CITY OF SAN ANGELO TEXAS
Development Corporation

Agenda
06/27/2018

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on June 27, 2018 at 8:30 AM at the McNease Convention Center – South Meeting Room, 501 Rio Concho Drive, San Angelo, Texas, for the purpose of considering the following agenda items.

1. **Call to Order**
2. **Prayer**
3. **Public Comment**

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

4. **Consent Agenda**
   a. Consider approving the May 23, 2018 minutes
   b. Consider approving the necessary Corporation disbursements
   c. Consider approving the May 2018 Financial Statements
5. **Regular Agenda**
   a. Consider appointing a COSADC representative to the Water Advisory Board. (Presentation by Economic Development Specialist, Shannon Scott)
   b. Staff presentation regarding Industrial Park. (Presentation by Business, Retention & Expansion Coordinator, Robert Schneeman)
   c. Staff presentation regarding Airport. (Presentation by Business, Retention & Expansion Coordinator, Robert Schneeman)
6. **Closed Session**

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

a. Section 551.087 to deliberate regarding commercial or financial information that the Board is receiving from business prospects with whom economic development negotiations are being conducted, and discuss financial or other incentives relating to the following projects:

   Project Pak
   Any business prospect from whom the Board is receiving commercial or financial information relating to economic development negotiations.

7. Follow Up and Administrative Issues

8. Work Session (Discussion only; no action will be taken)

a. 9:15 a.m.: Tour of the San Angelo Business and Industrial Park (main entrance to the San Angelo Business and Industrial Park at the Intersection of Highway 380 and Gateway Drive)

b. 10:00 a.m.: Tour of the San Angelo Regional Airport- Mathis Field (8618 Terminal Circle, Terminal Building, Room 101

c. Discussion relating to observations on tour and use and development of the Industrial Park

d. Discussion relating to observations on tour and use and development of the Airport

9. Adjournment

CERTIFICATION

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 22nd day of June 2018, at 3:00 p.m.

_____
Guy Andrews, Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code. In compliance with the Americans with Disabilities Act, the City of San Angelo Development Corporation will provide for reasonable accommodations for persons attending board meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197. COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday on the Wednesday after each meeting.

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: June 27, 2018

Item type: Consent Item

Caption:

Consider approving the May 23, 2018 minutes

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. COSADC Minutes 05-23-2018 COSADC Minutes 05-23-2018.pdf

Presentation:

Approvals/Reviews:

Shannon Scott	Created/Initiated
Michael Dane	Approved
Dan Saluri	Approved
Tina Dierschke	Approved
Bryan Kendrick	Final Approval

City of San Angelo, Texas
Development Corporation Meeting
Wednesday, May 23, 2018

Present:
Edward Carrasco-President
Todd Kolls-First Vice President
Bill Dendle-Second Vice President
John Bariou-Director
Dr. David Cummings-Director
Elizabeth Grindstaff-Director
Oscar Casillas-Director

1. Call to Order

With a quorum of the City of San Angelo Development Corporation Board Members present, President Edward Carrasco called the regular session of the City of San Angelo Development Corporation meeting to order at 8:34 a.m., on Wednesday, May 23, 2018 in the San Angelo McNease Convention Center, 501 Rio Concho Drive, San Angelo, TX 76903

2. Prayer

An invocation was provided by Director Dendle.

3. Public Comment

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

Jamie Rainey, Director of Workforce Training, Howard College provided an update regarding the LVN-RN Bridge Program. The program had 24 graduates.

4. Consent Agenda

a. Consider approving the April 25, 2018 minutes
b. Consider approving the necessary Corporation disbursements
c. Consider approving the April 2018 Financial Statements

Motion: First Vice President Kolls made a motion, seconded by Director Bariou to approve the Consent Agenda as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

5. Regular Agenda

a. Update regarding Ports to Plains Congressional trip to Washington DC on April 16th-20th, 2018 (Presentation by Brenda Gunter, Mayor and John Bariou, Director COSADC Board)

No action taken on this item

b. Consider approving the FY 2018-2019 Budget - (Presentation by Tina Dierschke, Director of Finance)

Motion: Director Bariou made a motion, seconded by Director Grindstaff to approve the FY 2018-2019 Budget as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

c. Public Hearing regarding the use of sales and use tax funds in an amount not to exceed $7,650 for a Memorandum of Understanding (MOU) with Angelo State University to enable the assignment of up to two AmeriCorps VISTA members to perform services to help with the WRC Program as well as provide organizational support to COSADC staff - (Presentation by Shannon Scott, Economic Development Specialist)

No action taken on this item.

d. Presentation of the Chamber of Commerce 1st Quarter Report, January - March 2018- (Presentation by Michael Looney, Vice President of Economic Development)

No action taken on this item.

e. Consider a resolution authorizing the use of sales and use tax proceeds for economic development promotional purposes pursuant to Texas Local Government Code, Chapter 505, for designing and executing an advertising campaign promoting the Business Retention & Expansion Program, and authorizing the Board president to negotiate and execute a request for such services under the Advertising Agency Agreement by and between the City of San Angelo and McLaughlin Advertising, not to exceed$30,000 (Presentation by Robert Schneeman, Business, Retention & Expansion Coordinator)

Motion: Director Grindstaff made a motion, seconded by Second Vice President Dendle to approve the advertising campaign promoting the Business Retention & Expansion Program not to $30,000 as presented. The motion carried unanimously seven (7) ayes to zero (0) nays.

6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

At 9:33 a.m., the Board convened in Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Chapter 551. Open Meeting, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

a. Section 551.087 to discuss an offer of financial or other incentives to companies with whom the City of San Angelo Development Corporation is conducting economic development negotiations and which the City of San Angelo Development Corporation seeks to have, locate, stay or expand in San Angelo

b. Section 551.072 (2) consult with attorney on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter—regarding the Replacement Economic Development Agreement with Hirschfeld Energy Systems, LLC, et al.

At 10:20 a.m., the Board reconvened.

No action taken to report from Executive Session

7. Follow Up and Administrative Issues

a. Announcements and consideration of Future Agenda Items

Director Grindstaff announced, effective May 23, 2018 she would be resigning from the board.

8. Adjournment

Motion: At 10:22 a.m., Director Bariou made the motion, seconded by First Vice President Kolls to adjourn the meeting. The motion carried unanimously seven (7) ayes to zero (0) nays.

THE CITY OF SAN ANGELO

_____
Corporation President

ATTEST:

_____
Corporation Secretary

In accordance with Chapter 2, Article 2.300, of the Official Code of the City of San Angelo, the minutes of this meeting consist of the preceding Minute Record and the Supplement Minute Record. Details on Board meetings may be obtained from the City Clerk's Office. (Portions of the video recording may be distorted due to equipment malfunction or other uncontrollable factors.)

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: June 27, 2018

Item type: Consent Item

Caption:

Consider approving the necessary Corporation disbursements

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. Disbursement 06-27-2018 — Disbursement 06-27-2018.pdf

Presentation:

Approvals/Reviews:

Shannon Scott	Created/Initiated
Michael Dane	Approved
Dan Saluri	Approved
Tina Dierschke	Approved
Bryan Kendrick	Final Approval

City of San Angelo Development Corporation
Check Disbursements
For Board Approval June 27, 2018

Economic Development

Principal LED	$	85,000.00	2017 Job Creation Incentive	Ck. 4268
Chamber of Commerce		18,750.00	Marketing & Reqcruitments Service for the month of May 2018 (Inv. 2018/5)	
Parkhill Smith & Cooper		12,547.50	Prof. Service - Business Park Phase II (Inv. 1940617007)	Ck. 4282
Howard College		39,970.42	Const. Trades Prog. Qtr 1 & 2 (Inv. S171800169)	
Gulf Coast Strategic Highway Coalition		15,000.00	Annual Membership Dues (Inv. 1853)	Ck. 4298
Rock Your World Decorative Concrete		7,500.00	1st Place BP 2018 - Reimburse for molds & tools (Inv. 001)	Ck. 4301
Rock Your World Decorative Concrete		5,329.00	1st Place BP 2018 - Reimburse for molds & tools (Inv. 002)	
McLaughlin Advertising		5,000.00	Air Service Marketing (Inv. 1731)	
COSA		2,480.91	Reimburse for P-card charges by N. Nevarez for the month of April 2018: Partner Aff. = $72.00; Admin Travel & Lodging = $2,376.60; & Business Factory $32.31	
San Angelo Standard Times		1,076.66	Legal notices (Ad 2001056, 1943099, & 1973234)	Ck. 4286
Total for Board Consideration	**$**	**192,654.49**		
Chamber of Commerce	$	930.00	Registration for 5 to attend W. TX Legislative Summit	
Dirt Doctor		725.00	Monthly general cleaning at BRC (Inv. 3295)	Ck. 4303
J&R Silva Tree Service & Landscaping		723.00	Landscaping at BRC & Industrial Park (Inv 2146 & 2145)	
SHI Government Solutions			Office Pro Plus 2016 software & Acrobat Professional software license (Inv. GB00286283 & GB00286419)	
West Texas Window Cleaning Company		580.00	Clean exterior & interior windows at BRC (Inv. 62018)	
McLaughlin Advertising		511.09	Trade show banners (Inv. 1661)	Ck. 4288
Patrick Meadows		480.00	Business Factory - W TX Beacon refund deposit	Ck. 4289
Staples		392.12	Office supplies (Inv. 3378400946 & 3377814078)	Ck. 4281
TEDC		350.00	Registration for Mid Year Conf. - G. Andrews (Inv 8267)	
West Office Technology		350.00	IT service for Business Factory (Inv. F10261)	Ck. 4295
COSA		347.70	Reimburse for P-card charges by N. Nevarez for the month of May 2018: Partner Aff. = $18.00; Admin Travel & Lodging = $278.70; & Admin. Food = $51.00	Ck. 4300
Fastsigns		305.00	Print 2 sets of Business cards for Staff (Inv. 6138119)	Ck. 4297
Oliver, Rainey, & Wojtek, LLP		300.00	Final 2017 Fed Tax Report for CVCED (Inv. 133769)	Ck. 4306
Canon Financial Service Inc.		171.32	Monthly copier for Business Factory (18720410)	Ck. 4304
Canon Financial Service Inc.		171.32	Monthly copier for Business Factory (18610833)	Ck. 4280
Clare's Heating & Air Conditioning		156.00	A/C Serv Call (Inv. 3894)	Ck. 4287
Protection1		124.94	Monthly Burglar & Fire Alarm at BRC (Inv. 122905232)	Ck. 4285
MC Electric		122.40	Replace bulbs & ballast (Inv 243)	Ck. 4292
MC Electric		121.80	Elec. Serv at BRC (Inv. 203)	Ck. 4275
COSA Utility Billing/Collections		117.43	Water & sewer billing for BRC (Serv date 04/27/2018 to 05/30/2018)	Ck. 4291
Concho Valley Transit District		100.00	Charter Service on June 27, 2018	
COSA Utility Billing/Collections		92.18	3 Water meters at Industrial Park	Ck. 4302
Suddenlink		78.84	Fax line for Businees Factory & Emergency phone in elevator at BRC	Ck. 4293
Staples		77.31	Office supplies (Inv. 3378787086)	Ck. 4296

City of San Angelo Development Corporation
Check Disbursements
For Board Approval June 27, 2018

Mediajaw Hosting, LLC		74.85	Qtrly. Hosting and email for Business Factory (Inv. 7516)	
Republic Services, Inc.		72.08	Trash service for BRC (Inv. 0691000802976)	*Ck. 4294*
Atmos Energy		52.34	Gas Utilities at BRC (Serv date 05/04/2018 to 06/07/2018)	*Ck. 4290*
Angelo Water Service		38.00	Water delivery and water cooler rental for BRC (Serv 0601 - 06/30)	*Ck. 4279*
San Angelo Chamber of Commerce		18.00	May luncheon (Inv. 81843)	*Ck. 4284*
Nora Nevarez		15.75	Reimbursement - copies of keys	*Ck. 4299*
COSA Utility Billing/Collections		15.00	Water meter at BRC (Serv period 04/27/2018 to 05/30/2018)	*Ck. 4291*
Angelo Awards, LLC		11.85	Name plate for new board member (Inv. 4167)	*Ck. 4305*
Total Routine Disbursements	**$**	**7,625.32**		
Total Economic Development Disbursements	**$**	**200,279.81**		
Ballot				
COSA	$	6,478.84	Reimburse - W TX Water Partnership	*Ck. 1492*
COSA		4,255.00	Reimburse - W TX Water Partnership	*Ck. 1491*
Total for Board Consideration	**$**	**10,733.84**		
Total Routine Disbursements	**$**	**-**		
Total Ballot Disbursements	**$**	**10,733.84**		
Grand Total Disbursements this Period	**$**	**211,013.65**		

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: June 27, 2018

Item type: Consent Item

Caption:

Consider approving the May 2018 Financial Statements

Summary/History:

Financial Impact:

Other Information/Recommendation:

Attachments:

1. COSADC Stmts 1805 COSADC Stmts 1805.pdf

Presentation:

Approvals/Reviews:

Shannon Scott	Created/Initiated
Michael Dane	Approved
Dan Saluri	Approved
Tina Dierschke	Approved
Bryan Kendrick	Final Approval

City of San Angelo Development Corporation

Financial Information and Schedules
As of May 31, 2018

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Executive Summary

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- Revenue & Expenditure Report
- Project Commitments

Ballot

- Balance Sheet
- Revenue & Expenditure Report
- Project Commitments

Transaction Detail by Account

2011 Bond Issue

Hickory Water Supply

This UNAUDITED information is designed for internal use and analysis only.

City of San Angelo Development Corporation
Executive Summary
May 2018

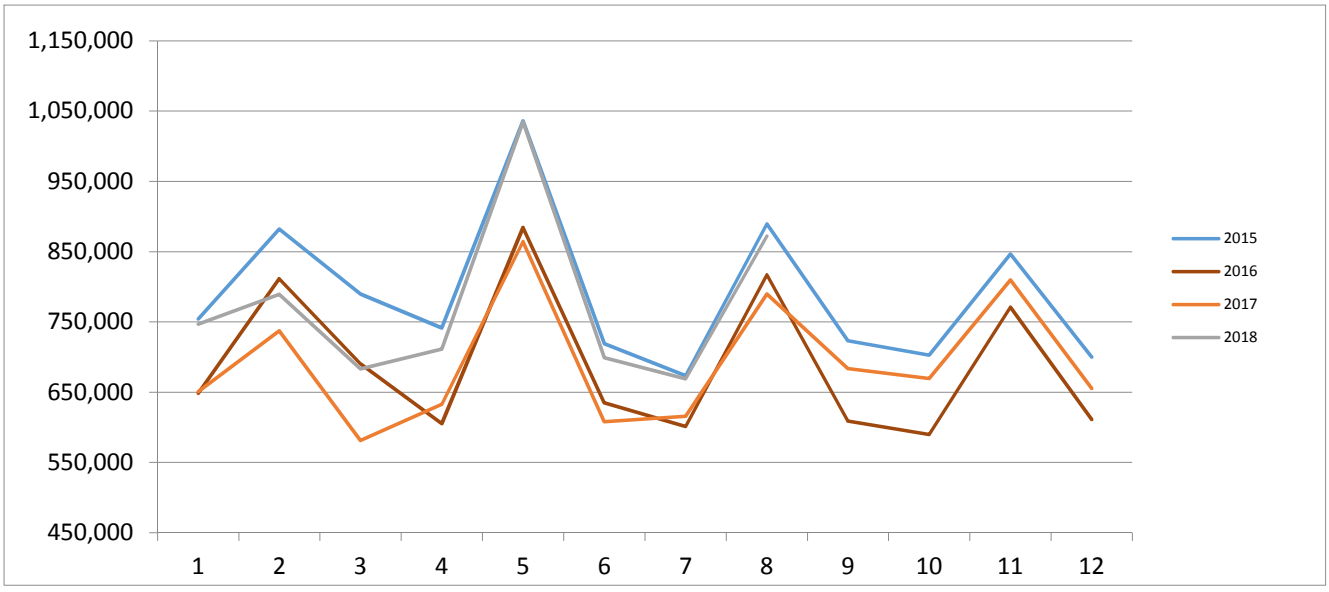
Available Fund Balances

Unrestricted Fund Balance-Economic Development	7,537,000
Unrestricted Fund Balance-Ballot	970,231

Sales Tax Analysis

Month	2015	2016	2017	2018	% Over/(Under)
Oct	754,116	648,367	650,926	747,063	14.77%
Nov	882,259	811,466	737,436	789,302	7.03%
Dec	789,859	690,231	581,382	683,012	17.48%
Jan	741,227	605,393	632,603	711,415	12.46%
Feb	1,035,939	884,468	864,339	1,034,662	19.71%
Mar	719,149	635,021	608,253	699,086	14.93%
Apr	673,524	601,420	615,673	669,034	8.67%
May	889,509	816,925	789,680	872,259	10.46%
Jun	723,051	608,947	683,530		
Jul	702,893	590,012	669,686		
Aug	846,650	771,109	809,685		
Sep	700,008	611,361	655,327		

Estimated Year to Date Sales Tax Budget	66.67%	=	5,666,667
excess/(shortage)			403,686



City of San Angelo Development Corporation
Balance Sheet - Economic Development
As of May 31, 2018

ASSETS	
Current Assets	
Checking/Savings	
101101 · Cash	10,168
103200 · Money Market	8,871,941
Total Checking/Savings	8,882,109
Accounts Receivable	
115000 · Sales Tax Receivables	340,608
Total Accounts Receivable	340,608
Other Current Assets	
117000 · Investments	6,029,358
Total Other Current Assets	6,029,358
Total Current Assets	15,252,075
Fixed Assets	
140500 · Land -Industrial Park	85,728
141000 · Industrial Park-Phase I	1,013,908
143000 · Industrial Park-Phase II	51,609
144000 · Industrial Park-Phase III	20,377
152000 · Building-Business Resource Ctr	2,004,967
159999 · Accum Depr-Building	(559,720)
Total Fixed Assets	2,616,869
TOTAL ASSETS	17,868,944
LIABILITIES & FUND EQUITY	
Fund Equity	
Committed for Eco. Dev. Projects	7,043,361
Restricted for Fixed Assets	2,616,869
Assigned for Equipment Replacement	671,714
Unassigned Fund Balance	7,537,000
Total Fund Equity	17,868,944
TOTAL LIABILITIES & FUND EQUITY	17,868,944

City of San Angelo Development Corporation
Revenue & Expenditure Report - Economic Development
May 2018

	Budget	Month Actual	YTD Actual	Over/(Under) Budget	% of Budget
Revenues					
313000 · Income-Sales & Use Tax	2,380,000	202,533	1,699,699	(680,301)	71%
360000 · Interest on Investments	23,000	21,324	120,544	97,544	524%
363101 · Lease Income	74,965	648	45,849	(29,116)	61%
380000 · Miscellaneous Income	0	0	200	200	100%
392200 · Gain on Sale Assets	250,000	0	0	(250,000)	0%
Total Revenues	2,727,965	224,505	1,866,292	(861,673)	68%
Expenditures					
410000 · Administrative	141,574	21,227	53,665	(87,909)	38%
412000 · Partner Affiliations	76,197	72	57,739	(18,458)	76%
415000 · City Services	433,566	0	0	(433,566)	0%
415331 · Annual Report	1,200	0	240	(960)	20%
420000 · Industrial Park Ops & Maint	30,650	350	3,717	(26,933)	12%
432000 · Outside Legal Services	25,000	0	125	(24,875)	1%
440000 · Marketing-Chamber of Commerce	225,000	18,750	118,451	(106,549)	53%
440200 · Business Ret & Exp Prog	355,740	0	2,781	(352,959)	1%
445000 · Promotion (SADC Marketing)	10,300	0	1,300	(9,000)	13%
450000 · Business Resource Ctr	35,281	2,157	20,054	(15,227)	57%
452101 · Business Factory	94,373	1,520	34,970	(59,403)	37%
Total Operating Expenditures	1,428,881	44,076	293,042	(1,135,839)	21%
452112 · Project-Martifer-Hirschfeld	1,390,435	0	0	(1,390,435)	0%
452115 · Project-Blue Cross Blue Shield	111,355	0	0	(111,355)	0%
452119 · Project-Air Service Marketing	60,000	5,000	29,045	(30,955)	48%
452121 · Project-MedHab	796,250	0	0	(796,250)	0%
452124 · Project-DeCoty Coffee	96,902	15,168	15,168	(81,734)	16%
452132 · Project-TGC/GAFB	633,000	0	624,601	(8,399)	99%
452134 · Project-Principle LED	194,005	85,000	85,000	(109,005)	44%
452136 · Project-Phase II Sewer Line	96,000	0	0	(96,000)	0%
452137 · Project-TXDOT Aside Prog. Grant	100,000	39,500	39,500	(60,500)	40%
452138 · Project-CalTech	583,999	0	1,100	(582,899)	0%
452139 · Project-Parkhill	280,000	12,548	185,788	(94,212)	66%
452140 · Project-Grant Works	4,000	0	4,000	0	100%
452141 · Project-Houston Harte	103,000	0	46,643	(56,357)	45%
452142 · Project-Netco	60,000	0	50,000	(10,000)	83%
452145 · Project-Elite Solutions	40,260	0	0	(40,260)	0%
452146 · Project-GAFB	1,500,000	0	0	(1,500,000)	0%
452147 · Project-Ind Park Phase II	2,000,000	0	0	(2,000,000)	0%
452148 · Project-Sunken Garden Design	75,000	0	0	(75,000)	0%
452900 · Project-Future Projects	881,763	0	0	(881,763)	0%
453000 · Capital Purchases	31,612	0	0	(31,612)	0%
Total Project Expenditures	9,037,581	157,216	1,080,845	(7,956,736)	12%
Total Expenditures	10,466,462	201,292	1,373,887	(9,092,575)	13%
Revenue Over/(Under) Expenditures	(7,738,497)	23,213	492,405	8,230,902	

City of San Angelo Development Corporation
Economic Development Projects
As of May 31, 2018

Project	Project Allocation	Current Year Activity	Inception to Date	Remaining Allocation
Martifer-Hirschfeld	3,684,743	0	2,294,308	1,390,435
Blue Cross Blue Shield	408,522	0	297,167	111,355
Air Service Marketing	60,000	29,045	29,045	30,955
MedHab	797,750	0	1,500	796,250
DeCoty Coffee	101,835	15,168	20,101	81,734
TGC/GAFB	633,000	624,601	624,601	8,399
Principle LED	550,001	85,000	440,996	109,005
Phase II Sewer Line TGC	100,000	0	4,000	96,000
TXDOT Aside Prog. Grant	100,000	39,500	39,500	60,500
CalTech	603,999	1,100	21,100	582,899
Parkhill	308,000	185,788	213,788	94,212
Grant Works	4,000	4,000	4,000	0
Houston Harte	108,000	46,643	51,643	56,357
Netco	60,000	50,000	50,000	10,000
Elite Solutions	40,260	0	0	40,260
GAFB	1,500,000	0	0	1,500,000
Ind Park Phase II	2,000,000	0	0	2,000,000
Sunken Garden Design	75,000	0	0	75,000
	11,205,550	1,080,845	4,162,189	7,043,361
Total Committed, Not Expended				7,043,361

City of San Angelo Development Corporation
Balance Sheet - Ballot
As of May 31, 2018

ASSETS	
Current Assets	
Checking/Savings	
101101 · Cash	2,481
103200 · Money Market	1,818,024
Total Checking/Savings	1,820,505
Accounts Receivable	
115000 · Sales Tax Receivables	873,424
115201 · Note Receivable	19,800
Total Accounts Receivable	893,224
Other Current Assets	
117000 · Investments	1,959,920
Total Other Current Assets	1,959,920
Total Current Assets	4,673,649
TOTAL ASSETS	4,673,649
LIABILITIES & FUND EQUITY	
Fund Equity	
Committed for Ballot Projects	285,905
Assigned for Debt Service	3,417,513
Unassigned Fund Balance	970,231
Total Fund Equity	4,673,649
TOTAL LIABILITIES & FUND EQUITY	4,673,649

City of San Angelo Development Corporation
Revenue & Expenditure Report - Ballot
May 2018

	Budget	Month Actual	YTD Actual	Over/(Under) Budget	% of Budget
Revenues					
313000 · Income-Sales & Use Tax	6,120,000	520,799	4,370,654	(1,749,346)	71%
360000 · Interest on Investments	4,000	3,441	29,429	25,429	736%
Total Revenues	6,124,000	524,240	4,400,083	(1,723,917)	72%
Expenditures					
410000 · Administrative	3,500	0	2,467	(1,033)	70%
415000 · City Services	144,522	0	0	(144,522)	0%
430000 · Loan/Debt Service	5,126,270	0	0	(5,126,270)	0%
Total Operating Expenditures	5,274,292	0	2,467	(5,271,825)	0%
451102 · Project-Sports Facilities Maint	285,353	0	285,353	0	100%
451200 · Project-Affordable Housing	357,674	15,068	253,868	(103,806)	71%
452123 · Project-W. Tx Water Partnership	200,000	7,322	17,902	(182,098)	9%
452900 · Project-Future Projects	80,305	0	0	(80,305)	0%
Total Project Expenditures	923,332	22,390	557,123	(366,209)	60%
Total Expenditures	6,197,624	22,390	559,590	(5,638,034)	9%
Revenue Over/(Under) Expenditures	(73,624)	501,850	3,840,493	3,914,117	

City of San Angelo Development Corporation
Projects
As of May 31, 2018

Project	Budget	Current Year Activity	Inception to Date	Remaining Budget
Ballot Projects:				
Water Supply Projects				
West Texas Water Partnership	601,313	17,902	419,214	182,099
* Reclaimed Water Alternatives	1,389,965	0	1,389,965	-
* Red Arroyo Storm Water Basin	151,040	0	151,040	-
Total Expenditures	2,142,318	17,902	1,960,219	182,099
Total Water Supply Projects				182,099
Affordable Housing				
Revenues				
* Sale of Fixed Assets - Blackshear Properties	394,351	0	394,351	0
Total Revenues				
Expenditures				
Affordable Housing	2,854,330	253,868	2,750,524	103,806
* Administrative Contract	120,405	0	120,405	0
* Blackshear Neighborhood Boundary	28,300	0	28,300	0
* Blackshear Properties	404,125	0	404,125	0
* Neighborhood Blitz	550,000	0	550,000	0
* Neighbors Helping Neighbors	53,000	0	53,000	0
* Rebuilding Together - Housing One Stop	23,759	0	23,759	0
* Rebuilding Together - Housing Repair	74,920	0	74,920	0
* Rehabs	114,487	0	114,487	0
* Roofing Grant	200,000	0	200,000	0
Total Expenditures	4,423,326	253,868	4,319,521	103,806
Total Affordable Housing				103,806
Other Projects				
* Sports Facilities Maintenance	285,353	285,353	285,353	-
Total Expenditures	285,353	285,353	285,353	-
Total Ballot Projects Committed, Not Expended				285,905
Voter Approved Projects:				
* Fort Concho Improvements	900,000	0	900,000	-
* Sports & Athletics Facilities	708,744	0	708,744	-
* 29th Street Sports Complex	1,750,000	0	1,750,000	-
Total Expenditures	3,358,744	-	3,358,744	-
Total Voter Approved Projects Committed, Not Expended				-

* Completed

Economic Development

	Num	Name	Memo	Amount
313000 · Income-Sales & Use Tax (700-0000-313.00-00)				
	828	City of San Angelo	Adjustment to March Sales Tax Receivable	34,924.02
	829	City of San Angelo	Record May Sales Tax Receivable	167,608.87
Total 313000 · Income-Sales & Use Tax (700-0000-313.00-00)				202,532.89
360000 · Interest on Investments (700-0000-361.10-00)				
	830		Record Interest on Sec #3134G5KU0	7,245.56
	830		Record Interest on Sec #3130A8VL4	3,700.00
	831		Record Interest for May	225.11
	831		Record MM Interest for May	10,153.40
Total 360000 · Interest on Investments (700-0000-361.10-00)				21,324.07
363101 · Lease Income				
363104 · Business Factory				
	825	OdomRD, Dietian Consultant	Rent for the Month of June	271.82
	826	Kirby Park Villas	Rent for the Month of June	375.84
Total 363104 · Business Factory				647.66
Total 363101 · Lease Income				647.66
410000 · Administrative				
410332 · Admin-Software				
	4278	Impact DataSource, LLC	Inv. 16245	-6,078.00
Total 410332 · Admin-Software				-6,078.00
410520 · Admin-Insurance				
	4255	PK Kelley Insurance Agency	Inv. 6522	-8,800.00
Total 410520 · Admin-Insurance				-8,800.00
410530 · Admin-Communication				
	4256	City of San Angelo	Reimburse 2nd Quarter HTE Expenses	-2,290.41
	4260	Suddenlink	Acc 100001-8615-717221601 Service Period 05/01/18 - 05/31/18	-39.42
	4260	Suddenlink	Acc 100001-8615-721194301 Service Period 05/01/18 - 05/31/18	-39.42
Total 410530 · Admin-Communication				-2,369.25
410531 · Admin-Cell Phone				
	4256	City of San Angelo	Reimburse 2nd Quarter HTE Expenses	-481.52
Total 410531 · Admin-Cell Phone				-481.52
410580 · Admin-Travel & Lodging				
	4274	City of San Angelo (COSA)	April P-Card Reimbursement	-2,376.60
Total 410580 · Admin-Travel & Lodging				-2,376.60
410590 · Admin-Training				
	4267	Texas Economic Development Council	Inv. 8137	-175.00
	4267	Texas Economic Development Council	Inv. 8210	-175.00
	11095	Texas Economic Development Council	Refund for Roland Pena	400.00
	4283	Texas Economic Development Council	Inv. 8308	-350.00
Total 410590 · Admin-Training				-300.00
410610 · Admin-Office Supplies (700-0000-411.06-10)				
	4256	City of San Angelo	Reimburse 2nd Quarter HTE Expenses	-352.15
	4264	Staples Advantage	Inv. 3375829308	-21.71
	4281	Staples Advantage	Inv. 3378400946	-192.17
	4281	Staples Advantage	Inv. 3377814078	-199.95
Total 410610 · Admin-Office Supplies (700-0000-411.06-10)				-765.98
410614 · Admin-Postage				
	4256	City of San Angelo	Reimburse 2nd Quarter HTE Expenses	-45.03
	4269	FedEx	Inv. 6-177-87540	-10.48
Total 410614 · Admin-Postage				-55.51
Total 410000 · Administrative				-21,226.86
412000 · Partner Affiliations				
	4274	City of San Angelo (COSA)	April P-Card Reimbursement	-72.00
Total 412000 · Partner Affiliations				-72.00
415000 · City Services				
415310 · COSA-Legal Services				
	827		Accrue Admin Services for 1st and 2nd Quarter	-216,783.00
Total 415310 · COSA-Legal Services				-216,783.00
Total 415000 · City Services				-216,783.00
420000 · Industrial Park Ops & Maint				
420411 · Ind Park-Water/Sewer Utilities				
	4271	City of San Angelo Utility Billing	Acc 118947-187774 Service Period 04/02/18 - 04/30/18	-32.49

	Num	Name	Memo	Amount
	4271	City of San Angelo Utility Billing	Acc 118947-187770 Service Period 04/02/18 - 05/01/18	-26.68
	4271	City of San Angelo Utility Billing	Acc 118947-187772 Service Period 04/02/18 - 04/30/18	-26.68
Total 420411 · Ind Park-Water/Sewer Utilities				-85.85
420000 · Industrial Park Ops & Maint - Other				
	4276	J & R Silva Tree Service & Landscaping	Inv. 2145	-264.00
Total 420000 · Industrial Park Ops & Maint - Other				-264.00
Total 420000 · Industrial Park Ops & Maint				-349.85
440000 · Marketing-Chamber of Commerce (700-0000-411.05-40)				
	4277	San Angelo Chamber of Commerce	Inv. 2018/4	-18,750.00
Total 440000 · Marketing-Chamber of Commerce (700-0000-411.05-40)				-18,750.00
450000 · Business Resource Ctr				
450010 · BRC-Water/Sewer Utilities				
	4259	City of San Angelo Utility Billing	Acc 156765-50710 Service Period 03/28/18 - 04/27/18	-15.00
	4271	City of San Angelo Utility Billing	Acc 171939-179340 Service Period 03/27/18 - 04/27/18	-88.07
Total 450010 · BRC-Water/Sewer Utilities				-103.07
450011 · BRC-Electricity				
	4256	City of San Angelo	Reimburse 2nd Quarter HTE Expenses	-656.60
Total 450011 · BRC-Electricity				-656.60
450012 · BRC-Gas Utilities				
	4270	Atmos Energy	Acc 3036648466 Service Period 04/07/18 - 05/03/18	-46.52
Total 450012 · BRC-Gas Utilities				-46.52
450013 · BRC-Trash Utilities				
	4261	Republic Services, Inc	Inv. 0691-000796593	-111.87
Total 450013 · BRC-Trash Utilities				-111.87
450000 · Business Resource Ctr - Other				
	4251	Angelo Water Service	Acc 7005 Service Period 05/01/18 - 05/31/18	-26.63
	4262	Protection 1 Alarm Monitoring Inc.	Inv. 122406587	-93.71
	4272	Dirt Doctor of San Angelo	Inv. 3250	-543.75
	4273	Clare's Heating & Air Conditioning	Inv. 003540	-111.00
	4275	MC Electric	Inv. 203	-91.35
	4276	J & R Silva Tree Service & Landscaping	Inv. 2146	-344.25
	4279	Angelo Water Service	Acc 7005 Service Period 06/01/18 - 06/30/18	-28.50
Total 450000 · Business Resource Ctr - Other				-1,239.19
Total 450000 · Business Resource Ctr				-2,157.25
452101 · Business Factory				
	4251	Angelo Water Service	Acc 7005 Service Period 05/01/18 - 05/31/18	-8.87
	4252	Kirbo's Office Systems	Inv. 257657	-10.08
	4253	Angelo Awards	Inv. 3777	-356.27
	4254	All About Signs	Inv. 28591	-30.00
	4261	Republic Services, Inc	Inv. 0691-000796593	-37.29
	4262	Protection 1 Alarm Monitoring Inc.	Inv. 122406587	-31.23
	4263	West Office Technology	Inv. F10210	-350.00
	4266	MediaJaw Hosting LLC	Inv. 7516	-74.85
	4270	Atmos Energy	Acc 3036648466 Service Period 04/07/18 - 05/03/18	-15.50
	4271	City of San Angelo Utility Billing	Acc 171939-179340 Service Period 03/27/18 - 04/27/18	-29.36
	4272	Dirt Doctor of San Angelo	Inv. 3250	-181.25
	4273	Clare's Heating & Air Conditioning	Inv. 003540	-37.00
	4274	City of San Angelo (COSA)	April P-Card Reimbursement	-32.31
	4275	MC Electric	Inv. 203	-30.45
	4276	J & R Silva Tree Service & Landscaping	Inv. 2146	-114.75
	4279	Angelo Water Service	Acc 7005 Service Period 06/01/18 - 06/30/18	-9.50
	4280	Canon Financial Services, Inc.	Inv. 18610833	-171.32
Total 452101 · Business Factory				-1,520.03
452119 · Project-Air Service Marketing				
	4265	McLaughlin Advertising	Inv. 1662	-5,000.00
Total 452119 · Project-Air Service Marketing				-5,000.00
452124 · Project-DeCoty Coffee				
	4258	Decoty Coffee Company	Job Creation Incentive & 2017 Tax Rebate	-15,168.18
Total 452124 · Project-DeCoty Coffee				-15,168.18
452134 · Project-Principle LED				
	4268	Principal LED	2017 Job Creation Incentive	-85,000.00
Total 452134 · Project-Principle LED				-85,000.00
452137 · Project-TXDOT Aside Program Grt				
	4257	City of San Angelo	Engineering Services for Chadbourne St. Design and Grant Application	-39,500.00
Total 452137 · Project-TXDOT Aside Program Grt				-39,500.00

	Num	Name	Memo	Amount
452139 · Project-Parkhill				
	4282	Parkhill Smith & Cooper	Inv. 01940617.00-7	-12,547.50
Total 452139 · Project-Parkhill				-12,547.50
TOTAL				**-193,570.05**

Ballot

313000 · Income-Sales & Use Tax				
	277	City of San Angelo	Adjustment to March Sales Tax Receivable	89,804.62
	278	City of San Angelo	Record May Sales Tax Receivable	430,994.25
Total 313000 · Income-Sales & Use Tax				520,798.87
360000 · Interest on Investments				
	279		Interest on Note Recievable from ZP Kirby Park Villas	50.00
	280		Record Interest on Sec #3130A8VL4	1,300.00
	281		Record MM Interest for May	2,080.62
	281		Record Interest for May	10.78
Total 360000 · Interest on Investments				3,441.40
415000 · City Services				
415310 · COSA-Legal Services				
	274		1st and 2nd Quarter Admin Services	-57,193.00
Total 415310 · COSA-Legal Services				-57,193.00
Total 415000 · City Services				-57,193.00
430000 · Loan/Debt Service				
	275		Accrue Debt Service - Fund 105 Debt Service	-2,174,182.17
	276		Accrue Debt Service - Water Supply	-2,500,000.00
Total 430000 · Loan/Debt Service				-4,674,182.17
451200 · Project-Affordable Housing				
	274		1st and 2nd Quarter Admin Services	-15,068.00
Total 451200 · Project-Affordable Housing				-15,068.00
452123 · Project-W. Tx Water Partnership				
	1490	City of San Angelo (COSA)	Reimburse West Tx Water Partnership	-7,321.93
Total 452123 · Project-W. Tx Water Partnership				-7,321.93
TOTAL				**-4,229,524.83**

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures
Fiscal Year through May 31, 2018

2011A Tax/Revenue C.O. - Fund 514

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
***Beginning Fund Balance**		1,081,095		1,081,095			
REVENUES:							
C.O. Proceeds		-	-	-	-	13,780,000	13,780,000
Municipal Pool Donation		-	-	-	-	21,225	21,225
SASSRA Stock Barn		-	-	-	-	157,722	157,722
Transfer from Dev. Corp.		-	-	-	-	4,220,000	4,220,000
Interest Income		-	-	10,312	10,312	142,978	153,290
Total Revenues		-	-	10,312	10,312	18,321,925	18,332,237
EXPENDITURES:							
Airport Terminal Rehab	3925	-	-	-	-	500,000	500,000
Concho River	4119	327,650	20,959	41,179	(286,471)	8,272,352	8,313,531
Parks	6000	585,535	1,815	134,794	(450,741)	339,465	474,259
Red Arroyo Trail	6040	-	-	-	-	325,000	325,000
Recreation	6100	75,000	-	-	(75,000)	2,597,817	2,597,817
Fort Concho Improvements	6301	61,892	1,516	60,088	(1,804)	38,109	98,197
Auditorium	6602	-	-	-	-	3,750,001	3,750,001
Fairgrounds	6636	-	-	-	-	1,157,722	1,157,722
Issue Costs	9900	-	-	-	-	260,363	260,363
Contingencies	9900	-	-	-	-	-	-
Total Expenditures		1,050,077	24,290	236,061	(814,016)	17,240,829	17,476,890
Revenue Over/(Under) Expenditures		**(1,050,077)**	**(24,290)**	**(225,749)**			
Ending Fund Balance		**31,018**		**855,346**			

*Preliminary

THE CITY OF SAN ANGELO, TEXAS

Schedule of Revenues and Expenditures
Fiscal Year through May 31, 2018

Hickory Water Supply - Fund 516

	Dept	Current Budget	Month Actual	YTD W/Enc	Over/(Under) Budget	Previous Years Activity	Inception to Date
***Beginning Fund Balance**		2,216,538		2,216,538			
REVENUES:							
Interest Income		-	-	26,975	26,975	520,568	547,543
C.O. Proceeds		666,552	-	665,303	(1,249)	119,333,447	119,998,750
Total Revenues		666,552	-	692,278	25,726	119,854,015	120,546,293
EXPENDITURES:							
Easements/Property Damage	4150	419,826	-	-	(419,826)	106,865	106,865
Engineering	4157	568,472	-	568,471	(1)	16,760,910	17,329,381
Well Field Pipelines	4152	3,083	-	-	(3,083)	3,026,918	3,026,918
30 " Transmission Main	4153	-	-	-	-	38,681,022	38,681,022
Well Field Pumps	4154	-	-	-	-	12,831,038	12,831,038
Well Field Pump Station	4155	1,344,420	-	-	(1,344,420)	1,617,139	1,617,139
Well Field Expansion	4158	-	-	-	-	7,668,888	7,668,888
Treatment Plant	4156	-	-	-	-	27,132,194	27,132,194
Well Field Expansion #2	4159	124,049	-	-	(124,049)	9,640,252	9,640,252
Issue Costs	9900	-	-	-	-	172,251	172,251
Total Expenditures		2,459,850	-	568,471	(1,891,379)	117,637,477	118,205,948
Revenue Over/(Under) Expenditures		**(1,793,298)**	**-**	**123,807**			
Ending Fund Balance		**423,240**		**2,340,345**			

*Preliminary

	Revenues
Previous Years Activity	119,854,015
Current Year Budget	666,552
Less Interest Earned	(520,568)
TOTAL	120,000,000

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: June 27, 2018

Item type: Regular Item

Caption:

Consider appointing a COSADC representative to the Water Advisory Board. (Presentation by Economic Development Specialist, Shannon Scott)

Summary/History:

The Water Advisory Board ordinance requires COSADC to appoint either a member of the COSADC Board or a City employee who performs staff services by contract for COSADC to serve for a 2 year term. The position was currently filled by the former Director of Economic Development, but has been vacant since February, 2018.

Financial Impact:

N/A

Other Information/Recommendation:

Attachments:

1. 5e1_Water Advisory Ordinance 5e1_Water Advisory Ordinance.pdf

Presentation:

Approvals/Reviews:

Shannon Scott	Created/Initiated
Dan Saluri	Approved
Michael Dane	Approved
Bryan Kendrick	Final Approval

Division 13. Water Advisory Board

Sec. 2.07.381 Creation; members

There is hereby created a water advisory board ("board"), which shall be composed of nine (9) members, seven (7) of whom shall be voting members and two (2) of whom shall be non-voting members appointed or designated as follows:

(1) Voting members; appointment or designation.

(A) City council shall appoint four (4) voting members to board. For city council appointments, the city manager shall conduct a review of potential appointees to identify the most qualified candidates for board membership and make recommendations to city council for city council appointment of appointees to serve as members of board. Of the four (4) city council appointees:

(i) One (1) member shall be an individual who is either an engineer, a hydrologist, a meteorologist or a water well driller;

(ii) One (1) member shall be an individual who is involved in either the industry of banking, accounting or financial services with a specialization in agricultural lending or water financing;

(iii) One (1) member shall be an individual involved either in agriculture or rural water issues; and

(iv) One (1) member shall be an individual who is either an attorney, a former municipal water district or other governmental officer, a legislator or a person who has experience in legal issues related to water.

(B) The city development corporation board shall appoint one (1) voting member to board who shall be an individual who is either a member of the city development corporation board or a city employee who performs staff services by contract for the city development corporation;

(C) The county commissioners court shall appoint one (1) voting member to board who shall be an individual who is a member of the commissioners court, including the county judge; and

(D) One (1) voting member who shall be an individual employed by the Upper Colorado River Authority as director of operations.

(2) Non-voting members; appointment or designation.

(A) The chamber of commerce shall appoint one (1) non-voting member to board who shall be an individual who is a member of the chamber of commerce board or a staff employee of the chamber of commerce.

(B) One (1) non-voting member who shall be an individual employed by the city as water utilities director or a designee of such director. Furthermore, the water utilities director or a designee of such director shall serve as secretary for board.

(1996 Code, sec. 2.3901; Ordinance adopted 1/20/04; Ordinance adopted 9/16/14)

Sec. 2.07.382 Terms

Of the members first appointed, three (3) shall be appointed for a term of two (2) years and four (4) shall be appointed for a term of three (3) years. All additional appointments shall be for a term of two (2) years except vacancies for unexpired terms, which shall be filled for the remainder of the unexpired term. A board member may be terminated by the city council at any time. (1996 Code, sec. 2.3902; Ordinance adopted 6/18/02)

Sec. 2.07.383 Election of officers

The board shall elect a chairman and such other officers as it may determine necessary. The chairman shall appoint committees for any purpose deemed necessary by the board in order to execute more effectively its duties and responsibilities. (1996 Code, sec. 2.3903; Ordinance adopted 6/18/02)

Sec. 2.07.384 Quorum

A quorum shall consist of a simple majority of the members. (1996 Code, sec. 2.3904; Ordinance adopted 6/18/02)

Sec. 2.07.385 Rules, regulations and bylaws

The board shall have the power to make rules, regulations and bylaws for its own government in conformity with the laws of the state; all of said rules, regulations and bylaws shall be approved by the city council. (1996 Code, sec. 2.3905; Ordinance adopted 6/18/02)

Sec. 2.07.386 Duties

The board shall act as an advisory board to the city council and city manager on matters of water supply, conservation, reuse and other water-related projects which the city council directs it to investigate, study and make recommendations on from time to time. (1996 Code, sec. 2.3906; Ordinance adopted 6/18/02)

Sec. 2.07.387 Staff representative

The city manager or his designee shall act as staff representative to the board. The city manager or his designee shall provide for public notice of all meetings and the agenda of all such meetings and shall represent the city at all meetings of the board. (1996 Code, sec. 2.3907; Ordinance adopted 6/18/02)

Sec. 2.07.388 Compensation

Members of the board shall serve without compensation. (1996 Code, sec. 2.3908; Ordinance adopted 6/18/02)

Sec. 2.07.389 Meetings

The board shall adopt a schedule providing for at least one (1) regular meeting per quarter and may make provision for such other meetings as it deems appropriate. Meetings of the board shall be held pursuant to public notice and shall be open to the public in compliance with the Texas Open Meetings Act. (Ordinance adopted 9/16/14)

Sec. 2.07.390 Absenteeism of members

In the event of two (2) unexcused absences from regularly scheduled meetings, a board member shall be deemed to have resigned. The city manager shall recommend a policy for excusing absences to be adopted by the board in its bylaws. (Ordinance adopted 9/16/14)

Sec. 2.07.391 Minutes

The board shall keep minutes of its proceedings in a permanent record and a certified copy of said minutes shall be filed with the secretary for the board. (Ordinance adopted 9/16/14)

Secs. 2.07.392–2.07.410 Reserved

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: June 27, 2018

Item type: Regular Item

Caption:

Staff presentation regarding Industrial Park. (Presentation by Business, Retention & Expansion Coordinator, Robert Schneeman)

Summary/History:

This presentation will be in regards to the purpose of the tour of the Industrial Park.

Financial Impact:

N/A

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Shannon Scott	Created/Initiated
Michael Dane	Final Approval

Report to Board

CITY OF SAN ANGELO TEXAS
Development Corporation

Requestor: Shannon Scott, Economic Development Specialist, COSADC, 325.653.7197

Meeting Date: June 27, 2018

Item type: Regular Item

Caption:

Staff presentation regarding Airport. (Presentation by Business, Retention & Expansion Coordinator, Robert Schneeman)

Summary/History:

This presentation will be in regards to the purpose of the tour of the San Angelo Regional Airport.

Financial Impact:

N/A

Other Information/Recommendation:

Attachments:

Presentation:

Approvals/Reviews:

Shannon Scott	Created/Initiated
Michael Dane	Final Approval