water Supply Projects				46,051
Affordable Housing				
Revenues				
Sale of Fixed Assets - Blackshear Properties	394,351	0	394,351	0
Total Revenues				
Expenditures				
Affordable Housing	2,854,330	46,489	2,543,145	311,185
Administrative Contract	120,405	0	120,405	0
Blackshear Neighborhood Boundary	28,300	0	28,300	0
Blackshear Properties	404,125	0	404,125	0
Neighborhood Blitz	550,000	0	550,000	0
Neighbors Helping Neighbors	53,000	0	53,000	0
Rebuilding Together - Housing One Stop	23,759	0	23,759	0
Rebuilding Together - Housing Repair	74,920	0	74,920	0
Rehabs	114,487	0	114,487	0
Roofing Grant	200,000	0	200,000	0
Total Expenditures	4,423,326	46,489	4,112,142	311,185
Total Affordable Housing				311,185
Other Projects				
Sports Facilities Maintenance	291,061	0	0	291,061
Total Expenditures	291,061	0	0	291,061
Total Ballot Projects Committed, Not Expended				648,297

Voter Approved Projects:

Fort Concho Improvements	900,000	900,000	900,000	-
Sports & Athletics Facilities	708,744	708,744	708,744	-
29th Street Sports Complex	1,750,000	1,750,000	1,750,000	-
Total Expenditures	3,358,744	3,358,744	3,358,744	-
Total Voter Approved Projects Committed, Not Expended				-

City of San Angelo Development Corp
Transaction Detail by Account
December 2017

Economic Development

313000 · Income-Sales & Use Tax (700-0000-313.00-00)

Num	Name	Memo	Amount
769	City of San Angelo	Adj October Sales Tax Recievable	20,953.91
770	City of San Angelo	Record Dec Sales Tax Recievable	231,970.69
771		Correction to Sept Sales Tax Adjustment	<u>-14,648.37</u>

Total 313000 · Income-Sales & Use Tax (700-0000-313.00-00)

238,276.23

360000 · Interest on Investments (700-0000-361.10-00)

768		Record Interest on Sec #3137EADX4	1,093.33
777		Recorded Interest for December	74.61
778		Record MM Interest for December	<u>3,478.97</u>

Total 360000 · Interest on Investments (700-0000-361.10-00)

4,646.91

363109 · Lease Income - Business Factory

772	Earth Partners, LP	Rent for the Month of Dec	299.00
773	OdomRD, Dietian Consultant	Rent for the month of Jan	353.50
774	Earth Partners, LP	Rent for the Month of Jan	300.92
775	West Texas Beacon	Rent for the Month of Jan	<u>240.32</u>

Total 363109 · Lease Income - Business Factory

1,193.74

410000 · Administrative

410530 · Admin-Communication

4118	Suddenlink	Acct 100001-8615-721194301 Service Period 12/16	<u>-29.61</u>
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Total 410530 · Admin-Communication

-29.61

410591 · Admin-Professional Dues

4124	International Economic DevelopmentCouncil	Renew Shannon Scott's IEDC Membership	<u>-185.00</u>
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Total 410591 · Admin-Professional Dues

-185.00

410605 · Admin-Public Notices

4122	Standard Times	Acct. 836825 Service Period 11/01/17 - 11/30/17	<u>-357.11</u>
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Total 410605 · Admin-Public Notices

-357.11

410610 · Admin-Office Supplies (700-0000-411.06-10)

4132	CTWP	Inv. 919921	-447.40
4133	Staples Advantage	Inv. 3362057682	<u>-174.15</u>

Total 410610 · Admin-Office Supplies (700-0000-411.06-10)

-621.55

410614 · Admin-Postage

4109	FedEx	Inv. 6-003-32895	<u>-7.27</u>
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Total 410614 · Admin-Postage

-7.27

Total 410000 · Administrative

-1,200.54

420000 · Industrial Park Ops & Maint

420411 · Ind Park-Water/Sewer Utilities

4126	City of San Angelo Utility Billing	Acct 118947-187774 Service Period 11/01/17 - 12/	-28.97
4126	City of San Angelo Utility Billing	Acct 118947-187772 Service Period 11/01/17 - 12/	-23.88
4126	City of San Angelo Utility Billing	Acct 118947-187770 Service Period 11/02/17 - 12/	<u>-23.88</u>

Total 420411 · Ind Park-Water/Sewer Utilities

-76.73

420413 · Ind Park-Electricity

4120	Liberty Power	Acct. 95329064-832 Service Period 11/01/17 - 12/0	<u>-51.06</u>
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Total 420413 · Ind Park-Electricity

-51.06

420000 · Industrial Park Ops & Maint - Other

4131	J & R Silva Tree Service & Landscaping	Inv. 2012	<u>-264.00</u>
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Total 420000 · Industrial Park Ops & Maint - Other

-264.00

Total 420000 · Industrial Park Ops & Maint

-391.79

445000 · Promotion (SADC Marketing)

4107	Lamar Companies	Inv. 108667752	-575.00
4107	Lamar Companies	Inv. 108657137	<u>-75.00</u>

Total 445000 · Promotion (SADC Marketing)

-650.00

450000 · Business Resource Ctr

450010 · BRC-Water/Sewer Utilities

4117	City of San Angelo Utility Billing	Acct. 171939-179340 Service Period 10/31/17 - 11	<u>-83.73</u>
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Total 450010 · BRC-Water/Sewer Utilities

-83.73

450011 · BRC-Electricity

4127	Liberty Power	Acct. 07502869-290 Service Period 11/08/17 - 12/1	<u>-599.72</u>
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Total 450011 · BRC-Electricity

-599.72

City of San Angelo Development Corp
Transaction Detail by Account
December 2017

	Num	Name	Memo	Amount
450012 · BRC-Gas Utilities				
	4110	Atmos Energy	Acct. 3036648466 Service Date 9/07/17 - 10/06/17	-42.33
	4110	Atmos Energy	Acct. 3036648466 Service Date 10/07/17 - 11/07/17	-44.64
	4125	Atmos Energy	Acct. 3036648466 Service Period 11/08/17 - 12/07/17	-87.44
Total 450012 · BRC-Gas Utilities				-174.41
450013 · BRC-Trash Utilities				
	4112	Republic Services, Inc	Inv. 0691-000765227	-84.06
	4112	Republic Services, Inc	Inv. 0691-000752478	-57.81
Total 450013 · BRC-Trash Utilities				-141.87
450000 · Business Resource Ctr - Other				
	4111	MC Electric	Inv. 114	-90.00
	4114	ATIS Elevator Inspections, LLC	Inv. IN19082	-105.00
	4117	City of San Angelo Utility Billing	Acct. 186765-50710 Service Period 10/30/17 - 11/07/17	-11.25
	4119	Protection 1 Alarm Monitoring Inc.	Inv. 119758942	-93.71
	4130	Clare's Heating & Air Conditioning	Inv. 3409	-111.00
	4131	J & R Silva Tree Service & Landscaping	Inv. 2013	-344.25
Total 450000 · Business Resource Ctr - Other				-755.21
Total 450000 · Business Resource Ctr				-1,754.94
452101 · Business Factory				
	4106	Moontime LLC	FY17 BPC - 2nd place - Inv. 0012	0.00
	4108	HR Onboarding Solutions	FY17 BPC - 1st place - Inv. 0006	-170.54
	4110	Atmos Energy	Acct. 3036648466 Service Date 9/07/17 - 10/06/17	-14.10
	4110	Atmos Energy	Acct. 3036648466 Service Date 10/07/17 - 11/07/17	-14.88
	4111	MC Electric	Inv. 114	-30.00
	4112	Republic Services, Inc	Inv. 0691-000765227	-28.02
	4112	Republic Services, Inc	Inv. 0691-000752478	-19.27
	4113	Moontime LLC	FY17 BPC - 2nd Place - Inv. 0012	-2,500.00
	4114	ATIS Elevator Inspections, LLC	Inv. IN19082	-35.00
	4115	Canon Financial Services, Inc.	Application process fee to transfer copier lease from	-65.00
	4117	City of San Angelo Utility Billing	Acct. 171939-179340 Service Period 10/31/17 - 11/07/17	-27.91
	4117	City of San Angelo Utility Billing	Acct. 186765-50710 Service Period 10/30/17 - 11/07/17	-3.75
	4118	Suddenlink	Acct 100001-8615-721194301 Service Period 12/01/17 - 12/31/17	-9.86
	4118	Suddenlink	Acct 100001-8615-717221601 Service Period 12/01/17 - 12/31/17	-464.67
	4119	Protection 1 Alarm Monitoring Inc.	Inv. 119758942	-31.23
	4121	West Office Technology	Inv. F10575	-350.00
	4123	Longhorn Coffee Company	FY17 - BPC 3rd place - Inv. 0001	-590.00
	4125	Atmos Energy	Acct. 3036648466 Service Period 11/08/17 - 12/07/17	-29.14
	4127	Liberty Power	Acct. 07502869-290 Service Period 11/08/17 - 12/07/17	-199.90
	4128	Kirbo's Office Systems	Inv. 238343	-12.60
	4128	Kirbo's Office Systems	Inv. 228182	-13.38
	4129	Canon Financial Services, Inc.	Inv. 17953757	-186.22
	4129	Canon Financial Services, Inc.	Inv. 17842898	-171.32
	4129	Canon Financial Services, Inc.	Inv. 18063470	-201.12
	4130	Clare's Heating & Air Conditioning	Inv. 3409	-37.00
	4131	J & R Silva Tree Service & Landscaping	Inv. 2013	-114.75
Total 452101 · Business Factory				-5,319.66
452139 · Project-Parkhill				
	4116	Parkhill Smith & Cooper	Inv. 01940617.00-3	-59,055.00
Total 452139 · Project-Parkhill				-59,055.00
452141 · Project-Houston Harte				
	4105	SKG Engineering, LLC	Inv. 2095	-20,200.00
	4105	SKG Engineering, LLC	Inv. 2054	-6,700.00
	4105	SKG Engineering, LLC	Inv. 2061	-22,300.00
Total 452141 · Project-Houston Harte				-49,200.00
TOTAL				126,544.95

City of San Angelo Development Corp
Transaction Detail by Account
December 2017

Ballot

	Num	Name	Memo	Amount
313000 · Income-Sales & Use Tax				
	246	City of San Angelo	Adj October Sales Tax Recievable	53,881.50
	247	City of San Angelo	Record Dec Sales Tax Recievable	596,496.05
	248		Corretion for Sept Sales Tax Adjustment	<u>-37,667.23</u>
Total 313000 · Income-Sales & Use Tax				612,710.32
360000 · Interest on Investments				
	245		Record MM Interest for November	1,584.09
	249		Record Interest for December	981.38
	250		Record MM Interest for December	<u>565.25</u>
Total 360000 · Interest on Investments				3,130.72
451200 · Project-Affordable Housing				
	1480	Tom Green County Appraisal District	2017 taxes for 10 W. Ave Q	<u>-381.13</u>
Total 451200 · Project-Affordable Housing				-381.13
452123 · Project-W. Tx Water Partnership				
	1481	City of San Angelo (COSA)	West Texas Water Partnership Reim	<u>-4,900.00</u>
Total 452123 · Project-W. Tx Water Partnership				<u>-4,900.00</u>
TOTAL				<u><u>610,559.91</u></u>

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures

Fiscal Year through December 31, 2017

2011A Tax/Revenue C.O. - Fund 514

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
*Beginning Fund Balance		1,081,412		1,081,412			
REVENUES:							
C.O. Proceeds		-	-	-	-	13,780,000	13,780,000
Municipal Pool Donation		-	-	-	-	21,225	21,225
SASSRA Stock Barn		-	-	-	-	157,722	157,722
Transfer from Dev. Corp.		-	-	-	-	4,220,000	4,220,000
Interest Income		-	3,649	3,963	3,963	150,317	154,280
Total Revenues		-	3,649	3,963	3,963	18,329,264	18,333,227
EXPENDITURES:							
Airport Terminal Rehab	3925	-	-	-	-	500,000	500,000
Concho River	4119	327,650	-	3,653	(323,997)	8,272,035	8,275,688
Parks	6000	585,535	3,445	35,531	(550,004)	339,465	374,996
Red Arroyo Trail	6040	-	-	-	-	325,000	325,000
Recreation	6100	75,000	-	-	(75,000)	2,597,817	2,597,817
Fort Concho Improvements	6301	61,892	15,778	60,089	(1,803)	38,109	98,198
Auditorium	6602	-	-	-	-	3,750,001	3,750,001
Fairgrounds	6636	-	-	-	-	1,157,722	1,157,722
Issue Costs	9900	-	-	-	-	260,363	260,363
Contingencies	9900	-	-	-	-	-	-
Total Expenditures		1,050,077	19,223	99,273	(950,804)	17,240,512	17,339,785
Revenue Over/(Under) Expenditures		(1,050,077)	(15,574)	(95,310)			
Ending Fund Balance		31,335		986,102			

*Preliminary

THE CITY OF SAN ANGELO, TEXAS
Schedule of Revenues and Expenditures
Fiscal Year through December 31, 2017

Hickory Water Supply - Fund 516

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
*Beginning Fund Balance		3,429,882		3,429,882			
REVENUES:							
Interest Income		-	9,497	10,314	10,314	520,568	530,882
C.O. Proceeds		666,552	344,673	344,673	(321,879)	119,333,447	119,678,120
Total Revenues		<u>666,552</u>	<u>354,170</u>	<u>354,987</u>	<u>(311,565)</u>	<u>119,854,015</u>	<u>120,209,002</u>
EXPENDITURES:							
Easements/Property Damage	4150	419,826	-	-	(419,826)	106,865	106,865
Engineering	4157	79,092	1,822	79,089	(3)	16,747,566	16,826,655
Well Field Pipelines	4152	3,083	-	-	(3,083)	3,026,918	3,026,918
30 " Transmission Main	4153	428,978	-	-	(428,978)	38,681,022	38,681,022
Well Field Pumps	4154	21,961	-	-	(21,961)	12,831,038	12,831,038
Well Field Pump Station	4155	1,382,861	-	-	(1,382,861)	1,617,139	1,617,139
Well Field Expansion	4158	-	-	(428,379)	(428,379)	6,468,888	6,040,509
Treatment Plant	4156	-	-	(10)	(10)	27,132,194	27,132,184
Well Field Expansion #2	4159	124,049	-	-	(124,049)	9,640,252	9,640,252
Issue Costs	9900	-	-	-	-	172,251	172,251
Total Expenditures		<u>2,459,850</u>	<u>1,822</u>	<u>(349,300)</u>	<u>(2,809,150)</u>	<u>116,424,133</u>	<u>116,074,833</u>
Revenue Over/(Under) Expenditures		<u>(1,793,298)</u>	<u>352,348</u>	<u>704,287</u>			
Ending Fund Balance		<u>1,636,584</u>		<u>4,134,169</u>			

*Preliminary

	<u>Revenues</u>
Previous Years Activity	119,854,015
Current Year Budget	666,552
Less Interest Earned	(520,568)
TOTAL	<u>120,000,000</u>

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Consider a resolution authorizing the Board President to negotiate and execute a Memorandum of Agreement (MOA) with the Concho Valley Workforce Development Board funding up to \$168,000, including \$100,000 in matching funds, for a Texas Workforce Commission Workforce Innovation and Opportunity High-Demand Job Training Program grant (HDJT) in support of a Howard College construction trades program, pursuant to an economic development project adopted by the Board (Presentation by Economic Development Director, Roland Peña)

Summary/History:

This item seeks approval of a Memorandum of Agreement between COSADC and CVWDB to support Howard College for the completion of funding for a new Construction trades program. COSADC, Howard College, and the Concho Valley Workforce Development Board (CVWDB) are in the application finalizing process for a High Demand Skills Development Grant similar to that received for the LVN-RN Program. Completing the MOU is one of the final requirements before we can use the contracted funds from TWC.

The approved funding resolution from the October 25, 2017, meeting will provide community matching funds required in the amount of \$167,769 from COSADC and \$100,000 will be matched by the Texas Workforce Commission directly to the Concho Valley Workforce Development Board for the grant. The combined COSADC-CVWDB funds are critical for equipment, salaries and supplies in final preparation to launch the program and ensure first year of operation.

Howard College, Texas Workforce Commission and the San Angelo Home Builders Association have identified a critical need for a training program covering the construction trades. Phase 1 of this Construction trades program will introduce, train and promote all the general skills needed to build a complete house. Additionally, Phase 2 & 3 efforts are planned in 2018-2019 which includes adding welding and craftsman buildings and components to the program.

To date over \$500,000 has been raised through private funding by the Home Builders Association of San Angelo, local businesses and the Health Foundation. These funds will be used for construction of the needed facilities to house the program. However, the Skilled construction workers are a critical shortage in the local area, with Hurricane Harvey impacts to the Houston area exacerbating the issues. By summer 2016, there were an estimated 1,600 positions associated with construction companies and their support subcontractors in skilled trades across the construction spectrum in Tom Green County not filled and growing worse. This is being caused by an aging workforce, low replacement numbers (estimated 1 person for every 3 retiring), and a high 20% exodus rate (from Texas Association of Builders "Texas' Skilled Worker Shortage Post-Hurricane Harvey"). Hurricane Harvey's impact to the Houston area further aggravates the shortages for years to come as it pulls workers from the local area into Houston. Current labor market information shows most construction-related jobs are in high demand with increasing requirements through 2021. Additionally, CVWDB's remaining 12 rural counties for the most part do not have general construction skills locally available to help grow infrastructure, thus stagnating their economies.

According to the Texas Association of Builders, 52%-plus home builders are experiencing labor shortages which slow builders' completion of projects and impact their budgets. From the Texas Association of Builders "Texas' Skilled Worker Shortage Post-Hurricane Harvey" article, research has shown that:

- "For every three tradesmen who retire, only one skilled person enters the workforce...,
- "According to the Bureau of Labor statistics, more than one-third of tradesmen are over the age of 50, and the average age of skilled craftsmen (plumber, carpenter, electrician, stone mason) is 60, and
- 20 percent of the skilled workers have left the construction industry in the last five years.

Of note, before Hurricane Harvey hit, the demand for craft professionals through 2020 totaled over 500,000, but with the 30,000 destroyed homes and 135,000 homes needing repair caused by the hurricane, the shortages are further exacerbated. Additionally, low housing inventories (3.3 months' supply through 2016 according to TX Association of Realtors) coupled with significant rise in Texas residents (July 2015 – July 2016) caused

by phenomenal growth in Texas business and industry, places a long-term high demand for construction trades. The COSADC Board approved a resolution authorizing the project on October 25, 2017 and City Council ratified the resolution November 7, 2017.

Financial Impact:

Up to \$168,000 new project account number and budget amendment required. From BREP account.

Other Information/Recommendation:

Attachments:

- 1. Resolution 18-XXX_COSADC_CVWDB_HOWARD_MOA_CONST_TRADES_PROGRAM_RESO.pdf
- 2. MOA 18-242_COSADC_CVWDB_HDJT_MOA.pdf

Presentation:

Roland Pena

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Roland Pena	Approved
Dan Saluri	Approved
Theresa James	Approved
Candice Blake	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Roland Pena	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION, AUTHORIZING THE BOARD PRESIDENT TO NEGOTIATE AND EXECUTE A MEMORANDUM OF AGREEMENT (MOA) WITH THE CONCHO VALLEY WORKFORCE DEVELOPMENT BOARD FUNDING UP TO \$168,000, INCLUDING \$100,000 IN MATCHING FUNDS, FOR A TEXAS WORKFORCE COMMISSION WORKFORCE INNOVATION AND OPPORTUNITY HIGH-DEMAND JOB TRAINING PROGRAM GRANT (HDJT) IN SUPPORT OF A HOWARD COLLEGE CONSTRUCTION TRADES PROGRAM, PURSUANT TO AN ECONOMIC DEVELOPMENT PROJECT ADOPTED BY THE BOARD

WHEREAS, the San Angelo Development Corporation (COSADC) Board has approved a Project authorizing the use of Sales and Use Tax funds in a sum not to exceed \$168,000, in support of establishing a Construction Trades Program at Howard College in San Angelo to be partially funded under a Texas Workforce Commission High Demand Skills Development Grant applied for by Howard College and the Concho Valley Workforce Development Board (the "Grant"); and,

WHEREAS; the Grant requires matching funds in a sum not to exceed \$100,000, and the Project requires additional support, for a total sum not to exceed \$168,000, to be provided by COSADC pursuant to a Memorandum of Agreement with the Concho Valley Local Workforce Development Board;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION THAT:

The Board authorizes the Board President to negotiate and execute a Memorandum of Agreement with the Concho Valley Local Workforce Development Board in substantially the attached form, providing support from COSADC not to exceed \$168,000, for a self-sustaining Construction Trades Program at Howard College in San Angelo, to include such physical improvements and expenditures as may be required, funded in part with a \$100,000, High Demand Job Training Program Grant from the Texas Workforce Commission.

PASSED, APPROVED, and ADOPTED on this the 31ST day of January, 2018.

CITY OF SAN ANGELO DEVELOPMENT
CORPORATION

ATTEST:

BY: _____
Edward Carrasco, President

BY: _____
Roland Peña, Corporation Secretary

APPROVED FOR CONTENT

APPROVED AS TO FORM

Roland Peña, Director of Economic Development

Dan T. Saluri, Deputy City Attorney

MEMORANDUM OF AGREEMENT

City of San Angelo Development Corporation and
Concho Valley Local Workforce Development Board

for the

Texas Workforce Commission High-Demand Job Training (HDJT) Program:

An economic development project: "Howard College Construction Trades Program"

The following Memorandum of Agreement (a Financial Agreement) sets forth the terms of collaboration between the City of San Angelo Development Corporation (EDC) and Concho Valley Workforce Development Board (Board), regarding the Texas Workforce Commission (Agency) High-Demand Job Training (Grant) Program.

I. Purpose of Agreement

It is the purpose of this agreement to establish a collaborative relationship between the parties and to set forth the responsibilities of the parties, relevant to the purpose and requirements of the Grant.

The Agency's Grant program is intended to:

- A. Enable Boards to collaborate with local EDCs; and,
- B. Match the EDCs' local economic development sales tax funds to jointly support the provisions of high-demand occupational job training in local workforce areas.

II. Duration of Agreement

Grant funds are available for applications at any time through April 30, 2018, or until approved funding of one million dollars has been exhausted. Successful grant awards are for 12 to 15 months, with any second year continuation requiring a new grant application/award. The Agreement will commence on the date of the latest signature, and shall remain in full force and effect until December 31, 2019, or in accordance with article IV "E", below.

III. General Provisions and Assurances

Contingent upon the Agency's full funding, availability of EDC funds, and approval of this Agreement by the City of San Angelo City Council, the EDC and Board will support the provision of high-demand job training by entering into a -grant agreement with Howard County Junior College District to develop a construction trades program, construct supporting infrastructure, and start an initial class of 22-25 students and growing to 75 over two 2 years. Construction trades are listed in the Concho Valley Workforce Development area's high-demand jobs/occupations list. Funding will be used for: instructor and adjunct salaries; classroom equipment, classroom and building supplies, scholarships, instructor travel, and all other fees incidental to executing the program.

The EDC and Board assure funds will not be used to encourage or induce relocation or for customized or skill training or related activities after relocation. (WIA § 181(d)(1) and (d)(2), 29 U.S.C. § 2931(d)(1) and (d)(2)) and will comply with Texas Government Code, Chapter 2264. As Grant fiscal agent, the Board assures compliance with the Agency's Financial Manual for Grants and Contracts.

IV. Responsibilities of the Parties Under the Agreement including Allocations of Costs

A. The EDC shall:

- (1) As a leverage match to the HDJT grant, pledges up to \$167, 769 for the year to support the program.
- (2) Work with the Board and Howard College to obtain and provide quarterly information to the Board

including, but not limited to, the number of participants trained and/or assessed and the costs expended for each activity conducted during the quarter.

(3) Provide funds to:

- a. Complete final infrastructure costs,
- b. Operate the program administration, and
- c. Build the tiny home building project

B. The Board shall:

- (1) Match \$100,000 through the Agency's Grant funds to local economic development sales tax funding for job training, on a dollar-for-dollar basis, for the year to support the program.
 - a. Funding will be provided to Howard College at the beginning of the grant execution and the beginning of each calendar quarter for that upcoming quarter.
 - b. Funding will only be expended on allowed items;
- (2) Provide quarterly reports to the Agency using an Agency-provided format and incorporating EDC narratives.
- (3) Provide funds to:
 - a. Furniture needed to Furnish the instructors' offices,
 - b. Furniture needed to furnish the classroom and shop, and
 - c. Student support incentives (such as Work Ready Community assessments,

C. The EDC and Board shall jointly fund portions of the program, to include:

- a. Classroom texts and equipment (approximately 25%-75% split),
- b. Salaries (approximately 85%-15% split)
- c. Computers and specialized printing equipment.

D. The commitments under this memorandum of agreement are solely contingent upon the Agency's Grant award.

E. Amendment or Cancellation of Agreement

The Agreement may be amended at any time in writing and by mutual consent of the parties in coordination with the Agency. Any party may withdraw from the Agreement, upon 30 days written notice, without cancelling the Agreement by other parties.

SIGNED AGREEMENT, APPROVED:

The undersigned parties bind themselves to the faithful performance of this Agreement. It is mutually understood that this Agreement shall not become effective until approved by all parties involved.

SAN ANGELO ECONOMIC DEVELOPMENT
CORPORATION

Edward Carrasco, President,
City of San Angelo Development Corporation

EMAIL: _____

Date: _____

APPROVED FOR CONTENT

Roland Peña

CONCHO VALLEY WORKFORCE DEVELOPMENT
BOARD

Mike Buck, Executive Director,
Concho Valley Workforce Development Board

EMAIL: _____

Date: _____

APPROVED AS TO FORM

Dan T. Saluri, Deputy City Attorney

, Secretary

Requestor: Roland Pena, Economic Development Director, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Consider approving a resolution authorizing the Board President to negotiate and execute an Economic Development Agreement (EDA) with Howard County Junior College District to establish a self-sustaining construction trades program at San Angelo pursuant to an Economic Development Project adopted by the Board (Presentation by Economic Development Director, Roland Peña)

Summary/History:

This item seeks approval of a resolution in support of an EDA with Howard College for a new Construction trades program. COSADC, Howard College, and the Concho Valley Workforce Development Board (CVWDB) are in the process of applying for and recently received approval of a High Demand Skills Development Grant similar to that received for the LVN-RN Program.

Funding under the agreement will provide community matching funds required in the amount of \$167,769 from COSADC and \$100,000 will be matched by the Texas Workforce Commission directly to the Concho Valley Workforce Development Board for the grant. The combined funds are critical to finalize the funds needed to buy equipment, hire instructors and launch the program.

Howard College, Texas Workforce Commission and the San Angelo Home Builders Association have identified a critical need for a training program covering the construction trades. Phase 1 of this Construction trades program will introduce, train and promote all the general skills needed to build a complete house. Additionally, the follow on Phase 2 & 3 efforts in 2018-2019 are planned to add welding and craftsman buildings and components to the program.

To date over \$500,000 has been raised through private funding by the Home Builders Association of San Angelo, local businesses and the Health Foundation. These funds will be used for construction of the needed facilities to house the program. However, the Skilled construction workers are a critical shortage in the local area, with Hurricane Harvey impacts to the Houston area exacerbating the issues. By summer 2016, there were an estimated 1,600 positions associated with construction companies and their support subcontractors in skilled trades across the construction spectrum in Tom Green County not filled and growing worse. This is being caused by an aging workforce, low replacement numbers (estimated 1 person for every 3 retiring), and a high 20% exodus rate (from Texas Association of Builders "Texas' Skilled Worker Shortage Post-Hurricane Harvey"). Hurricane Harvey's impact to the Houston area further aggravates the shortages for years to come as it pulls workers from the local area into Houston. Current labor market information shows most construction-related jobs are in high demand with increasing requirements through 2021. Additionally, CVWDB's remaining 12 rural counties for the most part do not have general construction skills locally available to help grow infrastructure, thus stagnating their economies.

According to the Texas Association of Builders, 52%-plus home builders are experiencing labor shortages which slow builders' completion of projects and impact their budgets. From the Texas Association of Builders "Texas' Skilled Worker Shortage Post-Hurricane Harvey" article, research has shown that:

- "For every three tradesmen who retire, only one skilled person enters the workforce,

- “According to the Bureau of Labor statistics, more than one-third of tradesmen are over the age of 50, and the average age of skilled craftsmen (plumber, carpenter, electrician, stone mason) is 60, and
- 20 percent of the skilled workers have left the construction industry in the last five years.

Of note, before Hurricane Harvey hit, the demand for craft professionals through 2020 totaled over 500,000, but with the 30,000 destroyed homes and 135,000 homes needing repair caused by the hurricane, the shortages are further exacerbated. Additionally, low housing inventories (3.3 months’ supply through 2016 according to TX Association of Realtors) coupled with significant rise in Texas residents (July 2015 – July 2016) caused by phenomenal growth in Texas business and industry, places a long-term high demand for construction trades. The COSADC Board approved a resolution authorizing the project on October 25, 2017 and City Council ratified the resolution November 7, 2017. The final grant documentation will include a contract between Texas Workforce Commission and Concho Valley Workforce Development Board (CVWDB)(in progress), a grant agreement between CVWDB and Howard College, a Memorandum of Agreement between COSADC and CVWDB, and an Economic Development Agreement (EDA) between COSADC and Howard College. A draft of the EDA between COSADC and Howard College including the draft grant agreement as Exhibit "A" is attached hereto. The grant agreement will be finalized upon receipt of the contract between CVWDB and the Texas Workforce Commission. Also Attached hereto is the Grant Award Letter from Texas Workforce Commission to CVWDB.

Financial Impact:

Up to \$168,000 from BREP account.

Other Information/Recommendation:

Staff recommends approval.

Attachments:

- | | | |
|----|--------------------|--|
| 1. | Draft EDA | Howard College Construction Trades EDA Final Draft.pdf |
| 2. | Resolution | 18-XXX_COSADC_HOWARD_COLLEGE_CONST_TRADES_EDA_RESO.pdf |
| 3. | Grant Award Letter | Concho Valley Signed Award letter 01 04 2018 (2).pdf |

Presentation:

Roland Pena

Approvals/Reviews:

Roland Pena	Created/Initiated
Dan Saluri	Approved
Theresa James	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Roland Pena	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval

ECONOMIC DEVELOPMENT GRANT PROJECT AGREEMENT BY AND BETWEEN
CITY OF SAN ANGELO DEVELOPMENT CORPORATION
AND
HOWARD COUNTY JUNIOR COLLEGE DISTRICT

This Agreement is entered into by and between the City of San Angelo Development Corporation, a State of Texas non-profit corporation (“COSADC”) and Howard County Junior College District (“Howard College”) located in San Angelo, Texas.

RECITALS:

A. COSADC is a non-profit Type “B” development corporation created by the City of San Angelo pursuant to the Texas Development Corporation Act, Chapter 505 of the Texas Local Government Code (the “Act”), and is authorized by law to expend economic development sales and use tax proceeds for authorized projects, subject to approval of the City of San Angelo City Council. Such authorized projects include expenditures for the development of a Career Center Project that includes the development of facilities, improvements, and expenditures found by the board of directors to be required or suitable for use for a Career Center, if the area to be benefited by Career Center is not located in the taxing jurisdiction of a junior college district.

B. On January____, 2018, the Concho Valley Workforce Development Board and Howard College entered into a grant agreement for the Texas Workforce Commission Workforce Innovation and Opportunity High-Demand Job Training Program Grant (HDJT) in support of establishing a Howard College Construction Trades Program at San Angelo. The grant agreement is attached hereto as **Exhibit “A”**;

C. The grant agreement between Howard College and the Concho Valley Workforce Board outlines the responsibilities of Howard College including the terms under which repayment of grant funds must be made if Howard College does not meet the performance requirements specified in the agreement.

D. On January 31st, 2018, the board of directors of COSADC determined that the Project and provision of grant funds to Howard College for the career center as stated in **Exhibit A** serve the public purpose and are in compliance with the requirements and purposes of the Act, and the COSADC Articles of Incorporation.

E. Howard College is seeking grant funds from COSADC for the development of the HDJT Construction Trades Program at San Angelo, and COSADC agrees to provide grant funds on behalf of Howard College in the sum and pursuant to the terms under this Agreement, in accordance with controlling provisions of law.

NOW, THEREFORE, in consideration of the mutual benefits and promises and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, COSADC and Howard College agree as follows:

TERMS:

1. **RECITALS:** The foregoing recitals are true and correct and are incorporated into and made a part of this Agreement for all purposes.

2. **TERM:** This Agreement shall become enforceable upon full execution by duly authorized representatives of each party . Unless terminated earlier in accordance with its terms, this Agreement shall automatically terminate on December 31st, 2019. Notwithstanding the foregoing, all provisions of this Agreement which must survive in order to give effect to their meaning will survive termination or expiration of this Agreement.

3. **PERFORMANCE REQUIREMENTS:** In consideration of COSADC agreeing to provide Howard College grant funds in accordance with the terms, provisions and conditions of this Agreement:

A. Howard College acknowledges and agrees to meet and comply with the performance requirements specified in the grant agreement between the Concho Valley Workforce Development Board and Howard College attached hereto as **Exhibit A**, which are conditions precedent that must be fulfilled and maintained in order for Howard College to qualify for and retain the grant funds provided for by COSADC.

B. Howard College shall employ a designated Director for the Constructions Trades Program and enroll a minimum of XXXX students in its first Construction Trades Program class on or before _____, 2019. Howard College shall maintain continuous employment of a Director for the Construction Trades Program and enroll students in the Program for each school semester through _____, 20____.

C. Howard College shall provide to COSADC certified copies of all required documents pursuant to **Exhibit A** that are presented to the Concho Valley Workforce Development Board and an annual affidavit of compliance in the form found in **Exhibit "B"**.

D. Howard College acknowledges and agrees that failure to comply with the performance requirements as specified in **Exhibit A** or a failure to provide the required documentation to COSADC during the term of this Agreement will result in forfeiture of any grant funds provided under this Agreement

and that Howard College will be obligated to repay such grant funds, or a portion thereof, according to the repayment terms established under Section 8. "Repayment Terms" below.

4. MAXIMUM GRANT FUNDS: Subject to the performance requirements specified in this Agreement, Howard College shall become eligible to receive matching grant funds up to but in no event to exceed a maximum sum of ONE HUNDRED SIXTY-EIGHT THOUSAND AND NO/100 DOLLARS (\$168,000.00) payable within 30 days of disbursement of workforce grant funds to Howard Junior College District at San Angelo relating to the Texas Workforce Commission High-Demand Job Training Grant Program in collaboration with the City of San Angelo Development Corporation (COSADC) pursuant to that certain Memorandum of Agreement by and between COSADC and the Concho Valley Workforce Development Board effective . _____, 2018, **Exhibit "A"**, hereto.

5. PAYMENT:

A. Eligibility determination for payment of grant funds, if any, for which Howard College may be entitled and which may be payable to Howard College under this Agreement shall be made by COSADC within sixty (60) days after receipt by COSADC of the affidavit of compliance and supporting documentation executed and submitted by Howard College to COSADC demonstrating fulfillment or continuation of the conditions precedent required for payment.

B. Howard College and COSADC acknowledge that COSADC may reasonably require, in its discretion, additional information and documentation to facilitate COSADC in making an expeditious determination of eligibility, if any, for grant funds. COSADC may determine the amount of direct payment, if any, for which Howard College may be eligible under this Agreement, in cooperation with Howard College.

6. RETENTION OF RECORDS: Howard College shall maintain, in a manner that conforms to this Agreement, the fiscal records and supporting documentation for all grant funds, if any, provided to Howard College under this Agreement for the greater of three (3) years from the end of the term of this Agreement, or any other period required by other applicable law and regulation.

7. COMPLIANCE AUDIT AND INSPECTION RIGHTS: Upon reasonable prior written notice, and without costs charged by Howard College to COSADC, Howard College shall allow COSADC access to and the right to examine and inspect any and all:

A. Payroll accounting records of Howard College relating to the hiring and retention certification by Howard College of the information included in each affidavit submitted by Howard College,

and any pertinent records of Howard College as are reasonably necessary to verify compliance with all the performance requirements as specified in this Agreement; and

B. Books, accounts, records, audit records, files and documents belonging to or kept at the direction of Howard College pertaining to the grant funds provided to Howard College or grant funds repaid by Howard College to COSADC under this Agreement.

8. REPAYMENT TERMS: If as a result of a compliance verification or audit, COSADC has determined that Howard College has failed to meet the performance requirements specified in this Agreement, Howard College shall be required to comply with the repayment terms set out below:

A. As of the first reporting period due _____, 2019, if Howard College fails to execute and timely submit the required affidavit of compliance along with sufficient supporting documentation required for verification of eligibility for payment of the grant funds, or if Howard College fails to retain the Program Director at Site or enroll students in the Construction Trades Program as certified under Section 3. "Performance Requirements" of this Agreement Howard College shall forfeit or immediately repay COSADC as applicable one hundred percent (100%) of the total amount of all grant funds otherwise payable or paid.

B. As of the second reporting period due _____, 2020, if Howard College fails to execute and timely submit the required affidavit of compliance along with sufficient supporting documentation required for verification of eligibility for payment of the grant funds, or if Howard College has failed to retain the Program Director or enroll students in the Construction Trades Program as certified under Section 3. "Performance Requirements", of this Agreement, and for which grant funds were paid by COSADC, Howard College shall repay COSADC FIFTY PERCENT (50%) of the total amount of all grant funds received.

E. If any repayment is owed by Howard College to COSADC under this Section 8. Repayment Terms, COSADC shall provide Howard College written notice by certified mail return receipt requested of the sum of grant funds to be repaid, which sum shall be due and payable sixty (60) calendar days after date of the notice.

F. Any repayment sum not paid to COSADC by Howard College by the due date shall thereafter accrue interest at the lesser of eighteen percent (18%) per annum or the maximum interest rate allowed by law until paid in full.

G. Failure of Howard College to timely pay any sum due COSADC under this agreement shall constitute a default by Howard College, and shall entitle COSADC to terminate this agreement and exercise all remedies available to it under this Agreement, at law, or in equity.

9. OWNERSHIP OF DOCUMENTS: Howard College understands and agrees that any information, document, report or any other material whatsoever which is given by Howard College to COSADC or which is otherwise obtained or prepared by Howard College pursuant to or under the terms of this Agreement is and shall at all times remain the property of COSADC. Howard College agrees not to use any such information, document, report or material for any other purpose whatsoever without the written consent of COSADC, which may be withheld or conditioned by COSADC in its sole discretion.

10. AWARD OF AGREEMENT: Howard College represents and warrants to COSADC that Howard College has not employed or retained any person employed by COSADC to solicit or secure this Agreement and that Howard College has not offered to pay, paid, or agreed to pay any person any fee, commission, percentage, brokerage fee, or gift of any kind contingent upon or in connection with, the award of this Agreement.

11. PUBLIC RECORDS AND CONFIDENTIALITY: Howard College understands that COSADC is subject to the Texas Public Information Act, V.T.C.A. Government Code § 552, and that the public shall have access, at all reasonable times, to all documents and information pertaining to COSADC contracts, subject to the provisions of law, and agrees to allow access by COSADC and the public to all documents subject to disclosure under applicable law. The confidentiality of employment records and any other records related to COSADC's economic development considerations and grant funds provided herein will be maintained in accordance with and subject to all applicable laws, including the Texas Public Information Act. COSADC will maintain the confidentiality of any proprietary information to the extent permitted by law and agrees that, as required by the Texas Public Information Act, it will notify Howard College if a request relating to such proprietary information is received. COSADC shall seek a written opinion from the Texas Attorney General, raising any applicable exception to release, prior to any release to a third party under the Texas Public Information Act. Howard College acknowledges that the Texas Public Information Act excepts from disclosure trade secret and confidential commercial financial information and that it will need to assert the proprietary interest of Howard College or other third party as a basis for nondisclosure. Howard College's failure or refusal to comply with the provisions of this section shall result in the immediate cancellation of this Agreement by COSADC.

12. REPRESENTATIONS AND WARRANTIES OF HOWARD COLLEGE: Howard College represents and warrants to COSADC that as of the date hereof: (i) Howard College is in good standing to transact business in the State of Texas, (ii) Howard College is not delinquent in the payment of any sums due the City of San Angelo, including but not limited to permit fees and occupational licenses,, nor in the

performance of any obligation to the City of San Angelo or COSADC, (iii) execution of this Agreement has been duly authorized by Howard College and this Agreement is not in contravention of Howard College's regulations, or any agreement or instrument to which Howard College is a party or by which it may be bound as of the date hereof, (iv) no litigation or governmental proceeding is pending, or, to the knowledge of any of Howard College's officers, threatened against or affecting Howard College, which may result in a material adverse change in Howard College's business, assets, liabilities, or operations sufficient to compromise Howard College as a viable entity, (v) no written certificate or written statement herewith or heretofore delivered by Howard College to COSADC in connection herewith, or in connection with any transaction contemplated hereby, to the knowledge of any of Howard College's officers, contains any untrue statement of a material fact or fails to directly disclose any material fact necessary to keep the statements contained therein from being misleading, and (vi) during the term of this Agreement, Howard College will not knowingly employ any undocumented workers in violation of V.T.C.A., Government Code § 2264.

13. COMPLIANCE WITH PROGRAM REQUIREMENTS AND FEDERAL, STATE AND LOCAL LAWS: Howard College shall comply with all requirements applicable under grant agreement between the Concho Valley Workforce Development Board and Howard College, the provisions of which are adopted as a part of this Agreement for all purposes as if fully set forth herein. Howard College acknowledges that its officials have reviewed and are familiar with the terms and regulations applicable under Exhibit A.

14. INDEMNIFICATION: To the extent permitted by law, Howard College shall indemnify, defend and hold harmless COSADC, and the City of San Angelo, and their officials, employees and agents (collectively referred to as "Indemnities") and each of them from and against all loss, costs, penalties, fines, damages, claims, expenses (including attorney's fees) or liabilities (collectively referred to as "Liability") by reason of any injury to or death of any person or damage to or destruction or loss of any property arising out of, resulting from, or in connection with (i) the Howard College's performance or non-performance under this Agreement which Liability is or is alleged to be directly or indirectly caused, in whole or in part, by any act, omission, default or negligence (whether active or passive) of Howard College or its employees, agents or subcontractors (collectively referred to as "Howard College"), regardless of whether it is, or is alleged to be, caused in whole or part (whether joint, concurrent or contributing) by any act, omission, default or negligence (whether active or passive) of Indemnities, or any of them or (ii) the failure of the Howard College to comply with any of the terms or conditions of the Agreement or the failure of the Howard College to conform to statutes, ordinances, or other regulations or requirements of any governmental authority,

federal or state, applicable in connection with the performance of this Agreement, to the extent as allowed by law. Howard College expressly agrees to indemnify and hold harmless Indemnities, or any of them, from and against all liabilities which may be asserted by an employee or former employee of Howard College, or any of its subcontractors, as provided above, for which Howard College's liability to such employee or former employee would otherwise be limited to payments under state Workers' Compensation or similar laws, to the extent as allowed by law.

15. NONDISCRIMINATION: Howard College represents and warrants to COSADC that Howard College does not and will not engage in discriminatory practices and that there shall be no discrimination in connection with Howard College's performance under this Agreement on account of race, color, sex, religion, age, handicap, marital status or national origin. Howard College further covenants that no otherwise entitled individual shall, solely by reason of race, color, sex, religion, age, handicap, marital status or national origin, be excluded from participation in, be denied employment or other services, or be subject to discrimination under any provision of this Agreement.

16. INDEPENDENT CONTRACTOR: COSADC and Howard College acknowledge that Howard College is an independent contractor, and that no term or provision hereof or act of Howard College in performance of this Agreement shall be construed as making Howard College an agent or employee of COSADC. All officers and employees of Howard College shall be solely responsible to Howard College, and COSADC shall not have any authority, responsibility, or liability with respect thereto.

17. NO JOINT VENTURE: It is acknowledged and agreed by the parties that the terms of this Agreement are not intended to and shall not be deemed to create any partnership or joint venture among the parties. COSADC, its past and future officers, employees and agents do not assume responsibilities or liabilities of any third party in connection with Howard College's operations or employees.

18. NO THIRD PARTY BENEFICIARIES: This Agreement is not intended to confer any rights, privileges or causes of action upon any third party.

19. COSADC'S TERMINATION RIGHTS:

A. COSADC shall have the right to terminate this Agreement, by giving Howard College at least five (5) business days prior written notice, upon discontinuance or termination of the incentive program, unavailability of funds, or if COSADC determines, in its sole discretion, that continuation of the Project is no longer in the public interest.

B. COSADC shall have the right to terminate this Agreement, without notice or liability to Howard College, upon the occurrence of an event of default under this Agreement. In such event, COSADC shall not be obligated to pay any grant funds or reimbursements to Howard College and Howard College shall repay COSADC all grant funds and reimbursements provided to Howard College while Howard College was in default under this Agreement in accordance with Section 8. "Repayment Terms" of this Agreement.

C. The dissolution or termination of Howard College's existence, Howard College's insolvency, appointment of receiver for Howard College's assets, any assignment of all or substantially all of the assets for the benefit of creditors of Howard College, or the commencement of any proceeding under any bankruptcy or insolvency laws by or against Howard College shall all be deemed events of default. However, in the case of involuntary proceedings, if such proceedings are discharged within sixty (60) days after filing, no event of default shall be deemed to have occurred.

20. ASSIGNMENT: This Agreement shall not be assigned by Howard College, in whole or in part, without the prior written consent of COSADC, which may be withheld or conditioned, in the sole discretion of the COSADC board of directors, subject to approval of the City Council for the City of San Angelo.

21. NOTICES: All notices required under this Agreement shall be in writing and shall be given by hand-delivery or by registered or certified U.S. Mail, return receipt requested, addressed to the other party at the address indicated herein or to such other address as a party may designate by notice given as herein provided. Notice shall be deemed given on the day on which personally delivered; or, if by mail, on the third day after being deposited with the U.S. Mail or the date of actual receipt, whichever is earlier.

HOWARD COLLEGE:

Executive Dean
Attn: Mrs. Jamie Rainey
Howard College-San Angelo Campus
3501 N. US Highway 67
San Angelo, TX 76903

COSADC:

Director of Economic Development
Mr. Roland Peña
City of San Angelo
69 N. Chadbourne Street
San Angelo, Texas 76905

22. CONTINGENCY CLAUSE: Funding for this Agreement is contingent on the availability of funds and continued authorization for program activities and the Agreement is subject to amendment due to lack of funds, reduction of funds and/or change in regulations, upon a thirty (30) day notice; or in the alternative at the election of COSADC, termination as herein provided.

23. MISCELLANEOUS PROVISIONS:

A. This Agreement shall be construed and enforced according to the laws of the State of Texas. The parties acknowledge that this Agreement can be performed in Tom Green County, Texas, and that venue for the resolution of any dispute between the parties relating to this Agreement shall be in Tom Green County, Texas.

B. Title and paragraph headings are for convenient reference and are not a part of this Agreement.

C. No waiver or breach of any provision of this Agreement shall constitute a waiver of any subsequent breach of the same or any other provision hereof, and no waiver shall be effective unless made in writing.

D. Should any provision, paragraph, sentence, word or phrase contained in this Agreement be determined by a court of competent jurisdiction to be invalid, illegal or otherwise unenforceable under the laws of the State of Texas or the City of San Angelo, such provision, paragraph, sentence, word or phrase shall be deemed modified to the extent necessary in order to conform with such laws, or if not modifiable, then same shall be deemed severable, and in either event, the remaining terms and provisions of this Agreement shall remain unmodified and in full force and effect or limitation of its use.

E. This Agreement constitutes the sole and entire agreement between the parties hereto relating to the subject matter of the Agreement. No modification or amendment hereto shall be valid unless in writing and executed by properly authorized representatives of the parties hereto.

F. Any delay or failure in the performance by either Party hereunder shall be excused if and to the extent caused by the occurrence of a Force Majeure. For purposes of this Agreement, Force Majeure shall mean a cause or event that is not reasonably foreseeable or otherwise caused by or under the control of the Party claiming Force Majeure, including acts of God, fires, floods, explosions, riots, wars, hurricane, sabotage terrorism, vandalism, accident, restraint of government, governmental acts, injunctions, labor strikes, other than those of Howard College or its suppliers, that prevent Howard College from performing, and other like events that are beyond the reasonable anticipation and control of the Party affected thereby, despite such Party's reasonable efforts to prevent, avoid, delay, or mitigate the effect of such acts, events or occurrences, and which events or the effects thereof are not attributable to a Party's failure to perform its obligations under this Agreement.

G. This Agreement shall be binding upon the parties hereto, their heirs, executors, legal representatives, successors, or assigns.

H. In the event any legal action or proceeding is commenced between COSADC and Howard College to enforce provisions of this Agreement and recover damages for breach, the prevailing party in

such legal action shall be entitled to recover its costs and reasonable attorney's fees and expenses incurred by reason of such action, unless prohibited by law.

I. This Agreement may be executed in multiple counterparts, each of which shall be deemed an original, and all of which, taken together, shall constitute but one and the same instrument, which may be sufficiently evidenced by one counterpart.

J. Failure by either party on one or more occasions to exercise one or more of its rights under this Agreement shall not be construed as waiver of such right or rights, and rights granted hereunder are in addition to those available under law and equity.

K. The provisions of this Agreement, which by their nature extend beyond the termination of the Agreement, will survive termination of the Agreement.

24. EXHIBITS: The following Exhibit "A" is attached and incorporated by reference for all purposes.

Exhibit "A": Grant Agreement between Howard College and the Concho Valley Workforce Board

Exhibit "B": Affidavit of Compliance

IN WITNESS WHEREOF, the parties hereto have caused this instrument to be executed by their respective officials thereunto duly authorized, this the day and year above written.

CITY OF SAN ANGELO DEVELOPMENT CORPORATION

ATTEST:

Roland Peña, Secretary

Edward Carrasco, President

HOWARD COLLEGE:

Dr. Cheryl T. Sparks, President

APPROVED AS TO CONTENT:

APPROVED AS TO FORM:

Roland Peña, Economic Development Director

Dan T. Saluri, Deputy City Attorney

Exhibit “A”
Grant Agreement

FINANCIAL AGREEMENT

Between

CONCHO VALLEY WORKFORCE DEVELOPMENT BOARD

and

HOWARD COUNTY JUNIOR COLLEGE DISTRICT (HOWARD COLLEGE)

for the

Texas Workforce Commission High-Demand Job Training Program Grant:

Construction Trades Initiative

Financial Agreement (Agreement) sets forth the terms for the implementation of dollar-for-dollar matching of economic development funds with funds from the Texas Workforce Commission (Agency) High-Demand Job Training Grant Program (Grant), provided by the **CONCHO VALLEY WORKFORCE DEVELOPMENT BOARD** (Board), 36 East Twohig Avenue, Suite 805, San Angelo, Texas, 76903 and managed by Howard College-San Angelo (Howard College), 3501 N. US Highway 67, San Angelo, Texas, 76905.

I. Purpose of Agreement

It is the purpose of this agreement to establish a collaborative relationship between the parties and to set forth the responsibilities of the parties, relevant to the purpose and requirements of the starting a Construction Trades Program.

This financial agreement contract between the Board and Howard College will support the Agency's High-Demand Job Training Program Grant which is intended to:

- A.** Promote collaboration with the local economic development corporation, San Angelo Economic Development Corporation (EDC); and,
- B.** Use the EDC's matching local economic development sales tax funds to jointly support high-demand occupational job training in the local workforce area.
 - (1)** All construction trade skills are high demand occupations in the Concho Valley workforce area.

II. Duration of Agreement

The Grant funds were awarded by TWC contract #xxxxxxxxxx, Catalogue of Federal Domestic Assistance (CFDA) number (or State funding source): 17.258 WIA Adult Program, project (Year 1) start date of xxxxxxxx xx, 2018 and end date xxxxxxxx xx, 2018. This Agreement will commence on the date of the latest signature, and shall remain in full force and effect until February 1, 2019, or in accordance with article V, below and in accordance with the terms set forth herein.

III. General Provisions and Assurances

The Board and EDC will enter into separate financial agreements with Howard County Junior College District to develop a Construction Trades Program at Howard College-San Angelo. There are no specific student eligibility requirements and administrative costs are not allowable.

Howard College and the Board assure funds will not be used to encourage or induce relocation or for customized or skill training or related activities after relocation, (WIA § 181(d)(1) and (d)(2), 29 U.S.C. § 2931(d)(1) and (d)(2)); will comply with Texas Government Code, Chapter 2264; and, shall comply with the nondiscrimination provisions of WIA § 188 (29 U.S.C. § 2938).

It is understood by the Parties that each is able to fulfill its responsibilities under this Agreement in accordance with the provisions of law and regulation that govern their activities. Nothing in this Agreement is intended to negate or otherwise render ineffective any such provisions or operating procedures. If at any time either Party is unable to perform its functions under this Agreement consistent with such Party's statutory and regulatory mandates, the affected Party shall immediately provide written notice to the other to establish a date for mutual resolution of the conflict.

IV. Responsibilities of the Parties Under the Agreement including Allocations of Costs

The Board commitments under this financial agreement are solely contingent upon the Agency Grant. The Parties assume full responsibility for their respective costs associated with their performance of the terms of this Agreement. In no event, except as may be provided in a supplemental agreement, shall any party be obligated to pay or reimburse any expense incurred by another party under this Agreement.

The Board-EDC dollar-for-dollar matching funds will be expended until program funding is exhausted.

The Parties agree that their responsibilities under this Agreement shall be as follows:

- A.** The Howard County Junior College District shall:
 - (1)** Meet the following metrics:
 - a. Provide an instructor and instructor support, as needed;
 - b. Quarterly, provide an invoice to the Board and EDC of expected expenditures for the next three months;
 - c. Provide funds expenditure verification by the 10th of each month; and,
 - d. If metrics' revision required, give 30 days' notice.
 - (2)** Provide the Board with student status reports quarterly by the 10th of the month to include numbers enrolled, dates and numbers meeting major testing milestones, expected dates of program completion.

- a. Retain financial and supporting documents, statistical records, and any other records pertinent to the services provided under this agreement for a minimum of three (3) years after final payment and all other pending matters are closed out.
 - b. Failure to maintain the required files for all enrolled participants may result in disallowed costs and subsequent repayment of funds.
- (3) Comply with all pertinent laws, including the following:
 - a. Title VI of the Civil Rights Act of 1964 (P.L. 88.352) and accordance with Title VI of that Act, no person in the United States shall, on the grounds of race, color, or national origin be excluded from participation in, denied the benefits of, or be otherwise subjected to discrimination in the delivery of services;
 - b. Section 504 of the Rehabilitation Act of 1973, as amended, (29 U.S.C. 794), which prohibits discrimination on the basis of handicap;
 - c. American with Disabilities Act of 1990, P.L. 101-336, 101st Congress, 2nd Session, 104 Stat. 327 (July 26, 1990); and,
 - d. Buy America Act, 41 U.S.C. § 8302.

B. The Concho Valley Workforce Development Board shall:

- (1) Award funding through the Agency Grant up to \$75,000 to Howard College to be used in accordance with developing the Construction Trades Program:
 - a. With matching funds from the EDC, provide funding for program development on a quarterly basis as a three-month advance;
 - b. Provide first quarterly installment within 10 working days following written notice by Howard College of account set-up; and
 - c. Ensure EDC will fund Howard College-San Angelo account in accordance with their separately executed financial agreement.
- (2) Provide reports in accordance with the Grant contract to the Agency using an Agency-provided format and incorporating EDC and Howard College narratives.

C. All Parties shall:

- (1)** Maintain the confidentiality of customer information and use customer data only in the administration of the Parties programs.
- (2)** Designate a liaison whose functions will include:
 - a. serving as a resource for implementation of the Agreement;
 - b. providing guidance for the implementation of services under the Agreement; and,
 - c. coordination and communication, including meetings between the Parties and EDC partner to review policy, procedures, and other issues related to the Agreement.

V. Amendment or Cancellation of Agreement

This Agreement may be amended at any time in writing and by mutual consent of the Parties in coordination with the Agency. This Agreement may be cancelled by a Party upon 60 days written notice to the other Party, except where the cancellation is for cause (i.e., a material and significant breach of any of the provisions of this Agreement). If cancellation is for cause, it may be canceled upon delivery of written notice to the other Party. [Sixty-days of notice allows for the Board to give the Agency the required 30-days of notice.]

VI. Designated Points of Contact

**CONCHO VALLEY WORKFORCE
DEVELOPMENT BOARD**

Mr. Mike Buck
Executive Director

(325) 655-2005 x301; cell (325) 812-1561
mbuck@cvworkforce.org
36 East Twohig Avenue
San Angelo, TX 76903

**HOWARD COLLEGE-SAN ANGELO
CAMPUS**

Ms. Jamie Rainey
Executive Dean

(325) 481-8300 x3222; cell (325) 234-4553
jrainey@howardcollege.edu
3501 N. US Highway 67
San Angelo, TX 76905

VII. Signatures

All undersigned Parties bind themselves to the faithful performance of this Agreement. It is mutually understood that this Agreement shall not become effective until approved by all Parties involved.

**CONCHO VALLEY
WORKFORCE DEVELOPMENT
BOARD**

**HOWARD COUNTY JUNIOR
COLLEGE DISTRICT (HOWARD
COLLEGE)**

Mr. Mike Buck
Executive Director

Dr. Cheryl T. Sparks
President

Date:

Date:

Exhibit "B"

Affidavit of Compliance

STATE OF TEXAS,

§

COUNTY OF TOM GREEN

§

§

Before me, the undersigned notary public in and for the State of Texas, personally appeared the undersigned Affiant, who, being by me first duly sworn, deposes and as follows:

Before me, the undersigned notary public in and for the State of Texas, personally appeared the undersigned Affiant, who, being by me first duly sworn, deposes and as follows:

1. My name is _____, I am 18 years of age or older, of sound mind, capable of making this affidavit, and certify under penalty of perjury that I am personally acquainted with the facts herein stated. I make the following statement under oath and under penalty of perjury:

2. I am the _____ of Howard County Junior College District-San Angelo Campus; and, I make this affidavit pursuant to the terms of the Economic Development Project Agreement entered into between Howard College and the City of San Angelo Development Corporation having an

effective date of _____, 2018. I understand the obligation to submit this affidavit is an ongoing annual obligation for the entire term of the Agreement as described in Section 3. PERFORMANCE REQUIREMENTS, Subsection B of the Agreement.

3. I hereby certify and warrant that during the time period from _____, 20____, through _____, 20____, (the Reporting Period) Howard College continuously employed a Director for the Construction Trades Program and enrolled the number of students indicated below for each semester during the Reporting Period.

Semester

Number of Students Enrolled

4. Attached hereto and made a part of this Affidavit are true and correct copies of Howard College records created and maintained by Howard College under generally accepted accounting and audit principals that verify the facts herein certified to by me.

Signature _____

SUBSCRIBED AND SWORN TO (or affirmed) before me on this _____ day of _____ 20__ by _____, proven to me on the basis of satisfactory evidence to be the person(s) who appeared before me, in his/her capacity as _____ of Howard County Junior College District.

Notary Public, State of Texas

(Attach documentation as necessary to demonstrate compliance with the terms of the agreement)

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION, AUTHORIZING THE BOARD PRESIDENT TO NEGOTIATE AND EXECUTE AN ECONOMIC DEVELOPMENT AGREEMENT (EDA) WITH HOWARD COUNTY JUNIOR COLLEGE DISTRICT TO ESTABLISH A SELF-SUSTAINING CONSTRUCTION TRADES PROGRAM AT SAN ANGELO PURSUANT TO AN ECONOMIC DEVELOPMENT PROJECT ADOPTED BY THE BOARD

WHEREAS, on October 25, 2017, the San Angelo Development Corporation (COSADC) Board approved an Economic Development Project authorizing the use of Sales and Use Tax funds in a sum not to exceed \$168,000, in support of establishing a Construction Trades Program at Howard County Junior College in San Angelo to be partially funded under a Texas Workforce Commission High Demand Skills Development Grant applied for by Howard College and the Concho Valley Workforce Development Board (the "Grant"); and,

WHEREAS; the Grant requires matching funds in a sum not to exceed \$100,000, and the Project requires additional support, for a total sum not to exceed \$168,000, to be provided by COSADC pursuant to a Memorandum of Agreement with the Concho Valley Local Workforce Development Board;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION THAT:

The Board authorizes the Board President to negotiate and execute an Economic Development Agreement with the Howard County Community College District in substantially the attached form, providing support from COSADC not to exceed \$168,000, for a self-sustaining Construction Trades Program at Howard College in San Angelo, to include such physical improvements and expenditures as may be required, funded in part with a \$100,000, High Demand Job Training Program Grant from the Texas Workforce Commission.

PASSED, APPROVED, and ADOPTED on this the 31ST day of January, 2018.

CITY OF SAN ANGELO DEVELOPMENT
CORPORATION

ATTEST:

BY: _____
Edward Carrasco, President

BY: _____
Roland Peña, Corporation Secretary

APPROVED FOR CONTENT

APPROVED AS TO FORM

Roland Peña, Director of Economic Development

Dan T. Saluri, Deputy City Attorney

Texas Workforce Commission

A Member of Texas Workforce Solutions

Andres Alcantar, Chairman
Commissioner Representing
the Public

Ruth R. Hughs
Commissioner Representing
Employers

Julian Alvarez
Commissioner Representing
Labor

Larry E. Temple
Executive Director

January 4, 2018

Mr. Michael "Mike" Buck
Workforce Solutions Concho Valley
36 E Twohig Ave., Suite 805
San Angelo, Texas 76903

RE: High Demand Job Training Award Grant

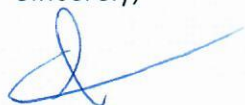
Dear Mr. Buck:

I am pleased to notify you that the Texas Workforce Commission (TWC) has selected the Concho Valley Workforce Development Board to receive a grant award based on your application to the High Demand Job Training grant program. This award is contingent upon successful negotiations of the contract and deliverables.

We understand that you are the designated contact for the board. Our contracts team will be contacting you soon to begin discussion concerning the contract.

Let me know if I can assist with any questions.

Sincerely,



Aaron Demerson
Director
Office of Employer Initiatives
Texas Workforce Commission

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Consider approving a Resolution of the City of San Angelo Development Corporation Board of Directors, authorizing the Board President to execute a Memorandum of Understanding with Tom Green County providing local matching funds for the Fall 2017 DEAA Grant in support of the Goodfellow Air Force Base Training Mission Project (Presentation by Economic Development Director, Roland Peña)

Summary/History:

This item authorizes the Board President to execute a Memorandum of Understanding (MOU) with Tom Green County (TGC) and Goodfellow Air Force Base (GAFB) to provide matching funds as part of the local contribution requirement under the Defense Economic Adjustment Assistance Grant.

The local funds are leveraged with State and Federal Funds to expand the mission of the intelligence training mission of the base which will require renovation of two classroom buildings to be used as a training center and collaboration center, and the purchase of technology hardware required under the grant.

Tom Green County will act as the fiscal agent and administrator of the grant. The funding will allow GAFB to expand the mission of intelligence training at the base which will require renovations to approximately 24,000 square feet in two facilities that creates additional highly classified classrooms; provides support space for instructors and a psychologist; provides increased dining facility seating to support an additional 150 person. In addition, approval of this MOU and City Council ratification schedule allows the County to hire the architect in a timely manner as is currently needed to assist in the building design.

The total costs for the Project are estimated at \$8.8 million. The Board approved a Resolution determining the Project on October 25th, 2017 as part of the grant submittal to the Governor's Office. The Project has the potential to attract new military missions to GAFB and result in additional active duty and civilian jobs having a positive impact on the economy of TGC and City, and is considered an authorized Project under Section 501.104 of Chapter 501 of the Development Corporation Act. Therefore, the use of sales and use tax funds for this type of a project is authorized by statute.

On August 23, 2017, the COSADC Board approved the allocation in the amount up to \$1.5 Million for Project in accordance with the discussion in executive session. The motion carried unanimously with a 4-0 vote.

The COSADC match was contingent on Tom Green County being awarded the Defense Economic Adjustment Assistance Grant (DEAAG). This is the second time, COSADC partners with Goodfellow AFB, Tom Green County, and the Chamber of Commerce in applying for a Texas Governor's Grant.

Last January 27th, 2016 the COSADC Board approved an agenda item that allowed staff to negotiate and execute an economic development performance agreement between COSADC and Goodfellow and the allocation in the amount

up to \$760,000. The motion carried unanimously with a 5-0 vote. Tom Green County received \$2,042,000 in DEAAG funds in 2016.

The MOU agreement with Tom Green County was ultimately executed May 25, 2016 for an amount of \$633,000 County for the renovation of two GAFB buildings to be used as a training center and collaboration center and the purchase of technology hardware required for instruction. That project allows students from 32 countries to attend intelligence training. On November 21st of 2017 a Ribbon Cutting Ceremony was held at Goodfellow for the first of the buildings called the International Intelligence Training Center.

Financial Impact:

\$1.5 Million

Other Information/Recommendation:

Staff recommends approval.

Attachments:

- | | | |
|----|-------------------|---|
| 1. | ResolutionMOU | 18-232_COSADC_TGC_DEAAG_K- 2018_RESO.docx |
| 2. | ProjectResolution | 2017-1025_GoodfellowResol.pdf |

Presentation:

Roland Pena

Approvals/Reviews:

Shannon Scott	Created/Initiated
Roland Pena	Approved
Dan Saluri	Approved
Theresa James	Approved
Julia Antilley	Approved
Candice Blake	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Roland Pena	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION BOARD OF DIRECTORS, AUTHORIZING THE BOARD PRESIDENT TO EXECUTE A MEMORANDUM OF UNDERSTANDING WITH TOM GREEN COUNTY PROVIDING LOCAL MATCHING FUNDS FOR THE FALL 2017 DEAA GRANT IN SUPPORT OF THE GOODFELLOW AIR FORCE BASE TRAINING MISSION PROJECT.

WHEREAS, Goodfellow Air Force Base ("GAFB") is located in the City of San Angelo ("City"), Tom Green County ("TGC"), Texas and is the City's largest employer; and,

WHEREAS, the mission of GAFB is intelligence training for all branches of the United States Military; and, TGC; and,

WHEREAS, GAFB desires to expand the mission of the intelligence training mission of the base which will require renovation of two classroom buildings to be used as a training center and collaboration center, and the purchase of technology hardware required for instruction (hereinafter "Project"); and,

WHEREAS, TGC has applied for and has been awarded a Defense Economic Adjustment Assistance Grant (hereinafter the Application and Grant are collectively referred to as the "Grant") from the Office of the Governor, Texas Military Preparedness Commission to provide state funding for the project, which funding requires local matching funds in the sum of ONE MILLION FIVE HUNDRED THOUSAND AND NO/100 DOLLARS (\$1,500,000.); and,

WHEREAS, on October 25, 2017, the COSADC Board determined that the Project and provision of funding for a portion of matching funds required as stated in the MOU are in compliance with the requirements and purposes of the Act, COSADC Articles of Incorporation, and the COSADC Business Retention and Expansion Program (BREP) approved by City Council; and, that the Project and funding serve the public purposes set forth in the Act;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION THAT:

The City of San Angelo Development Corporation authorizes the Board President to negotiate and execute a Memorandum of Understanding with Tom Green County (TGC) in substantially the attached form to provide required local matching funds in a sum not to exceed ONE MILLION FIVE HUNDRED THOUSAND AND NO/100 DOLLARS (\$1,500,000.) under 2017 Defense Economic Adjustment Assistance Grant (DEAA) awarded to TGC for the Goodfellow Air Force Base Project.

PASSED, APPROVED, and ADOPTED on this the 31st day of January 2018.

CITY OF SAN ANGELO DEVELOPMENT
CORPORATION

ATTEST:

By: _____
Edward Carrasco, Board President

By: _____
Roland Peña, Corporation Secretary

APPROVED AS TO FORM

Dan T. Saluri, Deputy City Attorney

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION BOARD OF DIRECTORS, AUTHORIZING THE USE OF SALES AND USE TAX FUNDS FOR EXPANSION OF THE TRAINING MISSION OF GOODFELLOW AIR FORCE BASE, A PROJECT AUTHORIZED FOR TYPE 4B DEVELOPMENT CORPORATIONS UNDER TEXAS LOCAL GOVERNMENT CODE, SECTION 501.104 RELATING TO CERTAIN MILITARY BASES OR MISSIONS AND AUTHORIZING THE BOARD PRESIDENT TO NEGOTIATE AND EXECUTE AN MOU WITH TOM GREEN COUNTY AND GOODFELLOW AIR FORCE BASE ON BEHALF OF THE CORPORATION AND SUCH OTHER LEGAL DOCUMENTS NECESSARY TO THE PROJECT.

WHEREAS, Goodfellow Air Force Base ("GAFB") is located in the City of San Angelo ("City"), Tom Green County ("TGC"), Texas and is the City's largest employer; and,

WHEREAS, the mission of GFAB is intelligence training for all branches of the United States Military; and,

WHEREAS, GAFB desires to expand the intelligence training mission of the base which will require renovation of two facilities that will allow consolidation of special instruments training and expansion of the Intel training mission; and increase the dining facility capacity by 150 seats (hereinafter "Project"); and,

WHEREAS, TGC has applied for and awaiting the award of a Defense Economic Adjustment Assistance Grant (hereinafter the Application and Grant are collectively referred to as the "Grant") from the Office of the Governor, Texas Military Preparedness Commission, to provide state funding for the project, which funding requires local matching funds; and,

WHEREAS, the City of San Angelo Development Corporation ("COSADC") is Type 4 B Development Corporation under the Texas Development Corporation Act (the "Act") authorized to utilize half cent sales and use tax funds for Projects relating to certain Military Bases or Missions that create or retain primary jobs and that may include the development of facilities, improvements, acquisition, buildings, or expenditures found by the board of directors to be required or suitable for attracting new military missions to a military base in active use, and;

WHEREAS, TGC and COSADC recognize the strategic priority and role that they can play to support our nation's security efforts through local support of the base in the form of application for the Grant and provision for matching funds necessary to secure the Grant; and,

WHEREAS the COSADC Board of Directors has determined that the Project will attract new military missions to GAFB and result in additional active duty and civilian primary jobs having a positive impact on the economy of TGC and City, and is thereby an authorized Project under Section 501.104 of Chapter 501 of the Development Corporation Act (hereinafter the 'Act'); and,

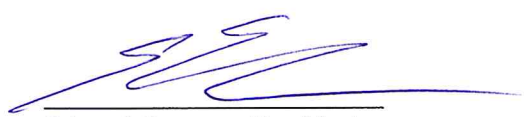
WHEREAS, on October 25, 2017, the board of directors of COSADC determined that the Project and provision of funding for a portion of matching funds required as stated in the MOU are in compliance with the requirements and purposes of the Act, COSADC Articles of Incorporation, and the COSADC Business Retention and Expansion Program (BREP) approved by City Council; and, that the Project and funding serve the public purposes set forth in the Act.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION THAT:

The City of San Angelo Development Corporation offers this Resolution in support of: City Council approval of the use of sales and use tax funds for a Project for expansion of the training mission of Goodfellow Air Force Base (GAFB) requiring renovation of two facilities for consolidation of special instruments training and expansion of the Intel training mission, increase in dining facility capacity, and retention or creation of primary jobs, by providing local matching funds in an amount not to exceed \$1,500,000, as required under the Defense Economic Adjustment Assistance Grant in the sum of \$4,550,000, and contingent upon the award of Grant to Tom Green County. It is hereby further directed: that the President negotiate and execute an MOU with TGC and GAFB on behalf of the Corporation and such other legal documents necessary to the Project; that staff cause notice of the Project to be published as required under the Act; and that the Board hold a public hearing on the Project.

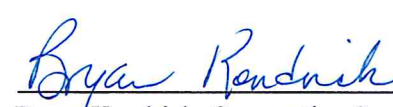
PASSED, APPROVED, and ADOPTED on this the 25th day of October, 2017.

CITY OF SAN ANGELO DEVELOPMENT
CORPORATION

By: 

Edward Carrasco, President

ATTEST:

By: 
Bryan Kendrick, Corporation Secretary

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Consider approving a resolution authorizing the use of sales and use tax funds in a sum not to exceed \$75,000, for professional services required to develop design specifications and related construction documents for future improvements to the Sunken Garden Park, a project authorized under the Development Corporation Act; and, authorizing the Board President to negotiate and execute a Memorandum of Understanding with the City of San Angelo for such purposes. (Presentation by Economic Development Director, Roland Peña)

Summary/History:

The COSADC Board directed staff on December 13th to bring forth a recommendation for consideration. Staff has drafted a Resolution authorizing the President to execute and Memorandum of Understanding with the City of San Angelo and Resolution determining a Project for funding the design and construction documents in the amount not to exceed \$75,000.

The determination of the Project and funding has the potential to attract new park users and tourists, some of whom have the potential to influence existing and future businesses attraction and further result in a positive impact to the economy of the City.

The Board has the discretion to approve, modify, or deny this recommendation.

On December 13, 2017, the City of San Angelo Development Corporation received a presentation request from the City of San Angelo in collaboration with the Museum of Fine Arts for the development of a design and construction documents, as part of future improvements to the Sunken Garden Park.

The Sunken Garden Park is home to the Sculpture Garden, which was authorized by the City Council in the spring of 2012 and the park is one of the oldest of the city parks and needs significant improvements to make it more usable, attractive to improve overall appearance and enjoyable by providing a direct connection to the river trail, providing walkways, trees, lighting, a rejuvenated water feature, notable park entrances, sculpture plinths and general park improvements.

The Museum of Fine Arts and private sector funds have raised \$220,000 over the past five years to host an international sculpture competitions attracting local, regional, national and international works of which up to twelve are selected to be placed at the park.

Financial Impact:

\$75,000

Other Information/Recommendation:

Staff recommends approval.

Attachments:

1. Resolution 18_255_COSADC_CITY_SUNKEN_GARDEN_SCULP_RESO_MERGED.pdf
2. MOU 18_255_COSADC_CITY_SUNKEN_GARDEN_SCULP_MOU_MERGED.pdf

Presentation:

Roland Pena

Approvals/Reviews:

Shannon Scott	Created/Initiated
Dan Saluri	Approved
Theresa James	Approved
Carl White	Approved
Candice Blake	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Roland Pena	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval

A RESOLUTION OF THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION BOARD OF DIRECTORS AUTHORIZING THE USE OF SALES AND USE TAX FUNDS IN A SUM NOT TO EXCEED \$75,000, FOR PROFESSIONAL SERVICES REQUIRED TO DEVELOP DESIGN, SPECIFICATIONS AND RELATED CONSTRUCTION DOCUMENTS FOR FUTURE IMPROVEMENTS TO THE SUNKEN GARDEN PARK, A PROJECT AUTHORIZED UNDER THE DEVELOPMENT CORPORATION ACT; AND, AUTHORIZING THE BOARD PRESIDENT TO NEGOTIATE AND EXECUTE A MEMORANDUM OF UNDERSTANDING WITH THE CITY OF SAN ANGELO FOR SUCH PURPOSES.

WHEREAS, on December 13, 2017, the City of San Angelo Development Corporation received a request from the City of San Angelo in collaboration with the Museum of Fine Arts for the development of design and construction documents, as part of future improvements to the Sunken Garden Park, and

WHEREAS, Sunken Garden Park, home to the Sculpture Garden authorized by City Council in the spring of 2012, is one of one of the oldest of city parks and in need of significant improvements to make it more attractive and functional, including improvements for direct connection to the river trail, a rejuvenated water feature, notable park entrances, walkways, sculpture plinths, lighting, trees , and other park improvements (the “Project”), and,

WHEREAS, the Museum of Fine Arts and private sector have raised \$220,000 in funds over the past five years to periodically host international sculpture competitions attracting works by local, regional, national and international artists, for public exhibition at the park; and,

WHEREAS, professional services are necessary for the design, specifications and construction documents required to accomplish the Project goals; and,

WHEREAS, the COSADC Board of Directors has determined that the Project will result in attracting new park users and tourists that support enhanced park related activities and special events, stimulating the expansion of businesses currently in the city and attracting new businesses to San Angelo; and that the Project is an authorized Project under Section 505.152 of Chapter 505 of the Development Corporation Act (hereinafter the “Act”);

NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION THAT:

The City of San Angelo Development Corporation offers this Resolution in support of: City Council approval of the use of sales and use tax funds in an amount not to exceed \$75,000, for a Project for professional services necessary for the design, specifications and related construction documents for future

improvements to the Sunken Garden Park. It is hereby further directed: that staff cause notice of the Project to be published as required under the Act; that the Board hold a public hearing on the Project; and, that the Board President is authorized to negotiate and execute a Memorandum of Understanding with the City of San Angelo in substantially the attached form for such purposes.

PASSED, APPROVED, and ADOPTED on this the 31st day of January, 2018.

CITY OF SAN ANGELO DEVELOPMENT
CORPORATION

By: _____
Edward Carrasco, President

ATTEST:

By: _____
Roland Peña, Corporation Secretary

APPROVED FOR CONTENT

APPROVED AS TO FORM

Roland Peña, Director of Economic
Development

Dan T. Saluri, Deputy City Attorney

MEMORANDUM OF UNDERSTANDING BY AND BETWEEN THE CITY OF SAN ANGELO DEVELOPMENT CORPORATION AND THE CITY OF SAN ANGELO RELATING TO FUNDING NOT TO EXCEED \$75,000 FOR DEVELOPMENT OF DESIGN AND CONSTRUCTION DOCUMENTS AS PART OF FUTURE IMPROVEMENTS TO THE SUNKEN GARDEN PARK.

This Memorandum of Understanding ("MOU") defines certain rights and procedures as agreed to by City of San Angelo Development Corporation ("COSADC") and the City of San Angelo, Texas ("CITY"), relating to funding in an amount not to exceed \$75,000, of an approved Project for professional services for design and construction documents relating to infrastructure and landscaping improvements to the Sunken Garden Park.

WHEREAS, on December 13, 2017, COSADC received a request from CITY in collaboration with the Museum of Fine Arts for the development of design and construction documents as part of future improvements to the Sunken Garden Park, pursuant to which the Board directed staff to prepare an authorizing resolution and Memorandum of Understanding for Board consideration; and,

WHEREAS, Sunken Garden Park, home to the Sculpture Garden authorized by City Council in the spring of 2012, is one of the oldest of city parks and in need of significant improvements to make it more attractive and functional, including improvements for direct connection to the river trail, a rejuvenated water feature, notable park entrances, walkways, sculpture plinths, lighting, trees, and other park improvements (the "Project"), and

WHEREAS, the Museum of Fine Arts and private sector have raised \$220,000 in funds over the past five years to periodically host international sculpture competitions attracting works by local, regional, national and international artists, for public exhibition at the park; and,

WHEREAS, professional services are necessary for the design, specifications and construction documents required to accomplish the Project goals; and,

WHEREAS, the COSADC Board of Directors and City Council have determined that the Project will result in attracting new park users and tourists that support enhanced park related activities and special events, stimulating the expansion of businesses currently in the city and attracting new businesses to San Angelo; and that the Project is an authorized Project under Section 505.152 of Chapter 505 of the Development Corporation Act (hereinafter the "Act");

NOW THEREFORE, the Parties hereto cause this MOU to be executed by their duly authorized representatives for the purpose of memorializing the terms expressed herein.

1. The foregoing recitals are true and correct and are adopted by the parties as part of this Memorandum of Understanding (MOU).
2. CITY and the Museum of Fine Arts shall continue to accept contributions from private fund raising efforts to provide the additional funding needed to construct the improvements once the design, specification and construction documents have been completed.

3. CITY shall endeavor to complete the design, specification and construction documents for the Sunken Garden Park within twelve months of the effective date of this MOU.
4. CITY shall periodically report progress on the Project to the COSADC Board of Directors, provide accountings of private and COSADC Project funds received and their application for the design and construction documents until such time the Project is substantially completed.
5. COSADC shall provide Project funding to CITY for completion of Project improvement designs, specifications and construction documents in a sum of up to but not exceeding SEVENTY-FIVE THOUSAND AND NO/100 DOLLARS (\$75,000.).

Effective as to the parties when approved by their respective governing bodies and fully executed as authorized.

ATTEST:

**CITY OF SAN ANGELO
DEVELOPMENT CORPORATION**

Roland Peña, Board Secretary

Edward Carrasco, President

Date: _____, 2015

ATTEST:

CITY OF SAN ANGELO

Bryan Kendrick, CITY Clerk

Daniel Valenzuela, CITY Manager

Date: _____, 2015

APPROVED AS TO CONTENT

APPROVED AS TO CONTENT

Roland Peña, Economic Development
Director

Carl White, Parks & Recreation
Director

Requestor: Roland Pena, Economic Development Director, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Consider approving the termination and release of performance agreement with Data Management Inc., dba Time Clock Plus. (Presentation by Economic Development Director, Roland Peña)

Summary/History:

The company desires to return the funds and terminate the agreement. The attached Termination and Release Agreement provides mutual release for Data Management Inc., dba Time Clock Plus and COSADC from any further obligations of the original Economic Development Performance Agreement.

Financial Impact:

\$326,000 in returned funds.

Other Information/Recommendation:

Staff recommends approval.

Attachments:

1. Release Agreement 15-417_COSADC_DATA_MGT_TIMECLOCK_EDA_TERMINATION_RELEASE.pdf

Presentation:

Roland Pena

Approvals/Reviews:

Roland Pena	Created/Initiated
Dan Saluri	Approved
Theresa James	Approved
Candice Blake	Approved
Tina Dierschke	Approved
Dan Saluri	Approved
Roland Pena	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval

**MUTUAL TERMINATION OF ECONOMIC DEVELOPMENT
PERFORMANCE AGREEMENT AND RELEASE**

This mutual termination of Economic Development Performance Agreement and Release is entered into by and between the City of San Angelo Development Corporation (COSADC) and Data Management, Inc., d/b/a/ TIME CLOCK PLUS, a Texas for profit corporation ("TimeClock Plus") collectively "the Parties".

WHEREAS, COSADC and TimeClock Plus entered into an Economic Development Performance Agreement, effective August 31, 2015 ("EDA"); and,

WHEREAS, pursuant to the EDA, COSDC paid \$326,000, as an economic development incentive to TimeClock Plus, and TimeClock Plus has returned the incentive payment to COSADC; and,

WHEREAS, the Parties desire to terminate the EDA and release each other from any present or future obligations or claims thereunder;

NOW THEREFORE, in consideration of the mutual benefits and promises and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged by each of the parties, COSADC and TimeClock Plus agree as follows:

1. The foregoing recitals are acknowledged by the parties to be true and correct and are incorporated herein by this reference.
2. Each of the Parties acknowledges that the other is in compliance with the terms of the Agreement and that neither Party is in default.
3. COSADC does hereby release absolutely and forever discharge TimeClock Plus, and its officers directors, owners, affiliates, successors and assigns from any and all actual or possible claims, charges, damages, demands, liabilities, obligations suits, or causes of action of every kind and nature whatsoever arising under the EDA.
4. TimeClock Plus does hereby release absolutely and forever discharge COSADC, and its officers directors, owners/incorporators (inclusive of the City of San Angelo) successors and assigns from any and all actual or possible claims, charges, damages, demands, liabilities, obligations suits, or causes of action of every kind and nature whatsoever arising under the EDA.
5. This Agreement sets forth the entire agreement and understanding of the parties hereto in respect of the subject matter contained herei, and supersedes all prior agreements, promises, covenants, arrangements, communications, representations or warranties, whether oral or written, relating to the subject matter hereof.

IN WITNESS WHEREOF, the Parties have caused this instrument to be executed by their duly authorized officials, each signatory hereto warranting authorization of that Party's governing body, effective as of the date of last signature below.

CITY OF SAN ANGELO DEVELOPMENT CORPORATION

ATTEST:

Roland Peña, Secretary

Edward Carrasco, President

DATA MANAGEMENT INC, d/b/a TIME CLOCK PLUS

Jordy Moorman, President

WITNESSES:

BY: _____

ITS: _____

APPROVED AS TO CONTENT:

APPROVED AS TO FORM

Roland Peña, Development Services
Director

Dan T. Saluri Deputy City Attorney



2017

Program of Work

GUIDING PRINCIPLES

- Increase the tax base to reduce the tax burden.
- Generate more sales tax revenues to maintain ED programs.
- Improve wages and salaries.
- Attract new businesses from higher skilled industries.
- Retain and expand existing businesses.
- Create and retain jobs.

SIX STRATEGIES

1. Business Retention and Expansion
2. Workforce Development Infrastructure
3. Entrepreneurial and Small Business Development
4. Industry Target Marketing
5. Infrastructure and Capital Investment
6. Proficiency and Compliance

Business Retention/Expansion

Objective: Assist in the development of local expansion projects. These new projects, along with projects currently underway, will create new jobs and retain existing jobs.

	2017 GOALS	2017 RESULTS TO DATE
Awareness Campaign	1	1
Appreciation Event(s)	2	2
Retention Visits	30	66 calls / 31
Local expansion projects – ED Agreements	6	5
New Jobs/Indirect Jobs	50/100	314/265
Retained Jobs/Indirect	150-200	210/291
Capital Investment	\$15 M	\$22.2 M
Annual Economic Output	\$40 M	\$137.7 M
Local Industry Support	3	6

Tasks	Who	When Completed	Status
Promote the BREP Business to Business & BREP Programs via multimedia including print, radio, TV, the new COSADC website and other electronic / social media	BRE Coordinator	4 th Quarter	Implementation scheduled for second half. Most of the efforts are direct calling and network outreach.
Create 2 BREP appreciation/educational event with local company CEOs/GMs	BRE Coordinator	4 th Quarter	1) 1st Event held March 16, 2017 2) 2nd Event held November 2, 2017
Conduct 30 retention/expansion visits and determine business trends/needs.	BRE Coordinator	4 th Quarter	1) Principal LED 2) Netco Energy Products, Inc. 3) Project Box 4) Project Prime C

			5) Project Rain 6) Project Overwatch 7) Project Texan 8) AEP Transmission Services 9) Project Smart Data 10) Precision Optical 11) Ener-Tel 12) Pitts Oilfield Services 13) Century Trailer Inc. 14) West Texas Steel and Supply Inc. 15) Project Onshore 16) DanHil Containers 17) Briley Machine Works, LLC 18) FedEx Freight 19) Aermotor Windmill Co. Inc. 20) Elite Solutions 21) LB Machine Works 22) Detmar Logistics, LLC 23) STL/Division of STL, Inc. 24) Longhorn Temnant 25) Standards Testing Labs 26) Global Data Technologies 7 27) Mueller, Inc. 28) Goodfellow AFB 29) Engine Pro Machine 30) MedHab LLC. 31) TimeClock Plus
Tasks	Who	When Completed	
Negotiate 6 economic development performance agreements creating the retention and creation of jobs.	Business Retention Expansion Coordinator	4th Quarter	1) Principal LED (\$516,123 incentives) - \$2,870,000 capital investment for Real Property purchase, improvements, fixtures and equipment by company for expansion. Retaining 51 direct / 50 indirect jobs to add 50 new jobs and 31 indirect jobs with an annual economic output of \$21 M and increase in gross area product \$8.4 million annually.

			2) Netco Energy Products, Inc. (\$60,000 incentives) – \$1,621,000 capital investment for new building and equipment. In addition they intend to relocate or create 20 new positions, consolidating all their personnel and operations in San Angelo. Retaining 6 direct / 5 indirect jobs adding 20 new jobs and 17.7 indirect jobs with annual economic output of \$7.6 M and increase in gross area product of \$5.1M annually. 3) AEP will build a 74,000 sq. ft. facility on 52 acres at the San Angelo Business and Industrial Park with an estimated \$12.5 million capital investment. 21 new and 44 indirect new jobs in two years, retaining 85 and 177 indirect jobs. Expected \$24.9 M in annual economic output and \$14.7 million annual increase in gross area product. 4) Detmar Logistics, LLC: \$300,000 in incentives, \$5,000,000 capital investment for business personal property and equipment, retaining 44 direct and 33 indirect jobs and hiring 195 new jobs (120 jobs over 5 years) with 148 indirect economic output of \$75.5 million and an increase in gross area product of \$38.4 million 5) Elite Solutions will expand and create a BICSI Authorized Training Facility (only type of its facility in West Texas) with storage for product/inventory at a capital investment of \$175,000: \$40,260 incentives; retaining 24 direct and 26 indirect jobs and creating 28 and 24 indirect new jobs in 4 years. On an annual basis, at full operation, the project will support \$8.7 million in annual economic output or sales for businesses in community and this economic activity will result in an increase in gross area product of \$5.5 million annually.
Support local industry companies on legislative/regulatory/economic development issues by submitting testimony or letters to local, state or federal elected officials or committees.	Business Retention Expansion Coordinator ED Director/Board	4 th Quarter	1) Letter of Support submitted to the Finance Legislative Committee on behalf of SBDC and its continued funding for small business services. 2) The COSADC Board voted to reduce the lease amount in response to ASU's request and support of the SBDC. The SBDC's revenue was reduced by 38% during the Legislative Session. The COSDC Board reduced the lease rate by 40% for the next two years. 3) Letter of support provided with SBDC's nomination for one of our businesses (Bryan Vincent - PLED) for Small Business Person of the Year. Bryan Vincent of Principal LED did receive the "Small Business Person of the Year" award. In addition, staff attended along with ED Partners; WDB & SBDC, the U.S. Small Business Administration

(SBA), San Antonio District Office and the South-West Texas Border Small Business Development Center Network business awards ceremony on Thursday, May 4, 2017. The special awards ceremony themed, "Celebrating Entrepreneurs" was held at the Omni Colonade in San Antonio during Small Business Week. Fourteen categorical awards were presented to worthy businesses.

- 4) COSADC Board passed project resolution on October 25th and the \$1.5 M allocation in support of in-kind contribution. The approval authorizes the Board to approve a Project and authorizes a Memorandum of Understanding (MOU) with Tom Green County (TGC) and Goodfellow Air Force Base (GAFB) to provide matching funds as part of the local contribution requirement under the Defense Economic Adjustment Assistance Grant. Tom Green County will act as the fiscal agent and administrator of the grant if awarded. The funding will allow GAFB to expand the mission of intelligence training at the base which will require renovations to approximately 24,000 square feet in two facilities that creates additional highly classified classrooms; provides support space for instructors and a psychologist; provides increased dining facility seating to support an additional 150 person. The total costs for the Project are estimated at \$8.8M. The Project has the potential to attract new military missions to GAFB and result in additional active duty and civilian jobs having a positive impact on the economy of TGC and City. The COSADC match is contingent on Tom Green County being awarded the Defense Economic Adjustment Assistance Grant (DEAAG). This is the second time, COSADC partners with Goodfellow AFB, Tom Green County, and the Chamber of Commerce in applying for a Texas Governor's Grant. ED Director wrote a letter of support along with other ED Partners to go along with the grant application.
- 5) Letter of Support provided on June 27th to Howard College for the San Angelo Area Health Foundation application for the Construction Trades Program. Howard College was awarded \$74,044 on September 28th.
- 6) Letter of Support provided on May 26th to Consho Valley Workforce Development Board for the Wagner-Peyser program funds for funding the Tom Green County Work Ready Community Partnership project.

			The Texas Governor's Office awarded \$161,841 on August 22, 2017. The contract began in November 2017.
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Entrepreneurial and Small Business Development

Objective: *To support entrepreneurship and new business development by growing the client base in the business factory, utilizing the BRC as intended and supporting the Business Plan Competition.*

	2017 GOALS	2017 RESULTS
Development of Marketing Plan	1	1
Business Plan Competition Complete 2017 / Plan-Announce 2018	1	1 / 1
Business Plan Agreements	3	3
Business Factory Contracts	2	1
Increase activity at BRC by 10% (People/Events)	3087 / 436.7	2413 / 525

Tasks	Who	When Completed	Status
Develop and execute a marketing plan that will create an awareness of the Business Factory and Business Resource Center. The plan will result in two additional clients for the Business Factory and increase activity of the events and people utilizing the BRC facilities.	Executive Assistant Coordinator	4 th Quarter	Development of plan - Completed and submitted 12/12/17. Advisory Panel Policy Manual approved by COSADC on 04-26-2017; Appointed Panel members by COSADC on 05-24-2017. Advisory Panel meetings are held quarterly. First meeting held on 07-06-2017; Total of 2 meetings held.
Work with ASU-SBDC and the ASU Business Class to conduct the Business Plan Competition.	Executive Assistant Coordinator SBDC	2 nd Quarter	ASU-SBDC and COSADC performed the following: Announcement of BP completed 10/26/16 • Business Plan Phase I completed 02/06/17 • Meeting w. semifinalists 03/08/17 • Phase II Deadline for Draft BP on 03/27/17 • Announcement of Winners at COSADC Board Mtg - 04/26 Winners included: 1st Place HR Onboarding Solutions, LLC. - provides an electronic form transactional solution that integrates into third party software systems seamlessly eliminating the need for paper forms, manual processes, and manual data entry., 2nd

			Place – Moontime - a new start-up manufacturing a monthly subscription membership box of healing products designed specifically for women during their moontime cycle; & 3rd Place Longhorn Coffee Company - offers fresh roasted and blended coffees. Produces and sells specialty coffee sold at local community events, grocery stores, and online. • Executed agreement w. Longhorn Coffee Co 05/03/17 • Executed agreement on 5/8 with Moontime • Executed agreement w. HR Onboarding on 05/18. • Business Competition 2017 is complete. • Planning for next year's competition began September. • Announced 2018 BP Competition at COSADC 11-13-2017 • Marketing of 2018 BP Competition initiated in December 2017.
Execute 2 Business Factory performance contracts for incubation and creation of new jobs.	Executive Assistant Coordinator	4 th Quarter	1) Executed agreement on 03/20/17 with W. TX Beacon - provides an affordable technology to local businesses and community organization as a means for advertising and communication. Total of 3 clients: W. TX Beacon, OdomRD; and Earth Partners
Increase by 10% the level of activity in terms of meetings and participants through enhancing BRC programs. 2016 Year use: -SBDC conference room (111 times) -BRC Training room(143 meetings and events) -BRC Conference room (143 times) Total of people 2807 and 397 events, with 7.07 people average per event.	ASU-SBDC ED Staff	4 th Quarter	Activity through June 23: 2017 use to date: • SBDC conference room (176 times) • BRC Training room (112 meetings and events) • BRC Conference room (237 times) Total of people 2413 and 525 events, with 4.6 people average per event. Did not meet participant goal, but exceeded event goal.

Targeted Marketing

	2017 GOALS	2017 RESULTS	Objective: Support the marketing activities to generate response packages, prospect visits, and formal proposals to prospects. These activities will result in the relocation of more primary employers, the attraction of more new jobs, and the sale of sites in San Angelo.
Response Packages / Formal Proposals	25 / 4	21 / 1	
Prospect Incoming Visits / External Trips	5 / 2	11 / 3	
Develop leads through ED Allies	7	9	
Trade Shows	2	1	
New Sales Tax Initiative	1	-	
Develop Site Database	1	1	
Marketing, Lease, or Sale of local sites	4	20 / 2 / 1	
Successful Company Locations	2	2	
New Jobs/Indirect	100 / 200	159 / 127	
Capital Investment	\$6 M	\$6.1 M	
Economic Output	\$25 M	\$61.5 M	

Tasks	Who	When Completed	Status
Prepare response packages or formal proposals to company prospects.	Chamber Marketing & Recruitment (CM) Economic Development Staff (ED)	4 th Quarter	1. CM - Project PACK - Response package sent 01/30/2017. 2. CM - Project VTEX - Response package sent 02/22/2017. 3. CM - Project ASPEN - Response package sent 02/10/2017. 4. CM - Project LUKE (call center) - Response package sent 02/02/2017. 5. CM - Project GRANITE – Response package and workforce research personally delivered 02/21/17 6. CM - Project MEDTECH - The formal proposal sent 03/01/2017. 7. CM - BREP Project TANKS – Awaiting financials for discussion about local expansion of up to 23 acres including 5 new manufacturing buildings. 03/21/2017 8. CM - BREP Project SPRING - sent information on the market and community profiles were delivered to local and national leadership. 04/24/2017

9. RW Group - a skilled nursing facility developer from Jackson, TN. Seeking city and county resolutions of support prior to commitment to the San Angelo market.
10. US Well Services - Full package sent. Hosted Mr. Williams in San Angelo to review location options. Leased 20 acres and a facility on Arden road at \$10,000 per month.
11. PHi Helicopter rotor-wing medical transportation. Toured airport and met with chamber leadership. Would hire 10 employees.
12. Marathon Oil Exploring entry into the market and a contract with Pitts oilfield services.
13. EDT Gov Office - Project Laminate TX - sent RFI package on July 1, 2017.
14. EDT Gov Office - Project Red Oriole - Sent full RFI to Gov. Econ Dev office for 165,000 sf development in the industrial park. Collaborated with COSADC on response package. Sent on 6/14/17.
15. Project STEEL - Conxtech a steel fabrication company. need rail but might be ok with the NOV plant since it is near a rail marshaling yard. Sent on May 2, 2017,
16. Project PIPESTEEL (DRAGON PRODUCTS PES) - based out of Beaumont, Texas. Purchased the former NOV plant for \$4 million in September 2017. Hiring 125 employees initially with another 75 in approx 6 months.
17. Project VTEX - Response package sent - 02/22/2017. Follow up call 3/5 states still some interest but trying to identify facility needs.
18. Project ASPEN - Response package sent - 02/10/2017. Follow up call 4/3/17 - determined they want to be in a facility near Dallas
19. Project LUKE (call center) - Response package sent - 02/02/2017 and follow up call on March 20, 2017. No change
20. Project KINGS CANYON – Governor's office sent response per request
21. Project CAPITOL REEF – Governor's office sent response per request

<i>Tasks</i>	<i>Who</i>	<i>When Completed</i>	<i>Status</i>
Work with commercial brokers, utility providers, Texas Department of Agriculture, Governor's Office of Economic Development, site selector consultants, Existing Businesses and other allies	Chamber Marketing & Recruitment (CM) Economic Development Staff (ED)	4 th Quarter	1. CM - Project PACK - Response package sent 01/30/2017. 2. CM - Project VTEX - Response package sent 02/22/2017. 3. CM - Project ASPEN - Response package sent 02/10/2017. 4. CM - Project LUKE (call center) - Response package sent 02/02/2017. 5. CM - Project GRANITE – Response package and workforce research personally delivered 02/21/17 6. CM - Project MEDTECH - The formal proposal sent 03/01/2017. 7. CM - BREP Project TANKS – Awaiting financials for discussion about local expansion of up to 23 acres including 5 new manufacturing buildings. 03/21/2017 8. CM - BREP Project SPRING - sent information on the market and community profiles were delivered to local and national leadership. 04/24/2017 9. RW Group - a skilled nursing facility developer from Jackson, TN. Seeking city and county resolutions of support prior to commitment to the San Angelo market. 10. US Well Services - Full package sent. Hosted Mr. Williams in San Angelo to review location options. Leased 20 acres and a facility on Arden road at \$10,000 per month. 11. PHi Helicopter rotor-wing medical transportation. Toured airport and met with chamber leadership. Would hire 10 employees. 12. Marathon Oil Exploring entry into the market and a contract with Pitts oilfield services. 13. EDT Gov Office - Project Laminate TX - sent RFI package on July 1, 2017. 14. EDT Gov Office - Project Red Oriole - Sent full RFI to Gov. Econ Dev office for 165,000 sf development in the industrial park. Collaborated with COSADC on response package. Sent on 6/14/17.

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Tasks	Who	When Completed	
Attend 2 trade shows with industrial allies or ED Partners	Chamber Marketing (CM) / ED Staff (ED)	4 th Quarter	1. CM - BIO International - with the Texas Wide Open for Business recruiting and promotion booth. Office of the Governor. Met with potential prospects that visited the booth.
Prospect meeting inbound and coordination of tour of San Angelo facilities and meetings / External outbound site visit to prospect	Chamber Marketing (CM) / ED Staff (ED)	4 th Quarter	1. CM - Inbound - Project PACK on May 25, 2017. Toured industrial park and met with COSADC and workforce ED partners. Focus is on 10 acres Tract 17 in the Industrial Park. 2. CM – Inbound & Outbound - Project MEDTECH medical device manufacturer. – July 5-6/2017

			3. CM - Inbound - Project VTEX - Industrial components fabricator. 4. ED – Inbound – Project AT – May 10, 2017 5. CM - Inbound – Project WING 6. CM – Outbound - Project GRANITE – Response package and workforce research personally delivered 02/21/17 7. CM - BREP Project TANKS – Awaiting financials for discussion about local expansion of up to 23 acres including 5 new manufacturing buildings. 03/21/2017 8. CM - BREP Project SPRING - sent information on the market and community profiles were delivered to local and national leadership. 04/24/2017 9. CM - Inbound - RW Group - a skilled nursing facility developer from Jackson, TN. Seeking city and county resolutions of support prior to commitment to the San Angelo market. 10. CM - Inbound - US Well Services - Full package sent Hosted Mr. Williams in San Angelo to review location options. Leased 20 acres and a facility on Arden road at \$10,000 per month. 11. CM - Inbound - PHi Helicopter rotor-wing medical transportation Toured airport and met with chamber leadership. Would hire 10 employees. 12. CM - Inbound - Project PIPESTEEL (DRAGON PRODUCTS PES) - based out of Beaumont, Texas. Purchased the former NOV plant for \$4 million in September 2017. Hiring 125 employees initially with another 75 in approx 6 months.
Tasks	Who	When Completed	Status
Make prospecting trips to 2 firms in “target” (energy, agribusiness, regional goods-services, information tech, customer support, advance manufacturing & logistics) industries	Chamber Marketing (CM) / ED Staff (ED)	4 th Quarter	1. CM - External – Project GRANITE – Met with staff in their Odessa office to discuss facility and workforce needs. 2. CM - External – Project MEDTECH – Met with ownership in San Diego, CA, toured facility. Discussed facility, workforce and prospective timing of a potential relocation to San Angelo.

			3. CM - External - Project BKAT - Toured out of town facility with owner. Provided San Angelo market data and property options
Create a new initiative to identify sales tax leakage.	ED Staff	2 nd Quarter	1. Move to 4 th quarter. Not accomplished in the calendar year.
Develop a Building and Site Database for recruitment and expansion purposes	Chamber Marketing	1 st Quarter	(CM) - Property Search Database (Xceligent) - installed on chamber website. COSADC website linked to the property search database.
Market available local office, buildings, and industrial sites to targeted NAICS Code prospects. / Affordable housing, mixed use and retail sites are marketed by City Staff Only.	Chamber Marketing (CM) / ED Staff (ED)	4 th Quarter	1. CM - 6455 US 277 industrial bldg. 2. CM - 808 Strawn Road - Ind. bldg. 3. CM - 4431 Petro Drive - Ind. bldg/land 4. CM - 4124 Dan Hanks Road 5. CM - 1221 Grand Canal Road 6. CM - 1710 Cox Lane - land 7. CM - 1221 Hill Street 8. CM - 3430 Jackson/Foster - land 9. CM - 6033 Loop 306 - bldg 10. C/ED - San Angelo Industrial Park - land (tract 17) 11. CM - 22 Acres - Petro Drive 12. CM - 6738 Side View Road – NOV 13. ED – 6738 Side View Road - NOV 14. ED - San Angelo Industrial Park – land (tracts 21 & 22) 15. ED – Ind. Park – May Closing Invermex - 4.25 acre track 24) 16. ED – Ind. Park – March Closing AEP – 52 acre 17. ED – Retail sites on Sherwoodway, Knickerbocker, Loop 306 18. ED – Affordable Housing – Martin Luther King 19. ED – Project Rain – Industrial Park 20. CM – Project TCO – several sites in city 21. CM – 4240 Sunset and Sunset Station

			22. CM – 1182 E. Gas Plant Rd. 23. CM – San Angelo Industrial Park (tract 17) 24. CM – Petro Drive 25. ED – 1182 E. Gas Plant Rd
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Workforce Development

Objective: To support the development of training and workforce certifications ensuring an educated, trained and skilled workforce for business and industry.

	2017 GOALS	2017 RESULTS
Support of funding the RN Program at Howard College	\$75,000	\$75,000
Support of Howard College with recognition of the program	1	2
Howard College – Angelo State University new program/curriculum or project	1	1
Achieve or exceed ACT Tom Green County WRC Goals	Emerging workforce (students) 256 Currently employed 40 Transitioning goals (job seekers) 253 Supporting Employers 68	Emerging workforce (students) 272 Currently employed 347 Transitioning goals (job seekers) 578 Supporting Employers 108

Tasks	Who	When Completed	Status
Support Howard College along with other partners the 2 nd year of the accelerated Licensed Vocational Nurse (LVN) to Registered Nurse (RN) Associate Degree Nursing (ADN) program	ED Staff	4 th Quarter	• HC compliant with agreement and second Year payment of \$75,000 made February 28, 2017. • Program recognized with Workforce Excellence Award at the annual TEDC Spring Conference in Plano, Texas on June 8, 2017. Partners involved in the development of the program attended. • Recognized by the City Council – where 24 students were introduced to the public as a result

			of the program and graduating 7/20/2017. Partners involved in development of the program attended.
Work with Howard College Angelo State University for the development of new program/curriculum or project that supports workforce development.	ED Staff	4 th Quarter	Working with Howard College on three initiatives: • Training for higher IT skills • Construction Trades – Resolution approved on October 25th for project designation and budget allocation of \$168,000. Performance Agreement with Concho Valley WDB to follow in January 2018. • Welding
In collaboration with private sector business and industry team meet the ACT Workforce Ready Goals for Certification of Tom Green County Workforce.	ED Staff	4 th Quarter	Steering Committee has been working diligently to meet the ACT Goals. The following actions have evolved in the last twelve months: • Mike Buck assumed the ACT Texas Council role • Roland assumed the lead position on the local steering committee • COSADC approved MOU with ASU for AmeriCorp Vista professional to work out of COSADC. 3-22-2017 Sara LaMog hired by AmeriCorp Vista 3-22-2017 and the following tasks have been accomplished through her efforts. • Program and Marketing Plan Developed and finalized May 16 • Wagner Peyser Grant Application submitted for year 2 on June 9th and awarded \$161,841 on August 22,2017, starting November 22,2017; • Employer luncheons- 3 luncheons held; 50 attendees; . • Educator Luncheons – 2 luncheons held; 46 attendees;

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|--|--|--|--|
| | | | <ul style="list-style-type: none">• Roland Peña & Mike Buck served on panel for Best Practices model at ACT Workforce Summit in Austin, November 8-10, 2017;• Received Certification Award at Summit, November 2017• Tom Green County Commissioners pledged to use NCRC as requirement for County hire November 2017;• Regional Effort – expanded into McCulloch and Menard Counties; engaged Schleicher, Regan, Sutton, and Concho Counties; |
|--|--|--|--|

Infrastructure and Capital Investment

Objective: *Provide support to projects and site locations where business development has the potential of a higher economic impact.*

	2017 GOALS	2017 RESULTS	Capital Investment
Infrastructure Projects	2	2	4
Development Agreements	2	3	\$60.8 M
Memberships / PTP & I-14 Conferences	4	4	5
TIRZ funded agreements	7	16	\$2.24 M

Tasks	Who	When Completed	Status
Combine ED Sales Tax with other sources of private, state, federal funds to provide infrastructure to business and industrial sites in San Angelo for development.	ED Staff	4th Quarter	4-26-2017 COSADC Board approved Professional Services Agreement with Grant Works to perform grant administration services on behalf of COSADC related to an Economic Development Assistance (EDA) grant application preparation, submission to the U. S. Economic Development Administration, and project implementation. EDA Engineer – 4-26-2017 COSADC Board passed a resolution approving a professional services agreement with Parkhill Smith & Cooper (PSC) to provide conceptual design only at this stage. Once concept is approved actual design will begin. Notice to Proceed issued June 1, 2017. PSC is currently working with Grant Works to provide information for the initial grant application.

			4-26- COSADC Board approved \$165,000 allocation to provide Telcom Fiber to the SA Industrial Park. 6-1-2017 Notice to Proceed issued to Grant Works. Grant Works to perform grant administration services on behalf of COSADC related to an Economic Development Assistance (EDA) grant application preparation, submission to the U. S. Economic Development Administration, and project implementation. 9-30-2017 EDA Pre-Application Submitted. 12-13-2017 EDA Final Application Submitted for \$1.25 Million request and \$1.25 Million local match.
Utilize staff and all available municipal/state/federal economic development tools /resources for accomplishing development agreements of economic development projects, i.e.; housing, retail, business or industrial development.	ED Staff	4 th Quarter	4-26-2017 Commitment approved by COSADC for \$750,000 for 5 years to help in collaborative funding of \$26 M project to upgrade 16 blocks of Chadbourne for safety, pedestrian, linkage, infrastructure improvements. 4-17-2017 Performance Agreement #1 - Zimmerman Properties LLC Company for execution of a Promissory Note payable to COSADC in the sum of TWENTY THOUSAND AND NO/100 DOLLARS (\$20,000). The Note shall be secured by Deed of Trust of even date therewith. The loan allowed the company to secure Texas Housing Tax Credits. The project was awarded and the estimated capital investment is over \$10 M and encompasses

approximately 18 acres. The project will feature 72 units and possible phase two.

3-22-2017 MOU Agreement #2 COSADC executed with the City of San Angelo providing funding not to exceed \$100,000 for the engineering studies and application to TxDot Set Aside Program.

3-8-2017 COSADC executed MOU Agreement #3 for the Extension of Sewer Main into Phase 2 of the San Angelo Business and Industrial Park. The new sewer main will run by the northern portion of the industrial park and will provide the infrastructure needed for a future company (ies) locating in Phase 2. The estimated cost of a new sewer main for the portion in Phase II is shared with Tom Green County. However, the Memorandum of Understanding provides for an upfront payment of \$4000 with the remainder to occur once a company connects to the sewer main. The total costs are estimates at this time since the project has not been completed. Total Capital Investment for Tom Green County Jail \$50 M.

2-22-2017 COSADC approved a Resolution in support of the application of ZP Kirby Commons, LP for development of the Affordable Rental Housing Project located within the Blackshear Revitalization Area of the City of San Angelo (Corner of N.Bryant and E. 29th St) ZP Kirby Commons, LP submitted an application to the Texas Department of Housing and Community

			Affairs (TDHCA) for the 2017 Low Income Housing Tax Credit Program for funding of the Kirby Commons, and an award will require matching local funds in the form of a loan or an in-kind contribution. The loan is for \$10,000.
Support the Ports to Plains Alliance (I-27), Gulf Coast Strategic Highway Coalition (I-14), and Texas Pacifico initiatives.	ED Staff	4 th Quarter	-February 7, 2017; I-14 GCSC held annual meeting in Austin. ED Director and Tommy Hiebert COSADC President attended. -February 7, 2017; I-27 held board meeting in Austin. City Councilmember Charlotte Farmer and COSADC Director John Bariou attended. -April 22, 2017; ED Director attended the I-14 sign unveiling ceremony for 25 miles from Copperas Cove to Belton on Hwy 190. The event was held in Killeen, Texas and was attended by several Congressional Representatives. -April 24th-28th City Council member Lane Carter attended the annual Ports to Plains Congressional trip to Washington DC along with other PTP Board members. -September (12-14) 2017 Board Director Bariou and Mayor Gunter attended the Annual Ports to Plains Conference in Lubbock. -November 23,
Continue TIRZ administrative duties to assist infill redevelopment and or rehabilitation of existing land and buildings.	ED Specialist	4 th Quarter	As of 9/6/17, there are a total of 15 agreements in place. 8 North TIRZ agreements: Wendland Manufacturing, La Carbonera, Western Sky Steakhouse, 2821 N. Chadbourne, 2829 N. Chadbourne, 112 W. 29th St., 2816 MLK Dr., and Bee Gzzz's, 800 N. Chadbourne, for a total projected capital investment of N. Zone: \$1,773,3177 and 8 TIRZ South agreements: 23 W. Beauregard,

			28 N. Chadbourne, 30 N. Chadbourne, 32 N. Chadbourne, 59 N. Chadbourne, 113 E. Twohig, 220 N. Chadbourne and 236 W. 2nd St. for a total projected capital investment in S. Zone of: \$462,177.12. Total projected capital investment for both zones is \$2,235,494.
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Proficiency and Compliance

Objective: Ensure staff is adequately trained with necessary skills, has the economic data required to perform their tasks, and meets state regulatory compliance.

	2017 GOALS	2017 RESULTS
Professional Training for personnel	6	4
Update / Create Economic Data	1	-
Annual Compliance Review	1	-

Tasks	Who	When Completed	Status
Continue the development of professional skills through economic development training.	ED Staff	4 th Quarter	1 - Leadercast held at the LeGrand Alumni and Visitors Center on May 5th. Shannon Scott attended. The event invites community business and organization leaders to access the knowledge and experience of world-renowned leadership experts. During Leadercast, The Leadercast event ran from 7:30 a.m. to 3:30 p.m. as it broadcasted live from Atlanta, Ga., to hundreds of sites around the world, including ASU. More than 100,000 people around the world attended this year's 18th annual Leadercast. 2 - May 17 – TEDC Webinar "Financing Programs to Support Rural Development" 3 - ED Director attended the TEDC's 2017 Mid-Year Conference on June 6-9. Served on a Workforce Panel and presented on Contract Compliance using recent Lawsuit as Case Study. Other presenters included Theresa James City Attorney and Outside Counsel Todd Harlow. The two and one-half day event featured numerous general and breakout sessions on economic

			development topics and trends, Peer Group Roundtables and networking receptions. 4 - ED Director serves on the IEDC Awards Committee. Attending the Excellence in Economic Development Awards Committee Judging event on June 10-13, Arlington, VA. 5 – October 18-20 three staff members and Director Bill Dendle attended the TEDC Annual Conference in Houston.
<i>Tasks</i>	<i>Who</i>	<i>When Completed</i>	<i>Status</i>
Work to update or create Economic and Market Assessment Data.	ED Staff	4 th Quarter	ASU Business College evaluating ability to update the data.
Maintain the Annual Compliance Review.	ED Staff	4 th Quarter	The current CPA firm that COSADC uses served notice of a conflict of interest and notified inability to conduct the annual compliance review. The CPA firm has conducted the review for the past two years.

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Update presentation by Roland Pena, Economic Development Director on the following:

- 1) I-14 Gulf Coast Strategic Highway Coalition meeting in Washington, D.C.
- 2) Economic Development Assistance Grant submitted to the U.S. Department of Commerce for funding infrastructure improvements at the San Angelo Business and Industrial Park

Summary/History:

Financial Impact:

N/A

Other Information/Recommendation:

Attachments:

Presentation:

Roland Pena

Approvals/Reviews:

Shannon Scott	Created/Initiated
Dan Saluri	Approved
Theresa James	Approved
Tina Dierschke	Approved
Roland Pena	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Executive Session Item

Caption:

Section 551.087(2) to deliberate the offer of a financial or other incentive with a company, that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations.

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Roland Pena	Approved
Theresa James	Approved
Anthony Wilson	Approved
Candice Blake	Approved
Tina Dierschke	Approved
Theresa James	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval

Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Executive Session Item

Caption:

Section 551.072 Deliberations about Real Property regarding 17.58 acre parcel of real property fronting on Houston Harte Expressway, within an area bounded by Southwest Boulevard, Sherwood Way and Sunset Drive and regarding lease agreement at 69 North Chadbourne Street

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Roland Pena	Approved
Dan Saluri	Approved
Theresa James	Approved
Roland Pena	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval

Report to Board



Requestor: Bryan Kendrick, City Clerk, COSADC,

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Consideration of items discussed in Executive Session, if any

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Bryan Kendrick	Created/Initiated
Roland Pena	Approved
Dan Saluri	Approved
Theresa James	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval



Requestor: Robert Schneeman, Economic Development Coordinator, COSADC, 325.653.7197

Meeting Date: January 31, 2018

Item type: Regular Item

Caption:

Announcements and consideration of Future Agenda Items

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Robert Schneeman	Created/Initiated
Roland Pena	Approved
Dan Saluri	Approved
Roland Pena	Approved
Becky Dunn	Approved
Bryan Kendrick	Final Approval